

PUBLIC INSPECTION COPY

EXTENDED TO MAY 16, 2022

Form **990**

Return of Organization Exempt From Income Tax

OMB No. 1545-0047

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

2020

Department of the Treasury
Internal Revenue Service

Do not enter social security numbers on this form as it may be made public.
Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

A For the 2020 calendar year, or tax year beginning JUL 1, 2020 and ending JUN 30, 2021

B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return/terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	C Name of organization THE NATURE CONSERVANCY		D Employer identification number 53-0242652		
	Doing business as				
	Number and street (or P.O. box if mail is not delivered to street address) 4245 FAIRFAX DRIVE		Room/suite	E Telephone number 703-841-5300	
	City or town, state or province, country, and ZIP or foreign postal code ARLINGTON, VA 22203-1606		G Gross receipts \$ 3,526,606,419.		
	F Name and address of principal officer: JENNIFER MORRIS 4245 FAIRFAX DRIVE, ARLINGTON, VA 22203		H(a) Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No H(b) Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No If "No," attach a list. See instructions		
I Tax-exempt status: <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) () (Insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527					
J Website: WWW.NATURE.ORG					
K Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other					
			L Year of formation: 1951	M State of legal domicile: DC	

Part I Summary

Activities & Governance	1 Briefly describe the organization's mission or most significant activities: TNC'S MISSION IS TO CONSERVE THE LANDS AND WATERS ON WHICH ALL LIFE DEPENDS.	
	2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.	
	3 Number of voting members of the governing body (Part VI, line 1a)	3 22
	4 Number of independent voting members of the governing body (Part VI, line 1b)	4 19
	5 Total number of individuals employed in calendar year 2020 (Part V, line 2a)	5 3880
	6 Total number of volunteers (estimate if necessary)	6 5476
	7a Total unrelated business revenue from Part VIII, column (C), line 12	7a 1,274,488.
b Net unrelated business taxable income from Form 990-T, Part I, line 11	7b 738,641.	
Revenue	8 Contributions and grants (Part VIII, line 1h)	Prior Year 945,790,483. Current Year 940,583,779.
	9 Program service revenue (Part VIII, line 2g)	161,714,698. 132,497,280.
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	12,933,993. 198,405,059.
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	16,951,500. 18,644,722.
	12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	1,137,390,674. 1,290,130,840.
Expenses	13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)	68,522,739. 128,443,801.
	14 Benefits paid to or for members (Part IX, column (A), line 4)	0. 0.
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	414,954,661. 401,834,861.
	16a Professional fundraising fees (Part IX, column (A), line 11e)	7,731,238. 8,418,546.
	b Total fundraising expenses (Part IX, column (D), line 25)	118,700,328.
	17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	415,832,731. 369,929,122.
	18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	907,041,369. 908,626,330.
19 Revenue less expenses. Subtract line 18 from line 12	230,349,305. 381,504,510.	
Net Assets or Fund Balances	20 Total assets (Part X, line 16)	Beginning of Current Year 7,975,541,090. End of Year 8,800,375,381.
	21 Total liabilities (Part X, line 26)	923,191,581. 956,393,392.
	22 Net assets or fund balances. Subtract line 21 from line 20	7,052,349,509. 7,843,981,989.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer		Date 05/04/2022	
	JEFF SCHUTES, ASST SEC DIR OF CAP MKTS & TAX Type or print name and title			
Paid Preparer Use Only	Print/Type preparer's name THOMAS LANNING	Preparer's signature THOMAS LANNING	Date 05/10/2022	Check if self-employed <input type="checkbox"/> PTIN P00851654
	Firm's name COHNREZNICK LLP	Firm's address 14 SYLVAN WAY PARSIPPANY, NJ 07054-3801	Firm's EIN 22-1478099	Phone no. 973-228-3500

May the IRS discuss this return with the preparer shown above? See instructions Yes No

032001 12-23-20 LHA For Paperwork Reduction Act Notice, see the separate instructions. Form **990** (2020)

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Form **8868**
(Rev. January 2020)

Application for Automatic Extension of Time To File an Exempt Organization Return

OMB No. 1545-0047

Department of the Treasury
Internal Revenue Service

▶ **File a separate application for each return.**
▶ **Go to www.irs.gov/Form8868 for the latest information.**

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits.

Automatic 6-Month Extension of Time. Only submit original (no copies needed).

All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

Type or print	Name of exempt organization or other filer, see instructions. THE NATURE CONSERVANCY	Taxpayer identification number (TIN) 53-0242652
	Number, street, and room or suite no. If a P.O. box, see instructions. 4245 FAIRFAX DRIVE	
	City, town or post office, state, and ZIP code. For a foreign address, see instructions. ARLINGTON, VA 22203-1606	

Enter the Return Code for the return that this application is for (file a separate application for each return)

0	1
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Application Is For	Return Code	Application Is For	Return Code
Form 990 or Form 990-EZ	01	Form 990-T (corporation)	07
Form 990-BL	02	Form 1041-A	08
Form 4720 (individual)	03	Form 4720 (other than individual)	09
Form 990-PF	04	Form 5227	10
Form 990-T (sec. 401(a) or 408(a) trust)	05	Form 6069	11
Form 990-T (trust other than above)	06	Form 8870	12

LEONARD WILLIAMS, CHIEF FINANCIAL OFFICER

- The books are in the care of ▶ **4245 N FAIRFAX DRIVE - ARLINGTON, VA 22203-1606**
Telephone No. ▶ **(703) 841-5300** Fax No. ▶ _____
- If the organization does not have an office or place of business in the United States, check this box
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) _____. If this is for the whole group, check this box . If it is for part of the group, check this box and attach a list with the names and TINs of all members the extension is for.

1 I request an automatic 6-month extension of time until **MAY 16, 2022**, to file the exempt organization return for the organization named above. The extension is for the organization's return for:
▶ calendar year _____ or
▶ tax year beginning **JUL 1, 2020**, and ending **JUN 30, 2021**.

2 If the tax year entered in line 1 is for less than 12 months, check reason: Initial return Final return
 Change in accounting period

3a If this application is for Forms 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.	3a	\$	0.
b If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit.	3b	\$	0.
c Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.	3c	\$	0.

Caution: If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.

LHA **For Privacy Act and Paperwork Reduction Act Notice, see instructions.**

Form **8868** (Rev. 1-2020)

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III [X]

1 Briefly describe the organization's mission: THE MISSION OF THE NATURE CONSERVANCY IS TO CONSERVE THE LANDS AND WATERS ON WHICH ALL LIFE DEPENDS.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? [] Yes [X] No

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? [] Yes [X] No

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.

4a (Code:) (Expenses \$ 637,586,333. including grants of \$ 128,443,801.) (Revenue \$ 137,565,583.) THE NATURE CONSERVANCY (TNC) IS FOCUSED ON SECURING A THRIVING PLANET. WE WORK ACROSS THE GLOBE, IN 76 COUNTRIES AND TERRITORIES, AND ALL 50 STATES IN THE U.S. TO CONSERVE THE LANDS AND WATERS ON WHICH ALL LIFE DEPENDS. OUR VISION IS A FUTURE WHERE PEOPLE AND NATURE THRIVE. GROUNDED BY DECADES OF LOCAL ON-THE-GROUND EXPERIENCE, WE MAXIMIZE OUR ABILITY TO AFFECT CHANGE BY BRINGING TOGETHER REAL-WORLD SOLUTIONS, POLICY EXPERTISE, SUSTAINABLE FINANCING, AND COLLABORATIVE PARTNERSHIPS. WORKING WITH PARTNERS AROUND THE WORLD, TNC HAS PROTECTED MORE THAN 125 MILLION ACRES OF BOTH CRITICAL TERRESTRIAL AND AQUATIC HABITAT, AS WELL AS OPERATED MORE THAN 100 MARINE CONSERVATION PROJECTS. SEE SCHEDULE O.

4b (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4c (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4d Other program services (Describe on Schedule O.) (Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses 637,586,333.

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Part IV Checklist of Required Schedules

		Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	1	X	
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> ?	2	X	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>	3		X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	4	X	
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>	5		X
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>	6	X	
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	7	X	
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>	8		X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>	9		X
10 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If "Yes," complete Schedule D, Part V</i>	10	X	
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	11a	X	
b Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>	11b	X	
c Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>	11c		X
d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>	11d	X	
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>	11e	X	
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	11f	X	
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>	12a		X
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>	12b	X	
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>	13		X
14a Did the organization maintain an office, employees, or agents outside of the United States?	14a	X	
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>	14b	X	
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>	15	X	
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>	16		X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>	17	X	
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	18		X
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>	19		X
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>	20a		X
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21	X	

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Part IV Checklist of Required Schedules (continued)

	Yes	No
22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	X	
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	X	
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a		X
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I		X
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I		X
26 Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II	X	
27 Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III		X
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions, for applicable filing thresholds, conditions, and exceptions):		
a A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If "Yes," complete Schedule L, Part IV		X
b A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV		X
c A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If "Yes," complete Schedule L, Part IV		X
29 Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	X	
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	X	
31 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I		X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II		X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	X	
34 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	X	
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?	X	
b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	X	
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2		X
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI		X
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note: All Form 990 filers are required to complete Schedule O	X	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

	Yes	No
1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable		
b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable		
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	X	

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Part V **Statements Regarding Other IRS Filings and Tax Compliance** *(continued)*

		Yes	No
2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	2a	3880	
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	X	
3a Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	X	
b If "Yes," has it filed a Form 990-T for this year? <i>If "No" to line 3b, provide an explanation on Schedule O</i>	3b	X	
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	X	
b If "Yes," enter the name of the foreign country SEE SCHEDULE O See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X
c If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a	X	
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b	X	
7 Organizations that may receive deductible contributions under section 170(c).			
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	X	
b If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	X	
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c	X	
d If "Yes," indicate the number of Forms 8282 filed during the year	7d	17	
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		X
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		X
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h	X	
8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8		X
9 Sponsoring organizations maintaining donor advised funds.			
a Did the sponsoring organization make any taxable distributions under section 4966?	9a		X
b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		X
10 Section 501(c)(7) organizations. Enter:			
a Initiation fees and capital contributions included on Part VIII, line 12	10a		
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b		
11 Section 501(c)(12) organizations. Enter:			
a Gross income from members or shareholders	11a		
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)	11b		
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b		
13 Section 501(c)(29) qualified nonprofit health insurance issuers.			
a Is the organization licensed to issue qualified health plans in more than one state? Note: See the instructions for additional information the organization must report on Schedule O.	13a		
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b		
c Enter the amount of reserves on hand	13c		
14a Did the organization receive any payments for indoor tanning services during the tax year?	14a		X
b If "Yes," has it filed a Form 720 to report these payments? <i>If "No," provide an explanation on Schedule O</i>	14b		
15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? <i>If "Yes," see instructions and file Form 4720, Schedule N.</i>	15		X
16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income? <i>If "Yes," complete Form 4720, Schedule O.</i>	16		X

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Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI

Section A. Governing Body and Management

			Yes	No
1a Enter the number of voting members of the governing body at the end of the tax year	1a	22		
If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O.				
b Enter the number of voting members included on line 1a, above, who are independent	1b	19		
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2			X
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?	3			X
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4			X
5 Did the organization become aware during the year of a significant diversion of the organization's assets?	5			X
6 Did the organization have members or stockholders?	6			X
7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a			X
b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b			X
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:				
a The governing body?	8a		X	
b Each committee with authority to act on behalf of the governing body?	8b		X	
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O	9			X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

			Yes	No
10a Did the organization have local chapters, branches, or affiliates?	10a		X	
b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		X	
11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a		X	
b Describe in Schedule O the process, if any, used by the organization to review this Form 990.				
12a Did the organization have a written conflict of interest policy? If "No," go to line 13	12a		X	
b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b		X	
c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c		X	
13 Did the organization have a written whistleblower policy?	13		X	
14 Did the organization have a written document retention and destruction policy?	14		X	
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?				
a The organization's CEO, Executive Director, or top management official	15a		X	
b Other officers or key employees of the organization	15b		X	
If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).				
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		X	
b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		X	

Section C. Disclosure

- 17** List the states with which a copy of this Form 990 is required to be filed **AK, AL, AR, AS, AZ, CA, CO, CT, DC, DE, FL, GA**
- 18** Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
 Own website Another's website Upon request Other (explain on Schedule O)
- 19** Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
- 20** State the name, address, and telephone number of the person who possesses the organization's books and records **LEONARD WILLIAMS, CFO - (703) 841-5300**
4245 N FAIRFAX DRIVE, ARLINGTON, VA 22203-1606

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) MARK BURGET EXEC VP AND REG DIRECTOR	35.00				X		875,627.	0.	646.	
(2) CHARLES BEDFORD REGIONAL DIRECTOR	35.00				X		678,681.	0.	33,908.	
(3) JAMES WILLIS ASP FORMER CHIEF DEVELOPMENT OFFICER	35.00					X	663,280.	0.	2,624.	
(4) JENNIFER MORRIS DIRECTOR/CHIEF EXECUTIVE OFFICER	35.00	X		X			540,933.	0.	8,879.	
(5) WISLA HENEGHAN COO AND GENERAL COUNSEL	35.00				X		475,534.	0.	39,274.	
(6) SEEMA PAUL MANAGING DIRECTOR	35.00				X		480,486.	0.	30,279.	
(7) KATHERINE ANDREWS EVP, GLOBAL STRATEGIES	35.00				X		506,903.	0.	17.	
(8) BRIAN MCPEEK FORMER CHIEF CONSERVATION OFFICER	35.00					X	487,492.	0.	15,810.	
(9) JUSTIN ADAMS GLOBAL MANAGING DIRECTOR, LANDS	35.00				X		475,881.	0.	0.	
(10) DAVID BANKS CHIEF CONSERVATION OFFICER	35.00				X		429,048.	0.	41,090.	
(11) MICHAEL SWEENEY STATE DIRECTOR	35.00				X		406,924.	0.	39,274.	
(12) THOMAS NEISES CHIEF DEVELOPMENT OFFICER	35.00				X		378,172.	0.	34,801.	
(13) LEONARD WILLIAMS CHIEF FINANCE OFFICER	35.00			X			373,608.	0.	29,281.	
(14) JAN GLENDENING REGIONAL MANAGING DIRECTOR, NA	35.00				X		327,568.	0.	37,787.	
(15) HEATHER TALLIS CHIEF SCIENTIST/STRATEGY INNOVATION	35.00				X		294,647.	0.	38,994.	
(16) SALLY JEWELL DIRECTOR	35.00	X					275,305.	0.	5,988.	
(17) HUGH POSSINGHAM CHIEF SCIENTIST	35.00				X		257,429.	0.	2,693.	

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Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(18) MARK TERCEK FORMER CEO	35.00						X	247,007.	0.	1,376.
(19) AMY BATCHELOR DIRECTOR	1.00	X						0.	0.	0.
(20) ANA M. PARMA DIRECTOR	1.00	X						0.	0.	0.
(21) BRENDA SHAPIRO SECRETARY	1.00	X		X				0.	0.	0.
(22) CLAUDIA MADRAZO DIRECTOR	1.00	X						0.	0.	0.
(23) CRAIG O. MCCA W DIRECTOR	1.00	X						0.	0.	0.
(24) DOUGLAS B. PETNO DIRECTOR	1.00	X						0.	0.	0.
(25) EDWIN MACHARIA DIRECTOR	1.00	X						0.	0.	0.
(26) FRANCES A. ULMER BOARD CHAIR	1.00	X		X				0.	0.	0.
1b Subtotal								8,174,525.	0.	362,721.
c Total from continuation sheets to Part VII, Section A								0.	0.	0.
d Total (add lines 1b and 1c)								8,174,525.	0.	362,721.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization 822

	Yes	No
3 Did the organization list any former officer, director, trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	X	
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	X	
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
GULF EQUIPMENT CORPORATION 5212 WILLIS ROAD, MOBILE, AL 36619	CONSTRUCTION	10,820,075.
RR DONNELLEY AND SONS COMPANY 4101 WINFIELD ROAD, WARRENVILLE, IL 60555	MARKETING SERVICES	5,625,804.
DM GROUP INC 5540 KETCH ROAD, PRINCE FREDERICK, MD 20678	DIRECT MAIL SERVICES	5,621,669.
TALLWAVE LLC, 4110 N SCOTTSDALE RD SUITE 300, SCOTTSDALE, AZ 85251	PROFESSIONAL FUNDRAISING SERVICES	3,440,613.
J. F. BRENNAN COMPANY INC PO BOX 2557, LA CROSSE, WI 54602	CONSTRUCTION	2,739,147.

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization 332

SEE PART VII, SECTION A CONTINUATION SHEETS

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Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

			(A)	(B)	(C)	(D)	
			Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512 - 514	
Contributions, Gifts, Grants and Other Similar Amounts	1 a	Federated campaigns	1a 3,897,657.				
	b	Membership dues	1b				
	c	Fundraising events	1c 1,975.				
	d	Related organizations	1d				
	e	Government grants (contributions)	1e 101,521,407.				
	f	All other contributions, gifts, grants, and similar amounts not included above	1f 835,162,740.				
	g	Noncash contributions included in lines 1a-1f	1g \$ 232,869,026.				
	h	Total. Add lines 1a-1f		940,583,779.			
	Program Service Revenue	2 a	LAND SALES TO GOV'T	Business Code 531390	62,278,893.	62,278,893.	
b		ACTIVITY FEES	900099	49,625,456.	49,625,456.		
c		CONTRACT FEES	541990	18,045,783.	17,974,627.	71,156.	
d		FEES & CONTRACTS GOV'T	541700	2,547,148.	2,547,148.		
e							
f		All other program service revenue					
g		Total. Add lines 2a-2f		132,497,280.			
Other Revenue	3	Investment income (including dividends, interest, and other similar amounts)		27,748,767.		966,402.	
	4	Income from investment of tax-exempt bond proceeds				26,782,365.	
	5	Royalties					
	6 a	Gross rents	(i) Real	6a 1,320,968.			
			(ii) Personal	6b 385,208.			
			6c 935,760.				
	d	Net rental income or (loss)		935,760.		99,817.	
	7 a	Gross amount from sales of assets other than inventory	(i) Securities	7a 2406731314.			
			(ii) Other	7b 2230629858.	5,445,164.		
			7c 176,101,456.	-5,445,164.			
	d	Net gain or (loss)		170,656,292.		170,656,292.	
	8 a	Gross income from fundraising events (not including \$ 1,975. of contributions reported on line 1c). See Part IV, line 18	8a 170.				
	b	Less: direct expenses	8b 0.				
	c	Net income or (loss) from fundraising events		170.		170.	
9 a	Gross income from gaming activities. See Part IV, line 19	9a					
b	Less: direct expenses	9b					
c	Net income or (loss) from gaming activities						
10 a	Gross sales of inventory, less returns and allowances	10a 5,154,808.					
		10b 15,349.					
			5,139,459.	5,139,459.			
c	Net income or (loss) from sales of inventory						
Miscellaneous Revenue	11 a	INTRA COMPANY SUPPORT	Business Code 900099	5,630,040.		5,630,040.	
	b	CAUSE RELATED MARKETIN	900099	2,238,415.		137,113.	
	c	MEMBERSHIP RENTAL	900099	265,134.		265,134.	
	d	All other revenue	900099	4,435,744.		4,435,744.	
	e	Total. Add lines 11a-11d		12,569,333.			
12	Total revenue. See instructions		1,290,130,840.	137,565,583.	1,274,488.	210,706,990.	

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Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX X

	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
<i>Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.</i>				
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 ...	31,274,982.	31,274,982.		
2 Grants and other assistance to domestic individuals. See Part IV, line 22	28,300.	28,300.		
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16	97,140,519.	97,140,519.		
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	3,975,087.	2,406,971.	856,487.	711,629.
6 Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	224,678.	136,046.	48,410.	40,222.
7 Other salaries and wages	316,937,190.	191,909,903.	68,288,457.	56,738,830.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	21,920,727.	13,273,307.	4,723,121.	3,924,299.
9 Other employee benefits	35,867,689.	21,718,387.	7,728,185.	6,421,117.
10 Payroll taxes	22,909,490.	13,872,017.	4,936,163.	4,101,310.
11 Fees for services (nonemployees):				
a Management				
b Legal	3,064,335.	2,591,615.	216,947.	255,773.
c Accounting	1,340,567.	1,133,764.	94,909.	111,894.
d Lobbying	1,391,447.	1,176,795.	98,511.	116,141.
e Professional fundraising services. See Part IV, line 17	8,418,546.			8,418,546.
f Investment management fees	20,875,886.		20,875,886.	
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch. O.)	113,216,885.	97,267,103.	7,448,398.	8,501,384.
12 Advertising and promotion	2,339,729.	381,847.	20,721.	1,937,161.
13 Office expenses	53,024,147.	21,408,950.	7,005,525.	24,609,672.
14 Information technology	2,531,817.	1,685,621.	742,137.	104,059.
15 Royalties				
16 Occupancy	25,129,462.	10,039,423.	14,487,756.	602,283.
17 Travel	1,572,736.	1,335,262.	89,581.	147,893.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials ...				
19 Conferences, conventions, and meetings	2,577,752.	1,716,204.	755,601.	105,947.
20 Interest	29,492,655.	27,800,348.	1,692,307.	
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	10,045,797.	7,567,879.	2,477,918.	
23 Insurance	6,272,325.	4,175,959.	1,838,570.	257,796.
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a DONATED CONSERVATION LA	73,867,072.	73,867,072.		
b PROGRAM SUPPORT TO AFF.	10,635,072.	4,366,219.	5,249,333.	1,019,520.
c CONSTRUCTION AND RESTOR	3,951,793.	2,631,006.	1,158,366.	162,421.
d DUES, FEES AND LICENSES	3,539,572.	2,356,560.	1,037,534.	145,478.
e All other expenses	5,060,073.	4,324,274.	468,846.	266,953.
25 Total functional expenses. Add lines 1 through 24e	908,626,330.	637,586,333.	152,339,669.	118,700,328.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here if following SOP 98-2 (ASC 958-720)

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Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

		(A) Beginning of year		(B) End of year	
Assets	1	Cash - non-interest-bearing	43,653,376.	1	51,597,323.
	2	Savings and temporary cash investments	62,469,896.	2	89,821,069.
	3	Pledges and grants receivable, net	263,284,516.	3	263,865,783.
	4	Accounts receivable, net	171,280,250.	4	234,182,814.
	5	Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
	7	Notes and loans receivable, net	43,282,968.	7	26,889,054.
	8	Inventories for sale or use		8	
	9	Prepaid expenses and deferred charges	14,175,765.	9	12,836,779.
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 296,918,469.		
	b	Less: accumulated depreciation	10b 144,651,204.		
	11	Investments - publicly traded securities	1,021,553,207.	11	1,663,517,596.
	12	Investments - other securities. See Part IV, line 11	1,546,372,305.	12	1,673,373,290.
	13	Investments - program-related. See Part IV, line 11		13	
	14	Intangible assets		14	1,377,486.
	15	Other assets. See Part IV, line 11	4,609,608,576.	15	4,630,646,922.
16	Total assets. Add lines 1 through 15 (must equal line 33)	7,975,541,090.	16	8,800,375,381.	
Liabilities	17	Accounts payable and accrued expenses	169,447,517.	17	158,147,059.
	18	Grants payable		18	
	19	Deferred revenue	71,057,128.	19	109,510,965.
	20	Tax-exempt bond liabilities	115,337,000.	20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22	Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons	10,000,000.	22	10,000,000.
	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties	211,742,195.	24	294,478,026.
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D	345,607,741.	25	384,257,342.
	26	Total liabilities. Add lines 17 through 25	923,191,581.	26	956,393,392.
Net Assets or Fund Balances	Organizations that follow FASB ASC 958, check here <input checked="" type="checkbox"/>				
	and complete lines 27, 28, 32, and 33.				
	27	Net assets without donor restrictions	5,713,769,202.	27	6,256,565,038.
	28	Net assets with donor restrictions	1,338,580,307.	28	1,587,416,951.
	Organizations that do not follow FASB ASC 958, check here <input type="checkbox"/>				
	and complete lines 29 through 33.				
	29	Capital stock or trust principal, or current funds		29	
	30	Paid-in or capital surplus, or land, building, or equipment fund		30	
31	Retained earnings, endowment, accumulated income, or other funds		31		
32	Total net assets or fund balances	7,052,349,509.	32	7,843,981,989.	
33	Total liabilities and net assets/fund balances	7,975,541,090.	33	8,800,375,381.	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	1,290,130,840.
2	Total expenses (must equal Part IX, column (A), line 25)	2	908,626,330.
3	Revenue less expenses. Subtract line 2 from line 1	3	381,504,510.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	7,052,349,509.
5	Net unrealized gains (losses) on investments	5	373,683,758.
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	-59,698,857.
9	Other changes in net assets or fund balances (explain on Schedule O)	9	96,143,069.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B))	10	7,843,981,989.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

- 1** Accounting method used to prepare the Form 990: Cash Accrual Other _____
If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.
- 2a** Were the organization's financial statements compiled or reviewed by an independent accountant?
If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:
 Separate basis Consolidated basis Both consolidated and separate basis
- b** Were the organization's financial statements audited by an independent accountant?
If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:
 Separate basis Consolidated basis Both consolidated and separate basis
- c** If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?
If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.
- 3a** As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?
- b** If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits

	Yes	No
2a		X
2b	X	
2c	X	
3a	X	
3b	X	

Form 990 (2020)

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SCHEDULE A
(Form 990 or 990-EZ)

Public Charity Status and Public Support

OMB No. 1545-0047

2020

Open to Public
Inspection

Department of the Treasury
Internal Revenue Service

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.
▶ Attach to Form 990 or Form 990-EZ.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization <p style="text-align: center;">THE NATURE CONSERVANCY</p>	Employer identification number <p style="text-align: center;">53-0242652</p>
--	--

Part I Reason for Public Charity Status. (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1 A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**
- 2 A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E (Form 990 or 990-EZ).)
- 3 A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4 A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state: _____
- 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II.)
- 6 A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 8 A community trust described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 9 An agricultural research organization described in **section 170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: _____
- 10 An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2).** (Complete Part III.)
- 11 An organization organized and operated exclusively to test for public safety. See **section 509(a)(4).**
- 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2).** See **section 509(a)(3).** Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
 - a **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
 - b **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
 - c **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
 - d **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
 - e Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
 - f Enter the number of supported organizations
- g Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-10 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
Total						

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Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	775,235,935.	929,394,968.	723,474,604.	945,790,483.	940,583,779.	4314479769.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3	775,235,935.	929,394,968.	723,474,604.	945,790,483.	940,583,779.	4314479769.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						90,555,079.
6 Public support. Subtract line 5 from line 4.						4223924690.

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
7 Amounts from line 4	775,235,935.	929,394,968.	723,474,604.	945,790,483.	940,583,779.	4314479769.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	22,744,585.	25,032,334.	29,825,732.	13,655,020.	29,069,735.	120,327,406.
9 Net income from unrelated business activities, whether or not the business is regularly carried on		218,617.	459,015.	288,554.	738,543.	1,704,729.
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)	5,085,190.	7,071,203.	11,071,810.	14,455,934.	12,432,390.	50,116,527.
11 Total support. Add lines 7 through 10						4486628431.
12 Gross receipts from related activities, etc. (see instructions)					12	641,420,006.
13 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here						<input type="checkbox"/>

Section C. Computation of Public Support Percentage

14 Public support percentage for 2020 (line 6, column (f), divided by line 11, column (f))	14	94.14 %
15 Public support percentage from 2019 Schedule A, Part II, line 14	15	93.46 %
16a 33 1/3% support test - 2020. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		<input checked="" type="checkbox"/>
b 33 1/3% support test - 2019. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
17a 10% -facts-and-circumstances test - 2020. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
b 10% -facts-and-circumstances test - 2019. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions		<input type="checkbox"/>

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						

14 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

Section C. Computation of Public Support Percentage

15 Public support percentage for 2020 (line 8, column (f), divided by line 13, column (f))	15	%
16 Public support percentage from 2019 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2020 (line 10c, column (f), divided by line 13, column (f))	17	%
18 Investment income percentage from 2019 Schedule A, Part III, line 17	18	%

19a 33 1/3% support tests - 2020. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

b 33 1/3% support tests - 2019. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

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Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer lines 3b and 3c below.</i>		
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>		
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>		
4a Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.</i>		
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer line 10b below.</i>		
b Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

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Part IV Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described in lines 11b and 11c below, the governing body of a supported organization?	11a	
b A family member of a person described in line 11a above?	11b	
c A 35% controlled entity of a person described in line 11a or 11b above? <i>If "Yes" to line 11a, 11b, or 11c, provide detail in Part VI.</i>	11c	

Section B. Type I Supporting Organizations

	Yes	No
1 Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? <i>If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.</i>	1	
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? <i>If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.</i>	2	

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? <i>If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).</i>	1	

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?	1	
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? <i>If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).</i>	2	
3 By reason of the relationship described in line 2, above, did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? <i>If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.</i>	3	

Section E. Type III Functionally Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).		
a <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.		
b <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.		
c <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see instructions).		
2 Activities Test. Answer lines 2a and 2b below.		
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? <i>If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.</i>	2a	
b Did the activities described in line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? <i>If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.</i>	2b	
3 Parent of Supported Organizations. Answer lines 3a and 3b below.		
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>If "Yes" or "No" provide details in Part VI.</i>	3a	
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? <i>If "Yes," describe in Part VI the role played by the organization in this regard.</i>	3b	

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Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (*explain in Part VI*). **See instructions.**
 All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3.	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8	

Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (<i>explain in detail in Part VI</i>):		
2	Acquisition indebtedness applicable to non-exempt-use assets	2	
3	Subtract line 2 from line 1d.	3	
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, see instructions).	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by 0.035.	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	

Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, column A)	1	
2	Enter 0.85 of line 1.	2	
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3	
4	Enter greater of line 2 or line 3.	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6	
7	<input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).		

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Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions	Current Year
1 Amounts paid to supported organizations to accomplish exempt purposes	1
2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	2
3 Administrative expenses paid to accomplish exempt purposes of supported organizations	3
4 Amounts paid to acquire exempt-use assets	4
5 Qualified set-aside amounts (prior IRS approval required - <i>provide details in Part VI</i>)	5
6 Other distributions (<i>describe in Part VI</i>). See instructions.	6
7 Total annual distributions. Add lines 1 through 6.	7
8 Distributions to attentive supported organizations to which the organization is responsive (<i>provide details in Part VI</i>). See instructions.	8
9 Distributable amount for 2020 from Section C, line 6	9
10 Line 8 amount divided by line 9 amount	10

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2020	(iii) Distributable Amount for 2020
1 Distributable amount for 2020 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2020 (reasonable cause required - <i>explain in Part VI</i>). See instructions.			
3 Excess distributions carryover, if any, to 2020			
a From 2015			
b From 2016			
c From 2017			
d From 2018			
e From 2019			
f Total of lines 3a through 3e			
g Applied to underdistributions of prior years			
h Applied to 2020 distributable amount			
i Carryover from 2015 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from line 3f.			
4 Distributions for 2020 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
b Applied to 2020 distributable amount			
c Remainder. Subtract lines 4a and 4b from line 4.			
5 Remaining underdistributions for years prior to 2020, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, <i>explain in Part VI</i> . See instructions.			
6 Remaining underdistributions for 2020. Subtract lines 3h and 4b from line 1. For result greater than zero, <i>explain in Part VI</i> . See instructions.			
7 Excess distributions carryover to 2021. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2016			
b Excess from 2017			
c Excess from 2018			
d Excess from 2019			
e Excess from 2020			

Schedule A (Form 990 or 990-EZ) 2020

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Part VI

Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

SCHEDULE A, PART II, LINE 10, EXPLANATION FOR OTHER INCOME:

GROSS FUNDRAISING EVENTS

2016 AMOUNT: \$ 469,145.

2017 AMOUNT: \$ 454,803.

2018 AMOUNT: \$ 1,773,949.

2019 AMOUNT: \$ 133,907.

2020 AMOUNT: \$ 170.

MEMBERSHIP LIST RENTAL

2016 AMOUNT: \$ 257,584.

2017 AMOUNT: \$ 245,305.

2018 AMOUNT: \$ 272,777.

2019 AMOUNT: \$ 243,979.

2020 AMOUNT: \$ 265,134.

INTRA COMPANY SUPPORT

2019 AMOUNT: \$ 7,238,790.

2020 AMOUNT: \$ 5,630,040.

CAUSE RELATED MARKETING

2016 AMOUNT: \$ 2,554,691.

2017 AMOUNT: \$ 2,584,489.

2018 AMOUNT: \$ 2,359,861.

2019 AMOUNT: \$ 1,204,412.

2020 AMOUNT: \$ 2,101,302.

ALL OTHER REVENUE

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Part VI

Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

2016 AMOUNT: \$ 1,803,770.

2017 AMOUNT: \$ 3,786,606.

2018 AMOUNT: \$ 6,665,223.

2019 AMOUNT: \$ 5,634,846.

2020 AMOUNT: \$ 4,435,744.

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Schedule of Contributors

OMB No. 1545-0047

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Attach to Form 990, Form 990-EZ, or Form 990-PF. Go to www.irs.gov/Form990 for the latest information.

2020

Name of the organization

THE NATURE CONSERVANCY

Employer identification number

53-0242652

Organization type (check one):

Filers of:

Section:

Form 990 or 990-EZ

[X] 501(c)(3) (enter number) organization

[] 4947(a)(1) nonexempt charitable trust not treated as a private foundation

[] 527 political organization

Form 990-PF

[] 501(c)(3) exempt private foundation

[] 4947(a)(1) nonexempt charitable trust treated as a private foundation

[] 501(c)(3) taxable private foundation

Check if your organization is covered by the General Rule or a Special Rule.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

[] For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

[X] For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

[] For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.

[] For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year ... \$

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

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Name of organization THE NATURE CONSERVANCY	Employer identification number 53-0242652
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Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	<hr/> <hr/> <hr/>	\$ 100,002,786.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input checked="" type="checkbox"/> (Complete Part II for noncash contributions.)
2	<hr/> <hr/> <hr/>	\$ 30,285,534.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input checked="" type="checkbox"/> (Complete Part II for noncash contributions.)
3	<hr/> <hr/> <hr/>	\$ 21,000,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
	<hr/> <hr/> <hr/>	\$ _____	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
	<hr/> <hr/> <hr/>	\$ _____	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
	<hr/> <hr/> <hr/>	\$ _____	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

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Name of organization THE NATURE CONSERVANCY	Employer identification number 53-0242652
---	---

Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
1	32,025 SHARES OF STOCK _____ _____ _____	\$ 100,002,786.	11/18/20
2	10,701,602 SHARES OF STOCK _____ _____ _____	\$ 30,285,534.	04/12/21
	_____ _____ _____	\$ _____	_____
	_____ _____ _____	\$ _____	_____
	_____ _____ _____	\$ _____	_____
	_____ _____ _____	\$ _____	_____

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Name of organization THE NATURE CONSERVANCY	Employer identification number 53-0242652
---	--

Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of **\$1,000 or less** for the year. (Enter this info. once.) ▶ \$ _____
Use duplicate copies of Part III if additional space is needed.

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	

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SCHEDULE C
(Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

OMB No. 1545-0047

2020

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

For Organizations Exempt From Income Tax Under section 501(c) and section 527
Complete if the organization is described below. Attach to Form 990 or Form 990-EZ.
Go to www.irs.gov/Form990 for instructions and the latest information.

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (See separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (See separate instructions), then

- Section 501(c)(4), (5), or (6) organizations: Complete Part III.

Table with 2 columns: Name of organization (THE NATURE CONSERVANCY) and Employer identification number (53-0242652)

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

- 1 Provide a description of the organization's direct and indirect political campaign activities in Part IV.
2 Political campaign activity expenditures \$
3 Volunteer hours for political campaign activities

Part I-B Complete if the organization is exempt under section 501(c)(3).

- 1 Enter the amount of any excise tax incurred by the organization under section 4955 \$
2 Enter the amount of any excise tax incurred by organization managers under section 4955 \$
3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? Yes No
4a Was a correction made? Yes No
b If "Yes," describe in Part IV.

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

- 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities \$
2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities \$
3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b \$
4 Did the filing organization file Form 1120-POL for this year? Yes No
5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.

Table with 5 columns: (a) Name, (b) Address, (c) EIN, (d) Amount paid from filing organization's funds, (e) Amount of political contributions received and promptly and directly delivered to a separate political organization.

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2020

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Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A** Check if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures).
- B** Check if the filing organization checked box A and "limited control" provisions apply.

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing organization's totals	(b) Affiliated group totals
1a Total lobbying expenditures to influence public opinion (grassroots lobbying)			
b Total lobbying expenditures to influence a legislative body (direct lobbying)			
c Total lobbying expenditures (add lines 1a and 1b)			
d Other exempt purpose expenditures			
e Total exempt purpose expenditures (add lines 1c and 1d)			
f Lobbying nontaxable amount. Enter the amount from the following table in both columns.			
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:		
Not over \$500,000	20% of the amount on line 1e.		
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.		
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.		
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.		
Over \$17,000,000	\$1,000,000.		
g Grassroots nontaxable amount (enter 25% of line 1f)			
h Subtract line 1g from line 1a. If zero or less, enter -0-			
i Subtract line 1f from line 1c. If zero or less, enter -0-			
j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?		<input type="checkbox"/> Yes	<input type="checkbox"/> No

4-Year Averaging Period Under Section 501(h)
 (Some organizations that made a section 501(h) election do not have to complete all of the five columns below.
 See the separate instructions for lines 2a through 2f.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2017	(b) 2018	(c) 2019	(d) 2020	(e) Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

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Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.	(a)		(b)
	Yes	No	Amount
1 During the year, did the filing organization attempt to influence foreign, national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:			
a Volunteers?	X		
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? ..	X		
c Media advertisements?	X		126,389.
d Mailings to members, legislators, or the public?	X		29,649.
e Publications, or published or broadcast statements?	X		131,201.
f Grants to other organizations for lobbying purposes?	X		15,000.
g Direct contact with legislators, their staffs, government officials, or a legislative body?	X		4,614,908.
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?	X		11,158.
i Other activities?	X		2,253.
j Total. Add lines 1c through 1i			4,930,558.
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		X	
b If "Yes," enter the amount of any tax incurred under section 4912			
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

	Yes	No
1 Were substantially all (90% or more) dues received nondeductible by members?	1	
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2	
3 Did the organization agree to carry over lobbying and political campaign activity expenditures from the prior year?	3	

Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."

1 Dues, assessments and similar amounts from members	1	
2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
a Current year	2a	
b Carryover from last year	2b	
c Total	2c	
3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5 Taxable amount of lobbying and political expenditures (See instructions)	5	

Part IV Supplemental Information

Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group list); Part II-A, lines 1 and 2 (See instructions); and Part II-B, line 1. Also, complete this part for any additional information.

PART II-B, LINE 1, LOBBYING ACTIVITIES:

THE LOBBYING WORK OF THE NATURE CONSERVANCY (TNC) ADVANCES THE

TAX-EXEMPT PURPOSE OF THE ORGANIZATION: THE CONSERVATION OF LAND AND

WATER. TNC DEVOTED 0.54% OF ITS EXEMPT PURPOSE EXPENDITURES TO ATTEMPT

TO INFLUENCE LEGISLATION IN FISCAL YEAR 2021 (TAX YEAR 2020). THESE

ACTIVITIES CONTINUED TO ADVOCATE FOR STRONG ENVIRONMENTAL POLICIES,

Part IV Supplemental Information (continued)

FUNDING FOR CRITICAL NATURAL HABITAT PROTECTION AND RESTORATION, AND

CLIMATE CHANGE MITIGATION AND ADAPTATION AT THE U.S. FEDERAL AND STATE

GOVERNMENT LEVELS, AS WELL AS INTERNATIONALLY.

FEDERAL LEGISLATION THAT HAD SIGNIFICANT CONSERVATION IMPACTS AND WHICH

TNC SUPPORTED INCLUDED THE GREAT AMERICAN OUTDOORS ACT, THE GROWING

CLIMATE SOLUTIONS ACT, THE RECOVERING AMERICA'S WILDLIFE ACT, THE

TRILLION TREES ACT, THE NORTH AMERICAN WETLANDS CONSERVATION ACT, THE

WATER RESOURCES DEVELOPMENT ACT, THE CHARITABLE CONSERVATION EASEMENT

PROGRAM INTEGRITY ACT, COVID-RELATED RECOVERY AND STIMULUS BILLS, AND

OTHER FEDERAL LEGISLATION THAT IMPACTS PUBLIC LANDS MANAGEMENT, HABITAT

PROTECTION AND RESTORATION, AND CLIMATE POLICY.

IN ADDITION, TNC ADVOCATED TO PROTECT AND RESTORE FRESHWATER, COASTAL,

AND MARINE RESOURCES. TARGETS INCLUDED THE NAVAJO WATER RIGHTS

SETTLEMENT ACT IN UTAH, THE COLORADO RIVER COLLABORATIVE, THE

PROTECTION OF THE EDWARD AQUIFER IN TEXAS, AND THE ADVANCEMENT OF A

FEDERAL BILL TO PERMANENTLY PROTECT BRISTOL BAY, ALASKA. OTHER PRIORITY

PLACES IN WHICH TNC ADVOCATED FOR WATER RESOURCE PROTECTION AND

RESTORATION INCLUDED ARIZONA, MARYLAND, NEW JERSEY, AND TENNESSEE.

TNC ALSO ADVOCATED FOR LAND AND HABITAT CONSERVATION EFFORTS AT THE

STATE LEVEL, INCLUDING THE PURSUIT OF NUMEROUS ON-THE-GROUND SOLUTIONS,

SUCH AS THE REOPENING OF THE ILLINOIS CONSERVATION RESERVE ENHANCEMENT

PROGRAM, THE ESTABLISHMENT OF THE CONTE NATIONAL FISH AND WILDLIFE

REFUGE IN NEW ENGLAND, AND COASTAL RESTORATION PROJECTS IN MISSISSIPPI,

WILDFIRE AND FOREST RESILIENCE POLICIES IN THROUGHOUT THE WESTERN AND

SOUTHERN U.S. FURTHER EFFORTS RELATING TO LAND AND HABITAT CONSERVATION

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Part IV Supplemental Information (continued)

TOOK PLACE IN COLORADO, CONNECTICUT, INDIANA, GEORGIA, MASSACHUSETTS, MONTANA, AND NEW YORK.

STABLE PROGRAMS WITH LONG-TERM FUNDING AND RELATED POLICY MECHANISMS

FOR CONSERVATION ARE PROVEN TOOLS TO ADVANCE CONSERVATION. ADVOCACY BY

TNC FOR THESE TYPES OF PROGRAMS INCLUDED THE KENTUCKY HERITAGE LAND

CONSERVATION FUND, NATURAL RESOURCES AND OUTDOOR RECREATION TRUST IN

IOWA, THE LAND FOR MAINE'S FUTURE FUND, THE SOUTH CAROLINA CONSERVATION

BANK, AND THE LERAY MCALLISTER CONSERVATION FUND IN UTAH. TNC

ADVOCATED FOR SIMILAR CONSERVATION FUNDING IN MASSACHUSETTS,

MISSISSIPPI, WISCONSIN, AND WYOMING.

ADVOCATING FOR GREEN INFRASTRUCTURE AND SMART ENERGY DEVELOPMENT ARE

OTHER IMPORTANT TOOLS TO ADDRESS CONSERVATION CHALLENGES. TNC SUPPORTED

LEGISLATION TO PROMOTE ENERGY EFFICIENCY AND RENEWABLE ENERGY SUCH AS

THE CLEAN JOBS ACT IN ILLINOIS, THE CLEAN FUEL STANDARD IN WASHINGTON,

THE COLUMBUS CHOICE AGGREGATION MEASURE FOR RENEWABLE ENERGY IN OHIO,

AND CLEAN ENERGY GOALS IN CONNECTICUT. OTHER STATES IN WHICH TNC

ADVOCATED FOR SMART ENERGY DEVELOPMENT COLORADO, KANSAS, MAINE, AND

WYOMING.

TNC ENGAGES IN CONVERSATIONS AND ADVOCACY AROUND CLIMATE CHANGE AND

ADAPTATION. ADVOCACY ACTIVITIES IN THIS AREA INCLUDED A PROGRAM TO

FINANCE CLIMATE CHANGE MITIGATION AND RESILIENCE PROJECTS IN NEW

JERSEY, ENGAGEMENT WITH THE NEW ENGLAND SHELLFISH GROWERS CLIMATE

COALITION, THE ESTABLISHMENT OF THE DISASTER RELIEF RESILIENCE FUND IN

SOUTH CAROLINA, AND OTHER CLIMATE-RELATED LEGISLATIVE ACTIVITIES IN

MARYLAND, NEBRASKA, NEVADA, AND RHODE ISLAND.

Part IV Supplemental Information (continued)

TNC ALSO PURSUED PLACING QUESTIONS ON LOCAL AND STATEWIDE BALLOTS TO PROVIDE FOR LONG-TERM CONSERVATION PROTECTION AND FUNDING IN THE STATES OF COLORADO AND MICHIGAN, AS WELL AS COOK COUNTY, ILLINOIS; TOLEDO, OHIO; AND PORTLAND, OREGON.

INTERNATIONALLY, TNC INFLUENCED LEGISLATION WITH SIGNIFICANT CONSERVATION IMPACT IN COUNTRIES AND REGIONS INCLUDING AUSTRALIA, THE BAHAMAS, BRAZIL, CANADA, CHILE, HONG KONG, INDONESIA, JAMAICA, MYANMAR, AND NEW ZEALAND.

VOLUNTEERS FOR TNC SPENT A TOTAL OF 1140 HOURS TO INFLUENCE LEGISLATION AS DESCRIBED ABOVE.

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Supplemental Financial Statements

OMB No. 1545-0047

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

2020 Open to Public Inspection

Name of the organization THE NATURE CONSERVANCY Employer identification number 53-0242652

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

Table with 3 columns: Question, (a) Donor advised funds, (b) Funds and other accounts. Rows include total number at end of year, aggregate value of contributions, grants, and end of year, and two Yes/No questions regarding donor property and grant fund usage.

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

Form with multiple sections: 1. Purpose(s) of conservation easements (checkboxes for land, habitat, open space, historic area, historic structure). 2. Conservation contribution details (table with 2a-2d). 3. Number of easements modified. 4. Number of states. 5. Written policy. 6. Staff and volunteer hours. 7. Expenses incurred. 8. Section 170(h)(4)(B) requirements. 9. Reporting requirements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

Form with sections 1a, 1b, and 2. 1a: Text of footnote for art collection. 1b: Amounts for art collection. 2: Amounts for art collection for financial gain.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2020

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Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

- 3** Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its collection items (check all that apply):
- | | |
|---|--|
| <p>a <input type="checkbox"/> Public exhibition</p> <p>b <input type="checkbox"/> Scholarly research</p> <p>c <input type="checkbox"/> Preservation for future generations</p> | <p>d <input type="checkbox"/> Loan or exchange program</p> <p>e <input type="checkbox"/> Other _____</p> |
|---|--|
- 4** Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.
- 5** During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a** Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No
- b** If "Yes," explain the arrangement in Part XIII and complete the following table:
- | | Amount |
|--|-----------|
| c Beginning balance | 1c |
| d Additions during the year | 1d |
| e Distributions during the year | 1e |
| f Ending balance | 1f |
- 2a** Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? Yes No
- b** If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	1,347,399,103.	1,322,550,078.	1,294,730,157.	1,201,781,285.	1,114,692,167.
b Contributions	18,467,085.	14,146,775.	17,714,330.	23,053,347.	8,390,434.
c Net investment earnings, gains, and losses	339,568,995.	61,939,967.	65,157,423.	107,038,420.	122,916,842.
d Grants or scholarships					
e Other expenditures for facilities and programs	48,505,194.	51,237,717.	55,051,832.	37,142,895.	44,218,158.
f Administrative expenses					
g End of year balance	1,656,929,989.	1,347,399,103.	1,322,550,078.	1,294,730,157.	1,201,781,285.

- 2** Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:
- | | | |
|--|-----------|--|
| a Board designated or quasi-endowment ▶ | 68.1000 % | |
| b Permanent endowment ▶ | 16.9500 % | |
| c Term endowment ▶ | 14.9500 % | |
- The percentages on lines 2a, 2b, and 2c should equal 100%.
- 3a** Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
- | | Yes | No |
|---|--------------------------|--------------------------|
| (i) Unrelated organizations | <input type="checkbox"/> | X |
| (ii) Related organizations | <input type="checkbox"/> | X |
| b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? | <input type="checkbox"/> | <input type="checkbox"/> |
- 4** Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		18,728,078.		18,728,078.
b Buildings		163,409,323.	71,535,480.	91,873,843.
c Leasehold improvements		30,301,777.	19,072,663.	11,229,114.
d Equipment		59,486,638.	51,028,522.	8,458,116.
e Other		24,992,653.	3,014,539.	21,978,114.
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)				152,267,265.

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Part VII Investments - Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely held equity interests		
(3) Other		
(A) PRIVATE EQUITY	282,198,568.	COST
(B) SPLIT-INTEREST INVESTMENTS	395,420,780.	COST
(C) COMMINGLED EQUITY FUNDS	97,159,806.	COST
(D) HEDGE FUNDS	776,284,462.	COST
(E) PRIVATE REAL ESTATE	122,309,674.	COST
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶	1,673,373,290.	

Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶		

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1) CONSERVATION EASEMENTS	2,415,001,795.
(2) SECURITIES PLEDGED UNDER SECURITIES LENDING AGREEMENT	61,264,937.
(3) DUE TO/DUE FROM INTERCOMPANY	76,255,774.
(4) CONSERVATION LANDS	2,037,339,375.
(5) RIGHT TO USE ASSETS	40,785,041.
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ▶	4,630,646,922.

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2) PAYABLE UNDER SECURITIES LENDING AGREEMENT	61,264,937.
(3) REFUNDABLE ADVANCES	53,121,110.
(4) SPLIT INTEREST ARRANGEMENTS	222,852,679.
(5) LEASE LIABILITY	47,018,616.
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶	384,257,342.

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII ...

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Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1 Total revenue, gains, and other support per audited financial statements		1	1,825,664,912.
2 Amounts included on line 1 but not on Form 990, Part VIII, line 12:			
a Net unrealized gains (losses) on investments	2a	373,683,760.	
b Donated services and use of facilities	2b	23,963,268.	
c Recoveries of prior year grants	2c		
d Other (Describe in Part XIII.)	2d	96,143,069.	
e Add lines 2a through 2d	2e		493,790,097.
3 Subtract line 2e from line 1			3 1,331,874,815.
4 Amounts included on Form 990, Part VIII, line 12, but not on line 1:			
a Investment expenses not included on Form 990, Part VIII, line 7b	4a	19,440,861.	
b Other (Describe in Part XIII.)	4b	-61,184,836.	
c Add lines 4a and 4b	4c		-41,743,975.
5 Total revenue. Add lines 3 and 4c . (This must equal Form 990, Part I, line 12.)			5 1,290,130,840.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1 Total expenses and losses per audited financial statements		1	902,944,535.
2 Amounts included on line 1 but not on Form 990, Part IX, line 25:			
a Donated services and use of facilities	2a	23,963,268.	
b Prior year adjustments	2b		
c Other losses	2c		
d Other (Describe in Part XIII.)	2d	-10,204,202.	
e Add lines 2a through 2d	2e		13,759,066.
3 Subtract line 2e from line 1			3 889,185,469.
4 Amounts included on Form 990, Part IX, line 25, but not on line 1:			
a Investment expenses not included on Form 990, Part VIII, line 7b	4a	19,440,861.	
b Other (Describe in Part XIII.)	4b		
c Add lines 4a and 4b	4c		19,440,861.
5 Total expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, line 18.)			5 908,626,330.

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART II, LINE 3:

DURING THE TAX YEAR, 17 EASEMENTS WERE TRANSFERRED OR SOLD ALL TO

QUALIFIED ORGANIZATIONS AS DEFINED IRC SEC. 170(H)(3) AND THE RELATED

REGULATIONS AND ALL AS REQUIRED AND CONSISTENT WITH THE CONSERVATION

ACTION PLAN FOR THE PROPERTIES. EASEMENTS TRANSFERRED OR SOLD WERE: (1)

CANE CREEK CANYON (LACEFIELD NORTH ADDITION) 8/18/2020; (2) CANE CREEK

CANYON (LACEFIELD 3) 8/18/2020; (3) CANE CREEK CANYON/LITTLE MOUNTAIN

(LACEFIELD) 8/18/2020; (4) SANDS (TNC CE) 1/20/2021; (5) GRAND

MARAI-WEST BAY (DAVIS EAST) 6/21/2021; (6) FALLS CREEK (CEDAR ROCK LTD.

PARTNERSHIP) 8/18/2020; (7) ST. HELENA ESTUARY (HAGERTY) JEHOSEE

9/28/2020; (8) HOLLY HILL PLANTATION (PRATT 1) 1/20/2021; (9) HOLLY HILL

PLANTATION (PRATT 2) 1/20/2021; (10) BAILEY ISLAND (FULLER STREET

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Part XIII Supplemental Information (continued)

CORPORATION) 4/16/2021; (11) NORTHERN TALLGRASS PRAIRIE NATIONAL WILDLIFE

REFUGE (ROIGER) 12/18/2020; (12) BLUESTEM PRAIRIE (BECKETT) 2/11/2021;

(13) PRAIRIE COTEAU (BURMEISTER, KURT & KARI) 2/11/2021; (14)

ORDWAY/GLACIAL LAKES (SKARPNESS) 5/28/2021; (15) HOLE-IN-THE-MOUNTAIN

PRAIRIE (BERKENPAS TRUSTS) 6/17/2021; (16) PRAIRIE COTEAU (KNUTSON,

SHERWOOD & ELAINE) 6/17/2021; AND (17) UTAH LAKE (ROBINS) 12/18/2020.

DURING THE TAX YEAR, 8 CONSERVATION EASEMENTS WERE AMENDED: (1) COSUMNES

(FORSTER) 9/23/2020 TO PERMIT CA DOT TO INSTALL A ROUNDABOUT OVER 0.59

ACRES TO IMPROVE TRAFFIC SAFETY IN LIEU OF CONDEMNATION; (2) LA GARITA

RANCH (PHIPPS) 3/23/2021 TO STRENGTHEN PROTECTIONS BY IMPOSING ADDITIONAL

RESTRICTIONS ON WATER RIGHTS AND CATTLE GRAZING, AND ELIMINATING

LANDOWNER'S RIGHT TO SUBDIVIDE; (3) ALTAMAHA/OGEECHEE (CANNONS POINT)

2/18/2021 TO ADD 99.20 ACRES TO THE PROTECTED PROPERTY; (4)

THOMPSON/LOWER CLARK FORK AKA BULL RIVER (RYDER) 3/22/2021 TO CLEARLY

IDENTIFY BOUNDARIES OF THE RESIDENTIAL AREA WITHIN THE PROTECTED

PROPERTY; NO CHANGE TO RESTRICTIONS OR RETAINED RIGHTS; (5) HORSE CREEK

FEN (DANIELS FKA ORTON) 2/9/2021 TO CLARIFY THE SIZE AND LOCATION OF THE

REDUCED BUILDING ENVELOPE, THE NUMBER OF RESIDENCES PERMITTED WITHIN THE

BUILDING ENVELOPE, AND THE LANGUAGE OF THE SUBDIVISION PROVISION; (6) ST.

ANTHONY'S (CAPITAL REGION WATER) 9/30/2020 TO ADD 122.87 ACRES TO THE

PROTECTED PROPERTY; (7) SOUTHWEST BI MACROSITE (DUPONT) 4/21/2021 TO

CORRECT AN ERROR IN THE DEPICTION OF THE BUILDING ENVELOPE; NO CHANGE TO

RESTRICTIONS OR RETAINED RIGHTS; AND (8) ELKHORN CREEK (PETERSON 1-4)

10/6/2020 TO CORRECT ERRORS IN THE LEGAL DESCRIPTION, CONFIRM THE

LOCATION OF THE BUILDING ENVELOPE, AND EXTINGUISH THE RIGHT TO REBUILD A

CABIN.

PART II, LINE 5:

Part XIII Supplemental Information (continued)

THE NATURE CONSERVANCY'S WRITTEN POLICY REGARDING THE PERIODIC MONITORING, INSPECTION, VIOLATIONS, AND ENFORCEMENT OF THE CONSERVATION EASEMENTS IT HOLDS IS GOVERNED BY OUR STANDARD OPERATING PROCEDURE, CONSERVATION EASEMENTS AND DEED RESTRICTIONS. EXCERPTS FROM THE PROCEDURE FOLLOW. EACH BUSINESS UNIT WILL BE RESPONSIBLE FOR MONITORING COMPLIANCE WITH THE TERMS OF ALL CONSERVATION INTERESTS FOR WHICH IT MUST PREPARE OR OBTAIN A BASELINE. FOR PURPOSES OF THIS STANDARD OPERATING PROCEDURE, "BUSINESS UNIT" MEANS THE CONSERVANCY BUSINESS UNIT IN WHICH THE CONSERVATION INTEREST IS LOCATED OR, IF DIFFERENT, THE CONSERVANCY BUSINESS UNIT RESPONSIBLE FOR MONITORING AND ENFORCEMENT OF THE CONSERVATION INTEREST.

A. MONITORING TEAM.

EACH BUSINESS UNIT WILL ESTABLISH A MONITORING TEAM WHICH WILL CONSIST OF AT LEAST ONE STAFF MEMBER AND MAY INCLUDE THIRD PARTY VOLUNTEERS OR CONTRACTORS. ALL MEMBERS OF THE MONITORING TEAM MUST BE TRAINED ON CONSERVANCY PROCEDURES AND PRACTICES FOR MONITORING CONSERVATION INTERESTS. THE MONITORING TEAM WILL BE RESPONSIBLE FOR ENSURING THAT MONITORING IS COMPLETED AND DOCUMENTED IN ACCORDANCE WITH THIS SOP.

B. MONITORING FREQUENCY. CONSERVATION.

INTERESTS WILL BE MONITORED AT LEAST ONCE EACH CALENDAR YEAR BEGINNING WITH THE CALENDAR YEAR AFTER THE CONSERVATION INTEREST WAS ACCEPTED OR ACQUIRED. THE FIRST MONITORING WILL OCCUR NO MORE THAN 15 MONTHS AFTER THE DATE THE CONSERVATION INTEREST WAS ACCEPTED OR ACQUIRED.

C. TIME AND EXPENSE REPORTING.

TO COMPLY WITH INTERNAL REVENUE SERVICE ("IRS") REQUIREMENTS USE ACTIVITY CODE 10000 (CALLED "EASEMENT MONITORING") TO REPORT ALL EXPENSES INCURRED IN INSPECTING, MONITORING AND ENFORCING CONSERVATION EASEMENTS. BUSINESS UNITS MUST FOLLOW THE FINANCE DEPARTMENT'S GUIDANCE FOR REPORTING:

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Part XIII Supplemental Information (continued)

1. STAFF HOURS (TO BE REPORTED IN BI-WEEKLY TIME REPORTS),

2. VOLUNTEER HOURS (TO THE EXTENT REQUIRED BY FINANCE DEPARTMENT

GUIDANCE),

3. CONTRACTOR FEES (INCLUDING OUTSIDE COUNSEL FEES), AND

4. TRAVEL AND OTHER RELATED EXPENSES.

D. MONITORING REPORTS.

MONITORING RESULTS MUST BE DOCUMENTED CONTEMPORANEOUSLY (WITHIN TWO

MONTHS AFTER MONITORING OCCURS) IN A REPORT THAT DESCRIBES THE CONDITION

OF THE PROPERTY AND THE PROTECTED CONSERVATION VALUES AS DEFINED IN THE

CONSERVATION INTEREST. THE MONITORING REPORT MUST INCLUDE THE INFORMATION

DESCRIBED IN CHECKLIST OF REQUIRED FIELDS FOR COMPLIANCE MONITORING

TEMPLATE. BUSINESS UNITS MAY MODIFY THE TEMPLATES OR CREATE THEIR OWN

MONITORING REPORT FORM PROVIDED THAT IT CONTAINS THE REQUIRED

CONTENT. BUSINESS UNITS:

1. ARE ENCOURAGED TO USE THE SAME FORM CONSISTENTLY FOR ALL CONSERVATION

INTERESTS THAT THE BU MONITORS AND IN ALL CASES, ALL REQUIRED FIELDS MUST

BE COMPLETED;

2. ARE ENCOURAGED TO PROVIDE THE LANDOWNER WITH A COPY OF THE MONITORING

REPORT AND REQUEST THAT IT BE SIGNED AND, IF FEASIBLE, NOTARIZED TO

INDICATE LANDOWNER'S AGREEMENT WITH ITS CONTENTS; AND

3. MUST MAINTAIN MONITORING REPORTS IN ACCORDANCE WITH THE CONSERVANCY'S

RECORDS RETENTION SCHEDULE.

E. COMPLIANCE STATUS.

THE MONITORING TEAM, WITH APPROVAL OF THE BUSINESS UNIT DIRECTOR OR THE

DIRECTOR'S DESIGNEE, SHALL DETERMINE THE COMPLIANCE STATUS OF THE

CONSERVATION INTEREST AS ONE OF THE FOLLOWING: 1. IN COMPLIANCE 2. IN

REVIEW 3. IN VIOLATION. IF VOLUNTARY RESOLUTION OF A VIOLATION IS NOT

POSSIBLE (E.G., BECAUSE THE TIME PERIOD TO BRING A JUDICIAL ACTION WILL

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Part XIII Supplemental Information (continued)

END UNDER APPLICABLE STATUTES OF LIMITATION), THE BUSINESS UNIT WILL PROCEED WITH FORMAL ENFORCEMENT. FORMAL ENFORCEMENT ACTION SHALL BE TAKEN IN ACCORDANCE WITH AN ENFORCEMENT PLAN TO BE DEVELOPED BY THE BUSINESS UNIT AND ASSIGNED ATTORNEY AND APPROVED BY THE REGIONAL DIRECTOR OR IN THE U.S., BY THE DIVISION DIRECTOR. IF THE ENFORCEMENT PLAN INCLUDES LITIGATION, APPROVAL OF THE RESPONSIBLE ASSOCIATE GENERAL COUNSEL AND GENERAL COUNSEL SHALL BE OBTAINED PRIOR TO INITIATION OF LITIGATION.

PART II, LINE 9:

THE CONSERVANCY RECORDS LAND AND LAND INTERESTS AT COST IF PURCHASED OR AT FAIR VALUE AT THE DATE OF ACQUISITION, IF ALL OR PART OF THE LAND WAS RECEIVED AS A DONATION. FAIR VALUE IS GENERALLY DETERMINED BY APPRAISAL AT THE TIME OF ACQUISITION AND IS NOT SUBSEQUENTLY ADJUSTED. UPON SALE OR GIFT, THE BOOK VALUE OF THE LAND OR LAND INTEREST IS REPORTED AS A PROGRAM EXPENSE AND THE RELATED PROCEEDS, IF ANY, ARE REPORTED AS REVENUE IN THE CONSOLIDATED STATEMENT OF ACTIVITIES. CONSERVATION LAND IS REAL PROPERTY WITH SIGNIFICANT ECOLOGICAL VALUE. THESE PROPERTIES ARE EITHER MANAGED IN AN EFFORT TO PROTECT THE NATURAL BIOLOGICAL DIVERSITY OF THE PROPERTY, OR TRANSFERRED TO OTHER ORGANIZATIONS WHO WILL MANAGE THE LANDS IN A SIMILAR FASHION. CONSERVATION EASEMENTS ARE COMPRISED OF LISTED RIGHTS AND/OR RESTRICTIONS OVER THE OWNED PROPERTY THAT ARE CONVEYED BY A PROPERTY OWNER TO THE CONSERVANCY, ALMOST ALWAYS IN PERPETUITY, IN ORDER TO PROTECT THE OWNED PROPERTY AS A SIGNIFICANT NATURAL AREA, AS DEFINED IN FEDERAL TAX REGULATIONS. THESE INTANGIBLE ASSETS MAY BE SOLD OR TRANSFERRED TO OTHERS SO LONG AS THE ASSIGNEE AGREES TO CARRY OUT, IN PERPETUITY, THE CONSERVATION PURPOSES INTENDED BY THE ORIGINAL GRANTOR. CONSERVATION EASEMENTS, BY THEIR VERY NATURE, DO NOT GENERATE MATERIAL AMOUNTS OF CASH

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Part XIII Supplemental Information (continued)

INFLOW ANNUALLY.

PART V, LINE 4:

THE ENDOWMENT INCLUDES APPROXIMATELY 998 INDIVIDUAL ENDOWMENT FUNDS. THE ENDOWMENT PROVIDES STABLE FINANCIAL SUPPORT TO A WIDE VARIETY OF PROGRAMS AND ACTIVITIES IN PERPETUITY, PLAYING A CRITICAL ROLE IN ENABLING THE CONSERVANCY TO ACHIEVE ITS MISSION. PROGRAMS SUPPORTED BY THE ENDOWMENT INCLUDE RESTORING, MONITORING, AND MANAGING NATURAL AREAS OWNED BY THE CONSERVANCY AND OTHERS, AS WELL AS MANY OTHER ACTIVITIES AND ACTIONS VITAL TO THE PRESERVATION OF NATURAL DIVERSITY. THE ENDOWMENT INCLUDES BOTH DONOR-RESTRICTED ENDOWMENT FUNDS AND FUNDS DESIGNATED BY THE BOARD OF DIRECTORS (BOARD) TO FUNCTION AS ENDOWMENTS. NET ASSETS ASSOCIATED WITH ENDOWMENT FUNDS, INCLUDING BOARD-DESIGNATED ENDOWMENT FUNDS, ARE CLASSIFIED AND REPORTED BASED ON THE EXISTENCE OR ABSENCE OF DONOR-IMPOSED RESTRICTIONS.

PART X, LINE 2:

THE CONSERVANCY HAS BEEN GRANTED AN EXEMPTION FROM FEDERAL INCOME TAXES UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE. THE INTERNAL REVENUE SERVICE HAS CLASSIFIED THE CONSERVANCY AS OTHER THAN A PRIVATE FOUNDATION. THE CONSERVANCY PAYS INCOME TAX RELATING TO ITS UNRELATED BUSINESS INCOME ACTIVITIES, WHICH WERE PRIMARILY GENERATED BY INCOME FROM ALTERNATIVE INVESTMENTS IN PARTNERSHIPS. THE CONSERVANCY TAKES NO TAX POSITIONS THAT IT CONSIDERS TO BE UNCERTAIN.

PART XI, LINE 2D - OTHER ADJUSTMENTS:

VALUATION GAIN/LOSS ON NON-TL ASSETS AND LIABILITIES	28,387,604.
SPLIT INTEREST CHANGE IN VALUATION	54,653,441.

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Part XIII Supplemental Information (continued)

VALUATION GAIN/LOSS ON TRADE LAND	-49,309.
INTERCOMPANY TRANSFERS	4,721,581.
REVENUE ADJUSTMENT TO BEGINNING NET ASSETS	8,429,752.
TOTAL TO SCHEDULE D, PART XI, LINE 2D	96,143,069.

PART XI, LINE 4B - OTHER ADJUSTMENTS:

MERCHANDISE COGS	-15,349.
RELATED ENTITY SUPPORT AND TRANSFERS	-61,169,487.
TOTAL TO SCHEDULE D, PART XI, LINE 4B	-61,184,836.

PART XII, LINE 2D - OTHER ADJUSTMENTS:

RELATED ENTITY SUPPORT AND TRANSFERS	-10,219,551.
MERCHANDISE COGS	15,349.
TOTAL TO SCHEDULE D, PART XII, LINE 2D	-10,204,202.

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**SCHEDULE F
(Form 990)**

Statement of Activities Outside the United States

OMB No. 1545-0047

2020

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization THE NATURE CONSERVANCY	Employer identification number 53-0242652
--	--

Part I General Information on Activities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 14b.

1 For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? **Yes** **No**

2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States.

3 Activities per Region. (The following Part I, line 3 table can be duplicated if additional space is needed.)

(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in the region	(d) Activities conducted in the region (by type) (such as, fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in the region	(f) Total expenditures for and investments in the region
CENTRAL AMERICA AND THE CARIBBEAN	6	141	PROGRAM SERVICES	CONSERVATION OF THE LANDS ACTIVITIES	8,145,699.
EAST ASIA AND THE PACIFIC	23	526	PROGRAM SERVICES	CONSERVATION OF THE LANDS ACTIVITIES	16,673,024.
EUROPE (INCLUDING ICELAND AND GREENLAND)	3	151	PROGRAM SERVICES	CONSERVATION OF THE LANDS ACTIVITIES	2,259,368.
NORTH AMERICA	4	178	PROGRAM SERVICES	CONSERVATION OF THE LANDS ACTIVITIES	7,319,109.
SOUTH AMERICA	6	512	PROGRAM SERVICES	CONSERVATION OF THE LANDS ACTIVITIES	12,743,975.
SOUTH ASIA	1	45	PROGRAM SERVICES	CONSERVATION OF THE LANDS ACTIVITIES	1,287,738.
SUB-SAHARAN AFRICA	7	260	PROGRAM SERVICES	CONSERVATION OF THE LANDS ACTIVITIES	13,903,316.
CENTRAL AMERICA AND THE CARIBBEAN			GRANTMAKING		78,403,876.
3 a Subtotal	50	1813			140,736,105.
b Total from continuation sheets to Part I	0	0			1437148409.
c Totals (add lines 3a and 3b)	50	1813			1577884514.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule F (Form 990) 2020

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Part I Continuation of Activities per Region. (Schedule F (Form 990), Part I, line 3)

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
EAST ASIA AND THE PACIFIC			GRANTMAKING		1,264,179.
EUROPE (INCLUDING ICELAND AND GREENLAND)			GRANTMAKING		691,726.
NORTH AMERICA			GRANTMAKING		1,014,695.
SOUTH AMERICA			GRANTMAKING		3,527,151.
SOUTH ASIA			GRANTMAKING		306,928.
SUB-SAHARAN AFRICA			GRANTMAKING		11,931,964.
CENTRAL AMERICA AND THE CARIBBEAN			INVESTMENTS		1386974396.
EUROPE (INCLUDING ICELAND AND GREENLAND)			INVESTMENTS		31,106,818.
NORTH AMERICA			INVESTMENTS		330,552.
Totals					1437148409.

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Part II **Grants and Other Assistance to Organizations or Entities Outside the United States.** Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of noncash assistance	(h) Description of noncash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		CENTRAL AMERICA AND THE CARIBBEAN - ANTIGUA & BARBUDA, ARUBA,	CONSERVATION ACTIVITIES	78,399,571.	ETF, WIRE, CHECK	0.		
		EAST ASIA AND THE PACIFIC - AUSTRALIA, BRUNEI, BURMA,	CONSERVATION ACTIVITIES	1,193,102.	ETF, WIRE, CHECK	0.		
		EUROPE (INCLUDING ICELAND & GREENLAND) - ALBANIA, ANDORRA,	CONSERVATION ACTIVITIES	686,882.	ETF, WIRE, CHECK	0.		
		NORTH AMERICA - CANADA AND MEXICO, BUT NOT THE UNITED STATES	CONSERVATION ACTIVITIES	996,389.	ETF, WIRE, CHECK	0.		
		SOUTH AMERICA - ARGENTINA, BOLIVIA, BRAZIL, CHILE, COLUMBIA,	CONSERVATION ACTIVITIES	3,523,581.	ETF, WIRE, CHECK	0.		
		SOUTH ASIA - AFGHANISTAN, BANGLADESH, BHUTAN, INDIA,	CONSERVATION ACTIVITIES	306,928.	ETF, WIRE, CHECK	0.		
		SUB-SAHARAN AFRICA - ANGOLA, BENIN, BOTSWANA, BURKINA FASO,	CONSERVATION ACTIVITIES	11,912,243.	ETF, WIRE, CHECK	0.		

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as a tax exempt 501(c)(3) organization by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter 327

3 Enter total number of other organizations or entities 0

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Part IV Foreign Forms

- 1 Was the organization a U.S. transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)* Yes No
- 2 Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; don't file with Form 990)* Yes No
- 3 Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect to Certain Foreign Corporations (see Instructions for Form 5471)* Yes No
- 4 Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)* Yes No
- 5 Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865)* Yes No
- 6 Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; don't file with Form 990)* Yes No

Part V Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions.

PART I, LINE 2:

TNC HAS AN INTERNAL GRANTS MANUAL WHICH OUTLINES ITS GRANT MANAGEMENT

PRACTICES, STAFF RESPONSIBILITIES, AND STANDARD OPERATING PROCEDURES

("SOP"). THE GUIDANCE IN THE "SUBAWARDS AND GRANTS WITH PUBLIC AND

PRIVATE FUNDS" CHAPTER OF THE MANUAL OUTLINES TNC'S MONITORING FRAMEWORK

FOR USE OF ALL GRANT FUNDS, INCLUDING GRANTS OUTSIDE THE UNITED STATES.

AS A FIRST STEP, TNC CONDUCTS DUE DILIGENCE ON POTENTIAL GRANTEES TO

EVALUATE FINANCIAL, ORGANIZATIONAL, AND PROGRAMMATIC CAPACITY TO MANAGE

FUNDS. GRANTEES ARE ASSIGNED A RISK RANKING BASED ON THIS EVALUATION, AND

THE RISK RANKING AND AMOUNT OF FUNDING PROVIDED TOGETHER DETERMINE THE

MONITORING ACTIVITIES FOR THE GRANT. MONITORING ACTIVITIES INCLUDE:

(1) REVIEW AND ANALYSIS OF SUBRECIPIENT PROGRAMMATIC/TECHNICAL REPORTS,

(2) REVIEW AND ANALYSIS OF SUBRECIPIENT FINANCIAL REPORTS, (3) COLLECTION

AND REVIEW OF EXTERNAL AUDIT REPORTS, (4) SITE VISITS, AND (5) DESK

REVIEWS. BUSINESS UNIT DIRECTORS, GRANT SPECIALIST AND THE INTERNAL AUDIT

DEPARTMENT/SUBRECIPIENT MONITORING UNIT ALL HAVE CLEARLY DEFINED

MONITORING RESPONSIBILITIES. SUBRECIPIENTS PROVIDE, AT A MINIMUM, ONE

FINAL WRITTEN REPORT, AND FOR SUBAWARDS OF MORE THAN 12 MONTHS, AN ANNUAL

REPORT EVERY 12 MONTHS AS WELL AS A FINAL REPORT. TNC DETERMINES THE

FREQUENCY OF REPORTING TO ENSURE THAT PROJECT ACTIVITIES ARE ON TRACK,

THAT ANY FUNDER REQUIREMENTS ARE MET, IF APPLICABLE, (TO ENSURE THAT

PROJECT COSTS ARE APPROPRIATE AND DOCUMENTED.

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SCHEDULE G
(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

OMB No. 1545-0047

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

2020

Department of the Treasury
Internal Revenue Service

▶ Attach to Form 990 or Form 990-EZ.

Open to Public Inspection

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization <p style="text-align: center;">THE NATURE CONSERVANCY</p>	Employer identification number <p style="text-align: center;">53-0242652</p>
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Part I Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.

- 1 Indicate whether the organization raised funds through any of the following activities. Check all that apply.
- | | |
|--|---|
| a <input checked="" type="checkbox"/> Mail solicitations | e <input checked="" type="checkbox"/> Solicitation of non-government grants |
| b <input checked="" type="checkbox"/> Internet and email solicitations | f <input checked="" type="checkbox"/> Solicitation of government grants |
| c <input checked="" type="checkbox"/> Phone solicitations | g <input checked="" type="checkbox"/> Special fundraising events |
| d <input checked="" type="checkbox"/> In-person solicitations | |
- 2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? Yes No
- b If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
PERSONAL FUNDRAISING SERVICES, LLC - 10 S.	FACE-TO-FACE AND TELEMARKETING FUNDRAISING		X	1,637,117.	1,379,902.	257,215.
ASCENTA GROUP (FORMERLY APPCO) - 315 W 36TH ST, LEVEL	FACE-TO-FACE AND TELEMARKETING FUNDRAISING		X	953,519.	630,950.	322,569.
UP FUNDRAISING - 550 QUEEN ST. E, TORONTO, CANADA M5A	FACE-TO-FACE AND TELEMARKETING FUNDRAISING		X	611,824.	104,949.	506,875.
CAUSEWORX - 5000 YONGE STREET SUITE 1901, NORTH YORK,	PROFESSIONAL FUNDRAISING COUNSEL AND PAID MEDIA		X	528,092.	419,002.	109,090.
3SIXTY FUNDRAISING, LLC C/O WEWORK - 33 IRVING PL., NEW	FACE-TO-FACE AND TELEMARKETING FUNDRAISING		X	187,079.	359,729.	0.
NEW CANVASSING EXPERIENCE - 1812 MAIN ST., BASTROP, TX	FACE-TO-FACE FUNDRAISING SERVICES TO ACQUIRE NEW		X	168,325.	690,700.	0.
THE COMPASS GROUP - 2251 EISENHOWER AVE. SUITE 1916,	CAMPAIGN CONSULTING, PLANNING, TRAINING &		X	0.	180,000.	0.
TALLWAVE LLC - 4110 N. SCOTTSDALE RD. SUITE 300,	PROFESSIONAL FUNDRAISING COUNSEL AND PAID MEDIA		X	0.	4,358,774.	0.
RESOURCE & EVENT MANAGEMENT LTD. - 650 FIRST AVENUE SUITE	CAMPAIGN CONSULTING, PLANNING, TRAINING &		X	0.	100,000.	0.
LORING STERNBERG - LORING STERNBERG 7575 HOOVER ROAD,	CONSULTING SERVICES FOR LAUNCHING A FUNDRAISING		X	0.	75,000.	0.
Total				4,085,956.	8,299,006.	1,195,749.

- 3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.
- AL, AK, AZ, AR, CA, CO, CT, DE, DC, FL, GA, HI, ID, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, MS
MO, MT, NE, NV, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VT, VA, WA, WV, WI
WY

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Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events	(d) Total events
		(event type)	(event type)	(total number)	(add col. (a) through col. (c))
Revenue	1 Gross receipts				
	2 Less: Contributions				
	3 Gross income (line 1 minus line 2)				
Direct Expenses	4 Cash prizes				
	5 Noncash prizes				
	6 Rent/facility costs				
	7 Food and beverages				
	8 Entertainment				
	9 Other direct expenses				
	10 Direct expense summary. Add lines 4 through 9 in column (d)				
11 Net income summary. Subtract line 10 from line 3, column (d)					

Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
		1 Gross revenue			
Direct Expenses	2 Cash prizes				
	3 Noncash prizes				
	4 Rent/facility costs				
	5 Other direct expenses				
6 Volunteer labor	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No		
7 Direct expense summary. Add lines 2 through 5 in column (d)					
8 Net gaming income summary. Subtract line 7 from line 1, column (d)					

9 Enter the state(s) in which the organization conducts gaming activities: _____

a Is the organization licensed to conduct gaming activities in each of these states? Yes No

b If "No," explain: _____

10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? Yes No

b If "Yes," explain: _____

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- 11 Does the organization conduct gaming activities with nonmembers?
12 Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed to administer charitable gaming?
13 Indicate the percentage of gaming activity conducted in:
a The organization's facility
b An outside facility
14 Enter the name and address of the person who prepares the organization's gaming/special events books and records:

Name Address

Name Address

- 15a Does the organization have a contract with a third party from whom the organization receives gaming revenue?
b If "Yes," enter the amount of gaming revenue received by the organization and the amount of gaming revenue retained by the third party
c If "Yes," enter name and address of the third party:

Name

Name Address

16 Gaming manager information:

Name

Gaming manager compensation \$

Description of services provided

- Director/officer Employee Independent contractor

17 Mandatory distributions:

- a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?
b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year

Part IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.

SCHEDULE G, PART I, LINE 2B, LIST OF TEN HIGHEST PAID FUNDRAISERS:

(I) NAME OF FUNDRAISER: PERSONAL FUNDRAISING SERVICES, LLC

(I) ADDRESS OF FUNDRAISER:

10 S. RIVERSIDE PLAZA SUITE 875, PMB 175, CHICAGO, IL 60606

(II) ACTIVITY: FACE-TO-FACE AND TELEMARKETING FUNDRAISING SERVICES

(I) NAME OF FUNDRAISER: ASCENTA GROUP (FORMERLY APPCO)

(I) ADDRESS OF FUNDRAISER: 315 W 36TH ST.LEVEL 10, NEW YORK, NY 10018

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Part IV Supplemental Information (continued)

(I) ACTIVITY: FACE-TO-FACE AND TELEMARKETING FUNDRAISING SERVICES

(I) NAME OF FUNDRAISER: UP FUNDRAISING

(I) ADDRESS OF FUNDRAISER: 550 QUEEN ST. E, TORONTO, CANADA M5A 1V2

(II) ACTIVITY: FACE-TO-FACE AND TELEMARKETING FUNDRAISING SERVICES

(I) NAME OF FUNDRAISER: CAUSEWORX

(I) ADDRESS OF FUNDRAISER:

5000 YONGE STREET SUITE 1901, NORTH YORK, CANADA M2N 7E9

(II) ACTIVITY: PROFESSIONAL FUNDRAISING COUNSEL AND PAID MEDIA MANAGEMENT

(I) NAME OF FUNDRAISER: 3SIXTY FUNDRAISING, LLC C/O WEWORK

(I) ADDRESS OF FUNDRAISER: 33 IRVING PL., NEW YORK, NY 10003

(II) ACTIVITY: FACE-TO-FACE AND TELEMARKETING FUNDRAISING SERVICES

(I) NAME OF FUNDRAISER: NEW CANVASSING EXPERIENCE

(I) ADDRESS OF FUNDRAISER: 1812 MAIN ST., BASTROP, TX 78602

(II) ACTIVITY: FACE-TO-FACE FUNDRAISING SERVICES TO ACQUIRE NEW DONORS.

(I) NAME OF FUNDRAISER: THE COMPASS GROUP

(I) ADDRESS OF FUNDRAISER:

2251 EISENHOWER AVE. SUITE 1916, ALEXANDRIA,, VA 22314

(II) ACTIVITY: CAMPAIGN CONSULTING, PLANNING, TRAINING & STRATEGIC SUPPORT

(I) NAME OF FUNDRAISER: TALLWAVE LLC

(I) ADDRESS OF FUNDRAISER:

4110 N. SCOTTSDALE RD. SUITE 300, SCOTTSDALE, AZ 85251

(II) ACTIVITY: PROFESSIONAL FUNDRAISING COUNSEL AND PAID MEDIA MANAGEMENT

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Part IV Supplemental Information (continued)

(I) NAME OF FUNDRAISER: RESOURCE & EVENT MANAGEMENT LTD.

(I) ADDRESS OF FUNDRAISER: 650 FIRST AVENUE SUITE 7NW, NEW YORK, NY 10016

(II) ACTIVITY: CAMPAIGN CONSULTING, PLANNING, TRAINING & STRATEGIC SUPPORT

(I) NAME OF FUNDRAISER: LORING STERNBERG

(I) ADDRESS OF FUNDRAISER:

LORING STERNBERG 7575 HOOVER ROAD, INDIANAPOLIS, IN 46260

(II) ACTIVITY: CONSULTING SERVICES FOR LAUNCHING A FUNDRAISING CAMPAIGN

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**SCHEDULE I
(Form 990)**

Department of the Treasury
Internal Revenue Service

**Grants and Other Assistance to Organizations,
Governments, and Individuals in the United States**
Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

▶ **Attach to Form 990.**

▶ **Go to www.irs.gov/Form990 for the latest information.**

OMB No. 1545-0047

2020

**Open to Public
Inspection**

Name of the organization THE NATURE CONSERVANCY Employer identification number 53-0242652

Part I General Information on Grants and Assistance

- 1** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? **Yes** **No**
- 2** Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
ADIRONDACK MOUNTAIN CLUB 814 GOGGINS ROAD LAKE GEORGE, NY 12845	15-0586270	501(C)(3)	6,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
ADOPT A STREAM FOUNDATION 600 128TH STREET SOUTHEAST EVERETT, WA 98208	91-1333737	501(C)(3)	8,449.	0.	N/A	N/A	CONSERVATION ACTIVITIES
ALABAMA COASTAL FOUNDATION INC P.O. BOX 1073 MOBILE, AL 36633	58-2050101	501(C)(3)	50,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
ALBANY STATE UNIVERSITY 504 COLLEGE DRIVE ALBANY, GA 31705	58-6001996	GOV'T	72,500.	0.	N/A	N/A	CONSERVATION ACTIVITIES
AMERICAN BIRD CONSERVANCY P O BOX 249 THE PLAINS, VA 20198-9803	52-1501259	501(C)(3)	20,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
AMERICAN FARMLAND TRUST PO BOX 270 ROCHELLE, IL 61068	52-1190211	501(C)(3)	118,865.	0.	N/A	N/A	CONSERVATION ACTIVITIES

- 2** Enter total number of section 501(c)(3) and government organizations listed in the line 1 table ▶ 442.
- 3** Enter total number of other organizations listed in the line 1 table ▶ 18.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) 2020

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Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AMERICAN FOREST FOUNDATION 2000 M STREET NORTHWEST WASHINGTON, DC 20036	52-1235124	501(C)(3)	244,048.	0.	N/A	N/A	CONSERVATION ACTIVITIES
AMERICAN FORESTS PO BOX 96631 WASHINGTON, DC 20090	53-0196544	501(C)(3)	62,113.	0.	N/A	N/A	CONSERVATION ACTIVITIES
AMERICAN RIVER CONSERVANCY PO BOX 562 COLOMA, CA 95613	68-0195752	501(C)(3)	73,264.	0.	N/A	N/A	CONSERVATION ACTIVITIES
ASGA FISHERIES POLICY ALLIANCE INC 712 H STREET NORTHEAST SUITE 1536 WASHINGTON, DC 20002	85-3555400	501(C)(4)	15,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
ATLANTIC SALMON FEDERATION 14 MAINE STREET SUITE 202 BRUNSWICK, ME 04011	13-2618801	501(C)(3)	192,789.	0.	N/A	N/A	CONSERVATION ACTIVITIES
AUBURN UNIVERSITY 118 NORTH ROYAL STREET SUITE 800 MOBILE, AL 36602	63-5000724	GOV'T	19,358.	0.	N/A	N/A	CONSERVATION ACTIVITIES
AUDUBON CANYON RANCH INC 4900 SHORELINE HIGHWAY 1 STINSON BEACH, CA 94970	94-6069140	501(C)(3)	22,479.	0.	N/A	N/A	CONSERVATION ACTIVITIES
AUDUBON SOCIETY OF PORTLAND 5151 NORTHWEST CORNELL ROAD PORTLAND, OR 97210	93-6026088	501(C)(3)	355,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
AUSTIN COMMUNITY DESIGN & DEVELOPMENT CENTER - 1023 SPRINGDALE ROAD BUILDING 13 SUITE F - AUSTIN, TX 78721	13-4347508	501(C)(3)	87,262.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BAD RIVER BAND OF THE LAKE SUPERIOR TRIBE OF CHIPPEWA INDIANS - PO BOX 39 - ODANAH, WI 54861		GOV'T	108,284.	0.	N/A	N/A	CONSERVATION ACTIVITIES
BAY COUNTY BOARD OF COUNTY COMMISSIONERS - 840 WEST 11TH STREET - PANAMA CITY, FL 32401	59-6000512	GOV'T	60,921.	0.	N/A	N/A	CONSERVATION ACTIVITIES
BEAUFORT COUNTY OPEN LAND TRUST PO BOX 75 BEAUFORT, SC 29901	23-7114992	501(C)(3)	15,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
BELGRADE REGIONAL CONSERVATION ALLIANCE - PO BOX 250 137 MAIN STREET - BELGRADE LAKES, ME 04918	04-3047156	501(C)(3)	33,346.	0.	N/A	N/A	CONSERVATION ACTIVITIES
BEMIDJI COMMUNITY FOOD SHELF 1260 EXCHANGE AVENUE SOUTHEAST BEMIDJI, MN 56601	41-1494430	501(C)(3)	20,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
BERKS NATURE 575 ST BERNARDINE STREET READING, PA 19607	23-1966295	501(C)(3)	36,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
BEST FRIENDS ANIMAL SOCIETY 5001 ANGEL CANYON ROAD KANAB, UT 84741	23-7147797	501(C)(3)	17,500.	0.	N/A	N/A	CONSERVATION ACTIVITIES
BIG THOMPSON CONSERVATION DISTRICT 2150 CENTRE AVENUE BUILDING A SUITE 116 - FORT COLLINS, CO 80526-8121	84-6000147	GOV'T	100,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
BIODIVERSITY RESEARCH INSITUTE 276 CANCO ROAD PORTLAND, ME 04103	01-0515381	501(C)(3)	25,600.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BLACKFEET COMMUNITY COLLEGE PO BOX 819 BROWNING, MT 59417	81-0378943	501(C)(3)	30,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
BLACKFEET NATION PO BOX 850 BROWNING, MT 59417	81-0212955	501(C)(3)	15,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
BLUE INVESTMENTS FOR NATURE, INC. 4245 N FAIRFAX DRIVE, SUITE 100 ARLINGTON, VA 22203	85-1228166	501(C)(3)	30,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
BLUE WATER CONSERVATION DISTRICT 50 EAST MILLER ROAD SANDUSKY, MI 48471	82-1983683	501(C)(3)	12,559.	0.	N/A	N/A	CONSERVATION ACTIVITIES
BOARD OF REGENTS NEVADA SYSTEM OF HIGHER EDUCATION - 2215 RAGGIO PARKWAY - RENO, NV 89512	88-6000024	GOV'T	9,139.	0.	N/A	N/A	CONSERVATION ACTIVITIES
BOISE STATE UNIVERSITY FOUNDATION 1173 UNIVERSITY DRIVE BOISE, ID 83706-3009	82-6010706	501(C)(3)	10,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
BRODHEAD WATERSHED ASSOCIATION PO BOX 339 HENRYVILLE, PA 18332	23-2564522	501(C)(3)	64,783.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CAL POLY PHILANTHROPIC FOUNDATION 3801 WEST TEMPLE AVENUE POMONA, CA 91768	83-2300241	501(C)(3)	25,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CALAPOOIA WATERSHED COUNCIL PO BOX 844 BROWNSVILLE, OR 97327	26-4228349	501(C)(3)	117,531.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CALIFORNIA COAST CRAB ASSOCIATION 900 NORTHCREST DRIVE SUITE 130 CRESCENT CITY, CA 95531	84-1942241	501(C)(6)	27,500.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CALIFORNIA LUTHERAN UNIVERSITY 60 WEST OLSEN ROAD THOUSAND OAKS, CA 91360	95-2962604	501(C)(3)	19,200.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CALIFORNIA MARINE SANCTUARY FOUNDATION - 99 PACIFIC STREET SUITE 455A - MONTEREY, CA 93940	94-3225675	501(C)(3)	31,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CALIFORNIA RICELANDS WATERBIRD FOUNDATION - 1231 I STREET SUITE 205 - SACRAMENTO, CA 95814	47-2409361	501(C)(3)	80,004.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CALIFORNIA STATE UNIVERSITY 6300 STATE UNIVERSITY DRIVE SUITE 3 LONG BEACH, CA 90815	95-6106694	501(C)(3)	16,243.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CALIFORNIA TROUT INC 701 SOUTH MOUNT SHASTA BOULEVARD MOUNT SHASTA, CA 96067	23-7097680	501(C)(3)	25,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CALIFORNIA WATERFOWL ASSOCIATION 1346 BLUE OAKS BOULEVARD ROSEVILLE, CA 95678	94-1149574	501(C)(3)	54,990.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CARBON CANAL COMPANY PO BOX 779 23 SOUTH CARBON AVENUE S PRICE, UT 84501	87-0212898	501 (C)(12)	25,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CARNEGIE INSTITUTE 4400 FORBES AVENUE PITTSBURGH, PA 15213	25-0965280	501(C)(3)	35,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CARROLL MINISTRIES INTERNATIONAL 833 BROCKHURST STREET OAKLAND, CA 94608	26-4726567	501(C)(3)	25,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CATALYST MIAMI INC 3000 BISCAYNE BOULEVARD MIAMI, FL 33137	65-0690368	501(C)(3)	6,422.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CATAMOUNT INSTITUTE 740 W. CARAMILLO STREET COLORADO SPRINGS, CO 80907	86-1151502	501(C)(3)	7,500.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CAZENOVA PRESERVATION FOUNDATION INC - PO BOX 627 - CAZENOVA, NY 13035	16-6101151	501(C)(3)	6,250.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CENTER FOR NEIGHBORHOOD TECHNOLOGY 17 NORTH STATE STREET SUITE 1400 CHICAGO, IL 60602	36-2967283	501(C)(3)	20,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CENTER ON HALSTED 3656 NORTH HALSTED STREET CHICAGO, IL 60613	51-0178807	501(C)(3)	30,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CENTRAL ARIZONA LAND TRUST PO BOX 1050 PRESCOTT, AZ 86302	86-0610154	501(C)(3)	8,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CENTRAL COAST SALMON ENHANCEMENT INC - 229 STANLEY AVENUE - ARROYO GRANDE, CA 93420	77-0079896	501(C)(3)	14,442.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CENTRAL INDIANA LAND TRUST INC 1500 NORTH DELAWARE INDIANAPOLIS, IN 46202	35-1816493	501(C)(3)	20,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CENTRAL MICHIGAN UNIVERSITY GRANT ACCOUNTING, WA 304 MT. PLEASANT, MI 48859	27-4698179	GOV'T	25,087.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CENTRAL PENNSYLVANIA CONSERVANCY 401 EAST LOUTHER STREET SUITE 308 CARLISLE, PA 17013	23-2191037	501(C)(3)	25,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CHAMA PEAK LAND ALLIANCE 1309 EAST 3RD AVENUE SUITE 8 DURANGO, CO 81301	27-4506183	501(C)(3)	154,309.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CHAMPAIGN COUNTY SOIL AND WATER CONSERVATION DISTRICT - 2110 WEST PARK COURT SUITE C - CHAMPAIGN, IL 61821	82-1990642	501(C)(3)	155,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CHICAGO PARK DISTRICT 541 NORTH FAIRBANKS COURT 6TH FLOOR CHICAGO, IL 60611	36-6005822	501(C)(3)	145,356.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CITIZENS CAMPAIGN FUND FOR THE ENVIRONMENT - 225 MAIN STREET SUITE 2 - FARMINGDALE, NY 11735	11-2983418	501(C)(3)	15,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CITY OF ASHLAND UTILITY DIVISION/ FINANCE DEPT.20 EAST MAIN STREET - ASHLAND, OR 97520		GOV'T	14,159.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CITY OF AUSTIN PARKS AND RECREATION DEPARTMENT - 200 SOUTH LAMAR ATTENTION: ACCOUNTS RECEIVABLE - AUSTIN, TX 78704		GOV'T	8,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CITY OF CANANDAIGUA 2 NORTH MAIN STREET CANANDAIGUA, NY 14424	16-6002534	GOV'T	22,283.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CITY OF CHELSEA 500 BROADWAY ROOM 101 CHELSEA, MA 02150		GOV'T	25,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CITY OF CLIVE 1900 NORTHWEST 114TH STREET CLIVE, IA 50325		GOV'T	13,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CITY OF HOLYOKE 20 KOREAN VETERANS PLAZA SUITE 412 HOLYOKE, MA 01040		GOV'T	12,500.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CITY OF ORANGE BEACH PO BOX 458 ORANGE BEACH, AL 36561		GOV'T	37,906.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CITY OF PACIFIC 300 HOVEN DRIVE PACIFIC, MO 63069		GOV'T	80,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CITY OF PORTSMOUTH 1 JUNKINS AVE. PORTSMOUTH, NH 03801		GOV'T	8,004.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CITY OF SIERRA VISTA 1011 NORTH CORONADO DRIVE SIERRA VISTA, AZ 85635		GOV'T	172,436.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CLEAN COASTS CLEAN WATER CLEAN STREETS - 555 CAPITOL MALL SUITE 400 - SACRAMENTO, CA 95814	84-4128252		51,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CLEAN WASHINGTON WATERS 2501 NORTH NORTHLAKE WAY SUITE 201 SEATTLE, WA 98103	83-0584155	501(C)(3)	39,303.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CLEMSON UNIVERSITY 391 COLLEGE AVENUE SUITE 301 CLEMSON, SC 29634	57-6000254	GOV'T	38,693.	0.	N/A	N/A	CONSERVATION ACTIVITIES
COALITION OF OREGON LAND TRUSTS 511 SOUTHEAST MORRISON STREET PORTLAND, OR 97214	45-1510255	501(C)(3)	25,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
COALITIONS AND COLLABORATIVES INC PO BOX 746 38000 CHEROKEE AVENUE LAKE GEORGE, CO 80827	47-2144690	501(C)(3)	26,175.	0.	N/A	N/A	CONSERVATION ACTIVITIES
COLORADO CATTLEMENS AGRICULTURAL LAND TRUST - 8833 RALSTON ROAD - ARVADA, CO 80002	84-1317592	501(C)(3)	40,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
COLORADO NONPROFIT DEVELOPMENT CENTER - 789 SHERMAN STREET SUITE 250 - DENVER, CO 80203	84-1493585	501(C)(3)	35,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
COLORADO STATE UNIVERSITY 2012 COLORADO STATE UNIVERSITY FORT COLLINS, CO 80523	84-0517947	GOV'T	309,598.	0.	N/A	N/A	CONSERVATION ACTIVITIES
COLORADO STATE UNIVERSITY FOUNDATION - 410 UNIVERSITY SERVICES CENTER 601 SOUTH HOWES STREET - FORT COLLINS, CO 80523	23-7098397	501(C)(3)	8,700.	0.	N/A	N/A	CONSERVATION ACTIVITIES
COLORADO WATER TRUST 3264 LARIMER STREET UNIT D DENVER, CO 80205-3980	84-1606567	501(C)(3)	33,071.	0.	N/A	N/A	CONSERVATION ACTIVITIES
COLUMBIA LAND CONSERVANCY INC 49 MAIN STREET CHATHAM, NY 12037	22-2757332	501(C)(3)	25,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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COMMERCIAL FISHERMEN OF SANTA BARBARA - 6 HARBOR WAY APARTMENT 155 - SANTA BARBARA, CA 93109	95-2916932	501(C)(6)	7,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
COMMONWEALTH OF MASSACHUSETTS STATE TREASURER PO BOX 417103 BOSTON, MA 02241-4171	04-6002284	GOV'T	12,785.	0.	N/A	N/A	CONSERVATION ACTIVITIES
COMMUNITY INITIATIVES 1000 BROADWAY SUITE 480 OAKLAND, CA 94607	94-3255070	501(C)(3)	312,610.	0.	N/A	N/A	CONSERVATION ACTIVITIES
COMMUNITY PARTNERS 1000 NORTH ALAMEDA STREET SUITE 240 LOS ANGELES, CA 90012	95-4302067	501(C)(3)	6,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
COMUNIDAD MAYA PIXAN IXIM 4913 SOUTH 25TH STREET SUITE 1 OMAHA, NE 68107	45-5539560	501(C)(3)	15,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CONGOLESE INTEGRATION NETWORK 19550 INTERNATIONAL BOULEVARD SUITE SEATAC, WA 98188	81-3511834	501(C)(3)	10,500.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CONSERVATION FARMS AND RANCHES P O BOX 408 WALNUT GROVE, CA 95690	27-0038237	501(C)(3)	0.	106,113.	FMV	VEHICLES & TRAILERS	CONSERVATION ACTIVITIES
CONNECTICUT RIVER CONSERVANCY 15 BANK ROW GREENFIELD, MA 01301	04-2148397	501(C)(3)	24,340.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CONSERVATION LANDS FOUNDATION INC 835 EAST 2ND AVENUE SUITE 314 DURANGO, CO 81301	20-8924520	501(C)(3)	7,500.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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CONSERVATION SCIENCE PARTNERS INC 11050 PIONEER TRAIL SUITE 202 TRUCKEE, CA 96161	45-2504981	501(C)(3)	17,854.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CORAL RESTORATION FOUNDATION INC 89111 OVERSEAS HIGHWAY TAVERNIER, FL 33070	65-1054647	501(C)(3)	108,232.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CORNELL LAB OF ORNITHOLOGY 159 SAPSUCKER WOODS ROAD ITHACA, NY 14850	15-0532082	501(C)(3)	10,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
COUNCIL OF GREAT LAKES GOVERNORS INC - 20 N. WACKER DRIVE, SUITE 2700 - CHICAGO, IL 60606	41-1427529	501(C)(3)	50,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
COUNTY OF MOFFAT 221 WEST VICTORY WAY SUITE 115 CRAIG, CO 81625-2732		GOV'T	44,821.	0.	N/A	N/A	CONSERVATION ACTIVITIES
CURATORS OF THE UNIVERSITY OF MISSOURI - 118 UNIVERSITY HALL - COLUMBIA, MO 65211	26-6440629	GOV'T	131,687.	0.	N/A	N/A	CONSERVATION ACTIVITIES
DISTRICT OF COLUMBIA GRASSROOTS EMPLOWERMENT PROJEC - 1419 V STREET NORTHWEST - WASHINGTON, DC 20009	27-2623232	501(C)(3)	30,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
DOOR COUNTY LAND TRUST INC PO BOX 65 STURGEON BAY, WI 54235	39-1561423	501(C)(3)	105,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
DOVETAIL PARTNERS INC 528 HENNEPIN AVENUE SUITE 703 MINNEAPOLIS, MN 55403	52-2419510	501(C)(3)	100,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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DOWNEAST SALMON FEDERATION 187 MAIN STREET PO BOX 201 COLUMBIA FALLS, ME 04623	01-0532938	501(C)(3)	17,587.	0.	N/A	N/A	CONSERVATION ACTIVITIES
DUCKS UNLIMITED INC 1010 BANKTON CIRCLE SUITE 200 HANAHAN, SC 29410	13-5643799	501(C)(3)	244,248.	0.	N/A	N/A	CONSERVATION ACTIVITIES
DUKE UNIVERSITY DUKE ENVIRONMENTAL LEADERSHIP PROGRAM BOX 90328 - DURHAM, NC 27708	56-0532129	501(C)(3)	55,235.	0.	N/A	N/A	CONSERVATION ACTIVITIES
DUTCHTOWN SOUTH COMMUNITY CORPORATION - 4204 VIRGINIA AVENUE - ST LOUIS, MO 63111	23-7285823	501(C)(3)	50,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
EARTH ISLAND INSTITUTE INC 2150 ALLSTON WAY SUITE 460 BERKELEY, CA 94704	94-2889684	501(C)(3)	55,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
EARTHJUSTICE 426 17TH STREET 6TH FLOOR OAKLAND, CA 94612	94-1730465	501(C)(3)	6,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
EARTHWATCH INSTITUTE INC 1380 SOLDIERS FIELD ROAD SUITE 2700 BOSTON, MA 02135	23-7168440	501(C)(3)	400,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
EAST AFRICAN COMMUNITY SERVICES 7050 32ND AVENUE SOUTH SEATTLE, WA 98118	91-2138852	501(C)(3)	30,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
EAST CENTRAL MINISTRIES INC 123 VERMONT STREET NORTHEAST ALBUQUERQUE, NM 87108	37-1426703	501(C)(3)	21,400.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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EAST STROUDSBURG UNIVERSITY 200 PROSPECT STREET EAST STROUDSBURG, PA 18301	23-2504462	GOV'T	41,714.	0.	N/A	N/A	CONSERVATION ACTIVITIES
ECOLOGY IN CLASSROOMS & OUTDOORS NW - PO BOX 90293 - PORTLAND, OR 97290	20-3710367	501(C)(3)	33,820.	0.	N/A	N/A	CONSERVATION ACTIVITIES
ECOSYSTEMS CONNECTIONS INSTITUTE LLC - 9130 NORTH 600 EAST - DENVER, IN 46926	82-2753365		13,500.	0.	N/A	N/A	CONSERVATION ACTIVITIES
EDISTO ISLAND OPEN LAND TRUST INC PO BOX 1 EDISTO ISLAND, SC 29438	57-1007436	501(C)(3)	35,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
ENVIRONMENTAL VOLUNTEERS 2560 EMBARCADERO ROAD PALO ALTO, CA 94303	94-2550385	501(C)(3)	50,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
ESF COLLEGE FOUNDATION INC PO BOX 6486 SYRACUSE, NY 13217	15-6023443	501(C)(3)	250,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
EVERGREEN FIRE PROTECTION DISTRICT 1802 BERGEN PARKWAY EVERGREEN, CO 80439	84-0819788	501(C)(3)	60,095.	0.	N/A	N/A	CONSERVATION ACTIVITIES
FAO US ARMY CORPS OF ENGINEERS NEW ENGLAND DISTRICT E6 - 696 VIRGINIA ROAD - CONCORD, MA 01742		GOV'T	30,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
FEATHER RIVER LAND TRUST P O BOX 1826 QUINCY, CA 95971	68-0449687	501(C)(3)	31,696.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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FINE ARTS BRIGADE 1328 WEST 2ND AVENUE EUGENE, OR 97405	82-1687062	501(C)(3)	9,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
FISH & WILDLIFE FOUNDATION OF FLORIDA INC - PO BOX 11010 - TALLAHASSEE, FL 32302	59-3277808	501(C)(3)	32,900.	0.	N/A	N/A	CONSERVATION ACTIVITIES
FLORIDA FISH AND WILDLIFE CONSERVATION COMMISSION - 2796 OVERSEAS HIGHWAY SUITE 119 - MARATHON, FL 33050	59-3277808	501(C)(3)	54,756.	0.	N/A	N/A	CONSERVATION ACTIVITIES
FLOYD COUNTY CONSERVATION 1227 215TH STREET PO BOX 495 ROCKFORD, IA 50468	42-6004361	GOV'T	29,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
FOODSHED ALLIANCE PO BOX 713 BLAIRSTOWN, NJ 07825	27-2834150	501(C)(3)	25,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
FOREFRONT 2214 SOUTH SACRAMENTO AVENUE CHICAGO, IL 60623	23-7376023	501(C)(3)	10,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
FORT LEWIS COLLEGE 1000 RIM DRIVE BH 140 DURANGO, CO 81301-3908	23-7122114	501(C)(3)	15,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
FORTERRA 901 FIFTH AVENUE SUITE 2200 SEATTLE, WA 98164	94-3112461	501(C)(3)	5,400.	0.	N/A	N/A	CONSERVATION ACTIVITIES
FOX CANYON GROUNDWATER MANAGEMENT AGENCY - 800 SOUTH VICTORIA AVENUE - VENTURA, CA 93009-1600	30-0793275	GOV'T	105,583.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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FREEDOM SERVICE DOGS INC 7193 SOUTH DILLON COURT ENGLEWOOD, CO 80112	84-1068936	501(C)(3)	8,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
FRENCHMAN BAY CONSERVANCY 72 TIDAL FALLS ROAD PO BOX 150 HANCOCK, ME 04640	22-2849309	501(C)(3)	32,780.	0.	N/A	N/A	CONSERVATION ACTIVITIES
FRIENDS OF SANTA CLARA VALLEY OPEN SPACE - 6469 ALMADEN EXPRESSWAY 80-125 - SAN JOSE, CA 95120	46-5299691	501(C)(4)	30,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
FRIENDS OF SCHOOL IN THE SQUARE INC - 99 CATHERINE ROAD - NEW YORK, NY 10033	47-1825735	501(C)(3)	25,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
FRIENDS OF THE GARDENAERIAL 74 BROWNS RACE ROCHESTER, NY 14614	27-4112147	501(C)(3)	20,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
FRIENDS OF TREES 3117 NORTHEAST MARTIN LUTHER KING JR PORTLAND, OR 97212	93-0999999	501(C)(3)	67,461.	0.	N/A	N/A	CONSERVATION ACTIVITIES
FRIENDS OF VERDE RIVER GREENWAY PO BOX 2535 COTTONWOOD, AZ 86326	45-2927355	501(C)(3)	256,087.	0.	N/A	N/A	CONSERVATION ACTIVITIES
FRIENDS OF WISCONSIN PUBLIC TELEVISION INC - 821 UNIVERSITY AVENUE - MADISON, WI 53706	23-7300462	501(C)(3)	10,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
GALVESTON BAY FOUNDATION 1725 HIGHWAY 146 KEMAH, TX 77565	76-0279876	501(C)(3)	19,324.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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GEOLOGICAL SURVEY OF ALABAMA PO BOX 869999 TUSCALOOSA, AL 35486-6999	63-6000619	GOV'T	15,830.	0.	N/A	N/A	CONSERVATION ACTIVITIES
GEORGIA DEPARTMENT OF NATURAL RESOURCES - 2070 US HIGHWAY 278 SE - SOCIAL CIRCLE, GA 30025-4711	58-1130945	GOV'T	234,285.	0.	N/A	N/A	CONSERVATION ACTIVITIES
GEORGIA FORESTRY COMMISSION P.O. BOX 100287 ATLANTA, GA 30384-0287	58-1888283	GOV'T	25,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
GRAND TRAVERSE CONSERVATION DISTRICT - 1450 CASS ROAD - TRAVERSE CITY, MI 49685	38-2060131	501(C)(3)	19,948.	0.	N/A	N/A	CONSERVATION ACTIVITIES
GRASSLANDS CHARITABLE FOUNDATION PO BOX 23 CAUSEY, NM 88113	36-4375884	501(C)(3)	15,400.	0.	N/A	N/A	CONSERVATION ACTIVITIES
GRAVES COUNTY CONSERVATION DISTRICT - 1000 COMMONWEALTH DRIVE - MAYFIELD, KY 42066	94-2392007	GOV'T	84,413.	0.	N/A	N/A	CONSERVATION ACTIVITIES
GREAT WORKS REGIONAL LAND TRUST P O BOX 151 SOUTH BERWICK, ME 03908	22-2736228	501(C)(3)	6,518.	0.	N/A	N/A	CONSERVATION ACTIVITIES
GREATER LOVELL LAND TRUST PO BOX 225 LOVELL, ME 04051	22-2724055	501(C)(3)	6,700.	0.	N/A	N/A	CONSERVATION ACTIVITIES
GREATER WASHINGTON COMMUNITY FOUNDATION - PO BOX 49010 - BALTIMORE, MD 21297-4910	23-7343119	501(C)(3)	63,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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GREEN DIVERSITY INITIATIVE 6218 GEORGIA AVENUE NORTHWEST SUITE 1-629 - WASHINGTON, DC 20011-5125	46-5220283	501(C)(3)	20,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
GREENBELT LAND TRUST PO BOX 1721 CORVALLIS, OR 97339	94-3113836	501(C)(3)	50,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
GREENSTAND 721 DEPOT DRIVE FLOOR 2 ANCHORAGE, AK 99501	47-3150283	501(C)(3)	65,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
GREENWAVE ORGANIZATION 315 FRONT STREET NEW HAVEN, CT 06513	47-5438012	501(C)(3)	137,200.	0.	N/A	N/A	CONSERVATION ACTIVITIES
GROUNDWORK BRIDGEPORT INC 1001 MAIN STREET SUITE 20 BRIDGEPORT, CT 06604	06-1556949	501(C)(3)	21,857.	0.	N/A	N/A	CONSERVATION ACTIVITIES
GROUNDWORK DENVER INC 3280 NORTH DOWNING STREET UNIT E DENVER, CO 80205	71-0909556	501(C)(3)	12,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
GULF OF MAINE RESEARCH INSTITUTE 350 COMMERICAL STREET PORTLAND, ME 04101	01-0504905	501(C)(3)	155,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
HABESHA INC 5350 FOX VALLEY TRACE STONE MOUNTAIN, GA 30088	02-0536428	501(C)(3)	7,500.	0.	N/A	N/A	CONSERVATION ACTIVITIES
HALF MOON BAY COMMERCIAL FISHERIES TRUST - 580 MYRTLE STREET - HALF MOON BAY, CA 94019	47-4501396	501(C)(3)	15,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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HIGH COUNTRY NEWS P O BOX 1090 PAONIA, CO 81428	23-7015336	501(C)(3)	10,500.	0.	N/A	N/A	CONSERVATION ACTIVITIES
HIGHSTEAD FOUNDATION 127 LONETOWN ROAD REDDING, CT 06896	06-1108612	501(C)(3)	15,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
HOUSTON ADVANCED RESEARCH CENTER 8801 GOSLING ROAD THE WOODLANDS, TX 77381	76-0038315	501(C)(3)	22,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
HUDSON HIGHLANDS LAND TRUST INC 20 NAZARETH WAY PO BOX 226 GARRISON, NY 10525	13-3528266	501(C)(3)	6,250.	0.	N/A	N/A	CONSERVATION ACTIVITIES
ILLINOIS CORN GROWERS ASSOCIATION PO BOX 1623 BLOOMINGTON, IL 61702-1623	37-0983416	501(C)(6)	35,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
ILLINOIS CORN MARKETING BOARD P O BOX 487 BLOOMINGTON, IL 61705	37-1135507	501(C)(5)	15,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
INDIANA AGRIBUSINESS COUNCIL INC PO BOX 203 ZIONSVILLE, IN 46077	35-0778595	501(C)(6)	23,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
INDIANA AGRICULTURE NUTRIENT ALLIANCE INC - PO BOX 1290 - INDIANAPOLIS, IN 46206	82-3764890	501(C)(3)	25,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
INDIANA ASSOCIATION OF SOIL AND WATER CONSERVATION DISTRICT - 225 SOUTH EAST STREET SUITE 740 - INDIANAPOLIS, IN 46202	23-7029064	501(C)(3)	90,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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INDIANA STATE DEPARTMENT OF AGRICULTURE - ONE NORTH CAPITAL AVENUE SUITE 600 - INDIANAPOLIS, IN 46204	47-2382072	GOV'T	213,506.	0.	N/A	N/A	CONSERVATION ACTIVITIES
INDIANA UNIVERSITY 1320 E 10TH STREET HERMAN B. WELLS LIBRARY 350 - BLOOMINGTON, IN 47405-3907	35-6001673	GOV'T	22,100.	0.	N/A	N/A	CONSERVATION ACTIVITIES
INTERNATIONAL FOOD POLICY RESEARCH INSTITUTE - 1201 EYE STREET NORTHWEST - WASHINGTON, DC 20006	52-1041632	501(C)(3)	22,600.	0.	N/A	N/A	CONSERVATION ACTIVITIES
IOWA 4-H FOUNDATION EXTENSION 4 H YOUTH BUILDING 1259 ST AMES, IA 50011	25-0965280	501(C)(3)	6,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
IOWA DEPARTMENT OF NATURAL RESOURCES FORESTRY - FIRE PROGRAM 2404 S DUFF AVE - AMES, IA 50010	82-2265172	GOV'T	76,475.	0.	N/A	N/A	CONSERVATION ACTIVITIES
IOWA NATURAL HERITAGE FOUNDATION 1534 PENROSE ST. ATTN: STEVE JORDISON TREASURER - GRINNELL, IA 50112	42-1127544	501(C)(3)	183,677.	0.	N/A	N/A	CONSERVATION ACTIVITIES
ISLAND CONSERVATION LONG MARINE LAB - 2100 DELAWARE AVENUE SUITE 1 - SANTA CRUZ, CA 95060	91-1839907	501(C)(3)	10,952.	0.	N/A	N/A	CONSERVATION ACTIVITIES
ISLAND PRESS 2000 M STREET NORTHWEST SUITE 650 WASHINGTON, DC 20236	94-2578166	501(C)(3)	40,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
ALCOA FOUNDATION 201 ISABELLA STREET PITTSBURGH, PA 15212	36-4831759	501(C)(3)	8,980.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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JICARILLA APACHE NATION PO BOX 130 DULCE, NM 87528		GOV'T	20,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
JUBILEE COMMUNITY CHURCH 4231 NORTH GRAND BOULEVARD ST LOUIS, MO 63107	43-1750382	501(C)(3)	9,090.	0.	N/A	N/A	CONSERVATION ACTIVITIES
KAKOO OIWI 46-005 KAWA ST, STE 104 KANE OHE, HI 96744	57-1236490	501(C)(3)	179,908.	0.	N/A	N/A	CONSERVATION ACTIVITIES
KANSANS FOR CONSERVATION INC 318 WEST CENTRAL EL DORADO, KS 67042	85-0645219	501(C)(4)	10,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
KANSAS ASSOCIATION OF CONSERVATION DISTRICTS - 414 AUTUMN LANE - HAYS, KS 67601	30-0661669	501(C)(4)	15,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
KANSAS DEPARTMENT OF HEALTH AND ENVIRONMENT - 1000 SOUTHWEST JACKSON SUITE 400 - TOPEKA, KS 66612		GOV'T	181,340.	0.	N/A	N/A	CONSERVATION ACTIVITIES
KENNEBEC LAND TRUST PO BOX 261 WINTHROP, ME 04364	01-0440729	501(C)(3)	10,546.	0.	N/A	N/A	CONSERVATION ACTIVITIES
KENTUCKY STATE TREASURER 1050 US HIGHWAY 125 SOUTH SUITE 100 FRANKFORT, KY 40601		GOV'T	18,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
KITO IMPACT FOUNDATION 4098 MATTSON PLACE NORTHEAST BAINBRIDGE ISLAND, WA 98110	82-1130255	501(C)(3)	12,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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KLAMATH BIRD OBSERVATORY P O BOX 758 ASHLAND, OR 97520	93-1297400	501(C)(3)	29,495.	0.	N/A	N/A	CONSERVATION ACTIVITIES
KLAMATH WATERSHED PARTNERSHIP 205 RIVERSIDE DRIVE SUITE C KLAMATH FALLS, OR 97601	22-3617000	501(C)(3)	5,352.	0.	N/A	N/A	CONSERVATION ACTIVITIES
LA COMUNIDAD INC 471 BROADWAY SUITE 1 EVERETT, MA 02149	04-3470866	501(C)(3)	30,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
LACKAWANNA COLLEGE 501 VINE STREET SCRANTON, PA 18509	24-0839402	501(C)(3)	5,806.	0.	N/A	N/A	CONSERVATION ACTIVITIES
LAFAYETTE AG STEWARDSHIP ALLIANCE 5741 SPRING BROOK ROAD SOUTH WAYNE, WI 53597	82-0864252	501(C)(3)	20,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
LAKE GEORGE LAND CONSERVANCY, INC. PO BOX 1250 LAKE SHORE DRIVE BOLTON LANDING, NY 12814	22-2902944	501(C)(3)	40,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
LAND TRUST ALLIANCE POST OFFICE BOX 33355 RALEIGH, NC 27636-3355	04-2751357	501(C)(3)	291,700.	0.	N/A	N/A	CONSERVATION ACTIVITIES
LEBANON VALLEY CONSERVANCY INC 752 WILLOW STREET SUITE E LEBANON, PA 17046	25-1866023	501(C)(3)	10,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
LEMHI REGIONAL LAND TRUST PO BOX 871 SALMON, ID 83467	20-2753508	501(C)(3)	8,530.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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LEWISBORO LAND TRUST INC PO BOX 496 SOUTH SALEM, NY 10590	46-4891866	501(C)(3)	46,733.	0.	N/A	N/A	CONSERVATION ACTIVITIES
LIFT UP LONG BEACH FAMILIES 777 SOUTH FIGUEROA STREET SUITE 4 LOS ANGELES, CA 90017	83-4292141		20,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
LINCOLN INSTITUTE OF LAND POLICY 11010 NORTH TATUM BOULEVARD SUITE D PHOENIX, AZ 85028	86-6021106	501(C)(3)	15,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
LINN COUNTY CONSERVATION 10260 MORRIS HILLS ROAD TODDVILLE, IA 52341	43-1395053	501(C)(3)	30,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
LOMAKATSI RESTORATION PROJECT PO BOX 3084 ASHLAND, OR 97520	93-1163452	501(C)(3)	301,170.	0.	N/A	N/A	CONSERVATION ACTIVITIES
LOUISIANA STATE UNIVERSITY OFFICE OF ACCOUNTING SERVICES SPONSORED PROGRAM ACCOUNTING - BATON ROUGE, LA	90-0885216	GOV'T	11,557.	0.	N/A	N/A	CONSERVATION ACTIVITIES
LOUISVILLE GROWS INC 1641 PORTLAND AVENUE LOUISVILLE, KY 40203	27-0959401	501(C)(3)	64,219.	0.	N/A	N/A	CONSERVATION ACTIVITIES
LOWER COLUMBIA ESTUARY PARTNERSHIP 811 SOUTHWEST NAITO PARKWAY SUITE 4 PORTLAND, OR 97204	93-1249298	501(C)(3)	26,669.	0.	N/A	N/A	CONSERVATION ACTIVITIES
LUCKIAMUTE WATERSHED COUNCIL 226 SOUTH MAIN STREET SUITE L INDEPENDENCE, OR 97351	45-2177036	501(C)(3)	20,536.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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MAINE AUDUBON SOCIETY 20 GILSLAND FARM ROAD FALMOUTH, ME 04105-6009	01-0248780	501(C)(3)	8,500.	0.	N/A	N/A	CONSERVATION ACTIVITIES
MAINE CENTER FOR COASTAL FISHERIES PO BOX 27 13 ATLANTIC AVENUE STONINGTON, ME 04681	27-0069386	501(C)(3)	25,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
MAINE COAST FISHERMENS ASSOCIATION 14 MAINE STREET SUITE 412 G/H BOX 4 BRUNSWICK, ME 04011	13-4337702	501(C)(6)	30,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
MAINE COAST HERITAGE TRUST 1 BOWDOIN MILL ISLAND SUITE 201 TOPSHAM, ME 04086	23-7222333	501(C)(3)	73,500.	0.	N/A	N/A	CONSERVATION ACTIVITIES
MAINE DEVELOPMENT FOUNDATION 2 BEECH STREET HALLOWELL, ME 04347	01-0355563	501(C)(3)	20,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
MAINE ENVIRONMENTAL EDUCATION ASSOCIATION INC - 31 WOODSIDE ROAD - BRUNSWICK, ME 04011	01-0383590	501(C)(3)	20,600.	0.	N/A	N/A	CONSERVATION ACTIVITIES
MAINE NATURAL AREAS PROGRAM STATE HOUSE STATION 93 AUGUSTA, ME 04333	26-0681729	501(C)(3)	45,760.	0.	N/A	N/A	CONSERVATION ACTIVITIES
MANADA CONSERVANCY PO BOX 25 HUMMELSTOWN, PA 17036	25-1784517	501(C)(3)	35,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
MARIN COUNTY OPEN SPACE DISTRICT 3501 CIVIC CENTER DRIVE ROOM 260 SAN RAFAEL, CA 94903	26-2460667	501(C)(3)	80,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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MARINE ENVIRONMENTAL SCIENCES CONSORTIUM - 101 BIENVILLE BLVD. - DAUPHIN ISLAND, AL 36528	63-0779657	501(C)(3)	62,920.	0.	N/A	N/A	CONSERVATION ACTIVITIES
MENDOCINO COUNTY RESOURCE CONSERVATION DISTRICT - 206 MASON STREET SUITE F - UKIAH, CA 95482		GOV'T	7,250.	0.	N/A	N/A	CONSERVATION ACTIVITIES
METROPOLITAN PLANNING COUNCIL 140 SOUTH DEARBORN STREET SUITE 140 CHICAGO, IL 60603	36-2382849	501(C)(3)	11,700.	0.	N/A	N/A	CONSERVATION ACTIVITIES
MICHIGAN STATE UNIVERSITY 426 AUDITORIUM ROAD ROOM 360 EAST LANSING, MI 48824	85-0446866	GOV'T	91,258.	0.	N/A	N/A	CONSERVATION ACTIVITIES
MID KLAMATH WATERSHED COUNCIL PO BOX 409 ORLEANS, CA 95556	20-1501256	501(C)(3)	94,735.	0.	N/A	N/A	CONSERVATION ACTIVITIES
MIDDLE ROCK CONSERVATION PARTNERS 8772 SOUTH LOWDEN ROAD FRANKLIN GROVE, IL 61031	82-1530110	501(C)(3)	20,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
MISSISSIPPI OUTDOOR STEWARDSHIP COALITION - PO BOX 2444 - MADISON, MS 39130	86-1659423	501(C)(3)	45,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
MISSISSIPPI SOIL AND WATER CONSERVATION COMMISSION - 680 MONROE STREET - JACKSON, MS 39202	82-6000945	501(C)(3)	201,719.	0.	N/A	N/A	CONSERVATION ACTIVITIES
MISSOURI CONSERVATION HERITAGE FOUNDATION - PO BOX 366 2901 WEST TRUMAN BOULEVARD - JEFFERSON CITY, MO 65102-0366	43-1797156	501(C)(3)	70,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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MOHAWK HUDSON LAND CONSERVANCY 425 KENWOOD AVENUE DELMAR, NY 12054	14-1754157	501(C)(3)	25,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
MONTAGUE WATER CONSERVATION DISTRICT - P.O. BOX 247 - MONTAGUE, CA 96064	94-2998749	501(C)(3)	16,249.	0.	N/A	N/A	CONSERVATION ACTIVITIES
MONTCLAIR FILM FESTIVAL INC 41 WATCHUNG PLAZA SUITE 345 MONTCLAIR, NJ 07042	27-1732322	501(C)(3)	12,500.	0.	N/A	N/A	CONSERVATION ACTIVITIES
MOTE MARINE LABORATORY 1600 KEN THOMPSON PARKWAY SARASOTA, FL 34236	59-0756643	501(C)(3)	108,046.	0.	N/A	N/A	CONSERVATION ACTIVITIES
MOUND CITY FOUNDATION 4245A MANCHESTER AVENUE ST LOUIS, MO 63110	84-2204032	501(C)(3)	15,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
MOUNTAINS TO SOUND GREENWAY TRUST 2701 FIRST AVENUE SUITE 240 SEATTLE, WA 98121	91-1531234	501(C)(3)	10,250.	0.	N/A	N/A	CONSERVATION ACTIVITIES
MOWER COUNTY SOIL AND WATER CONSERVATION DISTRICT - 1408 21ST AVENUE NORTHWEST SUITE 2 - AUSTIN, MN 55912		GOV'T	20,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
MURRAY STATE UNIVERSITY 200 SPARKS HALL MURRAY, KY 42071	94-3050434	GOV'T	285,469.	0.	N/A	N/A	CONSERVATION ACTIVITIES
MYSTIC RIVER WATERSHED ASSOCIATION 20 ACADEMY STREET SUITE 306 ARLINGTON, MA 02476	23-7221094	501(C)(3)	25,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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NATIONAL ACADEMIES OF SCIENCES ENGINNERING & MEDICINE - 500 5TH STREET NORTHWEST - WASHINGTON, DC 20001	53-0196932	501(C)(3)	35,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
NATIONAL ARBOR DAY FOUNDATION 211 N. 12TH STREET LINCOLN, NE 68508-1411	23-7169265	501(C)(3)	150,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
NATIONAL AUDUBON SOCIETY 2315 UNIVERSITY DRIVE NORTH SUITE 1 FARGO, ND 58102	13-1624102	501(C)(3)	9,784.	0.	N/A	N/A	CONSERVATION ACTIVITIES
NATIONAL AUDUBON SOCIETY NEBRASKA 44450 ELM ISLAND ROAD GIBSON, NE 68840	13-1624102	501(C)(3)	10,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
NATIONAL CORN GROWERS ASSOCIATION 632 CEPI DRIVE CHESTERFIELD, MO 63005	42-0897662	501(C)(5)	92,989.	0.	N/A	N/A	CONSERVATION ACTIVITIES
NATIONAL WILDLIFE FEDERATION 11100 WILDLIFE CENTER DRIVE RESTON, VA 20190	53-0204616	501(C)(3)	11,704.	0.	N/A	N/A	CONSERVATION ACTIVITIES
NATIVE VILLAGE OF EYAK PO BOX 1388 CORDOVA, VA 99574	92-0061041	GOV'T	25,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
NATURAL COMMUNITIES COALITION 13042 OLD MYFORD ROAD IRVINE, CA 92602	93-1229006	501(C)(3)	78,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
NATURAL RESOURCE EDUCATION FOUNDATION OF NJ - PO BOX 747 - WARETOWN, NJ 08758	22-2188661	501(C)(3)	10,460.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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NATURAL RESOURCES CONSERVATION SERVICE - 1400 INDEPENDENCE AVE SW - WASHINGTON, DC 20250		GOV'T	105,281.	0.	N/A	N/A	CONSERVATION ACTIVITIES
NAVAJO NATION PO BOX 678 FORT DEFIANCE, AZ 86504		GOV'T	38,704.	0.	N/A	N/A	CONSERVATION ACTIVITIES
NEIGHBOR SPACE 445 NORTH SACRAMENTO BOULEVARD SUITE CHICAGO, IL 60612	36-4105593	501(C)(3)	23,500.	0.	N/A	N/A	CONSERVATION ACTIVITIES
NEW HAMPSHIRE DEPARTMENT OF ENVIRONMENTAL SERVICES - 222 INTERNATIONAL DRIVE SUITE 175 - PORTSMOUTH, NH 03801	23-2739641	GOV'T	18,193.	0.	N/A	N/A	CONSERVATION ACTIVITIES
NEW LEARNING JOURNEY INC 700 BRAGG HILL ROAD WAITSFIELD, VT 05673	47-4879926	501(C)(3)	30,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
NEW YORK CITY ENVIRONMENTAL JUSTICE ALLIANCE - 166A 22ND STREET - BROOKLYN, NY 11232	13-3779250	501(C)(3)	21,857.	0.	N/A	N/A	CONSERVATION ACTIVITIES
NICHOLLS STATE UNIVERSITY CONTROLLERS OFFICE BOX 2003 THIBODEAUX, LA 70310	46-2273232	GOV'T	24,104.	0.	N/A	N/A	CONSERVATION ACTIVITIES
NINA MASON PULLIAM CHARITABLE TRUST - ONE AMERICAN SQUARE 2650 - INDIANAPOLIS, IN 46282	35-6644088	501(C)(3)	56,553.	0.	N/A	N/A	CONSERVATION ACTIVITIES
NORTH CAROLINA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICES - 1060 MAIL SERVICE CENTER - RALEIGH, NC 27699-1060		GOV'T	8,301.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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NORTH CAROLINA STATE UNIVERSITY 225C DAVID CLARK LABS CAMPUS BOX 76 RALEIGH, NC 27695-7617	56-6000756	GOV'T	19,303.	0.	N/A	N/A	CONSERVATION ACTIVITIES
NORTH CAROLINA WILDLIFE RESOURCES COMMISSION - 1702 MAIL SERVICE CENTER - RALEIGH, NC 27699-1702		GOV'T	23,475.	0.	N/A	N/A	CONSERVATION ACTIVITIES
NORTH COAST LAND CONSERVANCY P O BOX 67 SEASIDE, OR 97138	93-0957815	501(C)(3)	100,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
NORTH DAKOTA STATE UNIVERSITY NDSU DEPARTMENT 3100 PO BOX 6050 FARGO, ND 58108-6050	45-6002439	GOV'T	10,377.	0.	N/A	N/A	CONSERVATION ACTIVITIES
NORTH POCONO CARE 123 BEAR LAKE ROAD THORNHURST, PA 18424	23-2739641	501(C)(3)	9,983.	0.	N/A	N/A	CONSERVATION ACTIVITIES
NORTHEASTERN UNIVERSITY 360 HUNTINGTON AVENUE MAIL STOP 540 BOSTON, MA 02115	04-1679980	501(C)(3)	153,995.	0.	N/A	N/A	CONSERVATION ACTIVITIES
NORTHERN ARIZONA UNIVERSITY PO BOX 4069 FLAGSTAFF, AZ 86011	74-2579628	501(C)(3)	20,026.	0.	N/A	N/A	CONSERVATION ACTIVITIES
NORTHERN COLORADO WATER CONSERVANCY DISTRICT - 220 WATER AVENUE - BERTHOUD, CO 80513	84-6000204	GOV'T	30,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
NORTHWESTERN UNIVERSITY 633 CLARK STREET ROOM G-547 EVANSTON, IL 60208-1112	36-2167817	501(C)(3)	22,100.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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NY LEAGUE OF CONSERVATION VOTERS ED FUND INC - 30 BROAD STREET 30TH FLOOR - NEW YORK, NY 10004	13-3727122	501(C)(3)	7,500.	0.	N/A	N/A	CONSERVATION ACTIVITIES
OHIO ENVIRONMENTAL COUNCIL 1207 GRANDVIEW AVENUE SUITE# 201 COLUMBUS, OH 43212-3449	31-0805578	501(C)(3)	10,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
OHIO STATE UNIV. RESEARCH FOUNDATION - 1960 KENNY ROAD ATTN: RUTH SMITH - COLUMBUS, OH 43210-1063	27-3080801	501(C)(3)	47,258.	0.	N/A	N/A	CONSERVATION ACTIVITIES
OKALOOSA COUNTY BOARD OF COUNTY COMMISSIONERS - 302 NORTH WILSON STREET SUITE 203 - CRESTVIEW, FL 32536	59-6000765	501(C)(3)	75,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
OPEN SPACE INSTITUTE LAND TRUST INC - 1350 BROADWAY ROOM 201 - NEW YORK, NY 10018	13-3028060	501(C)(3)	28,678.	0.	N/A	N/A	CONSERVATION ACTIVITIES
OREGON FOOD BANK INC PO BOX 55370 PORTLAND, OR 97238-5370	93-0785786	501(C)(3)	15,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
OREGON PUBLIC BROADCASTING 7140 SW MACADAM AVENUE PORTLAND, OR 97219-3099	23-7303162	501(C)(3)	15,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
OREGON STATE UNIVERSITY BUSINESS AFFAIRS B100 KERR ADMINISTRATION BUIDLING - CORVALLIS, OR 97331	61-1730890	GOV'T	21,592.	0.	N/A	N/A	CONSERVATION ACTIVITIES
OREGON WILDLIFE HERITAGE FOUNDATION - 901 SOUTHEAST OAK STREET SUITE 103 - PORTLAND, OR 97214	93-0797904	501(C)(3)	73,500.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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OREGON ZOO FOUNDATION 4001 SOUTHWEST CANYON ROAD PORTLAND, OR 97221	93-0718337	501(C)(3)	25,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
OUTAGAMIE COUNTY 3365 W BREWSTER STREET APPLETON, WI 54914		GOV'T	35,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
OUTDOOR AFRO 2323 BROADWAY OAKLAND, CA 94612	47-3094045	501(C)(3)	20,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
OUTDOOR ALLIANCE 1255 23RD STREET NORTHWEST NUMBER 2 WASHINGTON, DC 20037	46-3272914	501(C)(3)	7,500.	0.	N/A	N/A	CONSERVATION ACTIVITIES
PACIFIC RIM CONSERVATION 3038 OAHU AVENUE HONOLULU, HI 96822	26-2905658	501(C)(3)	22,150.	0.	N/A	N/A	CONSERVATION ACTIVITIES
PARA LOS NINOS DE HIGHLINE 15220 6TH AVENUE SOUTHWEST BURIEN, WA 98166	20-0502368	501(C)(3)	30,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
PARKROSE NPI P O BOX 20636 PORTLAND, OR 97294	45-4999599	501(C)(3)	30,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
PARTNERSHIP FOR THE DELAWARE BAY ESTUARY INC - 110S. POPLAR STREET SUITE 202 - WILMINGTON, DE 19801	51-0375307	501(C)(3)	10,579.	0.	N/A	N/A	CONSERVATION ACTIVITIES
PASSAMAQUODDY TRIBE AT PLEASANT POINT - PO BOX 343 - PERRY, ME 04627		GOV'T	48,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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PENINSULA PRIDE FARMS INC E3576 CARDINAL ROAD CASCO, WI 54205	81-2063033	501(C)(3)	30,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
PFLEGER INSTITUTE OF ENVIRONMENTAL RESEARCH - 315 HARBOR DRIVE S/ SUITE B - OCEANSIDE, CA 92054	33-0735400	501(C)(3)	137,726.	0.	N/A	N/A	CONSERVATION ACTIVITIES
PHEASANTS FOREVER INC 1202 CLOVER RIDGE COURT RAPID CITY, SD 57701	41-1429149	501(C)(3)	30,932.	0.	N/A	N/A	CONSERVATION ACTIVITIES
PHOENIX REVITALIZATION CORPORATION 1122 EAST BUCKEYE ROAD SUITE A1 MAI PHOENIX, AZ 85034	86-0663748	501(C)(3)	21,857.	0.	N/A	N/A	CONSERVATION ACTIVITIES
PIATT COUNTY SOIL AND WATER CONSERVATION DISTRICT - 1209 BEAR LANE - MONTICELLO, IL 61856		GOV'T	10,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
PIERCE CONSERVATION DISTRICT 308 STEWART AVENUE PO BOX 1057 PUYALLUP, WA 98371		GOV'T	28,955.	0.	N/A	N/A	CONSERVATION ACTIVITIES
PIIKANI LODGE HEALTH INSTITUTE PO BOX 187 BROWNING, MT 59417	83-2766318	501(C)(3)	30,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
PISCATAQUIS COUNTY SOIL AND WATER CONSERVATION DISTRICT - 42 ENGDAHL DRIVE - DOVER-FOXCROFT, ME 04426	01-0375802	GOV'T	36,333.	0.	N/A	N/A	CONSERVATION ACTIVITIES
PLACER COUNTY AIR POLLUTION CONTROL DISTRICT - 175 FULWEILER AVENUE - AUBURN, CA 95603		GOV'T	504,522.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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PLANNED PARENTHOOD OF WESTERN PENNSYLVANIA - 933 LIBERTY AVENUE - PITTSBURGH, PA 15222	25-0965474	501(C)(3)	10,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
POCONO HERITAGE LAND TRUST PO BOX 553 POCONO PINES, PA 18350	23-2285311	501(C)(3)	10,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
POLLY HILL ARBORETUM INC 809 STATE ROAD PO BOX 561 WEST TISBURY, MA 02575	13-3873765	501(C)(3)	10,100.	0.	N/A	N/A	CONSERVATION ACTIVITIES
PORTLAND STATE UNIVERSITY P O BOX 751 PORTLAND, OR 97207-0751	93-0619733	GOV'T	85,493.	0.	N/A	N/A	CONSERVATION ACTIVITIES
POSITIVE BREATHING 1000 EAST PLEASANT RUN ROAD APARTMENT 5124 - CEDAR HILL, TX 75104	45-4739532	501(C)(3)	20,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
PRESIDENT AND FELLOWS OF MIDDLEBURY COLLEGE - 460 PIERCE STREET - MONTEREY, CA 93940	03-0179298	501(C)(3)	11,440.	0.	N/A	N/A	CONSERVATION ACTIVITIES
PREVENTION INSTITUTE 221 OAK STREET OAKLAND, CA 94607	94-3282858	501(C)(3)	29,357.	0.	N/A	N/A	CONSERVATION ACTIVITIES
PROJECT SHARE 236 BLACKS WOODS ROAD CHERRYFIELD, ME 04622	01-0493230	501(C)(3)	15,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
PROJECT VOYCE 3455 RINGSBY COURT UNIT 131 DENVER, CO 80216	81-4091419	501(C)(3)	13,500.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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PUBLIC POLICY INSTITUTE OF CALIFORNIA - 500 WASHINGTON STREET SUITE 600 - SAN FRANCISCO, CA 94111-9013	94-3207299	501(C)(3)	10,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
PURDUE UNIVERSITY 24025 NETWORK PLACE CHICAGO, IL 60673-1240	35-6002041	GOV'T	89,314.	0.	N/A	N/A	CONSERVATION ACTIVITIES
QUECHAN INDIAN TRIBE PO BOX 1899 YUMA, AZ 85366-1899		GOV'T	85,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
VIRGINIA DEPARTMENT OF FORESTRY 900 NATURAL RESOURCES DRIVE SUITE 8 CHARLOTTESVILLE, VA 22903		GOV'T	70,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
REEF CHECK FOUNDATION 13723 FIJI WAY SUITE B2 MARINA DEL REY, CA 90292	95-4858649	501(C)(3)	24,500.	0.	N/A	N/A	CONSERVATION ACTIVITIES
REFUGEE DEVELOPMENT CENTER INC 747 BROAD STREET PROVIDENCE, RI 02907	47-3515841	501(C)(3)	30,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
REGENTS OF THE UNIVERSITY OF CALIFORNIA LOS ANGELES - PO BOX 741539 - LOS ANGELES, CA 90074-1539	95-6006143	GOV'T	319,936.	0.	N/A	N/A	CONSERVATION ACTIVITIES
REGENTS OF THE UNIVERSITY OF CALIFORNIA SANTA BARBARA - SAASB 3201 - SANTA BARBARA, CA 93106-2003	94-3067788	GOV'T	377,082.	0.	N/A	N/A	CONSERVATION ACTIVITIES
REGENTS OF THE UNIVERSITY OF CALIFORNIA SANTA CRUZ - 1156 HIGH STREET - SANTA CRUZ, CA 95064	94-1539563	GOV'T	123,443.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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RENEW NORTHEAST, INC. PO BOX 383 MADISON, CT 06443	30-0557554	501(C)(6)	130,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
RENSSELAER LAND TRUST INC 415 RIVER STREET TROY, NY 12180	14-1708890	501(C)(3)	25,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
RENSSELAER PLATEAU ALLIANCE INC 167 BRAINARD ROAD AVERILL PARK, NY 12018	94-3444825	501(C)(3)	25,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
RESOURCE CONSERVATION DISTRICT OF TEHAMA COUNTY - 2 SUTTER STREET SUITE D - RED BLUFF, CA 96080	68-0142292	501(C)(3)	6,971.	0.	N/A	N/A	CONSERVATION ACTIVITIES
RIDGE AND VALLEY CONSERVANCY PO BOX 146 16 MAIN STREET BLAIRSTOWN, NJ 07825	22-3181864	501(C)(3)	7,500.	0.	N/A	N/A	CONSERVATION ACTIVITIES
RIGHT TO THE CITY ALLIANCE 388 ATLANTIC AVENUE 2ND FLOOR BROOKLYN, NY 11217	94-3462187	501(C)(3)	30,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
RIO GRANDE RETURN 1704B LLANO STREET SUITE 347 SANTA FE, NM 87505	20-8434340	501(C)(3)	51,750.	0.	N/A	N/A	CONSERVATION ACTIVITIES
RIVER NETWORK PO BOX 21387 BOULDER, CO 80308	93-0969979	501(C)(3)	15,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
ROCKAWAY WATERFRONT ALLIANCE PO BOX 900645 FAR ROCKAWAY, NY 11690	11-3783397	501(C)(3)	10,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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ROCKY MOUNTAIN BIRD OBSERVATORY 14500 LARK BUNTING LANE BRIGHTON, CO 80603	84-1079882	501(C)(3)	28,609.	0.	N/A	N/A	CONSERVATION ACTIVITIES
ROCKY MOUNTAIN YOUTH CORP NEW MEXICO - P O BOX 1960 - RANCHOS DE TAOS, NM 87557	85-0404817	501(C)(3)	136,579.	0.	N/A	N/A	CONSERVATION ACTIVITIES
ROWAN UNIVERSITY 201 MULLICA HILL ROAD GLASSBORO, NJ 08028	22-3617000	GOV'T	17,500.	0.	N/A	N/A	CONSERVATION ACTIVITIES
RUTGERS STATE UNIVERSITY 1200 FLORENCE COLUMBUS ROAD BORDENTOWN, NJ 08505	22-6001086	GOV'T	25,242.	0.	N/A	N/A	CONSERVATION ACTIVITIES
SALMONID RESTORATION FEDERATION 425 SNUG ALLEY UNIT D EUREKA, CA 95501	68-0187121	501(C)(3)	9,250.	0.	N/A	N/A	CONSERVATION ACTIVITIES
SAN FRANCISCO HEALTH AND RECOVERY BOND - 393 7TH AVENUE SUITE 301 - SAN FRANCISCO, CA 94118	85-2459715	GOV'T	25,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
SANTA BARBARA BOTANIC GARDEN 1212 MISSION CANYON ROAD SANTA BARBARA, CA 93105	95-1644628	501(C)(3)	75,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
SANTA BARBARA MUSEUM OF NATURAL HISTORY - 2559 PUESTA DEL SOL - SANTA BARBARA, CA 93105	95-1643378	501(C)(3)	15,020.	0.	N/A	N/A	CONSERVATION ACTIVITIES
SANTA CLARA PUEBLO PO BOX 580 ESPANOLA, NM 87532	85-0216550	GOV'T	22,402.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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SANTA CLARA RIVER CONSERVANCY PO BOX 789 SANTA PAULA, CA 93061	27-0595246	501(C)(3)	182,518.	0.	N/A	N/A	CONSERVATION ACTIVITIES
SARATOGA PLAN INC 112 SPRING STREET ROOM 202 SARATOGA SPRINGS, NY 12866	14-1706013	501(C)(3)	25,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
SAVE THE SOUND INC 900 CHAPEL STREET SUITE 2202 NEW HAVEN, CT 06510	06-0990195	501(C)(3)	15,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
SEATTLE PARKS FOUNDATION 105 SOUTH MAIN STREET NUMBER 235 SEATTLE, WA 98104	91-1998597	501(C)(3)	43,047.	0.	N/A	N/A	CONSERVATION ACTIVITIES
SHEBOYGAN RIVER PROGRESSIVE FARMERS - W8511 GLEN ROAD - GLENBEULAH, WI 53023	82-1447276	501(C)(3)	20,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
SKAGIT LAND TRUST P O BOX 1017 MOUNT VERNON, WA 98273	91-1533402	501(C)(3)	350,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
SMITHSONIAN INSTITUTION 1000 JEFFERSON DRIVE SW WASHINGTON, DC 20560	53-0206027	501(C)(3)	100,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
SO WHAT ELSE INC 1 PRESERVE PARKWAY SUITE 150 ROCKVILLE, MD 20852	27-1219231	501(C)(3)	30,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
SOCIETY FOR THE PROTECTION OF NEW HAMPSHIRE FORESTS 54 PORTSMOUTH STREET - CONCORD, NH 03301-5486	02-0222237	501(C)(3)	6,742.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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SOIL HEALTH INSTITUTE 2803 SLATER ROAD SUITE 115 MORRISVILLE, NC 27560	47-5349004	501(C)(3)	50,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
SONOMA LAND TRUST 822 FIFTH STREET SANTA ROSA, CA 95404	51-0197006	501(C)(3)	18,959.	0.	N/A	N/A	CONSERVATION ACTIVITIES
SONOMA STATE UNIVERSITY 1801 EAST COTATI AVENUE CASHIERS ROHNERT PARK, CA 94928-3609	99-0157509	501(C)(3)	14,419.	0.	N/A	N/A	CONSERVATION ACTIVITIES
SONORAN INSTITUTE 100 NORTH STONE SUITE 400 TUCSON, AZ 85701	86-0684610	501(C)(3)	11,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
SOUTH CAROLINA DEPARTMENT OF NATURAL RESOURCES - PO BOX 12559 217 FT JOHNSON ROAD - CHARLESTON, SC 29422-2559		GOV'T	15,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
SOUTH DAKOTA GRASSLAND COALITION P O BOX 401 PRESHO, SD 57568 5402	46-0449860	501(C)(3)	18,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
SOUTHEAST ASIAN COMMUNITY ALLIANCE 840 NORTH BROADWAY SUITE 203E LOS ANGELES, CA 90012	45-2156435	501(C)(3)	30,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
SOUTHEAST LAND TRUST OF NEW HAMPSHIRE - PO BOX 675 12 CENTER STREET 2ND FLOOR - EXETER, NH 03833	02-0355374	501(C)(3)	77,157.	0.	N/A	N/A	CONSERVATION ACTIVITIES
SOUTHERN ILLINOIS UNIVERSITY CARBONDALE - 900 SOUTH WASHINGTON STREET MAILCODE 4709 - CARBONDALE, IL 62901	37-6005961	GOV'T	137,783.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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SOUTHERN OREGON FOREST RESTORATION COLLABORATIVE - PO BOX 1946 - JACKSONVILLE, OR 97520	56-2431473	501(C)(3)	30,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
SOUTHERN OREGON UNIVERSITY STEVE LARVICK-BUS SVCS 1250 SISKIYOU ASHLAND, OR 97520	93-6001786	GOV'T	17,477.	0.	N/A	N/A	CONSERVATION ACTIVITIES
SOUTHERN UTE INDIAN TRIBE 356 OURAY DRIVE SUITE 737 IGNACIO, CO 81137		GOV'T	74,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
SOUTHWEST WISCONSIN TECHNICAL COLLEGE - 1800 BRONSON BOULEVARD - FENNIMORE, WI 53809	39-1088496	GOV'T	10,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
ST LOUIS PUBLIC SCHOOLS FOUNDATION 801 NORTH 11TH STREET ST LOUIS, MO 63101	43-1813849	501(C)(3)	8,800.	0.	N/A	N/A	CONSERVATION ACTIVITIES
STANFORD UNIVERSITY 371 SERRA MALL NATIONAL CAPITAL PRO STANFORD, CA 94305	94-1156365	501(C)(3)	27,589.	0.	N/A	N/A	CONSERVATION ACTIVITIES
STATE OF MICHIGAN 1504 WEST WASHINGTON STREET MARQUETTE, MI 49855	38-6000134	GOV'T	86,860.	0.	N/A	N/A	CONSERVATION ACTIVITIES
STATE OF UTAH 195 NORTH 1950 WEST PO BOX 144870 SALT LAKE CITY, UT 84114-4870		GOV'T	53,756.	0.	N/A	N/A	CONSERVATION ACTIVITIES
STATE OF WASHINGTON PO BOX 43113 OLYMPIA, WA 98504-3113		GOV'T	42,305.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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STEWARDSHIP PARTNERS 815 WESTERN AVENUE SUITE 420 SEATTLE, WA 98104	91-1939506	501(C)(3)	10,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
SUSSEX COUNTY MUNICIPAL UTILITIES GROUP - 34 SOUTH ROUTE 94 - LAFAYETTE, NJ 07848	62-0646012	GOV'T	51,513.	0.	N/A	N/A	CONSERVATION ACTIVITIES
SWAN VALLEY CONNECTIONS 6887 MT HIGHWAY 83 CONDON, MT 59826	81-0512368	501(C)(3)	13,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
SYMBIOSEAS PO BOX 1189 CAROLINA BEACH, NC 28428	47-1900024	501(C)(3)	110,064.	0.	N/A	N/A	CONSERVATION ACTIVITIES
TACOMA TREE FOUNDATION PO BOX 7234 TACOMA, WA 98417	83-2505388	501(C)(3)	22,500.	0.	N/A	N/A	CONSERVATION ACTIVITIES
TALKING TALONS YOUTH LEADERSHIP PO BOX 8 CEDAR CREST, NM 87008	85-0384305	501(C)(3)	5,807.	0.	N/A	N/A	CONSERVATION ACTIVITIES
TENNESSEE DEPARTMENT OF AGRICULTURE - PO BOX 40627 - NASHVILLE, TN 37204		GOV'T	7,419.	0.	N/A	N/A	CONSERVATION ACTIVITIES
TENNESSEE TECHNOLOGICAL UNIV. PO BOX 5037 COOKEVILLE, TN 38505	62-0646806	GOV'T	309,804.	0.	N/A	N/A	CONSERVATION ACTIVITIES
TEXAS A&M TRANSPORTATION INSTITUTE 400 HARVEY MITCHELL PARKWAY SOUTH SUITE 300 - COLLEGE STATION, TX 77845	74-2270624	GOV'T	115,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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TEXAS TREES FOUNDATION 2906 SWISS AVENUE DALLAS, TX 75204	75-1886520	501(C)(3)	120,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
THE ACADEMY OF NATURAL SCIENCES OF PHILADELPHIA - 1900 BENJAMIN FRANKLIN PARKWAY - PHILADELPHIA, PA 19103	23-1352000	501(C)(3)	15,941.	0.	N/A	N/A	CONSERVATION ACTIVITIES
THE BLUEPRINT FOUNDATION 19 NORTHWEST 5TH AVENUE SUITE 203 PORTLAND, OR 97209	47-2091648	501(C)(3)	40,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
THE CONSERVATION FUND 14951 A CASPAR ROAD BOX 50 CASPAR, CA 95420	52-1388917	501(C)(3)	225,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
THE CORPS NETWORK 1275 K STREET NORTHWEST SUITE 1050 WASHINGTON, DC 20005	52-1480202	501(C)(3)	118,176.	0.	N/A	N/A	CONSERVATION ACTIVITIES
THE FOREST PRESERVE DISTRICT OF COOK COUNTY - 536 NORTH HARLEM - RIVER FOREST, IL 60305	45-4509939	501(C)(3)	43,197.	0.	N/A	N/A	CONSERVATION ACTIVITIES
THE FOREST STEWARDS GUILD 2019 GALISTEO STREET SANTA FE, NM 87505	85-0446866	501(C)(3)	311,990.	0.	N/A	N/A	CONSERVATION ACTIVITIES
THE GREENWAY FOUNDATION 1800 PLATTE STREET DENVER, CO 80202-1183	51-0193575	501(C)(3)	7,500.	0.	N/A	N/A	CONSERVATION ACTIVITIES
THE KANSAS STATE UNIVERSITY FOUNDATION - 1800 KIMBALL AVENUE SUITE 200 - MANHATTAN, KS 66502-3373	48-0667209	501(C)(3)	50,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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THE KKAC ORGANIZATION 300 SOUTH SPRING STREET SUITE 920 LITTLE ROCK, AR 72201	81-3152390	501(C)(3)	85,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
THE MONTANA LAND RELIANCE PO BOX 355 HELENA, MT 59624	81-0369262	501(C)(3)	10,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
THE NATURE SANCTUARY SOCIETY OF WESTERN NEW YORK INC - PO BOX 828 - WEST SENECA, NY 14224	16-1377177	501(C)(3)	8,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
THE OHIO STATE UNIVERSITY 1960 KENNY ROAD COLUMBUS, OH 43210	31-6025986	GOV'T	20,686.	0.	N/A	N/A	CONSERVATION ACTIVITIES
THE PARTNERSHIP PROJECT INC PO BOX 65826 WASHINGTON, DC 20035	52-2192070	501(C)(3)	15,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
THE POINT COMMUNITY DEVELOPMENT CORPORATION - 940 GARRISON AVENUE - BRONX, NY 10474	13-3765140	501(C)(3)	30,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
THE RECTOR AND VISITORS OF THE UNIVERSITY OF VIRGINIA - 1001 NORTH EMMET STREET - CHARLOTTESVILLE, VA 22903	54-6001796	GOV'T	46,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
THE REGENTS OF THE UNIVERSITY OF CALIFORNIA - 9500 GILMAN DRIVE MC 0009 - LA JOLLA, CA 92093-0009	95-6006144	GOV'T	63,600.	0.	N/A	N/A	CONSERVATION ACTIVITIES
THE REGENTS OF THE UNIVERSITY OF CALIFORNIA SACRAMENTO - PO BOX 989062 - WEST SACRAMENTO, CA 95798-9062	38-1612715	GOV'T	118,770.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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THE STUDENT CONSERVATION ASSOCIATION INC - 299 MOUNTAIN REST ROAD - NEW PALTZ, NY 12561	91-0880684	501(C)(3)	54,579.	0.	N/A	N/A	CONSERVATION ACTIVITIES
THE TRUST FOR PUBLIC LAND 2610 UNIVERSITY AVENUE WEST SUITE 3 ST PAUL, MN 55114	23-7222333	501(C)(3)	139,500.	0.	N/A	N/A	CONSERVATION ACTIVITIES
THE WETLAND TRUST INC 4729 STATE ROUTE 414 BURDETT, NY 14818	26-2931343	501(C)(3)	20,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
THOUSAND ISLANDS LAND TRUST PO BOX 238 CLAYTON, NY 13624	22-2629183	501(C)(3)	25,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
THREE RIVERS LAND TRUST PO BOX 295 ALFRED, ME 04002	01-0539771	501(C)(3)	51,306.	0.	N/A	N/A	CONSERVATION ACTIVITIES
TOWN OF CAMP VERDE 395 SOUTH MAIN STREET CAMP VERDE, AZ 86322		GOV'T	50,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
TOWN OF CHINO VALLEY 1020 WEST PALOMINO ROAD PO BOX 406 CHINO VALLEY, AZ 86323		GOV'T	75,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
TOWN OF CORINNA 8 LEVI STEWART DRIVE CORINNA, ME 04928		GOV'T	5,984.	0.	N/A	N/A	CONSERVATION ACTIVITIES
TOWN OF EAST MILLINOCKET 53 MAIN STREET EAST MILLINOCKET, ME 04430		GOV'T	8,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TOWN OF EASTON 136 ELM STREET NORTH EASTON, ME 02356		GOV'T	33,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
TOWN OF FRENCHVILLE 283 US ROUTE 1 FRENCHVILLE, ME 04745		GOV'T	8,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
TOWN OF LAKEVILLE 346 BEDFORD STREET LAKEVILLE, MA 02347		GOV'T	13,500.	0.	N/A	N/A	CONSERVATION ACTIVITIES
TOWN OF MEDWAY 4 SCHOOL STREET MEDWAY, ME 04460		GOV'T	8,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
TOWN OF NORRIDGEWOCK 22 UPPER MAIN STREET PO BOX 7 NORRIDGEWOCK, ME 04957		GOV'T	7,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
TOWN OF WESTERLY 45 BROAD STREET WESTERLY, RI 02891		GOV'T	30,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
TREASURER STATE OF MAINE PO BOX 9101 AUGUSTA, ME 04332		GOV'T	211,300.	0.	N/A	N/A	CONSERVATION ACTIVITIES
TREASURER STATE OF NEW HAMPSHIRE 25 CAPITOL STREET SUITE 121 CONCORD, NH 03301		GOV'T	20,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
TREEFOLKS INC PO BOX 1395 DEL VALLE, TX 78617	74-2569827	501(C)(3)	56,125.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)							
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TRINITY UNITED CHURCH OF CHRIST 400 WEST 95TH STREET CHICAGO, IL 60628	36-2879787	501(C)(3)	104,158.	0.	N/A	N/A	CONSERVATION ACTIVITIES
TROUT UNLIMITED INC 1777 NORTH KENT STREET SUITE 100 ARLINGTON, VA 22209	38-1612715	501(C)(3)	130,419.	0.	N/A	N/A	CONSERVATION ACTIVITIES
TUG HILL TOMORROW LAND TRUST PO BOX 6063 1 THOMPSON PARK WATERTOWN, NY 13601	22-3115498	501(C)(3)	25,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
TULE BASIN LAND AND WATER CONSERVATION TRUST - 3746 WEST MINERAL KING AVENUE - VISALIA, CA 93291	85-0956594	501(C)(3)	20,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
UNITED STATES FISH AND WILDLIFE SERVICE - 1425 FORT STREET - BUFFALO, WY 82834	53-0201504	GOV'T	1,293,753.	8,101.	FMV	TREE SEEDLINGS	CONSERVATION ACTIVITIES
UC REGENTS UNIVERSITY CENTER RM 2264 SANTA BARBARA, CA 93106	95-1792262	501(C)(3)	187,844.	0.	N/A	N/A	CONSERVATION ACTIVITIES
UNITED NATIONS FOUNDATION INC 1750 PENNSYLVANIA AVENUE NORTHWEST WASHINGTON, DC 20006	58-2368165	501(C)(3)	20,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF ARIZONA PO BOX 41867 TUCSON, AZ 85717	74-2652689	GOV'T	49,504.	0.	N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF CALIFORNIA 1156 HIGH STREET SANTA CRUZ, CA 95064	94-1539563	GOV'T	130,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF CALIFORNIA BERKELEY 311 B BOALT SUITE 7200 BERKELEY, CA 94720	94-3067788	GOV'T	20,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF CALIFORNIA BERKELEY FOUNDATION - 1995 UNIVERSITY AVENUE SUITE 401 - BERKELEY, CA 94704	94-6090626	501(C)(3)	80,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF CALIFORNIA DAVIS 1850 RESEARCH PARK DRIVE SUITE 300 DAVIS, CA 95618	94-6036494	GOV'T	10,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF CALIFORNIA SANTA BARBARA - 111 FRANKLIN STREET 5TH FLOOR - OAKLAND, CA 94607	95-6006145	GOV'T	699,334.	0.	N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF COLORADO BOULDER PO BOX 910220 DENVER, CO 80291	84-6000555	GOV'T	10,350.	0.	N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF CONNECTICUT CONNECTICUT SEA GRANT 1080 SHENNECOSSETT ROAD - GROTON, CT 06340-6048	82-1447276	GOV'T	5,243.	0.	N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF HAWAII 2440 CAMPUSROAD BOX 368 HONOLULU, HI 96822	99-6000354	GOV'T	113,369.	0.	N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF IDAHO FOUNDATION INC 875 PERIMETER DRIVE MS 3143 MOSCOW, ID 83844-3143	23-7098404	501(C)(3)	33,333.	0.	N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF ILLINOIS WEST PEABODY DRIVE 374 NSRC URBANA, IL 61801	37-6000511	GOV'T	159,932.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF LOUISVILLE 2301 SOUTH 3RD STREET LOUISVILLE, KY 40292	61-1014882	GOV'T	92,471.	0.	N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF MASSACHUSETTS AMHERST - 100 VENTURE WAY SUITE 201 - HADLEY, MA 01035-9462	04-3167352	GOV'T	28,322.	0.	N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF MONTANA 32 CAMPUS DRIVE UNIVERSITY CENTER R MISSOULA, MT 59812	81-6001713	GOV'T	29,810.	0.	N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF NEW HAMPSHIRE 59 COLLEGE ROAD TAYLOR HALL DURHAM, NH 03824	47-1841490	GOV'T	77,605.	0.	N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF OREGON PO BOX 3237 EUGENE, OR 97403-0237	46-4727800	GOV'T	62,784.	0.	N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF TENNESSEE ROOM 103 KNOXVILLE, TN 37996	62-6001636	GOV'T	15,271.	0.	N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF TEXAS AT AUSTIN 110 INNER CAMPUS DRIVE STOP K5300 AUSTIN, TX 78712	74-6000203	GOV'T	39,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF VIRGINIA PO BOX 4001 95 1001 NORTH EMMET STR CHARLOTTESVILLE, VA 22904	54-6001796	GOV'T	30,427.	0.	N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF WASHINGTON 1501 EAST MADISON STREET SUITE 100 SEATTLE, WA 98122	91-6001537	GOV'T	463,751.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF WASHINGTON FOUNDATION - BOX 353055 - SEATTLE, WA 98195-3055	94-3079432	501(C)(3)	32,210.	0.	N/A	N/A	CONSERVATION ACTIVITIES
UNIVERSITY OF WYOMING DEPARTMENT 4304 1000 EAST UNIVERSITY AVENUE - LARAMIE, WY 82071	83-6000331	GOV'T	48,600.	0.	N/A	N/A	CONSERVATION ACTIVITIES
UNLIMITED POTENTIAL P O BOX 8814 PHOENIX, AZ 85066	74-2383678	501(C)(3)	20,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
UPPER ST JOHN RIVER ORGANIZATION 9 SKYWAY AVENUE FRENCHVILLE, ME 04745	35-2554069	501(C)(3)	14,795.	0.	N/A	N/A	CONSERVATION ACTIVITIES
UPPER VALLEY ECONOMIC CORPORATION 36 SCHOOL STREET SHERMAN, ME 04776	01-0529561	501(C)(3)	20,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
UPSTATE FOREVER 507 PETTIGRU STREET GREENVILLE, SC 29601	57-1070433	501(C)(3)	18,672.	0.	N/A	N/A	CONSERVATION ACTIVITIES
URBAN FOREST CARBON REGISTRY 999 THIRD AVENUE SUITE 4600 SEATTLE, WA 98104	47-4860929	501(C)(3)	16,456.	0.	N/A	N/A	CONSERVATION ACTIVITIES
US ARMY CORPS OF ENGINEERS 69 DARLINGTON AVENUE WILMINGTON, DE 28403		GOV'T	40,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
USDA FOREST SERVICE PO BOX 301550 LOS ANGELES, CA 90030-1550	72-0564834	GOV'T	571,109.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
USGS 47050 GENERALS HIGHWAY 4 THREE RIVERS, CA 93271	53-0196958	GOV'T	45,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
UTAH DINE BIKEYAH PO BOX 554 SALT LAKE CITY, UT 84110	61-1729917	501(C)(3)	50,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
UTAH FILM CENTER 50 WEST BROADWAY SUITE 1125 SALT LAKE CITY, UT 84101	75-3077559	501(C)(3)	10,500.	0.	N/A	N/A	CONSERVATION ACTIVITIES
UTAH STATE UNIVERSITY 4420 OLD MILL HILL LOGAN, UT 84322	87-6000528	GOV'T	31,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
VAN BUREN CONSERVATION DISTRICT 1035 E. MICHIGAN AVENUE PAW PAW, MI 49079	38-2986937	501(C)(3)	9,424.	0.	N/A	N/A	CONSERVATION ACTIVITIES
VERMILION COUNTY SOIL & WATER CONSERVATION DISTRICT - 1905 A US RT150 - DANVILLE, IL 61832	37-0812502	GOV'T	10,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
VERMILLION COUNTY SOIL AND WATER CONSERVATION DISTRICT - 385 EAST MARKET STREET PO BOX 86 - NEWPORT, IN 47966	37-0812502	GOV'T	10,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
VERMONT LAND TRUST 8 BAILEY AVENUE MONTPELIER, VT 05602	68-0256214	501(C)(3)	138,225.	0.	N/A	N/A	CONSERVATION ACTIVITIES
VILLAGE OF SIDNEY 21 LIBERTY STREET SIDNEY, NY 13838		GOV'T	10,400.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)							
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VIRGINIA OUTDOORS FOUNDATION 900 SOUTH MAIN STREET BLACKSBURG, VA 24060	54-1038487	501(C)(3)	10,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
VIRGINIA TECH TREASURER 112 LANSDOWNE STREET BLACKSBURG, VA 24061	54-6001805	501(C)(3)	42,088.	0.	N/A	N/A	CONSERVATION ACTIVITIES
VOTE YES NEW PALTZ FOR CLEAN WATER FARMS AND NATURAL AREA - 135 HUGUENOT STREET - NEW PALTZ, NY 12561	85-2458802		10,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
WALLOWA RESOURCES 401 NORTHEAST 1ST STREET SUITE A ENTERPRISE, OR 97828-1186	91-1794627	501(C)(3)	80,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
WASHINGTON RESOURCE CONSERVATION & DEVELOPMENT COUNCIL - 109 SOUTH THIRD STREET - YAKIMA, WA 98901	91-1810332	501(C)(3)	58,445.	0.	N/A	N/A	CONSERVATION ACTIVITIES
WASHINGTON WILDLIFE & RECREATION COALITION - 1402 THIRD AVE #507 - SEATTLE, WA 98101	91-1190821	501(C)(3)	25,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
WATERSHED RESEARCH AND TRAINING CENTER - PO BOX 356 - HAYFORK, CA 96041	94-3116339	501(C)(3)	606,747.	0.	N/A	N/A	CONSERVATION ACTIVITIES
WATTTIME CORPORATION 2490 JUNCTION PLACE SUITE 200 BOULDER, CO 80301	47-1444637	501(C)(3)	90,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
WECOUNT! INC 201 NORTH KROME AVENUE SUITE 240-26 HOMESTEAD, FL 33030	56-2638368	501(C)(3)	30,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WEPOWER 4220 DUNCAN AVENUE ST LOUIS, MO 63108	82-3591958	501(C)(3)	50,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
WEST HARLEM ENVIRONMENTAL ACTION 1854 AMSTERDAM AVENUE NEW YORK, NY 10031	13-3800068	501(C)(3)	14,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
WESTCHESTER LAND TRUST INC 403 HARRIS ROAD BEDFORD HILLS, NY 10507	13-3507910	501(C)(3)	25,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
WESTERN FOOTHILLS LAND TRUST PO BOX 107 NORWAY, ME 04268	01-6083123	501(C)(3)	6,380.	0.	N/A	N/A	CONSERVATION ACTIVITIES
WESTERN MARYLAND RC & D INC 1260 MARYLAND AVENUE SUITE 103 HAGERSTOWN, MD 21740	52-1859219	501(C)(3)	31,021.	0.	N/A	N/A	CONSERVATION ACTIVITIES
WESTERN NEW YORK LAND CONSERVANCY INC - PO BOX 471 - EAST AURORA, NY 14052	22-3160426	501(C)(3)	6,250.	0.	N/A	N/A	CONSERVATION ACTIVITIES
WESTERN PENNSYLVANIA CONSERVANCY 800 WATERFRONT DRIVE PITTSBURGH, PA 15222	25-1053485	501(C)(3)	76,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
WESTERN WISCONSIN CONSERVATION COUNCIL - 2061 30TH AVENUE - BALDWIN, WI 54002	82-3042873	501(C)(3)	20,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
WHATCOM COUNTY PUBLIC WORKS 322 NORTH COMMERCIAL STREET SUITE 1 BELLINGHAM, WA 98225		GOV'T	28,784.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WILDLANDS CONSERVANCY INC 3701 ORCHID PLACE EMMAUS, PA 18049	23-7401326	501(C)(3)	17,500.	0.	N/A	N/A	CONSERVATION ACTIVITIES
WILDLIFE CONSERVATION BOARD 1416 9TH STREET ROOM 1266 SACRAMENTO, CA 95814		GOV'T	23,033.	0.	N/A	N/A	CONSERVATION ACTIVITIES
WILLAMETTE PARTNERSHIP 4640 SOUTHWEST MACADAM AVENUE SUITE PORTLAND, OR 97239	33-1103430	501(C)(3)	40,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
WINDWARD FUND 1201 CONNECTICUT AVE NW STE 300 WASHINGTON, DC 20036	47-3522162	501(C)(3)	30,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
WINKELMAN RESOURCE MANAGEMENT CENTER - PO BOX 68 - MAMMOTH, AZ 85618	77-0700976	501(C)(3)	15,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
WISCONSIN POTATO AND VEGETABLE GROWERS ASSN INC - PO BOX 327 - ANTIGO, WI 54409	39-0777398	501(C)(3)	15,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES
WORLD RELIEF CORPORATION 23835 PACIFIC HIGHWAY SOUTH SUITE 1 KENT, WA 98032	23-6393344	501(C)(3)	23,093.	0.	N/A	N/A	CONSERVATION ACTIVITIES
XERCES SOCIETY INC 628 NORTHEAST BROADWAY SUITE 200 PORTLAND, OR 97232	51-0175253	501(C)(3)	10,725.	0.	N/A	N/A	CONSERVATION ACTIVITIES
YAHARA PRIDE FARMS INC 229 DOUGLAS DRIVE BROOKLYN, WI 53521	61-1770827	501(C)(3)	20,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
YAMPA VALLEY COMMUNITY FOUNDATION PO BOX 881869 STEAMBOAT SPRINGS, CO 80488	84-0794536	501(C)(3)	1,963,161.	0.	N/A	N/A	CONSERVATION ACTIVITIES
YAMPA VALLEY SUSTAINABILITY COUNCIL - PO BOX 881461 - STEAMBOAT SPRINGS, CO 80488	26-4753602	501(C)(3)	10,334.	0.	N/A	N/A	CONSERVATION ACTIVITIES
YAVAPAI-APACHE NATION 2400 WEST DATSI STREET CAMP VERDE, AZ 86322	86-0210241	GOV'T	139,229.	0.	N/A	N/A	CONSERVATION ACTIVITIES
YES ON 7A PO BOX 908 KREMMLING, CO 80459	85-2944552		25,000.	0.	N/A	N/A	CONSERVATION ACTIVITIES

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Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
HONORARIUMS	9	2,550.	0.	N/A	CONSERVATION ACTIVITIES
RESEARCH SUBAWARDS	4	17,500.	0.	N/A	CONSERVATION ACTIVITIES
ART WORKSHOP GRANTS	3	2,250.	0.	N/A	CONSERVATION ACTIVITIES
COMPETITIVE GRANTS	6	6,000.	0.	N/A	CONSERVATION ACTIVITIES

Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

PART I, LINE 2:

TNC HAS AN INTERNAL GRANTS MANUAL WHICH OUTLINES ITS GRANT MANAGEMENT PRACTICES, STAFF RESPONSIBILITIES, AND STANDARD OPERATING PROCEDURES ("SOP"). THE GUIDANCE IN THE "SUBAWARDS AND GRANTS WITH PUBLIC AND PRIVATE FUNDS" CHAPTER OF THE MANUAL OUTLINES TNC'S MONITORING FRAMEWORK FOR USE OF ALL GRANT FUNDS, INCLUDING GRANTS IN THE UNITED STATES. AS A FIRST STEP, TNC CONDUCTS DUE DILIGENCE ON POTENTIAL GRANTEES TO EVALUATE FINANCIAL, ORGANIZATIONAL, AND PROGRAMMATIC CAPACITY TO MANAGE FUNDS. GRANTEES ARE ASSIGNED A RISK RANKING BASED ON THIS EVALUATION, AND THE RISK RANKING AND

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Compensation Information

OMB No. 1545-0047

**SCHEDULE J
(Form 990)**

For certain Officers, Directors, Trustees, Key Employees, and Highest
Compensated Employees

▶ **Complete if the organization answered "Yes" on Form 990, Part IV, line 23.**

▶ **Attach to Form 990.**

▶ **Go to www.irs.gov/Form990 for instructions and the latest information.**

2020

**Open to Public
Inspection**

Department of the Treasury
Internal Revenue Service

Name of the organization

THE NATURE CONSERVANCY

Employer identification number

53-0242652

Part I Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- | | |
|---|---|
| <input checked="" type="checkbox"/> First-class or charter travel | <input checked="" type="checkbox"/> Housing allowance or residence for personal use |
| <input type="checkbox"/> Travel for companions | <input type="checkbox"/> Payments for business use of personal residence |
| <input checked="" type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees |
| <input type="checkbox"/> Discretionary spending account | <input type="checkbox"/> Personal services (such as maid, chauffeur, chef) |

b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?

3 Indicate which, if any, of the following the organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

- | | |
|---|---|
| <input checked="" type="checkbox"/> Compensation committee | <input type="checkbox"/> Written employment contract |
| <input checked="" type="checkbox"/> Independent compensation consultant | <input checked="" type="checkbox"/> Compensation survey or study |
| <input checked="" type="checkbox"/> Form 990 of other organizations | <input checked="" type="checkbox"/> Approval by the board or compensation committee |

4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

- a** Receive a severance payment or change-of-control payment?
- b** Participate in or receive payment from a supplemental nonqualified retirement plan?
- c** Participate in or receive payment from an equity-based compensation arrangement?
- If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.

5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

- a** The organization?
- b** Any related organization?
- If "Yes" on line 5a or 5b, describe in Part III.

6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

- a** The organization?
- b** Any related organization?
- If "Yes" on line 6a or 6b, describe in Part III.

7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III

8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

	Yes	No
1b	X	
2	X	
4a	X	
4b		X
4c		X
5a		X
5b		X
6a		X
6b		X
7		X
8		X
9		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2020

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Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) MARK BURGET EXEC VP AND REG DIRECTOR	(i)	0.	0.	875,627.	0.	646.	876,273.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(2) CHARLES BEDFORD REGIONAL DIRECTOR	(i)	216,787.	0.	461,894.	17,666.	16,242.	712,589.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(3) JAMES WILLIS ASP FORMER CHIEF DEVELOPMENT OFFICER	(i)	27,436.	0.	635,844.	2,216.	408.	665,904.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(4) JENNIFER MORRIS DIRECTOR/CHIEF EXECUTIVE OFFICER	(i)	432,154.	100,000.	8,779.	0.	8,879.	549,812.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(5) WISLA HENEGHAN COO AND GENERAL COUNSEL	(i)	472,696.	0.	2,838.	22,800.	16,474.	514,808.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(6) SEEMA PAUL MANAGING DIRECTOR	(i)	312,678.	1,093.	166,715.	22,800.	7,479.	510,765.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(7) KATHERINE ANDREWS EVP, GLOBAL STRATEGIES	(i)	0.	0.	506,903.	0.	17.	506,920.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(8) BRIAN MCPEEK FORMER CHIEF CONSERVATION OFFICER	(i)	0.	0.	487,492.	0.	15,810.	503,302.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(9) JUSTIN ADAMS GLOBAL MANAGING DIRECTOR, LANDS	(i)	440,274.	0.	35,607.	0.	0.	475,881.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(10) DAVID BANKS CHIEF CONSERVATION OFFICER	(i)	417,780.	0.	11,268.	22,800.	18,290.	470,138.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(11) MICHAEL SWEENEY STATE DIRECTOR	(i)	395,818.	0.	11,106.	22,800.	16,474.	446,198.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(12) THOMAS NEISES CHIEF DEVELOPMENT OFFICER	(i)	376,654.	0.	1,518.	22,800.	12,001.	412,973.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(13) LEONARD WILLIAMS CHIEF FINANCE OFFICER	(i)	359,051.	0.	14,557.	22,800.	6,481.	402,889.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(14) JAN GLENDENING REGIONAL MANAGING DIRECTOR, NA	(i)	300,969.	19,470.	7,129.	19,500.	18,287.	365,355.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(15) HEATHER TALLIS CHIEF SCIENTIST/STRATEGY INNOVATION	(i)	159,471.	0.	135,176.	12,985.	26,009.	333,641.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(16) SALLY JEWELL DIRECTOR	(i)	249,605.	0.	25,700.	0.	5,988.	281,293.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.

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Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title	(i)	(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(17) HUGH POSSINGHAM CHIEF SCIENTIST	(i)	210,294.	0.	47,135.	0.	2,693.	260,122.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(18) MARK TERCEK FORMER CEO	(i)	247,007.	0.	0.	0.	1,376.	248,383.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
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	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

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Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

PART I, LINE 1A:

FIRST CLASS TRAVEL - AIR TRAVEL MUST BE IN COACH/ECONOMY CLASS AT THE LOWEST AVAILABLE FARES PER THE CONSERVANCY'S STANDARD OPERATING PROCEDURE FOR TRAVEL AND REPORTING AND THE FINANCIAL MANAGEMENT HANDBOOKS. PERSONS LISTED ON THE 990 MAY RECEIVE FIRST CLASS TRAVEL IN LIMITED CIRCUMSTANCES, WHICH INCLUDE (1) WHEN NO ECONOMY FARE WAS AVAILABLE, OR (2) WHEN THERE WAS NO PRICE DIFFERENCE.

HOUSING - EMPLOYEES WORKING OUTSIDE OF THE US MAY RECEIVE HOUSING ALLOWANCES AS A PARTICIPANT IN THE CONSERVANCY'S GLOBAL MOBILITY PROGRAM. TWO HIGHEST PAID EMPLOYEES RECEIVED THIS BENEFIT. THIS BENEFIT WAS INCLUDED IN TAXABLE INCOME AS REQUIRED BY LAW.

TAX EQUALIZATION - EMPLOYEES WORKING OUTSIDE OF THE US MAY RECEIVE A TAX EQUALIZATION BENEFIT AS A PARTICIPANT IN THE CONSERVANCY'S GLOBAL MOBILITY PROGRAM. TWO HIGHEST PAID EMPLOYEES RECEIVED THIS BENEFIT. THIS BENEFIT WAS INCLUDED IN TAXABLE INCOME AS REQUIRED BY LAW.

PART I, LINE 3:

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Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

THE PRESIDENT AND CHIEF EXECUTIVE OFFICER'S, AS WELL AS THE EXECUTIVE
TEAM'S PERFORMANCES AND COMPENSATION ARE REVIEWED ANNUALLY BY THE BOARD OF
DIRECTORS.

PART I, LINE 4A:

CHIEF SCIENTIST/STRATEGY INNOVATION, HEATHER TALLIS, RECEIVED A SEPARATION
PAYMENT IN THE AMOUNT OF \$97,115 DURING 2020.

EXECUTIVE VP AND REGIONAL DIRECTOR, MARK BURGET, RECEIVED A SEPARATION
PAYMENT IN THE AMOUNT OF \$728,876 DURING 2020.

REGIONAL DIRECTOR, CHARLES BEDFORD, RECEIVED A SEPARATION PAYMENT IN THE
AMOUNT OF \$150,000 DURING 2020.

EXECUTIVE VICE PRESIDENT, GLOBAL STRATEGIES, KATHERINE ANDREWS, RECEIVED A
SEPARATION PAYMENT IN THE AMOUNT OF \$487,500 DURING 2020.

FORMER CHIEF DEVELOPMENT OFFICER, JAMES ASP, RECEIVED A SEPARATION PAYMENT
IN THE AMOUNT OF \$600,000 DURING 2020.

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Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

FORMER CHIEF CONSERVATION OFFICER, BRIAN MCPEEK, RECEIVED A SEPARATION

PAYMENT IN THE AMOUNT OF \$350,000 DURING 2020.

THE TERMS AND CONDITIONS OF THESE CONFIDENTIAL SEPARATION AGREEMENTS ARE

AVAILABLE TO THE IRS UPON REQUEST.

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SCHEDULE L
(Form 990 or 990-EZ)

Transactions With Interested Persons

OMB No. 1545-0047

2020

Open To Public
Inspection

Department of the Treasury
Internal Revenue Service

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

▶ Attach to Form 990 or Form 990-EZ.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization

THE NATURE CONSERVANCY

Employer identification number

53-0242652

Part I Excess Benefit Transactions (section 501(c)(3), section 501(c)(4), and section 501(c)(29) organizations only).

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b.

1	(a) Name of disqualified person	(b) Relationship between disqualified person and organization	(c) Description of transaction	(d) Corrected?	
				Yes	No

2 Enter the amount of tax incurred by the organization managers or disqualified persons during the year under section 4958 ▶ \$ _____

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization ▶ \$ _____

Part II Loans to and/or From Interested Persons.

Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a or Form 990, Part IV, line 26; or if the organization reported an amount on Form 990, Part X, line 5, 6, or 22.

(a) Name of interested person	(b) Relationship with organization	(c) Purpose of loan	(d) Loan to or from the organization?		(e) Original principal amount	(f) Balance due	(g) In default?		(h) Approved by board or committee?		(i) Written agreement?	
			To	From			Yes	No	Yes	No	Yes	No
SHIRLEY HARRY H	MR. HAGE	0% INTER	X		10,000,000.	10,000,000.		X	X		X	
Total						▶ \$ 10,000,000.						

Part III Grants or Assistance Benefiting Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of assistance	(d) Type of assistance	(e) Purpose of assistance

SEE PART V FOR CONTINUATIONS

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Part IV Business Transactions Involving Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

Table with 5 main columns: (a) Name of interested person, (b) Relationship between interested person and the organization, (c) Amount of transaction, (d) Description of transaction, (e) Sharing of organization's revenues? (Yes/No). The table contains multiple empty rows.

Part V Supplemental Information.

Provide additional information for responses to questions on Schedule L (see instructions).

SCHEDULE L, PART II, LOANS TO AND FROM INTERESTED PERSONS:

(A) NAME OF PERSON: SHIRLEY HARRY HAGEY COMM PROP TRUST

(B) RELATIONSHIP WITH ORGANIZATION: MR. HAGEY IS A MEMBER OF THE BOARD OF

DIRECTORS

(C) PURPOSE OF LOAN: 0% INTEREST LOAN TO FUND CONSERVATION IN IDAHO

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Noncash Contributions

SCHEDULE M
(Form 990)

OMB No. 1545-0047

2020

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

- ▶ **Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.**
- ▶ **Attach to Form 990.**
- ▶ **Go to www.irs.gov/Form990 for instructions and the latest information.**

Name of the organization: **THE NATURE CONSERVANCY** Employer identification number: **53-0242652**

Part I	Types of Property			
	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1	Art - Works of art			
2	Art - Historical treasures			
3	Art - Fractional interests			
4	Books and publications			
5	Clothing and household goods			
6	Cars and other vehicles	X	4	54,848. COMPARABLE SALES
7	Boats and planes			
8	Intellectual property			
9	Securities - Publicly traded	X	1,304	150,811,535. AVERAGE SALES PRICE
10	Securities - Closely held stock	X	2	30,317,334. APPRAISED VALUE
11	Securities - Partnership, LLC, or trust interests			
12	Securities - Miscellaneous			
13	Qualified conservation contribution - Historic structures			
14	Qualified conservation contribution - Other	X	41	34,791,391. APPRAISED VALUE
15	Real estate - Residential	X	14	6,313,694. COMPARABLE SALES
16	Real estate - Commercial			
17	Real estate - Other			
18	Collectibles			
19	Food inventory			
20	Drugs and medical supplies			
21	Taxidermy			
22	Historical artifacts			
23	Scientific specimens			
24	Archeological artifacts			
25	Other ▶ (IT HARDWARE A)	X	221	10,204,131. COMPARABLE SALES
26	Other ▶ (MISCELLANEOUS)	X	4	376,093. COMPARABLE SALES
27	Other ▶ ()			
28	Other ▶ ()			

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part V, Donee Acknowledgement **29** 55

	Yes	No
30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for exempt purposes for the entire holding period?		X
b If "Yes," describe the arrangement in Part II.		
31 Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions?	X	
32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?		X
b If "Yes," describe in Part II.		
33 If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.		

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Part II **Supplemental Information.** Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

SCHEDULE M, PART I, COLUMN (B):

THE AMOUNTS REPORTED IN PART I, COLUMN B REPRESENT THE NUMBER OF CONTRIBUTIONS RECEIVED. FOR PUBLICLY TRADED STOCK GIFTS, THE COUNT IS BASED ON THE NUMBER OF TRANSACTIONS.

Multiple horizontal lines for data entry.

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SCHEDULE O
(Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

OMB No. 1545-0047

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

2020

Open to Public
Inspection

Department of the Treasury
Internal Revenue Service

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

Name of the organization

THE NATURE CONSERVANCY

Employer identification number

53-0242652

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS (CONTINUED):

TNC'S ACCOUNTING METHODOLOGY THROUGH THE 2020 TAX YEAR DOES NOT

ATTRIBUTE REVENUE OR ALL OF ITS PROGRAMMATIC EXPENSES TO A SPECIFIC

PROGRAM, AS MANY TIMES PROJECTS MAKE PROGRESS TOWARD MORE THAN ONE OF

TNC'S CONSERVATION GOALS. AS SUCH, THE SEPARATION OF PROGRAMS IN PART

III WOULD NOT ACCURATELY REFLECT THE PROGRAMMATIC EXPENDITURES AND

CORRESPONDING REVENUE. THE AMOUNTS PRESENTED ON PART III, LINE 4A

REPRESENT THE TOTAL FOR ALL OF THE PROGRAMS.

PROTECT OCEANS, LAND AND WATER:

DURING THE 2020 TAX YEAR, TNC WORKED TOWARDS MAKING SURE THE OCEANS

THRIVE THROUGH NEW AND BETTER-MANAGED PROTECTED AREAS, IMPROVING THE

QUALITY AND AMOUNT OF WATER AVAILABLE IN FRESHWATER ECOSYSTEMS,

CONSERVING CRITICAL FORESTS, GRASSLANDS, AND OTHER HABITATS RICH IN

CARBON AND BIODIVERSITY.

TNC WORKED WITH THE INTERNAL FEDERATION OF THE RED CROSS AND RED

CRESCENT SOCIETIES (IFRC) ON BUILDING LONG-TERM STRATEGIES FOR COASTAL

PROTECTION IN THE DOMINICAN REPUBLIC, GRENADA AND JAMAICA. THE PROJECT

SET OUT A RANGE OF NATURAL SOLUTIONS TO ADDRESS THE THREATS OF ERODING

COASTLINES, SEA LEVEL RISE AND STORM SURGES. MANGROVE FORESTS AND

SEAGRASS HELD FIRM AGAINST THE FORCES OF COASTAL EROSION. CORAL REEFS

REDUCED WAVE ENERGY WHILE NURTURING MARINE LIFE NEAR COMMUNITIES WHERE

FISHING IS A WAY OF LIFE. THIS PROJECT IS BRINGING NATURE BACK TO

HEALTH, WHILE SAFEGUARDING PLACES WHERE PEOPLE LIVE AND WORK.

IN BELIZE, TNC HELPED CREATE A NEW FINANCIAL MECHANISM THAT REDUCED THE

COUNTRY'S DEBT BURDEN WHILE GENERATING SIGNIFICANT FUNDING FOR MARINE

CONSERVATION. THE DEAL RESTRUCTURED APPROXIMATELY \$550 MILLION OF

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) 2020

032211 11-20-20

PUBLIC INSPECTION COPY

Name of the organization THE NATURE CONSERVANCY	Employer identification number 53-0242652
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BELIZE'S EXTERNAL COMMERCIAL DEBT AT A MORE FAVORABLE RATE AND SECURED
LONG-TERM SUSTAINABLE FINANCING FOR OCEAN CONSERVATION. THE BELIZE BLUE
BOND PROJECT TRIPLED BELIZE'S BUDGET FOR OCEAN CONSERVATION OVER THE
NEXT TWO DECADES AND SET UP A \$92 MILLION ENDOWMENT TO SUSTAIN
LONG-TERM CONSERVATION FUNDING.
TNC AND PARTNERS CLOSED A \$76.5 MILLION DEAL TO PROTECT 236,000 ACRES
OF THE LARGEST REMAINING TROPICAL RAINFOREST IN THE AMERICAS NORTH OF
THE AMAZON. THE NEW BELIZE MAYA FOREST PRESERVE CONNECTS AN
11-MILLION-ACRE NETWORK OF PROTECTED LAND ACROSS BELIZE, MEXICO AND
GUATEMALA. TNC ALSO JOINED A NEW COLLABORATION, CALLED ENDURING EARTH,
TO PROTECT NATURE, WORK WITH LOCAL COMMUNITIES AND SUSTAIN HUMAN
WELL-BEING AT A LARGE SCALE. TNC, THE PEW CHARITABLE TRUSTS, THE WORLD
WILDLIFE FUND AND ZOMALAB HAVE ALREADY COLLECTIVELY CONSERVED LANDS IN
CANADA, COSTA RICA, THE AMAZON, BHUTAN AND PERU THROUGH AGREEMENTS THAT
REINFORCE THE RIGHTS OF INDIGENOUS PEOPLES AND CREATE OPPORTUNITIES FOR
SUSTAINABLE ECONOMIC GROWTH. THE ENDURING EARTH PARTNERS WILL WORK TO
HELP COUNTRIES AROUND THE WORLD TO CONSERVE APPROXIMATELY 2 MILLION
SQUARE MILES OF LANDS, FRESHWATER AND OCEANS COLLECTIVELY THROUGH
COMPLETING CLOSE TO 20 PROJECTS BY 2030 IN SUCH PLACES AS COLOMBIA,
NAMIBIA, KENYA, GABON, AND MONGOLIA.
THROUGH TNC'S SUSTAINABLE RIVERS PROGRAM, A PUBLIC-PRIVATE
COLLABORATION WITH THE ARMY CORPS OF ENGINEERS, SCIENTISTS ARE BRINGING
A 21ST-CENTURY PERSPECTIVE AND RESTORING FLOWS TO MORE CLOSELY MIMIC
LIFE-SUSTAINING PULSES WHILE AVERTING DOWNSTREAM FLOODING BY HELPING
WITH SHIFT MANAGEMENT PLANS FOR U.S. DAMS. TNC IS HELPING RETHINK
STRATEGIES FOR INFRASTRUCTURE ON 11,000 RIVER MILES ACROSS THE NATION.
TNC ASSISTED ATCHISON COUNTY, MISSOURI WITH ITS NEW FLOODPLAIN
PRIORITIZATION TOOL TO STUDY HOW TO REDUCE THE RISKS OF FUTURE FLOODS

PUBLIC INSPECTION COPY

Name of the organization THE NATURE CONSERVANCY	Employer identification number 53-0242652
--	--

AND REBUILD THE LEVEE IN ITS NEW LOCATION. TNC IS CONTINUING TO WORK WITH COMMUNITIES TO RESTORE AND RECONNECT 750,000 ACRES OF RIVER FLOODPLAINS. TNC ALSO HELPED PROTECT TWO OF THE LAST FREE-FLOWING RIVERS IN EUROPE FROM HYDROPOWER DEVELOPMENT BY CREATING A PATH FOR PROTECTING RIVERS IN THE BALKANS. TNC IS BUILDING A GLOBAL STRATEGY TO HELP COMMUNITIES CREATE SIMILAR PERMANENT LEGAL PROTECTIONS FOR THEIR RIVERS.

PROVIDE WATER AND FOOD SUSTAINABLY:

DURING THE 2020 TAX YEAR, TNC MADE PROGRESS TOWARDS GLOBAL-SCALE SUSTAINABLE FISHING, PROMOTING SUSTAINABLE APPROACHES TO DEVELOPING NATURAL RESOURCES, AND IMPLEMENTING MORE SUSTAINABLE FARMING TECHNIQUES IN BOTH LAND AND WATER.

TNC HAS STARTED DRIVING THE ADOPTION OF FIELD-TESTED REGENERATIVE SOIL PRACTICES ON FIELDS GROWING ROW CROPS LIKE CORN, SOYBEANS AND COTTON. TNC TEAMS ARE WORKING TO ENCOURAGE THE GROWTH OF SUSTAINABLE YIELDS, PROTECT NATURE, ADDRESS CLIMATE CHANGE, AND PROTECT SOIL HEALTH ON 50% OF THESE CROPS.

TNC ALSO ADMINISTERED THE RESILIENT CENTRAL AMERICA PROJECT THROUGH FUNDING FROM THE U.S. DEPARTMENT OF STATE AND HAS INTRODUCED AGROFORESTRY PASTURE SYSTEMS ON 36 MODEL FARMS AND TRAINED 700 FARMERS IN NICARAGUA. AND WHAT HAS PROVED SUCCESSFUL IN THE NICARAGUA COUNTRYSIDE IS NOW REACHING FARMS IN MEXICO AND ELSEWHERE IN CENTRAL AMERICA.

TNC WORKED WITH A RANGE OF COLLABORATORS TO LAUNCH A TRAINING PROGRAM TO HELP SEAWEEED FARMERS IN TANZANIA TO IDENTIFY AND IMPLEMENT MORE SUSTAINABLE FARMING TECHNIQUES FOR THEIR HARVESTS, AS SEAWEEED FARMS OFFER IMPORTANT NURSEY HABITAT FOR WILD FISH AND MAY REDUCE LOCAL OCEAN ACIDIFICATION BY SOAKING UP CARBON DIOXIDE FROM THE WATERS. NEARLY 200

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Name of the organization THE NATURE CONSERVANCY	Employer identification number 53-0242652
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FARMERS ARE NOW WORKING TOGETHER WITH HELP FROM THE PROGRAM TO IMPROVE HARVESTS AND CARE FOR THE ENVIRONMENT.

TNC WORKED WITH THE MARSHALL ISLANDS TO BOOST THE SUSTAINABILITY OF TUNA FISHING. THE COLLABORATION WITH THE MARSHALL ISLANDS HELPS MAKE SURE TUNA FISHING FLEETS HAUL IN SUSTAINABLE CATCHES THAT ALSO BRING IN A BETTER PRICE TO SUPPORT PACIFIC ISLAND COMMUNITIES. THESE FISHING PROFITS ARE DESIGNATED TO ALSO SUPPORT CLIMATE RESILIENCY PROJECTS FOR COMMUNITIES VULNERABLE TO RISING SEA LEVELS. IN PAPA NEW GUINEA, TNC AND MANGORO MARKET MERI, A WOMEN-LED INITIATIVE, BUILT SUPPORT FOR SUSTAINABLE HARVESTS OF SHELLFISH.

TNC WORKED WITH THE ANGOLAN GOVERNMENT AND LOCAL COMMUNITIES TO PROMOTE SUSTAINABLE APPROACHES TO DEVELOPING NATURAL RESOURCES, INCLUDING WATER SOURCES FOR CRITICAL WILDLIFE MIGRATION TO BOTSWANA. AS A LOW-IMPACT SUBSTITUTE TO HYDROPOWER DAMS, TNC IS HELPING DEVELOP A MASTER PLAN FOR RENEWABLE ENERGY DEVELOPMENT SHOWING HOW WELL-SITED SOLAR POWER CAN MEET ANGOLA'S ENERGY NEEDS. TNC ALSO PARTNERED WITH COMMUNITIES IN ANGOLA TO HELP ADVANCE LOCAL PILOT SUSTAINABLE WATER AND FOREST MANAGEMENT PROJECTS TO BOOST LIVELIHOODS AND HELP ENSURE CLEAN DRINKING WATER FOR THE REGION'S 1 MILLION PEOPLE WHILE PROTECTING THOUSANDS OF ACRES OF WILDLIFE HABITAT ACROSS THE OKAVANGO BASIN.

TACKLE CLIMATE CHANGE:

DURING THE 2020 TAX YEAR, TNC USED THE POWER OF NATURE AND STRENGTH OF POLICY AND MARKETS TO STORE CARBON TO SUPPORT RENEWABLE ENERGY BUILDOUTS AND REDUCED GLOBAL EMISSIONS FROM FOSSIL FUELS TO HELP ADDRESS CLIMATE CHANGE.

TNC WORKED TO BUILD MOMENTUM ON CLIMATE COMMITMENTS IN THE US, THROUGH ADVOCATING FOR BIPARTISAN CONGRESSIONAL ACTION ON THE INFRASTRUCTURE INVESTMENTS AND JOB ACT, WHICH WAS SIGNED INTO LAW. THIS LEGISLATION

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INCLUDES MORE THAN \$20 BILLION IN NEW SUPPORT FOR CLEAN-ENERGY TECHNOLOGY AND INVESTS \$7.5 BILLION IN A NATIONAL NETWORK OF ELECTRIC CHARGING STATIONS WITH ADDITIONAL MAJOR FUNDING TO RESTORE FORESTS AND RIVERS AND PREPARE FOR A CLEAN ENERGY TRANSITION. AT A MORE LOCAL LEVEL, IN WASHINGTON STATE, TNC JOINED A DIVERSE COALITION TO SUCCESSFULLY PUSH FOR SOME OF THE NATION'S BOLDEST STATE CLIMATE LEGISLATION, WHILE ALSO CREATING AN ENVIRONMENTAL JUSTICE COUNCIL TO STEER CLIMATE INVESTMENTS TO COMMUNITIES FACING THE MOST SEVERE CHALLENGES.

MANY OF TNC'S CONSERVATION AND SUSTAINABILITY PROJECTS ALSO FOCUSED ON CLIMATE CHANGE. FOR EXAMPLE, IN PARTNERSHIP WITH CHINESE GOVERNMENT AGENCIES, NGOS, AND OTHERS, TNC MADE PROGRESS IN RESTORING 12,500 HECTARES OF FOREST IN YUNNAN AND SICHUAN PROVINCES AND INNER MONGOLIA. OVER THE NEXT 60 YEARS, THESE PROJECTS ARE EXPECTED TO ABSORB AS MUCH CO2 AS 400,000 CARS EMIT IN A YEAR. IN KENYA, TNC HAS ASSISTED MEMBERS OF THE MTANGAWANDA WOMEN'S ASSOCIATION IN PLANTING AND RESTORING MANGROVE FORESTS, AS MANGROVE TREES ABSORB ABOUT FOUR TIMES MORE CARBON THAN THEIR TERRESTRIAL COUNTERPARTS.

FORM 990, PART V, LINE 4B, LIST OF FOREIGN COUNTRIES:

ARGENTINA, AUSTRALIA, BAHAMAS, BELIZE,
 BOLIVIA, BRAZIL, CANADA, CHILE,
 CHINA, COLOMBIA, COSTA RICA, DENMARK,
 DOMINICAN REPUBLIC, ECUADOR, GABON, GRENADA,
 GERMANY, GREECE, GUATEMALA, HONG KONG,
 HONDURAS, HUNGARY, INDIA, INDONESIA,
 ISRAEL, JAMAICA, KENYA, SOUTH KOREA,

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MALAYSIA, MEXICO, MONGOLIA, BURMA,
 NEW ZEALAND, NICARAGUA, NORWAY, PANAMA,
 PAPUA-NEW GUINEA, PERU, POLAND, PORTUGAL,
 QATAR, RUSSIA, SOLOMON ISLANDS, SOUTH AFRICA,
 SWEDEN, TAIWAN, TANZANIA, TURKEY,
 UNITED ARAB EMIRATES, UNITED KINGDOM, ZAMBIA

FORM 990, PART VI, SECTION B, LINE 11B:
 THE FORM 990 IS PREPARED BY COHN REZNICK, BASED ON FINANCIAL STATEMENTS
 AUDITED BY PRICEWATERHOUSECOOPERS, AND OTHER INTERNALLY GENERATED
 INFORMATION BY THE CONSERVANCY'S TAX SERVICES TEAM. THE PREPARED 990 FORM
 IS REVIEWED BY THE CONSERVANCY'S TAX SERVICES TEAM AND MEMBERS OF SENIOR
 MANAGEMENT. THE BOARD AUDIT COMMITTEE THEN REVIEWS FOR ANY SIGNIFICANT
 ISSUES OR JUDGMENTS RELATING TO DISCLOSURES. COPIES ARE PROVIDED TO THE
 FULL BOARD OF DIRECTORS PRIOR TO FILING WITH THE IRS.

FORM 990, PART VI, SECTION B, LINE 12C:
 THE NATURE CONSERVANCY'S MONITORING AND ENFORCEMENT OF ITS CONFLICTS POLICY
 IS GOVERNED BY ITS CONFLICT OF INTEREST STANDARD OPERATING PROCEDURE
 ("SOP") WHICH ESTABLISHES PROCEDURES FOR STAFF TO IDENTIFY CONFLICTS AND
 ADDRESS THEM IN A TIMELY AND APPROPRIATE MANNER TO HELP TNC PROTECT ITS
 REPUTATION AND MAINTAIN THE TRUST OF ITS STAFF, DONORS, AND OTHERS WITH
 WHOM IT DOES BUSINESS. THIS SOP EXPLAINS HOW TO IDENTIFY ACTUAL, POTENTIAL,
 OR PERCEIVED CONFLICTS OF INTEREST AS WELL AS HOW TO DISCLOSE AND ADDRESS
 CONFLICTS OF INTEREST THAT CAN NOT BE AVOIDED. A CONFLICT OF INTEREST
 EXISTS WHEN AN INDIVIDUAL'S PERSONAL, SOCIAL, OR FINANCIAL INTERESTS
 INTERFERE OR CONFLICT WITH THE BEST INTERESTS OF TNC. THIS HAPPENS WHEN A
 PERSON WHO IS RESPONSIBLE FOR ACTING IN THE BEST INTERESTS OF TNC HAS

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ANOTHER INTEREST OR LOYALTY THAT MAY MAKE IT DIFFICULT TO PERFORM THEIR TNC
 WORK OBJECTIVELY AND EFFECTIVELY AND ACT IN TNC'S BEST INTERESTS. AS USED
 THROUGHOUT THE SOP, THE TERMS "CONFLICT" AND "CONFLICT OF INTEREST"
 INCLUDE: 1. ACTUAL CONFLICTS OF INTEREST; 2. POTENTIAL CONFLICTS OF
 INTEREST (SITUATIONS THAT COULD BECOME ACTUAL CONFLICTS IN THE FUTURE BASED
 UPON FORESEEABLE EVENTS OR THE PASSAGE OF TIME); AND 3. PERCEIVED CONFLICTS
 OF INTEREST (SITUATIONS THAT OTHERS COULD REASONABLY PERCEIVE TO BE, OR
 HAVE THE APPEARANCE OF, A CONFLICT OF INTEREST). GENERALLY, CONFLICTS CAN
 ARISE FROM RELATIONSHIPS BETWEEN THE CONSERVANCY AND STAFF, BOARD MEMBERS,
 TRUSTEES AND ADVISORS, AND THE FAMILIES OF ALL THOSE GROUPS. THERE ARE VERY
 SPECIFIC RULES REGARDING WHO IS A "COVERED PERSON" THAT ARE GOVERNED, IN
 GREAT PART, BY THE U.S. INTERNAL REVENUE SERVICE REQUIREMENTS FOR PUBLIC
 CHARITIES. IF A CONFLICT OF INTEREST IS IDENTIFIED WHICH CANNOT REASONABLY
 BE AVOIDED OR IT IS NOT IN THE BEST INTEREST OF THE CONSERVANCY TO DO SO,
 BEFORE PROCEEDING WITH THE PROPOSED ACTIVITY, REVIEW AND APPROVAL TO
 PROCEED MUST BE OBTAINED FROM MANAGEMENT AND THE TNC CONFLICTS COMMITTEE.
 WHILE A REQUEST FOR APPROVAL OF A PROPOSED COURSE OF ACTION IS PENDING OR
 BEING CONSIDERED, THE TRANSACTION OR ACTIVITY CANNOT PROCEED. REQUESTS ARE
 SUBMITTED USING AN ONLINE DISCLOSURE TOOL THAT IS ACCESSIBLE BY ALL STAFF.
 THE TOOL INCLUDES ANSWERS TO REQUIRED QUESTIONS DEPENDING ON THE TYPE OF
 CONFLICT AND REQUIRES THE SUBMITTING STAFF MEMBER TO EXPLAIN WHY THE
 CONFLICT CANNOT OR SHOULD NOT BE AVOIDED AND RECOMMEND A COURSE OF ACTION
 DESIGNED TO MINIMIZE THE CONFLICT'S POTENTIAL ADVERSE CONSEQUENCES. PROOF
 OF APPROVAL FROM THE STAFF'S SUPRVISOR AND, WHERE REQRURED, BUSINSS UNIT
 LEADER IS UPLOADED TO THE TOOL ALONG WITH THE SUBMISSION. THE ETHICS AND
 COPLIANCE TEAM AND TNC ATTORNEYS MAY BE CONSULTED TO ASSIST IN ANALYZING
 CONFLICTS.

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A. BOARD AND KEY EMPLOYEE CERTIFICATIONS. ALL CONSERVANCY BOARD MEMBERS AND KEY EMPLOYEES (INCLUDING OFFICERS) SHALL ANNUALLY COMPLETE A CONFLICTS OF INTEREST AND AFFILIATIONS DISCLOSURE FORM TO IDENTIFY CONFLICTS AND ENSURE ANY CONFLICTS ARE PROPERLY ADDRESSED AND DISCLOSED ON THE 990 WHERE REQUIRED. BOARD MEMBERS AND TRUSTEES RECEIVE TRAINING WHEN THEY ONBOARD AND ROUTINELY THEREAFTER ON THE NEED TO AND THE PROCESS FOR DISCLOSING CONFLICTS FOR REVIEW BY THE CONFLICTS COMMITTEE.

B. STAFF CERTIFICATION. ALL CONSERVANCY STAFF SHALL ANNUALLY CERTIFY THAT THEY HAVE READ THE CONFLICTS OF INTEREST POLICY AND SOP AND HAVE DISCLOSED ALL CONFLICTS.

C. SUPERVISOR APPROVAL REQUIRED FOR TNC STAFF DISCLOSING A CONFLICT. AS PART OF THE REQUIRED DISCLOSURE PROCESS, TNC STAFF MUST OBTAIN REVIEW AND APPROVAL FROM THEIR IMMEDIATE SUPERVISOR, AND WHERE REQUIRED FROM THEIR BUSINESS UNIT MANAGER, PRIOR TO SUBMITTING A CONFLICT DISCLOSURE FOR REVIEW BY THE CONFLICTS COMMITTEE. THESE APPROVALS INDICATES THAT THEY SUPPORT THE STAFF MEMBER PURSUING THE PROPOSED ACTIVITY AND APPROVE. THE RECOMMENDED COURSE OF ACTION AND PROPOSED MITIGATION AS SUFFICIENT TO MANAGE THE CONFLICT.

D. CONFLICTS COMMITTEE REVIEW REQUIRED. THE CONFLICTS COMMITTEE REVIEWS AND MAKES DETERMINATIONS ABOUT WHETHER THE CONFLICT OF INTEREST CAN BE MITIGATED IF IT CAN NOT BE AVOIDED. SEE CONFLICTS OF INTEREST FOR THE CONFLICTS COMMITTEE CHARTER, MEETING SCHEDULE AND LIST OF COMMITTEE MEMBERS.

E. REVIEW BY THE AUDIT COMMITTEE OF THE BOARD OF DIRECTORS. ALL CONFLICTS

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OF INTEREST INVOLVING A MEMBER OF THE BOARD OF DIRECTORS, A DIRECTOR'S
 FAMILY MEMBERS, A DIRECTOR'S CONTROLLED ENTITIES, OR A SUBSTANTIAL
 CONTRIBUTOR SHALL BE SUBMITTED TO THE AUDIT COMMITTEE OF THE BOARD OF
 DIRECTORS FOR REVIEW AND DISPOSITION. REFERRAL TO THE AUDIT COMMITTEE IS
 MADE BY THE GENERAL COUNSEL OR CHIEF COMPLIANCE OFFICER ON BEHALF OF THE
 CONFLICTS COMMITTEE ALONG WITH THE RECOMMENDATION FOR DISPOSITION MADE BY
 THE CONFLICTS COMMITTEE.

FORM 990, PART VI, SECTION B, LINE 15:
 THE PRESIDENT AND CHIEF EXECUTIVE OFFICER'S, AS WELL AS MEMBERS OF THE
 EXECUTIVE TEAM'S PERFORMANCES AND COMPENSATION ARE REVIEWED ANNUALLY BY THE
 BOARD OF DIRECTORS. THE PERFORMANCE AND COMPENSATION OF ALL OTHER KEY
 EMPLOYEES IS REVIEWED ANNUALLY BY THEIR DIRECT SUPERVISOR. ALL COMPENSATION
 AMOUNTS ARE BASED ON INFORMATION PROVIDED BY AN INDEPENDENT COMPENSATION
 CONSULTANT WHO UTILIZES COMPARABLE DATA FROM FORM 990'S FROM OTHER
 ORGANIZATIONS AND COMPENSATION SURVEY'S AND STUDIES TO ENSURE
 REASONABLENESS.

FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990:
 AK,AL,AR,AS,AZ,CA,CO,CT,DC,DE,FL,GA,HI,IA,ID,IL,IN,KS,KY,LA,MA,MD,ME,MH,MI
 MN,MO,MP,MS,MT,NC,ND,NE,NH,NJ,NM,NV,NY,OH,OK,OR,PA,PR,PW,RI,SC,SD,TN,TX,UT,
 VA,VI,VT,WA,WI,WV,WY

FORM 990, PART VI, SECTION C, LINE 19:
 THE NATURE CONSERVANCY'S GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY
 AND FINANCIAL STATEMENTS ARE AVAILABLE TO THE PUBLIC VIA OUR WEBSITE:
 NATURE.ORG.

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Name of the organization THE NATURE CONSERVANCY	Employer identification number 53-0242652
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FORM 990, PART IX, LINE 11G, OTHER FEES:

CONTRACT/PROFESSIONAL FEES:

PROGRAM SERVICE EXPENSES	97,267,103.
MANAGEMENT AND GENERAL EXPENSES	7,448,398.
FUNDRAISING EXPENSES	8,501,384.
TOTAL EXPENSES	113,216,885.
TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A	113,216,885.

FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS:

VALUATION GAIN/LOSS ON NON-TL ASSETS AND LIABILITIES	28,387,604.
SPLIT INTEREST CHANGE IN VALUATION	54,653,441.
VALUATION GAIN/LOSS ON TRADE LAND	-49,309.
INTERCOMPANY TRANSFERS	4,721,581.
REVENUE ADJUSTMENT TO BEGINNING NET ASSETS	8,429,752.
TOTAL TO FORM 990, PART XI, LINE 9	96,143,069.

FORM 990, PART XI, LINE 8:

THE FORM 990, INCLUDING THE PRIOR PERIOD ADJUSTMENTS, WAS PREPARED
 BASED ON THE BEST INFORMATION AVAILABLE AT THE TIME OF FILING. CERTAIN
 ADJUSTMENTS MADE RELATE TO FORMS 5471 AND HAVE BEEN REFLECTED ON THIS
 FORM 990.

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**SCHEDULE R
(Form 990)**

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2020

Open to Public
Inspection

Name of the organization <p style="text-align: center;">THE NATURE CONSERVANCY</p>	Employer identification number <p style="text-align: center;">53-0242652</p>
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Part I Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
WOODLAND DEVELOPMENT COMPANY LLC - 55-0807256, 4245 NORTH FAIRFAX DRIVE, ARLINGTON, VA 22203	CONSERVATION	CHILE	0.	2,041,114.	THE NATURE CONSERVANCY
TNC CHINA LLC - 26-4484383 4245 N FAIRFAX DRIVE ARLINGTON, VA 22203	CONSERVATION	DELAWARE	31,081.	3,263,282.	THE NATURE CONSERVANCY
FORTIN CHACABUCO LLC 4245 NORTH FAIRFAX DRIVE ARLINGTON, VA 22203	CONSERVATION	DELAWARE	10,330.	1,500,567.	THE NATURE CONSERVANCY
CUMBERLAND FOREST GP LLC - 83-2859863 C/O THE NATURE CONSERVANCY 4245 FAIRFAX DRIV ARLINGTON, VA 22203	CONSERVATION	VIRGINIA	0.	2,239,450.	THE NATURE CONSERVANCY

Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
						Yes	No
THE NATURE CONSERVANCY DO BRASIL SCN QUADRA 5 BLOCO A, SALA 1407 ASA NORTE, BRASILIA, DF, BRAZIL	CONSERVATION	BRAZIL			THE NATURE CONSERVANCY	X	
THE NATURE CONSERVANCY OF CALIFORNIA - 20-5797732, 201 MISSION STREET 4TH FLOOR, SAN FRANCISCO, CA 94105	FUNDRAISING	CALIFORNIA	501(C)(3)	LINE 7	THE NATURE CONSERVANCY	X	
THE NATURE CONSERVANCY LIMITED (AUSTRALIA) 245 RIVERSIDE DRIVE, WEST END QUEENSLAND QLD AUSTRALIA	CONSERVATION	AUSTRALIA			THE NATURE CONSERVANCY	X	
THE NATURE CONSERVANCY IN EUROPE GEMEINNUTZIGE GMBH, CHARITESTR 3, BERLIN, GERMANY 10117	CONSERVATION	GERMANY			THE NATURE CONSERVANCY	X	

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2020

SEE PART VII FOR CONTINUATIONS

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Part II Continuation of Identification of Related Tax-Exempt Organizations

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled organization?	
						Yes	No
CONSERVATION FARMS & RANCHES - 27-0038237 201 MISSION STREET 4TH FLOOR SAN FRANCISCO, CA 94105	CONSERVATION	CALIFORNIA	501(C)(3)	LINE 12A, I	THE NATURE CONSERVANCY	X	
ECOLOGICAL TRUST FUND OF PANAMA - 31-1656561 4245 N FAIRFAX DRIVE ARLINGTON, VA 22203	GRANTMAKING	PANAMA	501(C)(4)		THE NATURE CONSERVANCY	X	
FUNDACION THE NATURE CONSERVANCY OF PANAMA CLAYTON CIUDAD DEL SABER CALLE PRINCIPAL CAS PANAMA	CONSERVATION	PANAMA			THE NATURE CONSERVANCY	X	
TNC CONSERVACIN DE LA NATURAZALA ASOCIACIN CIVIL, RIO SAN ANGEL 9 COLONIA GUADALUPE INN DELEGACION ALVAR OBREGON, MEXICO	CONSERVATION	MEXICO			THE NATURE CONSERVANCY	X	
NATURE UNITED (FORMERLY TNC CANADA) 250 CITY CENTRE AVENUE SUITE 506 CANADA	CONSERVATION	CANADA			THE NATURE CONSERVANCY	X	
TNC UK FOUNDATION LIMITED 10 QUEEN STREET PLACE LONDON EC4R 1BE, UNITE UNITED KINGDOM	CONSERVATION	UNITED KINGDOM			THE NATURE CONSERVANCY	X	
YAYASAN KONSERVASI ALAM NUSANTARA 3RD FLOOR, GRAHA ISKANDARSYAH JL ISKANDARSYA INDONESIA	CONSERVATION	INDONESIA			THE NATURE CONSERVANCY	X	
LOISABA COMMUNITY TRUST C/O TNC BELLA VILLA BROOKSIDE GROVE PO BOX 1 KENYA	CONSERVATION	KENYA			THE NATURE CONSERVANCY	X	
NATURE CONSERVATION WATER FUND PTY LTD 491 SMOLLETT STREET ALBURY, NSW 2640, AUSTRALIA	CONSERVATION	AUSTRALIA			THE NATURE CONSERVANCY	X	
THE NATURE CONSERVANCY HONG KONG FOUNDATION LIMITED, 2107 PROSPERITY MILLENNIA PLAZA 663 KINGS ROAD NORTH POINT, HONG KONG	CONSERVATION	HONG KONG			THE NATURE CONSERVANCY	X	
TNC NEW ZEALAND TRUST 50 CUSTOMHOUSE QUAY WELLINGTON CENTRALWELLINGTON, NEW ZEALAND 6011, NEW	CONSERVATION	NEW ZEALAND			THE NATURE CONSERVANCY	X	
THE NATURE CONSERVANCY TRUST 50 CUSTOMHOUSE QUAY WELLINGTON CENTRALWELLIN NEW ZEALAND	CONSERVATION	NEW ZEALAND			THE NATURE CONSERVANCY	X	

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Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	
CUMBERLANDS FOREST LP - 83-2851270, 4245 FAIRFAX DRIVE, ARLINGTON, VA 22203	CONSERVATION	VA	THE NATURE CONSERVANCY	RELATED	-115,705.	1,096,370.		X	-64,575.	X		5.01%
ALPINE INVESTORS IV-A, LP - 81-4707625, ONE CALIFORNIA STREET, SUITE 2900, SAN FRANCISCO, CA 94111	INVESTMENT	CA	THE NATURE CONSERVANCY	EXCLUDED	87,723.	13,493,147.		X	N/A	X		47.95%
CENTRAL CASCADES FOREST LLC 4245 FAIRFAX DRIVE ARLINGTON, VA 22203	CONSERVATION	VA	THE NATURE CONSERVANCY	RELATED	0.	6,514,765.		X	N/A	X		10.00%
MONTANA CHECKERBOARD, LLC 4245 FAIRFAX DRIVE ARLINGTON, VA 22203	CONSERVATION	VA	THE NATURE CONSERVANCY	RELATED	0.	24,353,477.		X	N/A	X		22.00%

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership	(i) Section 512(b)(13) controlled entity?	
								Yes	No
MONTARK INC - 13-3386301 1185 AVENUE OF THE AMERICAS NEW YORK, NY 10036	CONSERVATION	NY	THE NATURE CONSERVANCY	C CORP	0.	0.	100%	X	
THE NATURE CONSERVANCY OF NEW MEXICO - 91-1841899, 212 E MARCY STREET, MEXICO	CONSERVATION	NM	THE NATURE CONSERVANCY	C CORP	0.	462,986.	100%	X	
COLCHECCIO LIMITED P.O. BOX 19738-00100 GPO KENYA	CONSERVATION	KENYA	LOISABA COMMUNITY	C CORP	38,448.	11,153,439.	100%	X	
ORYX LIMITED P.O. BOX 19738-00100 GPO NAIROBI KENYA	MANAGEMENT COMPANY	KENYA	LOISABA COMMUNITY	C CORP	2,013,634.	5,312,984.	100%	X	
TNC SUSTAINABLE WATER HOLDINGS INC - 83-3122109, 4245 NORTH FAIRFAX DRIVE SUITE 100, ARLINGTON, VA 22203	INVESTMENT	DE	THE NATURE CONSERVANCY	C CORP	13,113.	2,965,277.	100%	X	

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Part IV Continuation of Identification of Related Organizations Taxable as a Corporation or Trust

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership	(i) Section 512(b)(13) controlled entity?	
								Yes	No
TNC IMPACT HOLDINGS ONE, INC. - 85-1292458 4245 N FAIRFAX DRIVE, SUITE 100 ARLINGTON, VA 22203	INVESTMENT	VA	THE NATURE CONSERVANCY	C CORP	8,361.	2,239,623.	100%	X	
FORTIN CHACABUCO TRUST EL OASIS 94 SAN MARTIN DE LOS ANDES, NEUQUEN, ARGENTINA FORTIN S.A. PARQUE NACIONAL LANIN 1071	CONSERVATION	ARGENTINAN/A	THE NATURE CONSERVANCY	C CORP					X
LOS COHIUESSAN CARLOS DE BARILOCHE, RIO NATURE CONSERVANCY INDIA SOLUTIONS PRIVATE LIMITED, ANNEXE BUILDING, GF, B-4, GREATER KAILASH ENCLAVE PART-II, NEW DELHI, INDIA	CONSERVATION	ARGENTINA	THE NATURE CONSERVANCY	C CORP	63,022.	179,323.	49.00%		X
PT PUTRI NAGA KOMODO JI. PURA SEGARA, PELABUHAN RAYA BENOA DENPASAR, BALI, INDONESIA 80222	CONSERVATION	INDIA	THE NATURE CONSERVANCY	C CORP	0.	0.	100%	X	
TNC IMPACT CAPITAL, INC - 47-5621249 4245 N FAIRFAX DRIVE, SUITE 100 ARLINGTON, VA 22203	CONSERVATION	INDONESIA	THE NATURE CONSERVANCY	C CORP	0.	0.	60.00%	X	
CHARITABLE REMAINDER TRUSTS (436) 4245 N FAIRFAX DRIVE ARLINGTON, VA 22203	CHARITABLE REMAINDER TRUSTS	DE VA	THE NATURE CONSERVANCY N/A	C CORP TRUST	387,348.	1,137,874.	100%	X	

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Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

	Yes	No
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity	X	
b Gift, grant, or capital contribution to related organization(s)	X	
c Gift, grant, or capital contribution from related organization(s)	X	
d Loans or loan guarantees to or for related organization(s)	X	
e Loans or loan guarantees by related organization(s)	X	
f Dividends from related organization(s)		X
g Sale of assets to related organization(s)		X
h Purchase of assets from related organization(s)		X
i Exchange of assets with related organization(s)		X
j Lease of facilities, equipment, or other assets to related organization(s)	X	
k Lease of facilities, equipment, or other assets from related organization(s)		X
l Performance of services or membership or fundraising solicitations for related organization(s)	X	
m Performance of services or membership or fundraising solicitations by related organization(s)	X	
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	X	
o Sharing of paid employees with related organization(s)	X	
p Reimbursement paid to related organization(s) for expenses	X	
q Reimbursement paid by related organization(s) for expenses	X	
r Other transfer of cash or property to related organization(s)	X	
s Other transfer of cash or property from related organization(s)	X	

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.

(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(1) BELIZE MAYA FOREST TRUST	B	77,251,042.	FMV
(2) CONSERVATION FARMS & RANCHES	B	106,113.	FMV
(3) LOISABA COMMUNITY TRUST	B	1,282,057.	FMV
(4) FORTIN S.A.	B	92,406.	FMV
(5) WIREFRAME VENTURES, LP	B	2,662,500.	FMV
(6) ALPINE INVESTORS IV-A, LP	B	75,469.	FMV

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Schedule R (Form 990)

THE NATURE CONSERVANCY

53-0242652

Part V Continuation of Transactions With Related Organizations (Schedule R (Form 990), Part V, line 2)

(a) Name of other organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(7) CUMBERLAND FOREST LP	B	1,182,017.	FMV
(8) CUMBERLAND FOREST LP	R	100,209.	FMV
(9) THE NATURE CONSERVANCY DO BRASIL	M	1,060,073.	FMV
(10) THE NATURE CONSERVANCY LIMITED (AUSTRALIA)	A	1,114,456.	FMV
(11) THE NATURE CONSERVANCY LIMITED (AUSTRALIA)	M	1,281,385.	FMV
(12) THE NATURE CONSERVANCY LIMITED (AUSTRALIA)	L	-94,565.	FMV
(13) THE NATURE CONSERVANCY LIMITED (AUSTRALIA)	D	4,721,582.	FMV
(14) TNC NEW ZEALAND TRUST	M	204,779.	FMV
(15) TNC-THE NATURE CONSERVANCY CENTRE	M	126,936.	FMV
(16) THE NATURE CONSERVANCY IN EUROPE	M	494,933.	FMV
(17) THE NATURE CONSERVANCY HONG KONG FOUNDATION LIMITED	M	524,417.	FMV
(18) THE NATURE CONSERVANCY OF SOUTH AFRICA NPC	M	81,712.	FMV
(19) NATURE UNITED (FORMERLY TNC CANADA)	M	568,643.	FMV
(20) YAYASAN KONSERVASI ALAM NUSANTARA	S	-766,967.	FMV
(21) YAYASAN KONSERVASI ALAM NUSANTARA	M	1,132,185.	FMV
(22) SUSTAINABLE WATER HOLDINGS, INC.	A	121,095.	FMV
(23) NATURE CONSERVATION WATER FUND PTY LTD	M	99,565.	FMV
(24) GLENNMONT REBS EUROPE FEEDER FUND I SCSP	B	3,332,261.	FMV

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Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R. See instructions.

PART II, IDENTIFICATION OF RELATED TAX-EXEMPT ORGANIZATIONS:

NAME AND ADDRESS OF RELATED ORGANIZATION:

TNC NEW ZEALAND TRUST

50 CUSTOMHOUSE QUAY WELLINGTON CENTRALWELLINGTON, NEW ZEALAND 6011

NEW ZEALAND

NAME AND ADDRESS OF RELATED ORGANIZATION:

BELIZE MAYA FOREST TRUST

NO. 13 GARDEN CITY PLAZA, MOUNTAIN VIEW BLVD.

BELMOPAN CITY, CAYO DISTRICT OF BELIZE, BELIZE

PART IV, IDENTIFICATION OF RELATED ORGANIZATIONS TAXABLE AS CORP OR TRUST:

NAME AND ADDRESS OF RELATED ORGANIZATION:

FORTIN S.A.

PARQUE NACIONAL LANIN 1071

LOS COHIUESSAN CARLOS DE BARILOCHE, RIO NEGRO, ARGENTINA

NAME AND ADDRESS OF RELATED ORGANIZATION:

NATURE CONSERVANCY INDIA SOLUTIONS PRIVATE LIMITED

ANNEXE BUILDING, GF, B-4, GREATER KAILASH ENCLAVE PART-II

NEW DELHI, INDIA 110048