

# Return of Organization Exempt From Income Tax

# 2015

## Open to Public Inspection

Department of the Treasury  
Internal Revenue Service

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

▶ Information about Form 990 and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

**A** For the 2015 calendar year, or tax year beginning 07/01, 2015, and ending 06/30, 20 16

**B** Check if applicable:  
 Address change  
 Name change  
 Initial return  
 Final return/terminated  
 Amended return  
 Application pending

**C** Name of organization NATURE CONSERVANCY  
 Doing business as \_\_\_\_\_  
 Number and street (or P.O. box if mail is not delivered to street address) Room/suite  
4245 North Fairfax Drive  
 City or town, state or province, country, and ZIP or foreign postal code  
Arlington, VA, 22203-1606

**D** Employer identification number  
53-0242652

**E** Telephone number  
703-841-5300

**F** Name and address of principal officer: Mark R Tercek  
4245 Fairfax Drive, Arlington, VA 22207

**G** Gross receipts \$ 2,244,181,951

**H(a)** Is this a group return for subordinates?  Yes  No  
**H(b)** Are all subordinates included?  Yes  No  
 If "No," attach a list. (see instructions)

**H(c)** Group exemption number ▶ \_\_\_\_\_

**I** Tax-exempt status:  501(c)(3)  501(c) ( ) ◀ (insert no.)  4947(a)(1) or  527

**J** Website: ▶ www.nature.org

**K** Form of organization:  Corporation  Trust  Association  Other ▶

**L** Year of formation: 1951 **M** State of legal domicile: DC

### Part I Summary

Activities & Governance	<b>1</b>	Briefly describe the organization's mission or most significant activities: <u>The mission of The Nature Conservancy is to conserve the lands and waters on which all life depends.</u>		
	<b>2</b>	Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	<b>3</b>	Number of voting members of the governing body (Part VI, line 1a)	<b>3</b>	<b>28</b>
	<b>4</b>	Number of independent voting members of the governing body (Part VI, line 1b)	<b>4</b>	<b>27</b>
	<b>5</b>	Total number of individuals employed in calendar year 2015 (Part V, line 2a)	<b>5</b>	<b>3,875</b>
	<b>6</b>	Total number of volunteers (estimate if necessary)	<b>6</b>	<b>17,000</b>
	<b>7a</b>	Total unrelated business revenue from Part VIII, column (C), line 12	<b>7a</b>	<b>1,626,546</b>
<b>b</b>	Net unrelated business taxable income from Form 990-T, line 34	<b>7b</b>	<b>396,799</b>	
Revenue	<b>8</b>	Contributions and grants (Part VIII, line 1h)	<b>Prior Year</b>	<b>Current Year</b>
	<b>9</b>	Program service revenue (Part VIII, line 2g)	<b>717,080,310</b>	<b>729,132,653</b>
	<b>10</b>	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	<b>172,631,710</b>	<b>129,551,983</b>
	<b>11</b>	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	<b>61,590,566</b>	<b>49,256,671</b>
	<b>12</b>	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	<b>7,506,076</b>	<b>6,598,366</b>
Expenses	<b>13</b>	Grants and similar amounts paid (Part IX, column (A), lines 1–3)	<b>958,808,662</b>	<b>914,539,673</b>
	<b>14</b>	Benefits paid to or for members (Part IX, column (A), line 4)	<b>63,976,430</b>	<b>60,359,728</b>
	<b>15</b>	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	<b>0</b>	<b>0</b>
	<b>16a</b>	Professional fundraising fees (Part IX, column (A), line 11e)	<b>328,647,634</b>	<b>350,864,501</b>
	<b>b</b>	Total fundraising expenses (Part IX, column (D), line 25) ▶ <u>109,702,623</u>	<b>11,128,982</b>	<b>15,133,781</b>
	<b>17</b>	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	<b>392,258,895</b>	<b>383,925,610</b>
	<b>18</b>	Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25)	<b>796,011,941</b>	<b>810,283,620</b>
<b>19</b>	Revenue less expenses. Subtract line 18 from line 12	<b>162,796,721</b>	<b>104,256,053</b>	
Net Assets or Fund Balances	<b>20</b>	Total assets (Part X, line 16)	<b>Beginning of Current Year</b>	<b>End of Year</b>
	<b>21</b>	Total liabilities (Part X, line 26)	<b>6,712,500,146</b>	<b>6,697,479,313</b>
	<b>22</b>	Net assets or fund balances. Subtract line 21 from line 20	<b>788,531,235</b>	<b>782,237,564</b>
			<b>5,923,968,911</b>	<b>5,915,241,749</b>

### Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

**Sign Here**

Signature of officer \_\_\_\_\_ Date \_\_\_\_\_  
Hank Hall, Director of Tax Services  
 Type or print name and title

**Paid Preparer Use Only**

Print/Type preparer's name \_\_\_\_\_ Preparer's signature \_\_\_\_\_ Date \_\_\_\_\_ Check  if self-employed PTIN \_\_\_\_\_  
 Firm's name ▶ \_\_\_\_\_ Firm's EIN ▶ \_\_\_\_\_  
 Firm's address ▶ \_\_\_\_\_ Phone no. \_\_\_\_\_

May the IRS discuss this return with the preparer shown above? (see instructions)  Yes  No

**Part III** Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III  Yes  No

**1** Briefly describe the organization's mission:

The mission of The Nature Conservancy is to conserve the lands and waters on which all life depends.

**2** Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?  Yes  No

If "Yes," describe these new services on Schedule O.

**3** Did the organization cease conducting, or make significant changes in how it conducts, any program services?  Yes  No

If "Yes," describe these changes on Schedule O.

**4** Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

**4a** (Code: ) (Expenses \$ 549,683,495 including grants of \$ 60,359,728 ) (Revenue \$ 862,888,521 )

General update on program accomplishments and sampling of our accomplishment over the past year. A growing population that requires more food, water and energy is stressing the very land, rivers and oceans that sustain us. A shifting global economy is moving production to far flung corners of the world with unforeseen environmental impact. And a changing climate is threatening to undo much of the work The Nature Conservancy has accomplished over 65 years. But change is not a one way street. We can change the ways we grow our food to be more productive on less land. We can ensure water security by changing how water users invest in watershed conservation. We can tap new technologies to change how we manage our fisheries. And we can plant more trees to meet growing demand for timber while changing the trajectory of climate change. We can make these changes while still remaining true to our commitment to care for nature and biodiversity. TNC is an organization of pragmatic optimists. Where others see doom and gloom, we see opportunity for innovation and positive change. We are not naive. We know the challenges ahead are formidable. But we also believe that by galvanizing all sectors of society, engaging more partners and thinking bigger than we ever have, we can positively change the world so that people and nature can thrive together. Over the past year, We have  
(Continued on Schedule O, Statement 1)

**4b** (Code: ) (Expenses \$ 0 including grants of \$ 0 ) (Revenue \$ 0 )

See Schedule O.

**4c** (Code: ) (Expenses \$ 0 including grants of \$ 0 ) (Revenue \$ 0 )

See Schedule O.

**4d** Other program services (Describe in Schedule O.)  
(Expenses \$ 0 including grants of \$ 0 ) (Revenue \$ 0 )

**4e** Total program service expenses **▶** 549,683,495

**Part IV Checklist of Required Schedules**

	Yes	No
<b>1</b> Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A . . . . .</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>2</b> Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> (see instructions)? . . . . .	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>3</b> Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I . . . . .</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<b>4</b> <b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II . . . . .</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>5</b> Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III . . . . .</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<b>6</b> Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I . . . . .</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>7</b> Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II . . . . .</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>8</b> Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III . . . . .</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<b>9</b> Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV . . . . .</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<b>10</b> Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V . . . . .</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>11</b> If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
<b>a</b> Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI . . . . .</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>b</b> Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII . . . . .</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>c</b> Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII . . . . .</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<b>d</b> Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX . . . . .</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<b>e</b> Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X . . . . .</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>f</b> Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X . . . . .</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>12 a</b> Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII . . . . .</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<b>b</b> Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional . . . . .</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>13</b> Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E . . . . .</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<b>14 a</b> Did the organization maintain an office, employees, or agents outside of the United States? . . . . .	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>b</b> Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV. . . . .</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>15</b> Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV . . . . .</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>16</b> Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV. . . . .</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<b>17</b> Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I (see instructions) . . . . .</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>18</b> Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II . . . . .</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>19</b> Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III . . . . .</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

**Part IV Checklist of Required Schedules** *(continued)*

	Yes	No
<b>20 a</b> Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H . . . . .</i>		✓
<b>b</b> If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? . . . . .		
<b>21</b> Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II . . . . .</i>	✓	
<b>22</b> Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III . . . . .</i>		✓
<b>23</b> Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J . . . . .</i>	✓	
<b>24a</b> Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a . . . . .</i>	✓	
<b>b</b> Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . . . .		✓
<b>c</b> Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? . . . . .		✓
<b>d</b> Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . . . .		✓
<b>25a</b> <b>Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I . . . . .</i>		✓
<b>b</b> Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I . . . . .</i>		✓
<b>26</b> Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If "Yes," complete Schedule L, Part II . . . . .</i>		✓
<b>27</b> Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III . . . . .</i>		✓
<b>28</b> Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
<b>a</b> A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV . . . . .</i>		✓
<b>b</b> A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV . . . . .</i>		✓
<b>c</b> An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV . . . . .</i>		✓
<b>29</b> Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M . . . . .</i>	✓	
<b>30</b> Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M . . . . .</i>	✓	
<b>31</b> Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I . . . . .</i>		✓
<b>32</b> Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II . . . . .</i>		✓
<b>33</b> Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I . . . . .</i>	✓	
<b>34</b> Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 . . . . .</i>	✓	
<b>35a</b> Did the organization have a controlled entity within the meaning of section 512(b)(13)? . . . . .	✓	
<b>b</b> If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2 . . . . .</i>		✓
<b>36</b> <b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2 . . . . .</i>		✓
<b>37</b> Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI . . . . .</i>		✓
<b>38</b> Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O.	✓	

**Part V** **Statements Regarding Other IRS Filings and Tax Compliance**

Check if Schedule O contains a response or note to any line in this Part V

		Yes	No		
<b>1a</b>	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable . . . . .	<b>1a</b>	1921		
<b>b</b>	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable . . . . .	<b>1b</b>	0		
<b>c</b>	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? . . . . .	<b>1c</b>	✓		
<b>2a</b>	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	<b>2a</b>	3875		
<b>b</b>	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? . . . . . <b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) . . . . .	<b>2b</b>	✓		
<b>3a</b>	Did the organization have unrelated business gross income of \$1,000 or more during the year? . . . . .	<b>3a</b>	✓		
<b>b</b>	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O . . . . .	<b>3b</b>	✓		
<b>4a</b>	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? . . . . .	<b>4a</b>	✓		
<b>b</b>	If "Yes," enter the name of the foreign country: ► <u>See Schedule O, Statement 2</u> See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).				
<b>5a</b>	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? . . . . .	<b>5a</b>		✓	
<b>b</b>	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? . . . . .	<b>5b</b>		✓	
<b>c</b>	If "Yes" to line 5a or 5b, did the organization file Form 8886-T? . . . . .	<b>5c</b>			
<b>6a</b>	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? . . . . .	<b>6a</b>	✓		
<b>b</b>	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? . . . . .	<b>6b</b>	✓		
<b>7</b>	<b>Organizations that may receive deductible contributions under section 170(c).</b>				
<b>a</b>	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? . . . . .	<b>7a</b>	✓		
<b>b</b>	If "Yes," did the organization notify the donor of the value of the goods or services provided? . . . . .	<b>7b</b>	✓		
<b>c</b>	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? . . . . .	<b>7c</b>	✓		
<b>d</b>	If "Yes," indicate the number of Forms 8282 filed during the year . . . . .	<b>7d</b>	51		
<b>e</b>	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? . . . . .	<b>7e</b>		✓	
<b>f</b>	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . . . . .	<b>7f</b>		✓	
<b>g</b>	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? . . . . .	<b>7g</b>	✓		
<b>h</b>	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? . . . . .	<b>7h</b>	✓		
<b>8</b>	<b>Sponsoring organizations maintaining donor advised funds.</b> Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year? . . . . .	<b>8</b>		✓	
<b>9</b>	<b>Sponsoring organizations maintaining donor advised funds.</b>				
<b>a</b>	Did the sponsoring organization make any taxable distributions under section 4966? . . . . .	<b>9a</b>		✓	
<b>b</b>	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? . . . . .	<b>9b</b>		✓	
<b>10</b>	<b>Section 501(c)(7) organizations.</b> Enter:				
<b>a</b>	Initiation fees and capital contributions included on Part VIII, line 12 . . . . .	<b>10a</b>			
<b>b</b>	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities . . . . .	<b>10b</b>			
<b>11</b>	<b>Section 501(c)(12) organizations.</b> Enter:				
<b>a</b>	Gross income from members or shareholders . . . . .	<b>11a</b>			
<b>b</b>	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) . . . . .	<b>11b</b>			
<b>12a</b>	<b>Section 4947(a)(1) non-exempt charitable trusts.</b> Is the organization filing Form 990 in lieu of Form 1041? . . . . .	<b>12a</b>			
<b>b</b>	If "Yes," enter the amount of tax-exempt interest received or accrued during the year . . . . .	<b>12b</b>			
<b>13</b>	<b>Section 501(c)(29) qualified nonprofit health insurance issuers.</b>				
<b>a</b>	Is the organization licensed to issue qualified health plans in more than one state? . . . . . <b>Note.</b> See the instructions for additional information the organization must report on Schedule O.	<b>13a</b>			
<b>b</b>	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans . . . . .	<b>13b</b>			
<b>c</b>	Enter the amount of reserves on hand . . . . .	<b>13c</b>			
<b>14a</b>	Did the organization receive any payments for indoor tanning services during the tax year? . . . . .	<b>14a</b>		✓	
<b>b</b>	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O . . . . .	<b>14b</b>			

**Part VI Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.  
 Check if Schedule O contains a response or note to any line in this Part VI

**Section A. Governing Body and Management**

		Yes	No
<b>1a</b>	Enter the number of voting members of the governing body at the end of the tax year . . . . . If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.		
<b>1b</b>	Enter the number of voting members included in line 1a, above, who are independent . . . . .		
<b>2</b>	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? . . . . .		<input checked="" type="checkbox"/>
<b>3</b>	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person? . . . . .		<input checked="" type="checkbox"/>
<b>4</b>	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		<input checked="" type="checkbox"/>
<b>5</b>	Did the organization become aware during the year of a significant diversion of the organization's assets? . . . . .		<input checked="" type="checkbox"/>
<b>6</b>	Did the organization have members or stockholders? . . . . .		<input checked="" type="checkbox"/>
<b>7a</b>	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? . . . . .		<input checked="" type="checkbox"/>
<b>7b</b>	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? . . . . .		<input checked="" type="checkbox"/>
<b>8</b>	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
<b>8a</b>	The governing body? . . . . .	<input checked="" type="checkbox"/>	
<b>8b</b>	Each committee with authority to act on behalf of the governing body? . . . . .	<input checked="" type="checkbox"/>	
<b>9</b>	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O . . . . .		<input checked="" type="checkbox"/>

**Section B. Policies** (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
<b>10a</b>	Did the organization have local chapters, branches, or affiliates? . . . . .	<input checked="" type="checkbox"/>	
<b>10b</b>	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	<input checked="" type="checkbox"/>	
<b>11a</b>	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	<input checked="" type="checkbox"/>	
<b>12a</b>	Did the organization have a written conflict of interest policy? If "No," go to line 13 . . . . .	<input checked="" type="checkbox"/>	
<b>12b</b>	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	<input checked="" type="checkbox"/>	
<b>12c</b>	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done . . . . .	<input checked="" type="checkbox"/>	
<b>13</b>	Did the organization have a written whistleblower policy? . . . . .	<input checked="" type="checkbox"/>	
<b>14</b>	Did the organization have a written document retention and destruction policy? . . . . .	<input checked="" type="checkbox"/>	
<b>15</b>	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
<b>15a</b>	The organization's CEO, Executive Director, or top management official . . . . .	<input checked="" type="checkbox"/>	
<b>15b</b>	Other officers or key employees of the organization . . . . . If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).	<input checked="" type="checkbox"/>	
<b>16a</b>	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? . . . . .		<input checked="" type="checkbox"/>
<b>16b</b>	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? . . . . .		

**Section C. Disclosure**

- 17** List the states with which a copy of this Form 990 is required to be filed ► [See Schedule O, Statement 3](#)
- 18** Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.  
 Own website     Another's website     Upon request     Other (explain in Schedule O)
- 19** Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
- 20** State the name, address, and telephone number of the person who possesses the organization's books and records: ►  
[The Nature Conservancy, \(703\)841-5300](#)

**Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII

**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

**1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
Steven A Denning Director	1 0	<input checked="" type="checkbox"/>						0	0	0
Gretchen C Daily Director	1 0	<input checked="" type="checkbox"/>						0	0	0
Teresa Beck Director (Part Year)	1 0	<input checked="" type="checkbox"/>						0	0	0
Thomas S Middleton Director	1 0	<input checked="" type="checkbox"/>						0	0	0
Thomas J Tierney Director	1 0	<input checked="" type="checkbox"/>						0	0	0
Frank E Loy Secretary (Part Year)	1 0	<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>				0	0	0
Muneer A Satter Treasurer (Part Year)	1 0	<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>				0	0	0
Stephen Polasky Director	1 0	<input checked="" type="checkbox"/>						0	0	0
Mark R Tercek Director, President & CEO	35 0	<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>				731,827	0	32,866
Jack Ma Director	1 0	<input checked="" type="checkbox"/>						0	0	0
Thomas J Meredith Director	1 0	<input checked="" type="checkbox"/>						0	0	0
Moses Tsang Director	1 0	<input checked="" type="checkbox"/>						0	0	0
David Blood Director	1 0	<input checked="" type="checkbox"/>						0	0	0
Shona L Brown Secretary (Part Year)	1 0	<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>				0	0	0

**Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
Craig O McCaw	1									
Chairman	0	✓		✓			0	0	0	
Margaret C Whitman	0									
Director (Leave of Absence)	0	✓					0	0	0	
Jeremy Grantham	1									
Director (Part Year)	0	✓					0	0	0	
James E Rogers	1									
Vice Chair	0	✓		✓			0	0	0	
Frances A Ulmer	1									
Director	0	✓					0	0	0	
Joseph H Gleberman	1									
Treasurer (Part Year)	0	✓		✓			0	0	0	
P Roy Vagelos	1									
Director	0	✓					0	0	0	
Ana M Parma	1									
Director	0	✓					0	0	0	
Claudia Madrazo	1									
Director	0	✓					0	0	0	
William Frist	1									
Director	0	✓					0	0	0	
Vincent Ryan	1									
Director	0	✓					0	0	0	
Brenda Shapiro	1									
Director	0	✓					0	0	0	
Jane Lubchenco	1									
Director	0	✓					0	0	0	
Ying WU	1									
Director	0	✓					0	0	0	

**Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
Stephen C Howell Chief Financial and Administrative Officer	35 0			✓				382,959	0	35,948
Karen Berky Division Director	35 0				✓			241,307	0	18,405
William Ginn EVP, Global Conservation Initiatives	35 0				✓			382,621	0	29,789
Michael Sweeney State Director	35 0				✓			285,409	0	31,230
Brian McPeck Chief Conservation Officer	35 0				✓			550,049	0	32,748
Glenn Prickett Chief External Affairs Officer	35 0				✓			336,171	0	31,236
Mark Burget Executive VP and Regional Director	35 0				✓			443,093	0	34,849
Janine Wilkin Chief of Staff	35 0				✓			248,213	0	31,220
Wisla Heneghan General Counsel	35 0				✓			314,776	0	28,301
Joseph J Keenan Managing Director	35 0				✓			405,030	0	42,999
Charles Bedford Regional Director	35 0				✓			513,859	0	42,993
Peter Wheeler Vice President	35 0				✓			360,582	0	0
Lois Quam Chief Operating Officer	35 0				✓			407,056	0	13,178
Justin Adams Global Managing Director, Lands	35 0				✓			291,735	0	0

**Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
Jim Asp	35									
Chief Development Officer	0				✓		393,655	0	191,856	
Mario D'Amico	35									
Chief Marketing Officer	0				✓		304,294	0	8,973	
Guilio Boccaletti	35									
Chief Stragety Officer & Global Managing Director,	0				✓		258,435	0	16,874	
Maria Damanaki	35									
Global Managing Director, Oceans	0				✓		282,643	0	0	
Santiago Gowland	35									
Regional Director (Part Year)	0				✓		262,811	0	7,637	
Aurelio Ramos	35									
Regional Managing Director (Part Year)	0				✓		253,613	0	30,558	
Lynn Scarlett	35									
Managing Directr for Public Policy	0				✓		267,079	0	26,203	
JeanLouis B Ecochard	35									
Chief Information Officer	0					✓	310,743	0	0	
Matthew Brown	35									
Deputy Regional Director	0					✓	302,367	0	30,067	
William Ulfelder	35									
New York Executive Director	0					✓	313,336	0	32,748	
Cynthia Smith	35									
Vice President Human Resources	0					✓	303,561	0	30,868	
Thomas Neises	35									
VP & Associate Chief Development Officer	0					✓	282,017	0	23,781	
Angela Sosdian	35									
Director Development & Gift Planning (Former)	0						289,351	0	29,784	
Peter Kareiva	35									
Chief Scientist (Former)	0					✓	245,482	0	28,641	



**Part VIII Statement of Revenue**

Check if Schedule O contains a response or note to any line in this Part VIII

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514	
<b>Contributions, Gifts, Grants and Other Similar Amounts</b>	<b>1a</b> Federated campaigns . . . . .	<b>1a</b> 2,145,634					
	<b>b</b> Membership dues . . . . .	<b>1b</b> 0					
	<b>c</b> Fundraising events . . . . .	<b>1c</b> 4,939,964					
	<b>d</b> Related organizations . . . . .	<b>1d</b> 0					
	<b>e</b> Government grants (contributions)	<b>1e</b> 102,248,686					
	<b>f</b> All other contributions, gifts, grants, and similar amounts not included above	<b>1f</b> 619,798,369					
	<b>g</b> Noncash contributions included in lines 1a-1f: \$	78,873,757					
	<b>h Total.</b> Add lines 1a-1f . . . . .	▶	729,132,653				
<b>Program Service Revenue</b>	<b>Business Code</b>						
	<b>2a</b> <u>Activity Fees</u> . . . . .	900099	35,710,513	35,710,513	0	0	
	<b>b</b> <u>Contract Fees</u> . . . . .	541990	14,655,863	14,655,863	0	0	
	<b>c</b> <u>Land Sales to Government &amp; Others</u> . . . . .	531390	71,690,245	71,690,245	0	0	
	<b>d</b> <u>Fees &amp; Contract from Govt Agencies</u> . . . . .	541700	7,495,362	7,495,362	0	0	
	<b>e</b> . . . . .						
	<b>f</b> All other program service revenue . . . . .		0	0	0	0	
<b>g Total.</b> Add lines 2a-2f . . . . .	▶	129,551,983					
<b>Other Revenue</b>	<b>3</b> Investment income (including dividends, interest, and other similar amounts) . . . . .	▶	22,086,183	0	0	22,086,183	
	<b>4</b> Income from investment of tax-exempt bond proceeds ▶		0	0	0	0	
	<b>5</b> Royalties . . . . .	▶	11,761	0	0	11,761	
	<b>6a</b> Gross rents . . . . .	(i) Real	1,119,352				
		(ii) Personal	0				
		<b>b</b> Less: rental expenses	458,401				
	<b>c</b> Rental income or (loss)	660,951					
	<b>d</b> Net rental income or (loss) . . . . .	▶	660,951	0	642,446	18,505	
	<b>7a</b> Gross amount from sales of assets other than inventory	(i) Securities	1,339,710,592				
		(ii) Other	13,785,769				
		<b>b</b> Less: cost or other basis and sales expenses . . . . .	1,298,076,242	28,249,631			
	<b>c</b> Gain or (loss) . . . . .	41,634,350	-14,463,862				
	<b>d</b> Net gain or (loss) . . . . .	▶	27,170,488	0	13,190	27,157,298	
	<b>8a</b> Gross income from fundraising events (not including \$ <u>4,939,964</u> of contributions reported on line 1c). See Part IV, line 18 . . . . .	<b>a</b>	910,409				
		<b>b</b> Less: direct expenses . . . . .	2,715,534				
		<b>c</b> Net income or (loss) from fundraising events . . . . .	▶	-1,805,125		0	-1,805,125
	<b>9a</b> Gross income from gaming activities. See Part IV, line 19 . . . . .	<b>a</b>					
<b>b</b> Less: direct expenses . . . . .		<b>b</b>					
<b>c</b> Net income or (loss) from gaming activities . . . . .		▶					
<b>10a</b> Gross sales of inventory, less returns and allowances . . . . .	<b>a</b>	4,346,355					
	<b>b</b> Less: cost of goods sold . . . . .	<b>b</b>	142,470				
	<b>c</b> Net income or (loss) from sales of inventory . . . . .	▶	4,203,885	4,203,885	0	0	
<b>Miscellaneous Revenue</b>		<b>Business Code</b>					
<b>11a</b> <u>Membership List Rental</u> . . . . .	511140	258,182	0	0	258,182		
<b>b</b> <u>Cause Related Marketing Revenue</u> . . . . .	900099	1,655,471	0	204,537	1,450,934		
<b>c</b> <u>Magazine Advertising</u> . . . . .	541800	766,373	0	766,373	0		
<b>d</b> All other revenue . . . . .		846,868	0	0	846,868		
<b>e Total.</b> Add lines 11a-11d . . . . .	▶	3,526,894					
<b>12 Total revenue.</b> See instructions. . . . .	▶	914,539,673	133,755,868	1,626,546	50,024,606		

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

**Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.**

	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
<b>1</b> Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 . . .	28,438,069	28,438,069		
<b>2</b> Grants and other assistance to domestic individuals. See Part IV, line 22 . . . . .	0	0		
<b>3</b> Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 . . . .	31,921,659	31,921,659		
<b>4</b> Benefits paid to or for members . . . . .	0	0		
<b>5</b> Compensation of current officers, directors, trustees, and key employees . . . . .	11,676,838	7,803,181	2,410,984	1,462,673
<b>6</b> Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . .	0	0	0	0
<b>7</b> Other salaries and wages . . . . .	270,887,000	159,342,937	64,007,478	47,536,585
<b>8</b> Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	20,055,759	11,853,135	4,860,966	3,341,658
<b>9</b> Other employee benefits . . . . .	29,548,876	16,783,005	7,334,114	5,431,757
<b>10</b> Payroll taxes . . . . .	18,696,028	11,193,985	4,174,756	3,327,287
<b>11</b> Fees for services (non-employees):				
<b>a</b> Management . . . . .	0	0	0	0
<b>b</b> Legal . . . . .	2,159,657	1,407,062	733,505	19,090
<b>c</b> Accounting . . . . .	1,656,143	281,260	1,374,819	64
<b>d</b> Lobbying . . . . .	2,941,602	2,941,602	0	0
<b>e</b> Professional fundraising services. See Part IV, line 17	15,133,781			15,133,781
<b>f</b> Investment management fees . . . . .	10,299,977	0	10,299,977	0
<b>g</b> Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.) . . .	79,994,067	71,285,216	8,708,851	0
<b>12</b> Advertising and promotion . . . . .				
<b>13</b> Office expenses . . . . .	37,106,109	14,647,813	2,820,680	19,637,616
<b>14</b> Information technology . . . . .	5,135,027	1,647,473	3,097,050	390,504
<b>15</b> Royalties . . . . .	0	0	0	0
<b>16</b> Occupancy . . . . .	12,281,774	2,062,065	10,036,680	183,029
<b>17</b> Travel . . . . .	23,209,528	15,952,990	4,091,160	3,165,378
<b>18</b> Payments of travel or entertainment expenses for any federal, state, or local public officials	49,017	49,017	0	0
<b>19</b> Conferences, conventions, and meetings . . . . .	12,820,848	8,869,264	1,918,265	2,033,319
<b>20</b> Interest . . . . .	18,096,907	18,095,811	1,096	0
<b>21</b> Payments to affiliates . . . . .	0	0	0	0
<b>22</b> Depreciation, depletion, and amortization . . . . .	14,425,711	7,275,657	7,149,018	1,036
<b>23</b> Insurance . . . . .	5,182,440	2,932,062	2,208,782	41,596
<b>24</b> Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
<b>a</b> <u>Book Value of Conservation Land Sold</u> . . . . .	102,909,284	102,909,284	0	0
<b>b</b> <u>Repairs, Maintenance and Construction</u> . . . . .	13,862,997	10,010,850	3,531,946	320,201
<b>c</b> <u>Real Estate Taxes</u> . . . . .	5,757,861	4,729,930	1,018,125	9,806
<b>d</b> <u>Equipment</u> . . . . .	5,860,765	4,183,049	1,544,725	132,991
<b>e</b> All other expenses . . . . .	30,175,896	13,067,119	9,574,525	7,534,252
<b>25</b> <b>Total functional expenses.</b> Add lines 1 through 24e	810,283,620	549,683,495	150,897,502	109,702,623
<b>26</b> <b>Joint costs.</b> Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720) . . . . .				

**Part X Balance Sheet**

Check if Schedule O contains a response or note to any line in this Part X

		(A)		(B)	
		Beginning of year		End of year	
<b>Assets</b>	<b>1</b> Cash—non-interest-bearing . . . . .	75,536,349	<b>1</b>	57,210,875	
	<b>2</b> Savings and temporary cash investments . . . . .	69,374,115	<b>2</b>	49,388,127	
	<b>3</b> Pledges and grants receivable, net . . . . .	241,294,946	<b>3</b>	265,131,893	
	<b>4</b> Accounts receivable, net . . . . .	1,756,345	<b>4</b>	670,572	
	<b>5</b> Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L . . . . .	0	<b>5</b>	0	
	<b>6</b> Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L . . . . .	0	<b>6</b>	0	
	<b>7</b> Notes and loans receivable, net . . . . .	10,454,264	<b>7</b>	26,821,280	
	<b>8</b> Inventories for sale or use . . . . .	0	<b>8</b>	0	
	<b>9</b> Prepaid expenses and deferred charges . . . . .	9,241,718	<b>9</b>	7,957,586	
	<b>10a</b> Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	4,152,752,004			
	<b>b</b> Less: accumulated depreciation . . . . .	94,655,736	3,979,010,933	<b>10c</b>	4,058,096,268
	<b>11</b> Investments—publicly traded securities . . . . .	1,526,353,749	<b>11</b>	1,452,366,926	
	<b>12</b> Investments—other securities. See Part IV, line 11 . . . . .	742,520,718	<b>12</b>	715,275,932	
	<b>13</b> Investments—program-related. See Part IV, line 11 . . . . .	14,293,538	<b>13</b>	27,037,642	
	<b>14</b> Intangible assets . . . . .	1,179,758	<b>14</b>	1,040,572	
	<b>15</b> Other assets. See Part IV, line 11 . . . . .	41,483,713	<b>15</b>	36,481,640	
<b>16 Total assets.</b> Add lines 1 through 15 (must equal line 34) . . . . .	6,712,500,146	<b>16</b>	6,697,479,313		
<b>Liabilities</b>	<b>17</b> Accounts payable and accrued expenses . . . . .	4,419,698	<b>17</b>	4,392,330	
	<b>18</b> Grants payable . . . . .		<b>18</b>		
	<b>19</b> Deferred revenue . . . . .	37,795,758	<b>19</b>	40,390,270	
	<b>20</b> Tax-exempt bond liabilities . . . . .	145,532,000	<b>20</b>	137,543,000	
	<b>21</b> Escrow or custodial account liability. Complete Part IV of Schedule D . . . . .		<b>21</b>		
	<b>22</b> Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L . . . . .	100,000	<b>22</b>	0	
	<b>23</b> Secured mortgages and notes payable to unrelated third parties . . . . .	0	<b>23</b>	0	
	<b>24</b> Unsecured notes and loans payable to unrelated third parties . . . . .	231,109,210	<b>24</b>	223,676,003	
	<b>25</b> Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D . . . . .	369,574,569	<b>25</b>	376,235,961	
	<b>26 Total liabilities.</b> Add lines 17 through 25 . . . . .	788,531,235	<b>26</b>	782,237,564	
<b>Net Assets or Fund Balances</b>	<b>Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.</b>				
	<b>27</b> Unrestricted net assets . . . . .	4,846,642,852	<b>27</b>	4,816,429,245	
	<b>28</b> Temporarily restricted net assets . . . . .	730,973,197	<b>28</b>	736,343,732	
	<b>29</b> Permanently restricted net assets . . . . .	346,352,862	<b>29</b>	362,468,772	
	<b>Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34.</b>				
	<b>30</b> Capital stock or trust principal, or current funds . . . . .		<b>30</b>		
	<b>31</b> Paid-in or capital surplus, or land, building, or equipment fund . . . . .		<b>31</b>		
	<b>32</b> Retained earnings, endowment, accumulated income, or other funds . . . . .		<b>32</b>		
	<b>33</b> Total net assets or fund balances . . . . .	5,923,968,911	<b>33</b>	5,915,241,749	
<b>34</b> Total liabilities and net assets/fund balances . . . . .	6,712,500,146	<b>34</b>	6,697,479,313		

**Part XI Reconciliation of Net Assets**

Check if Schedule O contains a response or note to any line in this Part XI

<b>1</b>	Total revenue (must equal Part VIII, column (A), line 12)	<b>1</b>	914,539,673
<b>2</b>	Total expenses (must equal Part IX, column (A), line 25)	<b>2</b>	810,283,620
<b>3</b>	Revenue less expenses. Subtract line 2 from line 1	<b>3</b>	104,256,053
<b>4</b>	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	<b>4</b>	5,923,968,911
<b>5</b>	Net unrealized gains (losses) on investments	<b>5</b>	-112,248,686
<b>6</b>	Donated services and use of facilities	<b>6</b>	9,376,063
<b>7</b>	Investment expenses	<b>7</b>	-10,299,977
<b>8</b>	Prior period adjustments	<b>8</b>	0
<b>9</b>	Other changes in net assets or fund balances (explain in Schedule O)	<b>9</b>	189,385
<b>10</b>	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	<b>10</b>	5,915,241,749

**Part XII Financial Statements and Reporting**

Check if Schedule O contains a response or note to any line in this Part XII

	Yes	No
<b>1</b> Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.		
<b>2a</b> Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		<input checked="" type="checkbox"/>
<b>b</b> Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input checked="" type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	<input checked="" type="checkbox"/>	
<b>c</b> If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.	<input checked="" type="checkbox"/>	
<b>3a</b> As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	<input checked="" type="checkbox"/>	
<b>b</b> If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.	<input checked="" type="checkbox"/>	

**SCHEDULE A**  
**(Form 990 or 990-EZ)**

**Public Charity Status and Public Support**

OMB No. 1545-0047

**2015**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ.

**Open to Public Inspection**

Department of the Treasury  
Internal Revenue Service

▶ Information about Schedule A (Form 990 or 990-EZ) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

Name of the organization <b>NATURE CONSERVANCY</b>	Employer identification number <b>53-0242652</b>
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**Part I Reason for Public Charity Status** (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.)

- 1  A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i)**.
- 2  A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E (Form 990 or 990-EZ).)
- 3  A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.
- 4  A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state: \_\_\_\_\_
- 5  An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II.)
- 6  A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.
- 7  An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 8  A community trust described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 9  An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2)**. (Complete Part III.)
- 10  An organization organized and operated exclusively to test for public safety. See **section 509(a)(4)**.
- 11  An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2)**. See **section 509(a)(3)**. Check the box in lines 11a through 11d that describes the type of supporting organization and complete lines 11e, 11f, and 11g.
  - a  **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
  - b  **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
  - c  **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
  - d  **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
  - e  Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
  - f Enter the number of supported organizations . . . . .
  - g Provide the following information about the supported organization(s).

	(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1–9 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
				Yes	No		
(A)							
(B)							
(C)							
(D)							
(E)							
<b>Total</b>							

**Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

**Section A. Public Support**

Calendar year (or fiscal year beginning in) ►	(a) 2011	(b) 2012	(c) 2013	(d) 2014	(e) 2015	(f) Total
<b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") . . . . .	685,668,095	610,766,647	708,946,532	717,080,310	729,132,653	3,451,594,237
<b>2</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf . . . . .	0	0	0	0	0	0
<b>3</b> The value of services or facilities furnished by a governmental unit to the organization without charge . . . . .	0	0	0	0	0	0
<b>4 Total.</b> Add lines 1 through 3 . . . . .	685,668,095	610,766,647	708,946,532	717,080,310	729,132,653	3,451,594,237
<b>5</b> The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) . . . . .						32,301,860
<b>6 Public support.</b> Subtract line 5 from line 4.						3,419,292,377

**Section B. Total Support**

Calendar year (or fiscal year beginning in) ►	(a) 2011	(b) 2012	(c) 2013	(d) 2014	(e) 2015	(f) Total
<b>7</b> Amounts from line 4 . . . . .	685,668,095	610,766,647	708,946,532	717,080,310	729,132,653	3,451,594,237
<b>8</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources . . . . .	30,844,104	29,519,201	27,205,181	23,883,856	22,758,895	134,211,237
<b>9</b> Net income from unrelated business activities, whether or not the business is regularly carried on . . . . .	321,016	632,312	1,532,508	1,359,849	1,626,546	5,472,231
<b>10</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) . . . . .	12,871,021	9,859,490	9,856,000	6,652,754	6,104,230	45,343,495
<b>11 Total support.</b> Add lines 7 through 10						3,636,621,200
<b>12</b> Gross receipts from related activities, etc. (see instructions) . . . . .					12	
<b>13 First five years.</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and <b>stop here</b> . . . . .						<input type="checkbox"/>

**Section C. Computation of Public Support Percentage**

<b>14</b> Public support percentage for 2015 (line 6, column (f) divided by line 11, column (f)) . . . . .	<b>14</b>	94.02 %
<b>15</b> Public support percentage from 2014 Schedule A, Part II, line 14 . . . . .	<b>15</b>	94.76 %
<b>16a 33 1/3% support test—2015.</b> If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization . . . . .		<input checked="" type="checkbox"/>
<b>b 33 1/3% support test—2014.</b> If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization . . . . .		<input type="checkbox"/>
<b>17a 10%-facts-and-circumstances test—2015.</b> If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and <b>stop here.</b> Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization . . . . .		<input type="checkbox"/>
<b>b 10%-facts-and-circumstances test—2014.</b> If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and <b>stop here.</b> Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization . . . . .		<input type="checkbox"/>
<b>18 Private foundation.</b> If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions . . . . .		<input type="checkbox"/>

**Part III Support Schedule for Organizations Described in Section 509(a)(2)**

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

**Section A. Public Support**

Calendar year (or fiscal year beginning in) ►	(a) 2011	(b) 2012	(c) 2013	(d) 2014	(e) 2015	(f) Total
<b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
<b>2</b> Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose . . . .						
<b>3</b> Gross receipts from activities that are not an unrelated trade or business under section 513						
<b>4</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf . . . .						
<b>5</b> The value of services or facilities furnished by a governmental unit to the organization without charge . . . .						
<b>6 Total.</b> Add lines 1 through 5 . . . .						
<b>7a</b> Amounts included on lines 1, 2, and 3 received from disqualified persons . . . .						
<b>b</b> Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year . . . .						
<b>c</b> Add lines 7a and 7b . . . .						
<b>8 Public support.</b> (Subtract line 7c from line 6.) . . . .						

**Section B. Total Support**

Calendar year (or fiscal year beginning in) ►	(a) 2011	(b) 2012	(c) 2013	(d) 2014	(e) 2015	(f) Total
<b>9</b> Amounts from line 6 . . . .						
<b>10a</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources . . . .						
<b>b</b> Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 . . . .						
<b>c</b> Add lines 10a and 10b . . . .						
<b>11</b> Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on . . . .						
<b>12</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) . . . .						
<b>13 Total support.</b> (Add lines 9, 10c, 11, and 12.) . . . .						
<b>14 First five years.</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and <b>stop here</b> . . . . <input type="checkbox"/>						

**Section C. Computation of Public Support Percentage**

<b>15</b> Public support percentage for 2015 (line 8, column (f) divided by line 13, column (f)) . . . .	<b>15</b>	%
<b>16</b> Public support percentage from 2014 Schedule A, Part III, line 15 . . . .	<b>16</b>	%

**Section D. Computation of Investment Income Percentage**

<b>17</b> Investment income percentage for <b>2015</b> (line 10c, column (f) divided by line 13, column (f)) . . . .	<b>17</b>	%
<b>18</b> Investment income percentage from <b>2014</b> Schedule A, Part III, line 17 . . . .	<b>18</b>	%
<b>19a 33 1/3% support tests—2015.</b> If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization . . . . <input type="checkbox"/>		
<b>b 33 1/3% support tests—2014.</b> If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization . . . . <input type="checkbox"/>		
<b>20 Private foundation.</b> If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions . . . . <input type="checkbox"/>		

**Part IV Supporting Organizations**

(Complete only if you checked a box in line 11 on Part I. If you checked 11a of Part I, complete Sections A and B. If you checked 11b of Part I, complete Sections A and C. If you checked 11c of Part I, complete Sections A, D, and E. If you checked 11d of Part I, complete Sections A and D, and complete Part V.)

**Section A. All Supporting Organizations**

		Yes	No
1	Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in <b>Part VI</b> how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2	Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in <b>Part VI</b> how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer (b) and (c) below.</i>		
3b	Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in <b>Part VI</b> when and how the organization made the determination.</i>		
3c	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in <b>Part VI</b> what controls the organization put in place to ensure such use.</i>		
4a	Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked 11a or 11b in Part I, answer (b) and (c) below.</i>		
4b	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in <b>Part VI</b> how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
4c	Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in <b>Part VI</b> what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a	Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in <b>Part VI</b>, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
5b	<b>Type I or Type II only.</b> Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
5c	<b>Substitutions only.</b> Was the substitution the result of an event beyond the organization's control?		
6	Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in <b>Part VI</b>.</i>		
7	Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
8	Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
9a	Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in <b>Part VI</b>.</i>		
9b	Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in <b>Part VI</b>.</i>		
9c	Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in <b>Part VI</b>.</i>		
10a	Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer 10b below.</i>		
10b	Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

**Part IV Supporting Organizations** (continued)

		Yes	No
<b>11</b>	Has the organization accepted a gift or contribution from any of the following persons?		
<b>a</b>	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?		
<b>b</b>	A family member of a person described in (a) above?		
<b>c</b>	A 35% controlled entity of a person described in (a) or (b) above? <i>If "Yes" to a, b, or c, provide detail in Part VI.</i>		

**Section B. Type I Supporting Organizations**

		Yes	No
<b>1</b>	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? <i>If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.</i>		
<b>2</b>	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? <i>If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.</i>		

**Section C. Type II Supporting Organizations**

		Yes	No
<b>1</b>	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? <i>If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).</i>		

**Section D. All Type III Supporting Organizations**

		Yes	No
<b>1</b>	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
<b>2</b>	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? <i>If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).</i>		
<b>3</b>	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? <i>If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.</i>		

**Section E. Type III Functionally-Integrated Supporting Organizations**

<b>1</b>	<i>Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions):</i>		
<b>a</b>	<input type="checkbox"/> The organization satisfied the Activities Test. <i>Complete line 2 below.</i>		
<b>b</b>	<input type="checkbox"/> The organization is the parent of each of its supported organizations. <i>Complete line 3 below.</i>		
<b>c</b>	<input type="checkbox"/> The organization supported a governmental entity. <i>Describe in Part VI how you supported a government entity (see instructions).</i>		
<b>2</b>	Activities Test. <b>Answer (a) and (b) below.</b>		
<b>a</b>	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? <i>If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.</i>		
<b>b</b>	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? <i>If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.</i>		
<b>3</b>	Parent of Supported Organizations. <b>Answer (a) and (b) below.</b>		
<b>a</b>	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>Provide details in Part VI.</i>		
<b>b</b>	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? <i>If "Yes," describe in Part VI the role played by the organization in this regard.</i>		

**Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations**

- 1**  Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970. **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

<b>Section A - Adjusted Net Income</b>		(A) Prior Year	(B) Current Year (optional)
<b>1</b> Net short-term capital gain	<b>1</b>		
<b>2</b> Recoveries of prior-year distributions	<b>2</b>		
<b>3</b> Other gross income (see instructions)	<b>3</b>		
<b>4</b> Add lines 1 through 3	<b>4</b>		
<b>5</b> Depreciation and depletion	<b>5</b>		
<b>6</b> Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	<b>6</b>		
<b>7</b> Other expenses (see instructions)	<b>7</b>		
<b>8 Adjusted Net Income</b> (subtract lines 5, 6 and 7 from line 4)	<b>8</b>		
<b>Section B - Minimum Asset Amount</b>		(A) Prior Year	(B) Current Year (optional)
<b>1</b> Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):			
<b>a</b> Average monthly value of securities	<b>1a</b>		
<b>b</b> Average monthly cash balances	<b>1b</b>		
<b>c</b> Fair market value of other non-exempt-use assets	<b>1c</b>		
<b>d Total</b> (add lines 1a, 1b, and 1c)	<b>1d</b>		
<b>e Discount</b> claimed for blockage or other factors (explain in detail in <b>Part VI</b> ):			
<b>2</b> Acquisition indebtedness applicable to non-exempt-use assets	<b>2</b>		
<b>3</b> Subtract line 2 from line 1d	<b>3</b>		
<b>4</b> Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	<b>4</b>		
<b>5</b> Net value of non-exempt-use assets (subtract line 4 from line 3)	<b>5</b>		
<b>6</b> Multiply line 5 by .035	<b>6</b>		
<b>7</b> Recoveries of prior-year distributions	<b>7</b>		
<b>8 Minimum Asset Amount</b> (add line 7 to line 6)	<b>8</b>		
<b>Section C - Distributable Amount</b>			Current Year
<b>1</b> Adjusted net income for prior year (from Section A, line 8, Column A)	<b>1</b>		
<b>2</b> Enter 85% of line 1	<b>2</b>		
<b>3</b> Minimum asset amount for prior year (from Section B, line 8, Column A)	<b>3</b>		
<b>4</b> Enter greater of line 2 or line 3	<b>4</b>		
<b>5</b> Income tax imposed in prior year	<b>5</b>		
<b>6 Distributable Amount.</b> Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	<b>6</b>		
<b>7</b> <input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally-integrated Type III supporting organization (see instructions).			

**Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations** (continued)

<b>Section D - Distributions</b>	<b>Current Year</b>
<b>1</b> Amounts paid to supported organizations to accomplish exempt purposes	
<b>2</b> Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
<b>3</b> Administrative expenses paid to accomplish exempt purposes of supported organizations	
<b>4</b> Amounts paid to acquire exempt-use assets	
<b>5</b> Qualified set-aside amounts (prior IRS approval required)	
<b>6</b> Other distributions (describe in <b>Part VI</b> ). See instructions.	
<b>7 Total annual distributions.</b> Add lines 1 through 6.	
<b>8</b> Distributions to attentive supported organizations to which the organization is responsive (provide details in <b>Part VI</b> ). See instructions.	
<b>9</b> Distributable amount for 2015 from Section C, line 6	
<b>10</b> Line 8 amount divided by Line 9 amount	

<b>Section E - Distribution Allocations (see instructions)</b>	<b>(i) Excess Distributions</b>	<b>(ii) Underdistributions Pre-2015</b>	<b>(iii) Distributable Amount for 2015</b>
<b>1</b> Distributable amount for 2015 from Section C, line 6			
<b>2</b> Underdistributions, if any, for years prior to 2015 (reasonable cause required-see instructions)			
<b>3</b> Excess distributions carryover, if any, to 2015:			
<b>a</b>			
<b>b</b>			
<b>c</b>			
<b>d</b> From 2013 . . . . .			
<b>e</b> From 2014 . . . . .			
<b>f Total</b> of lines 3a through e			
<b>g</b> Applied to underdistributions of prior years			
<b>h</b> Applied to 2015 distributable amount			
<b>i</b> Carryover from 2010 not applied (see instructions)			
<b>j</b> Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
<b>4</b> Distributions for 2015 from Section D, line 7: \$			
<b>a</b> Applied to underdistributions of prior years			
<b>b</b> Applied to 2015 distributable amount			
<b>c</b> Remainder. Subtract lines 4a and 4b from 4.			
<b>5</b> Remaining underdistributions for years prior to 2015, if any. Subtract lines 3g and 4a from line 2 (if amount greater than zero, see instructions).			
<b>6</b> Remaining underdistributions for 2015. Subtract lines 3h and 4b from line 1 (if amount greater than zero, see instructions).			
<b>7 Excess distributions carryover to 2016.</b> Add lines 3j and 4c.			
<b>8</b> Breakdown of line 7:			
<b>a</b>			
<b>b</b>			
<b>c</b> Excess from 2013 . . .			
<b>d</b> Excess from 2014 . . .			
<b>e</b> Excess from 2015 . . .			



**SCHEDULE C**  
**(Form 990 or 990-EZ)**

**Political Campaign and Lobbying Activities**

OMB No. 1545-0047

**2015**

**Open to Public Inspection**

**For Organizations Exempt From Income Tax Under section 501(c) and section 527**

Department of the Treasury  
Internal Revenue Service

▶ **Complete if the organization is described below.** ▶ **Attach to Form 990 or Form 990-EZ.**  
▶ **Information about Schedule C (Form 990 or 990-EZ) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).**

**If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then**

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

**If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then**

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

**If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then**

- Section 501(c)(4), (5), or (6) organizations: Complete Part III.

Name of organization <b>NATURE CONSERVANCY</b>	Employer identification number <b>53-0242652</b>
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**Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.**

- 1 Provide a description of the organization's direct and indirect political campaign activities in Part IV.
- 2 Political expenditures . . . . . ▶ \$
- 3 Volunteer hours . . . . . ▶

**Part I-B Complete if the organization is exempt under section 501(c)(3).**

- 1 Enter the amount of any excise tax incurred by the organization under section 4955 . . . . . ▶ \$
- 2 Enter the amount of any excise tax incurred by organization managers under section 4955 . . . . . ▶ \$
- 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? . . . . .  Yes  No
- 4a Was a correction made? . . . . .  Yes  No
- b If "Yes," describe in Part IV.

**Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).**

- 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities . . . . . ▶ \$
- 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities . . . . . ▶ \$
- 3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b . . . . . ▶ \$
- 4 Did the filing organization file **Form 1120-POL** for this year? . . . . .  Yes  No
- 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0-.	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0-.
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				

**Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).**

- A** Check  if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures).  
**B** Check  if the filing organization checked box A and "limited control" provisions apply.

<b>Limits on Lobbying Expenditures</b> (The term "expenditures" means amounts paid or incurred.)		(a) Filing organization's totals	(b) Affiliated group totals												
<b>1a</b>	Total lobbying expenditures to influence public opinion (grass roots lobbying) . . . . .														
<b>b</b>	Total lobbying expenditures to influence a legislative body (direct lobbying) . . . . .														
<b>c</b>	Total lobbying expenditures (add lines 1a and 1b) . . . . .														
<b>d</b>	Other exempt purpose expenditures . . . . .														
<b>e</b>	Total exempt purpose expenditures (add lines 1c and 1d) . . . . .														
<b>f</b>	Lobbying nontaxable amount. Enter the amount from the following table in both columns.														
<table border="1" style="width: 100%;"> <thead> <tr> <th style="text-align: left;">If the amount on line 1e, column (a) or (b) is:</th> <th style="text-align: left;">The lobbying nontaxable amount is:</th> </tr> </thead> <tbody> <tr> <td>Not over \$500,000</td> <td>20% of the amount on line 1e.</td> </tr> <tr> <td>Over \$500,000 but not over \$1,000,000</td> <td>\$100,000 plus 15% of the excess over \$500,000.</td> </tr> <tr> <td>Over \$1,000,000 but not over \$1,500,000</td> <td>\$175,000 plus 10% of the excess over \$1,000,000.</td> </tr> <tr> <td>Over \$1,500,000 but not over \$17,000,000</td> <td>\$225,000 plus 5% of the excess over \$1,500,000.</td> </tr> <tr> <td>Over \$17,000,000</td> <td>\$1,000,000.</td> </tr> </tbody> </table>		If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e.	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.	Over \$17,000,000	\$1,000,000.		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:														
Not over \$500,000	20% of the amount on line 1e.														
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.														
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.														
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.														
Over \$17,000,000	\$1,000,000.														
<b>g</b>	Grassroots nontaxable amount (enter 25% of line 1f) . . . . .														
<b>h</b>	Subtract line 1g from line 1a. If zero or less, enter -0- . . . . .														
<b>i</b>	Subtract line 1f from line 1c. If zero or less, enter -0- . . . . .														
<b>j</b>	If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? . . . . .		<input type="checkbox"/> Yes <input type="checkbox"/> No												

**4-Year Averaging Period Under section 501(h)**  
 (Some organizations that made a section 501(h) election do not have to complete all of the five columns below.  
 See the separate instructions for lines 2a through 2f.)

<b>Lobbying Expenditures During 4-Year Averaging Period</b>					
Calendar year (or fiscal year beginning in)	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) Total
<b>2a</b>	Lobbying nontaxable amount				
<b>b</b>	Lobbying ceiling amount (150% of line 2a, column (e))				
<b>c</b>	Total lobbying expenditures				
<b>d</b>	Grassroots nontaxable amount				
<b>e</b>	Grassroots ceiling amount (150% of line 2d, column (e))				
<b>f</b>	Grassroots lobbying expenditures				

**Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).**

For each "Yes," response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.

	(a)		(b)
	Yes	No	Amount
<b>1</b> During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:			
<b>a</b> Volunteers?	✓		
<b>b</b> Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?	✓		
<b>c</b> Media advertisements?	✓		13,598
<b>d</b> Mailings to members, legislators, or the public?	✓		2,393
<b>e</b> Publications, or published or broadcast statements?	✓		4,295
<b>f</b> Grants to other organizations for lobbying purposes?	✓		457,372
<b>g</b> Direct contact with legislators, their staffs, government officials, or a legislative body?	✓		2,323,578
<b>h</b> Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?	✓		42,692
<b>i</b> Other activities?	✓		97,674
<b>j</b> Total. Add lines 1c through 1i			2,941,602
<b>2a</b> Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		✓	
<b>b</b> If "Yes," enter the amount of any tax incurred under section 4912			
<b>c</b> If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
<b>d</b> If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

**Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).**

	Yes	No
<b>1</b> Were substantially all (90% or more) dues received nondeductible by members?	1	
<b>2</b> Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2	
<b>3</b> Did the organization agree to carry over lobbying and political expenditures from the prior year?	3	

**Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," OR (b) Part III-A, line 3, is answered "Yes."**

<b>1</b> Dues, assessments and similar amounts from members	<b>1</b>	
<b>2</b> Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
<b>a</b> Current year	<b>2a</b>	
<b>b</b> Carryover from last year	<b>2b</b>	
<b>c</b> Total	<b>2c</b>	
<b>3</b> Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	<b>3</b>	
<b>4</b> If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	<b>4</b>	
<b>5</b> Taxable amount of lobbying and political expenditures (see instructions)	<b>5</b>	

**Part IV Supplemental Information**

Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group list); Part II-A, lines 1 and 2 (see instructions); and Part II-B, line 1. Also, complete this part for any additional information.

Schedule C, Part II-B, Line 1 - The lobbying work of The Nature Conservancy advances the tax exempt purpose of the organization focusing on the conservation of land and water. The Nature Conservancy devoted .53% of its exempt purpose expenditures to attempting to influence legislation in Fiscal Year 2016 (Tax year 2015). The Conservancy continued to advocate for strong policies and funding for critical natural habitat protection and restoration at the U.S. federal and state government level. Federal legislation that had significant conservation impacts and for which the Conservancy advocated included: the Land and Water Conservation Act, habitat conservation provisions in the Bipartisan Sportsmen's Act, funding for critical programs in the Interior, Environment and Related Agencies Appropriations Act, conservation buffer programs in the National Defense Authorization Act, Safe and Secure Drinking Water Act, Defending Our Great Lakes Act, Wildfire Disaster Funding Act, Conservation Easement Incentive Act, Grow America Act, Energy Policy Modernization Act, RESTORE Act, Coral Reef Conservation Act, and Tropical Forest Conservation Reauthorization Act. In addition, the Conservancy advocated to protect freshwater resources. Targets included New York sewage treatment approaches, Long Island's drinking water, Colorado's fish recovery program and a state water bank, Ohio's water trust, North Carolina's Clean Water Management Trust Fund, DC's stormwater retention credit trading program, and Connecticut's Clean Water Fund. Coastal and marine protection is a priority in places like Florida, Georgia, Louisiana, Texas, New York, Washington, Maryland and California. By example, Georgia passed legislation that contained key criteria to permit

Part IV - Supplemental Information (Continued)

petroleum pipelines across five major coastal rivers and some of the most bio-diverse ecosystems. The Conservancy also advocated for Land and habitat conservation efforts at the state level including the pursuit of numerous on-the-ground solutions, such as funding for Minnesota's Critical Habitat Match Program and Maryland's land conservation funding for open space, Washington's Mountains to Sound Greenway National Heritage Area, Missouri's agriculture and utility placement legislation that affects habitat, protecting conservation easement laws in Kansas and South Dakota, and Washington's fire management funding. Stable programs with sufficient long-term funding mechanisms for conservation are proven tools to advance conservation. Advocacy for these types of programs continued for the Iowa Natural Resources and Outdoor Recreation Trust Fund, Clean Ohio Fund, Delaware State Open Space and Farmland Preservation Programs, Washington Wildlife and Recreation Program, Minnesota's Outdoor Heritage Fund, North Carolina's Farmland Preservation Trust Fund, and South Carolina's Conservation Bank. The Conservancy also pursued placing questions on the ballots in various states to provide for long-term conservation protection in states like Rhode Island, Connecticut, Colorado, and Florida and local measures in New York, California, and Montana. In November 2015, ballot measures in Boise, Idaho and San Antonio, Texas passed that resulted in over \$190,000,000 over the next 2-5 years to fund conservation initiatives in those locations. Internationally, the Conservancy's lobbying efforts are very limited. This year minor activities were conducted in a few places, including Canada, Argentina, and Micronesia. The Conservancy's lobbying efforts serve to protect valuable resources like: Georgia's Chattahoochee-Oconee National Forest, the Great Lakes, Minnesota's Northern Tallgrass Prairie National Wildlife Refuge, the Mississippi River, Washington's Yakima Basin and Puget Sound, Florida's Everglades, Kentucky's Green and Barren rivers, Montana's Crown of the Continent, Northern Prairie Grasslands, and the Yellowstone River, the Niobrara River in Nebraska, New York's Hudson River, and Plum Island, Tennessee's Soaking Creek, and the Gulf of Mexico. Some volunteers, but no more than 2,400 hours, were used by the Conservancy to influence legislation.

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990.

Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2015

Open to Public Inspection

Name of the organization

NATURE CONSERVANCY

Employer identification number

53-0242652

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.

Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

Table with 3 columns: Line number, (a) Donor advised funds, (b) Funds and other accounts. Includes rows for total number at end of year, aggregate value of contributions, grants, and end of year, and two Yes/No questions regarding donor advisement.

Part II Conservation Easements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

Table with 3 columns: Line number, Description, and Held at the End of the Tax Year. Includes questions about conservation easement purposes, total number, acreage, and monitoring expenses.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

Table with 3 columns: Line number, Description, and Amount. Includes questions about reporting art and historical treasures under SFAS 116 (ASC 958).

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets** *(continued)*

**3** Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

- a**  Public exhibition
- b**  Scholarly research
- c**  Preservation for future generations
- d**  Loan or exchange programs
- e**  Other .....

**4** Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

**5** During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?  **Yes**  **No**

**Part IV Escrow and Custodial Arrangements.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

**1a** Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?  **Yes**  **No**

**b** If "Yes," explain the arrangement in Part XIII and complete the following table:

	Amount
<b>1c</b> Beginning balance	
<b>1d</b> Additions during the year	
<b>1e</b> Distributions during the year	
<b>1f</b> Ending balance	

**2a** Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability?  **Yes**  **No**

**b** If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

**Part V Endowment Funds.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
<b>1a</b> Beginning of year balance	1,158,152,353	1,124,946,528	993,182,534	950,970,554	1,000,900,920
<b>b</b> Contributions	12,192,638	12,390,364	10,724,501	9,587,337	5,610,934
<b>c</b> Net investment earnings, gains, and losses	-16,054,852	58,974,376	161,104,594	76,907,948	-10,789,886
<b>d</b> Grants or scholarships	0	0	0	0	0
<b>e</b> Other expenditures for facilities and programs	39,597,972	38,158,915	40,065,101	44,283,305	44,751,414
<b>f</b> Administrative expenses	0	0	0	0	0
<b>g</b> End of year balance	1,114,692,167	1,158,152,353	1,124,946,528	993,182,534	950,970,554

**2** Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

- a** Board designated or quasi-endowment ▶ 73.22 %
- b** Permanent endowment ▶ 17.58 %
- c** Temporarily restricted endowment ▶ 9.2 %

The percentages on lines 2a, 2b, and 2c should equal 100%.

**3a** Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

	Yes	No
<b>(i)</b> unrelated organizations	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<b>(ii)</b> related organizations	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<b>b</b> If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R?	<input type="checkbox"/>	<input type="checkbox"/>

**4** Describe in Part XIII the intended uses of the organization's endowment funds.

**Part VI Land, Buildings, and Equipment.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
<b>1a</b> Land	0	7,210,285		7,210,285
<b>b</b> Buildings	0	137,139,935	48,897,720	88,242,215
<b>c</b> Leasehold improvements	0	20,632,417	10,777,271	9,855,146
<b>d</b> Equipment	0	56,622,070	34,980,745	21,641,325
<b>e</b> Other	9,012,557	3,922,134,740	0	3,931,147,297
<b>Total.</b> Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)				4,058,096,268

**Part VII Investments—Other Securities.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives . . . . .	433,352,000	End-of-Year Market Value
(2) Closely-held equity interests . . . . .	191,049,599	End-of-Year Market Value
(3) Other <b>Real Estate Investment Trusts</b>	59,453,964	End-of-Year Market Value
(A) <b>Interfund and Trust Receivable</b>	31,420,369	End-of-Year Market Value
(B) -----		
(C) -----		
(D) -----		
(E) -----		
(F) -----		
(G) -----		
(H) -----		
<b>Total.</b> (Column (b) must equal Form 990, Part X, col. (B) line 12.) ►	<b>715,275,932</b>	

**Part VIII Investments—Program Related.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) -----		
(2) -----		
(3) -----		
(4) -----		
(5) -----		
(6) -----		
(7) -----		
(8) -----		
(9) -----		
<b>Total.</b> (Column (b) must equal Form 990, Part X, col. (B) line 13.) ►		

**Part IX Other Assets.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1) -----	
(2) -----	
(3) -----	
(4) -----	
(5) -----	
(6) -----	
(7) -----	
(8) -----	
(9) -----	
<b>Total.</b> (Column (b) must equal Form 990, Part X, col. (B) line 15.) . . . . . ►	

**Part X Other Liabilities.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	76,031
(2) <b>Planned Giving Liability</b>	174,870,883
(3) <b>Accrued Salary and Vacation Liability</b>	23,280,902
(4) <b>Other Accrued Liabilities</b>	81,829,891
(5) <b>Other Liabilities</b>	20,190,569
(6) <b>Refundable Advances</b>	51,509,104
(7) <b>Payable Under Securities Lending Agreement</b>	24,478,581
(8) -----	
(9) -----	
<b>Total.</b> (Column (b) must equal Form 990, Part X, col. (B) line 25.) ►	<b>376,235,961</b>

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

**Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

<b>1</b>	Total revenue, gains, and other support per audited financial statements . . . . .	<b>1</b>	<b>803,951,147</b>
<b>2</b>	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
<b>a</b>	Net unrealized gains (losses) on investments . . . . .	<b>2a</b>	<b>-112,764,962</b>
<b>b</b>	Donated services and use of facilities . . . . .	<b>2b</b>	<b>9,376,063</b>
<b>c</b>	Recoveries of prior year grants . . . . .	<b>2c</b>	<b>0</b>
<b>d</b>	Other (Describe in Part XIII.) . . . . .	<b>2d</b>	<b>6,416,755</b>
<b>e</b>	Add lines <b>2a</b> through <b>2d</b> . . . . .	<b>2e</b>	<b>-96,972,144</b>
<b>3</b>	Subtract line <b>2e</b> from line <b>1</b> . . . . .	<b>3</b>	<b>900,923,291</b>
<b>4</b>	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
<b>a</b>	Investment expenses not included on Form 990, Part VIII, line 7b . . . . .	<b>4a</b>	<b>10,299,977</b>
<b>b</b>	Other (Describe in Part XIII.) . . . . .	<b>4b</b>	<b>3,316,405</b>
<b>c</b>	Add lines <b>4a</b> and <b>4b</b> . . . . .	<b>4c</b>	<b>13,616,382</b>
<b>5</b>	Total revenue. Add lines <b>3</b> and <b>4c</b> . (This must equal Form 990, Part I, line 12.) . . . . .	<b>5</b>	<b>914,539,673</b>

**Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

<b>1</b>	Total expenses and losses per audited financial statements . . . . .	<b>1</b>	<b>812,676,111</b>
<b>2</b>	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
<b>a</b>	Donated services and use of facilities . . . . .	<b>2a</b>	<b>9,376,063</b>
<b>b</b>	Prior year adjustments . . . . .	<b>2b</b>	<b>0</b>
<b>c</b>	Other losses . . . . .	<b>2c</b>	<b>0</b>
<b>d</b>	Other (Describe in Part XIII.) . . . . .	<b>2d</b>	<b>3,316,405</b>
<b>e</b>	Add lines <b>2a</b> through <b>2d</b> . . . . .	<b>2e</b>	<b>12,692,468</b>
<b>3</b>	Subtract line <b>2e</b> from line <b>1</b> . . . . .	<b>3</b>	<b>799,983,643</b>
<b>4</b>	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
<b>a</b>	Investment expenses not included on Form 990, Part VIII, line 7b . . . . .	<b>4a</b>	<b>10,299,977</b>
<b>b</b>	Other (Describe in Part XIII.) . . . . .	<b>4b</b>	<b>0</b>
<b>c</b>	Add lines <b>4a</b> and <b>4b</b> . . . . .	<b>4c</b>	<b>10,299,977</b>
<b>5</b>	Total expenses. Add lines <b>3</b> and <b>4c</b> . (This must equal Form 990, Part I, line 18.) . . . . .	<b>5</b>	<b>810,283,620</b>

**Part XIII Supplemental Information.**

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Schedule D, Part II, Line 3 - During the tax year 9 easements were transferred or sold - all to qualified organizations as defined in IRC Sec. 170(h)(3) and he related regulations and all as required and consistent with the conservation action plan for the properties. Easements transferred or sold were: (1) Walden Park (MacAuley Easement) 7/24/2000; (2) Great March (Wright 4); (3) Tapoco Lands (Alcoa Power Generating Inc.) Conservation Easement 4; (4) Ordway/Glacial lakes (Anderson) CE 10/2/2014; (5) Prairie Coteau (Grabow) CE 11/17/2014; (6) Prairie Coteau (Larson, Bruce & Sara) CE 12/3/2014; (7) Ordway/Glacial Lakes (Hegg) CE 4/6/2015; (8) Northern Tallgrass Prairie National Wildlife Refuge (Kalhoff Trusts 1) CE; and (9) Hole-in-the-Mountain Prairie (Berkenpas) CE 6/24/2015. During the tax year one easement was amended. The amended easement was: Haw Revocable Trust 1, 2 & 3 to release 2.96 acres of the conservation easement over Haw 2 tract in lieu of condemnation and subject to use, conservation limitations & restoration obligations, to the Kansas Turnpike Authority.

Schedule D, Part II, Line 5 - The Nature Conservancy's written policy regarding the periodic monitoring, inspection, violations, and enforcement of the conservation easements it holds is governed by our Standard Operating Procedure, Conservation Easements and Deed Restrictions. Excerpts from the procedure follow. Each Business Unit will be responsible for monitoring compliance with the terms of all Conservation Interests for which it must prepare or obtain a Baseline. For purposes of this Standard Operating Procedure, "Business Unit" means the Conservancy business unit in which the Conservation Interest is located or, if different, the Conservancy Business Unit responsible for monitoring and enforcement of the Conservation Interest. A. Monitoring Team. Each Business Unit will establish a Monitoring Team which will consist of at least one staff member and may include third party volunteers or contractors. All members of the Monitoring Team must be trained on Conservancy procedures and practices for monitoring Conservation Interests. The Monitoring Team will be responsible for ensuring that monitoring is completed and documented in accordance with this SOP. B. Monitoring Frequency. Conservation Interests will be monitored at least once each calendar year beginning with the calendar year after the Conservation Interest was accepted or acquired. The first monitoring will occur no more than 15 months after the date the Conservation Interest was accepted or acquired. C. Time and Expense Reporting. To comply with Internal Revenue Service ("IRS") requirements use Activity Code 10000 (called "Easement Monitoring") to report all expenses incurred in inspecting, monitoring and enforcing Conservation Easements. Business Units must follow the Finance Department's guidance for reporting: 1. Staff hours (to be reported in bi-weekly time reports), 2. Volunteer hours (to the extent required by Finance Department guidance), 3. Contractor fees (including outside counsel fees), and 4. Travel and other related

Part XIII - Supplemental Information (Continued)

expenses. D. Monitoring Reports. Monitoring results must be documented contemporaneously (within two months after monitoring occurs) in a report that describes the condition of the property and the protected conservation values as defined in the Conservation Interest. The monitoring report must include the information described in Checklist of Required Fields for Compliance Monitoring Template. Business Units may modify the templates or create their own monitoring report form provided that it contains the required content. Business Units: 1. are encouraged to use the same form consistently for all Conservation Interests that the BU monitors and in all cases, all required fields must be completed; 2. are encouraged to provide the landowner with a copy of the monitoring report and request that it be signed and, if feasible, notarized to indicate landowner's agreement with its contents; and 3. must maintain monitoring reports in accordance with the Conservancy's Records Retention Schedule. 3 E. Compliance Status. The Monitoring Team, with approval of the Business Unit director or the director's designee, shall determine the compliance status of the Conservation Interest as one of the following: 1. In compliance 2. In review 3. In violation. If voluntary resolution of a violation is not possible (e.g., because the time period to bring a judicial action will end under applicable statutes of limitation), the Business Unit will proceed with formal enforcement. Formal enforcement action shall be taken in accordance with an enforcement plan to be developed by the Business Unit and assigned attorney and approved by the Regional Director or in the U.S., by the Division Director. If the enforcement plan includes litigation, approval of the responsible Associate General Counsel and General Counsel shall be obtained prior to initiation of litigation.

Schedule D, Part II, Line 9 - The Conservancy records land and land interests at cost if purchased or at fair value at the date of acquisition, if all or part of the land was received as a donation. Fair value is generally determined by appraisal at the time of acquisition and is not subsequently adjusted. Upon sale or gift, the book value of the land or land interest is reported as a program expense and the related proceeds, if any, are reported as revenue in the consolidated statement of activities. Conservation land is real property with significant ecological value. These properties are either managed in an effort to protect the natural biological diversity of the property, or transferred to other organizations who will manage the lands in a similar fashion. Conservation easements are comprised of listed rights and/or restrictions over the owned property that are conveyed by a property owner to the Conservancy, almost always in perpetuity, in order to protect the owned property as a significant natural area, as defined in federal tax regulations. These intangible assets may be sold or transferred to others so long as the assignee agrees to carry out, in perpetuity, the conservation purposes intended by the original grantor. Conservation easements, by their very nature, do not generate material amounts of cash inflow annually.

Schedule D, Part V, Line 4 - The Endowment includes approximately 770 individual endowment funds. The Endowment provides stable financial support to a wide variety of programs and activities in perpetuity, playing a critical role in enabling the Conservancy to achieve its mission. Programs supported by the Endowment include restoring, monitoring, and managing natural areas owned by the Conservancy and others, as well as, many other activities and actions vital to the preservation of natural diversity. The Endowment includes both donor-restricted endowment funds and funds designated by the Board of Directors (Board) to function as endowments. Net assets associated with endowment funds, including Board-designated endowment funds, are classified and reported based on the existence or absence of donor-imposed restrictions.

Schedule D, Part X, Line 2 - The Conservancy has been granted an exemption from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Internal Revenue Service has classified The Conservancy as other than a private foundation. The Conservancy pays a nominal amount of tax relating to several unrelated business income activities, primarily rental income from debt-financed property. The Conservancy takes no tax positions that it considers to be uncertain.

Schedule D, Part XI, Line 2d - Valuation Gain on Tradelands and Other Assets

Schedule D, Part XI, Line 4b - Cost of Goods Sold, Rental Related Expenses, Special Fundraising Event Expenses, Revenues of Consolidated Subsidiaries.

Schedule D, Part XII, Line 2d - Cost of Goods Sold, Rental Related Expenses, Special Fundraising Event Expenses, Expenses of Consolidated Subsidiaries.

**SCHEDULE F  
(Form 990)**

**Statement of Activities Outside the United States**

OMB No. 1545-0047

**2015**

**Open to Public Inspection**

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16.  
▶ Attach to Form 990.

▶ Information about Schedule F (Form 990) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

Department of the Treasury  
Internal Revenue Service

Name of the organization

**NATURE CONSERVANCY**

Employer identification number

**53-0242652**

**Part I** **General Information on Activities Outside the United States.** Complete if the organization answered "Yes" on Form 990, Part IV, line 14b.

**1 For grantmakers.** Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?  **Yes**  **No**

**2 For grantmakers.** Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States.

**3 Activities per Region.** (The following Part I, line 3 table can be duplicated if additional space is needed.)

(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e.g., fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region
(1) Central America and the Caribbean	9	52	Program Services	Protection of the lands and	8,316,072
(2) East Asia and the Pacific	11	260	Program Services	Protection of the lands and	34,707,538
(3) Europe (including Iceland and Greenland)	3	19	Program Services	Protection of the lands and	1,442,749
(4) North America (including Canada and Mexico)	2	64	Program Services	Protection of the lands and	16,560,444
(5) South America	7	204	Program Services	Protection of the lands and	43,543,121
(6) South Asia	0	0	Program Services	Protection of the lands and	404,633
(7) Sub-Saharan Africa	4	43	Program Services	Protection of the lands and	21,763,171
(8)					
(9)					
(10)					
(11)					
(12)					
(13)					
(14)					
(15)					
(16)					
(17)					
<b>3a</b> Sub-total . . . . .					
<b>b</b> Total from continuation sheets to Part I . . . . .					
<b>c Totals</b> (add lines 3a and 3b)	<b>36</b>	<b>642</b>			<b>126,737,728</b>

**Part II Grants and Other Assistance to Organizations or Entities Outside the United States.** Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

1	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
(1)			Central America and	Protection of the lands	3,871,209	ETF, Wire Transfer, Ch	0		
(2)			East Asia and the Pa	Protection of the lands	3,394,920	ETF, Wire Tansfer, Ch	0		
(3)			Europe (including Ic	Protection of the lands	12,663	ETF, Wire Transfer, Ch	0		
(4)			North America (incl	Protection of the lands	3,538,675	ETF, Wire Transfer, Ch	0		
(5)			South America	Protection of the lands	9,072,713	ETF, Wire Transfer, Ch	0		
(6)			Sub-Saharan Africa	Protection of the lands	12,031,479	ETF, Wire Transfer, Ch	0		
(7)									
(8)									
(9)									
(10)									
(11)									
(12)									
(13)									
(14)									
(15)									
(16)									

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter . . . . . ▶ 167

3 Enter total number of other organizations or entities . . . . . ▶ 4

**Part III** **Grants and Other Assistance to Individuals Outside the United States.** Complete if the organization answered "Yes" on Form 990, Part IV, line 16.  
 Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
(1)							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							
(13)							
(14)							
(15)							
(16)							
(17)							
(18)							

**Part IV Foreign Forms**

- 1** Was the organization a U.S. transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)* . . . . .  Yes  No
- 2** Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; do not file with Form 990)* . . . . .  Yes  No
- 3** Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect to Certain Foreign Corporations (see Instructions for Form 5471)* . . . . .  Yes  No
- 4** Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)*. . . . .  Yes  No
- 5** Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865)* . . . . .  Yes  No
- 6** Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; do not file with Form 990)* . . . . .  Yes  No

**Part V** Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

Schedule F, Part I, Line 2 - The Nature Conservancy's procedure for monitoring grants outside the United States is governed by the Government Grants, Cooperative Agreements, Contracts and Other Agreements Negotiation and Administration Standard Operating Procedure the purpose of which is to ensure compliance with government laws and regulations and to ensure the efficient and effective management of funds provided by U.S. federal, state and local governments, other national and local governments, and multilateral sources by the Conservancy, as well as Conservancy funds provided to other entities. The SOP is excerpted as follows: All staff responsible for government grants, cooperative agreements, contracts, and other agreements will negotiate and administer such awards in an efficient and effective manner. The Conservancy has a Grants Service Network to ensure that this occurs, including assuring compliance with all applicable funder statutes and regulations. The attached table assigns performance responsibilities to the key positions involved in the negotiation and administration of the following types of agreements: 1. agreements to the Conservancy from United States federal, state and local government agencies, multilateral agencies, and other national and local governments; and 2. the Conservancy's grants of funds to other entities, including those funded by a government agency, multilateral organization, other non-profit organization, private foundation, or private donor. Conservancy grants to other entities are also subject to the "Grants by the Nature Conservancy to Grantees" Standard Operating Procedure. In order to effectively manage these agreements and to ensure accountability, the Conservancy employs a team approach during all stages of the process, from pre-proposal discussions with potential funding agencies through final closeout of specific agreements. Working as a team assures that the Conservancy successfully secures government funding for conservation projects and carries out these projects in compliance with both external and internal requirements, negotiating the best possible agreements and ensuring the projects are completed on time and within budget. Essential team members are a Project Manager, a Grants Specialist, and an Attorney. As appropriate, team members at any stage of the process should solicit input from staff in their respective Business Units, such as finance, philanthropy, external affairs or other conservation staff.

**SCHEDULE G  
(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

**Supplemental Information Regarding Fundraising or Gaming Activities**

Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

▶ Attach to Form 990 or Form 990-EZ.

▶ Information about Schedule G (Form 990 or 990-EZ) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

OMB No. 1545-0047

**2015**

**Open to Public Inspection**

Name of the organization

**NATURE CONSERVANCY**

Employer identification number

**53-0242652**

**Part I**

**Fundraising Activities.** Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.

- 1** Indicate whether the organization raised funds through any of the following activities. Check all that apply.
- a**  Mail solicitations
  - b**  Internet and email solicitations
  - c**  Phone solicitations
  - d**  In-person solicitations
  - e**  Solicitation of non-government grants
  - f**  Solicitation of government grants
  - g**  Special fundraising events
- 2a** Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?  **Yes**  **No**
- b** If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
<b>1</b> See Schedule G, Part IV, Statement 1						
<b>2</b>						
<b>3</b>						
<b>4</b>						
<b>5</b>						
<b>6</b>						
<b>7</b>						
<b>8</b>						
<b>9</b>						
<b>10</b>						
<b>Total</b>				<b>2,506,403</b>	<b>11,097,954</b>	<b>-8,591,551</b>

- 3** List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

**All States**

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**Part II Fundraising Events.** Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events	(d) Total events (add col. (a) through col. (c))
		LAR Council (LACC) (event type)	Asia Pacific CRO (event type)	40 (total number)	
Revenue	<b>1</b> Gross receipts . . . . .	3,144,084	2,246,320	642,486	6,032,890
	<b>2</b> Less: Contributions . . . . .	2,915,514	1,642,799	381,651	4,939,964
	<b>3</b> Gross income (line 1 minus line 2) . . . . .	228,570	603,521	260,835	1,092,926
Direct Expenses	<b>4</b> Cash prizes . . . . .	0	0	0	0
	<b>5</b> Noncash prizes . . . . .	0	0	0	0
	<b>6</b> Rent/facility costs . . . . .	0	0	0	0
	<b>7</b> Food and beverages . . . . .	0	0	0	0
	<b>8</b> Entertainment . . . . .	0	0	0	0
	<b>9</b> Other direct expenses . . . . .	1,952,783	0	271,534	2,224,317
	<b>10</b> Direct expense summary. Add lines 4 through 9 in column (d) . . . . . ▶				2,224,317
<b>11</b> Net income summary. Subtract line 10 from line 3, column (d) . . . . . ▶				-1,131,391	

**Part III Gaming.** Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
Revenue	<b>1</b> Gross revenue . . . . .				
Direct Expenses	<b>2</b> Cash prizes . . . . .				
	<b>3</b> Noncash prizes . . . . .				
	<b>4</b> Rent/facility costs . . . . .				
	<b>5</b> Other direct expenses . . . . .				
	<b>6</b> Volunteer labor . . . . .	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	
	<b>7</b> Direct expense summary. Add lines 2 through 5 in column (d) . . . . . ▶				
	<b>8</b> Net gaming income summary. Subtract line 7 from line 1, column (d) . . . . . ▶				

**9** Enter the state(s) in which the organization conducts gaming activities: \_\_\_\_\_

**a** Is the organization licensed to conduct gaming activities in each of these states? . . . . .  Yes  No

**b** If "No," explain: \_\_\_\_\_

\_\_\_\_\_

**10a** Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? . . . . .  Yes  No

**b** If "Yes," explain: \_\_\_\_\_

\_\_\_\_\_



## Fundraiser Activity Information

Name and Address	Activity	C1	Gross Receipts	C2	C3
Givebridge Inc 489 Queen Street East Suite 301 Toronto, Ontario M5A1V1 Canada	Professional Fundraiser: Provide solicitation campaign services and face to face acquisition.	Yes	229,250	2,792,671	-2,563,421
True North Inc 630 Third Avenue New York, NY 10017	Professional Fundraising Counsel: Develop strategies to diversify donor base and develop online advertising and messaging.	No	0	2,136,630	-2,136,630
Dialogue Direct Inc 3 East 28th Street 4th Floor New York, NY 10016	Professional Fundraiser: Canvassing and citizen outreach.	Yes	135,676	1,399,229	-1,263,553
Donor Services Group 6715 Sunset Boulevard Los Angeles, CA 90028	Professional Fundraiser: Design and implement an ongoing program of cultivation, stewardship and solicitations current, former and new Conservancy supporters to renew or continue support.	Yes	1,775,785	1,295,550	480,235
Russ Reid 12800 Waples Mill Road Suite 150 Fairfax, VA 22030	Professional Fundraising Counsel: Provide creative design and analysis for fundraising programs.	No	0	1,096,000	-1,096,000
Compass Group Inc 2251 Eisenhower Avenue Suite 1916 Alexandria, VA 22314	Professional Fundraising Counsel: Conduct feasibility studies and provide campaign management services.	No	0	788,250	-788,250
APPCO Group US Inc 40 Rector Street Suite 1504 New York, NY 10006	Professional Fundraiser: Face to face fundraising services.	Yes	53,520	625,107	-571,587
Grassroots Campaigns Inc 186 Lincoln Street Suite 100 Boston, MA 02111	Professional Fundraiser: Citizen outreach and face to face fundraising.	Yes	6,517	417,599	-411,082
FineLine Communications LTD ADBA Finline Solutions Inc 290 Garry Street Winnipeg, MB R3C 1H3 Canada	Professional Fundraiser: Telemarketing services.	Yes	305,655	363,523	-57,868
Donald Campbell and Company One East Wacker Drive Suite 3350 Chicago, IL 60601	Professional Fundraising Counsel: Strategic campaign development.	No	0	183,395	-183,395
<b>Total:</b>			<b>2,506,403</b>	<b>11,097,954</b>	<b>-8,591,551</b>

C1 = Fundraiser control of funds?

C2 = Amount paid to (or retained by) fundraiser

**Schedule G, Part IV, Statement 1**

**NATURE CONSERVANCY**

C3 = Amount paid to (or retained by) organization

**SCHEDULE I  
(Form 990)**

**Grants and Other Assistance to Organizations,  
Governments, and Individuals in the United States**

OMB No. 1545-0047

**2015**

**Open to Public  
Inspection**

Department of the Treasury  
Internal Revenue Service

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

▶ Information about Schedule I (Form 990) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

Name of the organization

Employer identification number

53-0242652

**NATURE CONSERVANCY**

**Part I General Information on Grants and Assistance**

- 1** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?  **Yes**  **No**
- 2** Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

**Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments.** Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

<b>1 (a)</b> Name and address of organization or government	<b>(b)</b> EIN	<b>(c)</b> IRC section if applicable	<b>(d)</b> Amount of cash grant	<b>(e)</b> Amount of non-cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	<b>(g)</b> Description of non-cash assistance	<b>(h)</b> Purpose of grant or assistance
(1) <u>Sch I, Stmt 1</u>							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							

**2** Enter total number of section 501(c)(3) and government organizations listed in the line 1 table ▶ 313

**3** Enter total number of other organizations listed in the line 1 table ▶ 6

**Part III Grants and Other Assistance to Domestic Individuals.** Complete if the organization answered "Yes" on Form 990, Part IV, line 22.  
Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
1					
2					
3					
4					
5					
6					
7					

**Part IV Supplemental Information.** Provide the information required in Part I, line 2, Part III, column (b), and any other additional information.

Schedule I, Part I, Line 2 - The Nature Conservancy's procedure for monitoring grants within the United States is governed by the Government Grants, Cooperative Agreements, Contracts and Other Agreements Negotiation and Administration Standard Operating Procedure the purpose of which is to ensure compliance with government laws and regulations and to ensure the efficient and effective management of funds provided by U.S. federal, state and local governments, other national and local governments, and multilateral sources by the Conservancy, as well as Conservancy funds provided to other entities. The SOP is excerpted as follows: All staff responsible for government grants, cooperative agreements, contracts, and other agreements will negotiate and administer such awards in an efficient and effective manner. The Conservancy has a Grants Service Network to ensure that this occurs, including assuring compliance with all applicable funder statutes and regulations. The attached table assigns performance responsibilities to the key positions involved in the negotiation and administration of the following types of agreements: 1. agreements to the Conservancy from United States federal, state and local government agencies, multilateral agencies, and other national and local governments; and 2. the Conservancy's grants of funds to other entities, including those funded by a government agency, multilateral organization, other non-profit organization, private foundation, or private donor. Conservancy grants to other entities are also subject to the "Grants by the Nature Conservancy to Grantees" Standard Operating Procedure. In order to effectively manage these agreements and to ensure accountability, the Conservancy employs a team approach during all stages of the process, from pre-proposal discussions with potential funding agencies through final closeout of specific agreements. Working as a team assures that the Conservancy successfully secures government funding for conservation projects and carries out these projects in compliance with both external and internal requirements, negotiating the best possible agreements and ensuring the projects are completed on time and within budget. Essential team members are a Project Manager, a Grants Specialist, and an Attorney. As appropriate, team members at any stage of the process should solicit input from staff in their respective Business Units, such as finance, philanthropy, external affairs or other conservation staff.

## Description of Grants and Other Assistance to Governments and Organizations in the United States

		Recipient EIN	Amt. of cash grant	Amt. of non- cash asst.
<b>Name and address</b>	COLORADO STATE UNIVERSITY 2012 COLORADO STATE UNIVERSITY FORT COLLINS, CO 80523	84-0517947	31,066	
<b>IRC code section</b>	501(c)(3)			
<b>Method of valuation</b>				
<b>Desc. of Non-Cash Asst.</b>				
<b>Purpose of grant</b>	Conservation Activities			
<b>Name and address</b>	UNIVERSITY OF MIAMI 1320 SOUTH DIXIE HIGHWAY SUITE 1250 CORAL GABLES, FL 33146	59-0624458	39,507	
<b>IRC code section</b>	501(c)(3)			
<b>Method of valuation</b>				
<b>Desc. of Non-Cash Asst.</b>				
<b>Purpose of grant</b>	Conservation Activities			
<b>Name and address</b>	UNITED STATES FISH AND WILDLIFE SERVICE 1425 FORT STREET BUFFALO, WY 82834	53-0201504	91,422	
<b>IRC code section</b>	501(c)(3)			
<b>Method of valuation</b>				
<b>Desc. of Non-Cash Asst.</b>				
<b>Purpose of grant</b>	Conservation Activities			
<b>Name and address</b>	SIMONG WEST FORESTS LLC FOREST INVESTMENTS ASSOCIATES 15 PIEDMONT CENTER SUITE 1250 ATLANTA, GA 30305	95-2566122	25,000	
<b>IRC code section</b>	501(c)(3)			
<b>Method of valuation</b>				
<b>Desc. of Non-Cash Asst.</b>				
<b>Purpose of grant</b>	Conservation Activities			
<b>Name and address</b>	NATURAL AREAS ASSOCIATION PO BOX 1504 BEND, OR 97709	36-3132261	10,000	
<b>IRC code section</b>	501(c)(3)			
<b>Method of valuation</b>				
<b>Desc. of Non-Cash Asst.</b>				
<b>Purpose of grant</b>	Conservation Activities			
<b>Name and address</b>	ISLAND PRESS CENTER FOR RESOURCE ECONOMICS 2000 M STREET NORTHWEST SUITE 650 WASHINGTON, DC 20236	94-2578166	10,000	
<b>IRC code section</b>				
<b>Method of valuation</b>				
<b>Desc. of Non-Cash Asst.</b>				
<b>Purpose of grant</b>	Conservation Activities			

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

<b>Name and address</b>	NATIONAL AUDUBON SOCIETY 200 TRILLIUM LANE ALBANY, NY 12203	13-1624102	213,670
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	AMERICAN LITTORAL SOCIETY 28 WEST 9TH ROAD BROAD CHANNEL, NY 11693	22-1731073	45,960
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF MASSACHUSETTS OFFICE OF RESEARCH ADMIN 285 OLD WESTPORT ROAD FOSTER ADMIN BLDG RM 01 NORTH DARTMOUTH, MA 02747	04-3167352	47,331
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	HIGH COUNTRY NEWS P O BOX 1090 PAONIA, CO 81428	23-7015336	5,250
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNITED STATES GEOLOGICAL SURVEY SEQUOIA KINGS CANYON FIELD STATION 47050 GENERALS HIGHWAY 4 THREE RIVERS, CA 93271	53-0196958	184,635
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	ARIZONA STATE UNIVERSITY P O BOX 876011 ATTN AWARDS MANAGEMENT TEAM TEMPE, AZ 85287	86-0196696	43,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF NORTH CAROLINA 601 SOUTH COLLEGE ROAD WILMINGTON, NC 28403	56-1258660	76,900
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

<b>Name and address</b>	STATE OF VERMONT OFFICE OF THE SECRETARY OF STATE 128 STATE STREET MONTPELIER, VT 05633	95-1624102	87,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SMITHSONIAN INSTITUTION SPONSORED PROGRAMS OFFICE PO BOX 3701 2 MRC 1205 WASHINGTON, DC 20013	53-0206027	114,857
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	RUTGERS UNIVERSITY DIVISION OF GRANT & CONTRACT ACCOUNTING 3 RUTGERS PLAZA ASB III NEW BRUNSWICK, NJ 08901	59-2561228	59,148
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	WORLD RESOURCES INSTITUTE 1735 NEW YORK AVENUE NW WASHINGTON, DC 20006	36-1731073	14,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	BAT CONSERVATION INTERNATIONAL 500 CAPITAL OF TEXAS HWY N S 100 AUSTIN, TX 78746	74-2553144	100,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	DUCKS UNLIMITED INC GREAT LAKES ATLANTIC REG OFFICE 1220 EISENHOWER PLACE ANN ARBOR, MI 48108	13-5643799	379,061
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MONTEREY BAY AQUARIUM SUPPORT SERVICES 99 PACIFIC STREET SUITE 575A MONTEREY, CA 93940	94-2487469	25,000

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	STATE OF WASHINGTON OFFICE OF FINANCIAL MANAGEMENT PO BOX 43113 OLYMPIA, WA 98504	86-1840582	596,115
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	AMERICAN RIVERS 1101 14TH STREET NORTHWEST SUITE 1400 WASHINGTON, DC 20005	23-7305963	240,174
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	DUKE UNIVERSITY DUKE ENVIRONMENTAL LEADERSHIP PROGRAM BOX 90328 DURHAM, NC 27708	56-0532129	38,662
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF MONTANA 32 CAMPUS DRIVE UNIVERSITY CENTER ROOM 232 MISSOULA, MT 59812	81-6001713	59,803
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SOUTHERN UTAH WILDERNESS ALLIANCE 425 EAST 100 SOUTH SALT LAKE CITY, UT 84111	94-2936961	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MAINE COAST HERITAGE TRUST 1 BOWDOIN MILL ISLAND SUITE 201 TOPSHAM, ME 04086	23-0206122	420,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF RHODE ISLAND 2 BUTTERFIELD ROAD	05-6000522	21,690

	ADAMS HALL KINGSTON, RI 02881		
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	KENTUCKY STATE TREASURER 1050 US HIGHWAY 125 SOUTH SUITE 100 FRANKFORT, KY 40601	91-6005823	26,157
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	USDA FOREST SERVICE C/O CITIBANK PO BOX 301550 LOS ANGELES, CA 90030	72-0564834	357,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	GRAND TRAVERSE REGIONAL LAND CONSERVANCY 3860 N LONG LAKE ROAD SUITE D TRAVERSE CITY, MI 49684	94-7131151	55,625
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CORNELL UNIVERSITY DIVISION OF FINANCIAL AFFAIRS PO BOX 22 ITHACA, NY 14851	15-0532082	115,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	COASTAL MOUNTAINS LAND TRUST 101 MOUNT BATTIE STREET CAMDEN, ME 04843	54-0505949	27,020
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	IUCN THE WORLD CONSERVATION UNION 1630 CONNECTICUT AVE NW 3RD FL WASHINGTON, DC 20009	45-4227432	47,900
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

<b>Name and address</b>	INDIANA DEPARTMENT OF NATURAL RESOURCES DIVISION OF FISH AND WILDLIFE 402 WEST WASHINGTON STREET ROOM W273 INDIANAPOLIS, IN 46204	47-4501395	411,906
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNITED STATES FOREST SERVICE PO BOX 301550 LOS ANGELES, CA 90030	88-0407291	100,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	STANFORD UNIVERSITY 371 SERRA MALL NATIONAL CAPITAL PROJECT STANFORD, CA 94305	94-1156363	91,886
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	WESTERN WASHINGTON UNIVERSITY CASHIERS OFFICE MS 9004 516 HIGH STREET BELLINGHAM, WA 98225	20-1501254	33,874
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NATIONAL PARK SERVICE PO BOX 100000 KANSAS CITY, KS 66101	62-0646015	100,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	THE OHIO STATE UNIVERSITY OFFICE OF SPONSORED PROGRAMS 1960 KENNY ROAD COLUMBUS, OH 43210	95-4302066	88,696
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	RUTGERS STATE UNIVERSITY RUTGERS ECOCOMPLES 1200 FLORENCE COLUMBUS ROAD BORDENTOWN, NJ 08505	93-1163458	60,317
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	NORTH CAROLINA WILDLIFE RESOURCES COMMISSION CONTROLLERS OFFICE 1702 MAIL SERVICE CENTER ACCOUNTS RECEIVABLE RALEIGH, NC 27699	42-1538876	122,265
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IRC code section 501(c)(3)

Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	THE TRUST FOR PUBLIC LAND 20 COMMUNITY PLACE SUITE 7 MORRISTOWN, NJ 07960	23-7222333	8,000
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IRC code section 501(c)(3)

Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	GREAT LAKES COMMISSION 2805 S INDUSTRIAL HWY SUITE 100 ANN ARBOR, MI 48104	15-2910152	583,524
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IRC code section 501(c)(3)

Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	KING COUNTY DEPT OF NATURAL RESOURCES AND PARKS 201 SOUTH JACKSTON STREET SUITE 600 SEATTLE, WA 98104	91-6001327	48,180
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IRC code section 501(c)(3)

Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	TOWN OF BROOKHAVEN ONE INDEPENDENCE HILL FARMINGVILLE, NY 11738	94-2635014	210,000
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IRC code section 501(c)(3)

Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	WASHINGTON STATE UNIVERSITY DEPT OF ECOLOGY CASHIERING UNIT PO BOX 47611 OLYMPIA, WA 98504	91-6001108	12,882
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IRC code section 501(c)(3)

Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	CALIFORNIA LEAGUE OF CONSERVATION VOTERS 6310 SAN VICENTE BLVD	94-3169564	10,500
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	SUITE 425 LOS ANGELES, CA 90048		
<b>IRC code section</b>	501(c)(4)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UC REGENTS ANR PROGRAM SUPPORT UNIT 2801 SECOND STREET DAVIS, CA 95618	95-6006145	380,844
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	WILDLANDS CONSERVANCY INC 3701 ORCHID PLACE EMMAUS, PA 18049	23-7401326	45,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	TOLEDO AREA METROPARKS 5100 WEST CENTRAL AVENUE TOLEDO, OH 43615	74-7637052	130,973
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	ORANGE COUNTY LAND TRUST INC 23 WHITE OAK DRIVE SUGAR LOAF, NY 10981	13-3692034	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MALPAI BORDERLANDS GROUP INC 6626 GERONIMO TRAIL ROAD P O DRAWER 3536 DOUGLAS, AZ 85608	91-1453382	25,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MAINE COMMUNITY FOUNDATION 245 MAINE STREET ELLSWORTH, ME 04605	01-0391479	15,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	VERMONT LAND TRUST 1029 CODDING HOLLOW RD JOHNSON, VT 05656	03-0264836	237,500

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	FRIENDS OF GREAT SALT LAKE P O BOX 2655 SALT LAKE CITY, UT 84110	87-0527602	25,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	HEYDAY BOOKS P O BOX 9145 BERKELEY, CA 94709	94-3268357	25,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MAINE NATURAL AREAS PROGRAM STATE HOUSE STATION 93 AUGUSTA, ME 04333	23-1083912	30,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	RESEARCH CORP OF UNIV OF HAWAII HAWAII BIODIVERSITY & MAPPING PROG 3050 MAILE WAY GILMORE HALL 406 HONOLULU, HI 96822	99-0115254	19,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	THE SALISBURY ASSOCIATION INC 24 MAIN STREET SALISBURY, CT 06068	06-6054763	37,321
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MAINE PEOPLES RESOURCE CENTER 565 CONGRESS STREET PORTLAND, ME 04101	22-2586108	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	THE BOARD OF REGENTS OF THE UNIVERSITY OF WISCONSIN SYSTEM UW GREEN BAY BUS FIN CL 835H 2420 NICOLET DR GREEN BAY, WI 54311	39-6006492	10,301

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NEW JERSEY CONSERVATION FOUNDATION 200 POTTERSVILLE ROAD CHESTER, NJ 07930	99-3263911	35,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	PHEASANTS FOREVER INC 5102 SUNRISE RIDGE TRAIL MIDDLETON, WI 53562	41-1429149	36,035
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	IOWA NATURAL HERITAGE FOUNDATION 505 FIFTH AVE SUITE 444 DES MOINES, IA 50309	54-0505941	75,116
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	THE LAND CONSERVANCY OF NEW JERSEY 19 BOONTON AVE BOONTON, NJ 07005	45-4227437	12,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	ACCOMACK NORTHAMPTON PLANNING DISTRICT COMMISSION PO BOX 417 23372 FRONT STREET ACCOMAC, VA 23301	47-4501395	17,605
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	AMERICAN BIRD CONSERVANCY P O BOX 249 THE PLAINS, VA 20198	88-0407291	9,739
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	DELAWARE HIGHLANDS CONSERVANCY P O BOX 218 HAWLEY, PA 18428	22-2719762	72,500

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	THE INSTITUTE FOR REGIONAL CONSERVATION 100 EAST LINTON BOULEVARD SUITE 302B DELRAY BEACH, FL 33483	74-2336458	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF NEBRASKA SPONSORED PROGRAMS 2200 VINE STREET PO BOX 830861 LINCOLN, NE 68583	23-3323071	68,644
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	THE STUDENT CONSERVATION ASSOCIATION INC 299 MOUNTAIN REST ROAD NEW PALTZ, NY 12561	91-0880684	6,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	GALT JOINT UNION SCHOOL DISTRICT 1018 C STREET SUITE 210 GALT, CA 95632	22-1853772	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	RHODE ISLAND DEPARTMENT OF ENVIRONMENTAL MANAGEMENT 235 PROMENADE STREET PROVIDENCE, RI 02908	22-1757759	100,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SHAWNEE RC AND D AREA INC 354 STATE HIGHWAY 145 N SIMPSON, IL 62985	34-4429094	12,458
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	ALABAMA FORESTRY COMMISSION 9712 HIGHWAY 5	26-3327312	10,000

	BRENT, AL 35034		
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	LAND TRUST ALLIANCE POST OFFICE BOX 33355 RALEIGH, NC 27636	04-2751357	27,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NICHES LAND TRUST 1782 NORTH 400 EAST LAFAYETTE, IN 47905	35-1964901	22,792
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CITIZENS COMMITTEE TO SAVE OUR CANYONS PO BOX 112017 SALT LAKE CITY, UT 84147	74-2443535	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	OREGON PUBLIC BROADCASTING 7140 SW MACADAM AVENUE PORTLAND, OR 97219	52-4581089	9,739
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	LOCAL GOVERNMENT COMMISSION 980 9TH STREET SUITE 1700 SACRAMENTO, CA 95814	94-2791699	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	ESSEX COUNTY TREASURER 8053 US ROUTE 9 ELIZABETHTOWN, NY 12932	22-4584421	300,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CTIC 3495 KENT AVE SUITE J100 WEST LAFAYETTE, IN 47906	22-0943271	10,000
<b>IRC code section</b>	501(c)(3)		

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS AGRICULTURAL LAND PRES COMM 235 PROMENADE STREET PROVIDENCE, RI 02908	05-0468428	40,000
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	THE WETLANDS CONSERVANCY 4640 SOUTHWEST MACADAM AVENUE SUITE 50 PORTLAND, OR 97239	93-0797197	9,739
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	COCHISE COUNTY 1415 MELODY LANE BUILDING G FINANCE DEPARTMENT BISBEE, AZ 85603	36-0754328	70,375
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	YALE UNIVERSITY GRANT AND CONTRACT FINANCIAL ADMINISTRATION PO BOX 1873 NEW HAVEN, CT 06501	06-0646973	346,041
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	WINOUS POINT MARSH CONSERVANCY 3500 SOUTH LATTIMORE ROAD PORT CLINTON, OH 43452	34-1900372	32,515
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	MOHONK PRESERVE INC P O BOX 715 NEW PALTZ, NY 12561	14-1609484	7,500
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	SOUTHWEST MICHIGAN LAND CONSERVANCY 6851 SPRINKLE ROAD PORTAGE, MI 49002	80-0438676	29,432
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	CITY OF ASHLAND UTILITY DIVISION FINANCE DEPT 20 EAST MAIN STREET ASHLAND, OR 97520	52-1666517	20,000
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	PUBLIC POLICY INSTITUTE OF CALIFORNIA 500 WASHINGTON STREET SUITE 600 SAN FRANCISCO, CA 94111	94-3207299	10,000
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	PROJECT SHARE 14 BOYNTON ST EASTPORT, ME 04631	01-0493230	36,150
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	AMERICAN CHESTNUT LAND TRUST P O BOX 2363 PRINCE FREDERICK, MD 20678	80-0334075	20,000
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	FLORIDA ATLANTIC UNIVERSITY 777 GLADES ROAD BOCA RATON, FL 33431	20-8924522	10,000
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	UNIVERSITY OF VIRGINIA OFFICE OF SPONSORED PROGRAMS PO BOX 4001 95 1001 NORTH EMMET STREET CHARLOTTESVILLE, VA 22904	20-1013536	73,898
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	AUDUBON SOCIETY 5151 NW CORNELL ROAD PORTLAND, OR 97210	36-4210197	19,477
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	YORK LAND TRUST P O BOX 1241 YORK HARBOR, ME 03911	36-3132260	13,000
<b>IRC code section</b>	501(c)(3)		

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	VIRGINIA MARINE RESOURCES COMMISSION 2600 WASHINGTON AVE 3RD FLOOR NEWPORT NEWS, VA 23607	94-2578165	100,000
<b>IRC code section</b>	501(c)(3)		

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	NATURAL LANDS TRUST HILDACY FARM 1031 PALMERS MILL ROAD MEDIA, PA 19063	94-5221015	25,000
<b>IRC code section</b>	501(c)(3)		

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	DOOR COUNTY LAND TRUST INC PO BOX 65 STURGEON BAY, WI 54235	39-1561423	58,638
<b>IRC code section</b>	501(c)(3)		

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	CALIFORNIA STATE COASTAL CONSERVANCY OCEAN PROTECTION COUNCIL 1416 9TH STREET 13TH FLOOR SACRAMENTO, CA 95814	13-2618802	900,000
<b>IRC code section</b>	501(c)(3)		

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	GREAT WORKS REGIONAL LAND TRUST 610 MAIN STREET OGUNQUIT, ME 03907	22-2736228	15,000
<b>IRC code section</b>	501(c)(3)		

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	LAND TRUST FOR THE MISSISSIPPI COASTAL PLAIN P O BOX 245 BILOXI, MS 39533	16-8093221	38,500
<b>IRC code section</b>	501(c)(3)		

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	FOREST TRENDS ASSOCIATION 1203 19TH STREET NORTHWEST 4TH FLOOR WASHINGTON, DC 20036	52-2135531	50,000
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	NATIONAL PARKS CONSERVATION ASSOC 8 S MICHIGAN AVENUE SUITE 2900 CHICAGO, IL 60603	53-0225165	10,000
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	COLUMBIA UNIVERSITY GRANTS AND CONTRACTS PO BOX 29789 GENERAL POST OFFICE NEW YORK, NY 10087	13-5598093	462,000
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	RESTORE AMERICAS ESTUARIES 2300 CLARENDON BOULEVARD SUITE 603 ARLINGTON, VA 22201	54-1965304	25,000
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	ENVISION UTAH 254 S 600 E SUITE 201 SALT LAKE CITY, UT 84102	84-0429685	11,600
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	COLORADO CATTLEMENS ASSOCIATION 8833 RALSTON RD ARVADA, CO 80002	95-4589324	25,000
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	RECLAMATION DISTRICT DISTRICT 108	23-6429094	62,889
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	PO BOX 50 GRIMES, CA 95950		
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	PONO PACIFIC LAND MANAGEMENTT 677 ALA MOANA BLVD STE 1200 HONOLULU, HI 96813	99-0348234	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	FEATHER RIVER LAND TRUST P O BOX 1826 QUINCY, CA 95971	69-6135417	113,115
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MOTE MARINE LABORATORY 1600 KEN THOMPSON PARKWAY SARASOTA, FL 34236	59-0756643	91,146
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MCKENZIE RIVER TRUST 1245 PEARL STREET EUGENE, OR 97401	93-1029808	6,586
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CALIFORNIA INVASIVE PLANT COUNCIL 1442A WALNUT ST SUITE 462 BERKELEY, CA 94709	68-0289333	7,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NATURAL RESOURCES FOUNDATION OF WICONSIN P O BOX 7921 MADISON, WI 53707	39-1572034	224,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	ANZA BORREGO FOUNDATION P O BOX 2001	52-3044304	1,000,000

	BORREGO SPRINGS, CA 92004		
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	AUSABLE RIVER ASSOCIATION 1181 HASELTON ROAD PO BOX 8 WILMINGTON, NY 12997	14-1809764	11,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	US DEPARTMENT OF AGRICULTURE ANIMAL AND PLANT HEALTH INSPECTION SERVICE 463 WEST STREET AMHERST, MA 01002	72-0564838	50,857
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CALIFORNIA COUNCIL OF LAND TRUSTS 1029 K STREET SUITE 48 SACRAMENTO, CA 95814	01-0826246	9,750
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NOVA SOUTHEASTERN UNIVERSITY INC 3100 SOUTHWEST 9TH AVENUE FORT LAUDERDALE, FL 33315	59-1083502	15,877
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	INSTITUTE FOR APPLIED ECOLOGY P O BOX 2855 CORVALLIS, OR 97339	93-1283716	72,165
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	THE STEWARDSHIP NETWORK 416 LONGSHORE DRIVE ANN ARBOR, MI 48105	56-2471470	24,499
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	JOHNSON CREEK WATERSHED COUNCIL 1900 SE MILPORT RD SUITE B	14-5029317	10,393

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

MILWAUKIE, OR 97222			
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	AG INNOVATIONS NETWORK 3 LINDEN ROAD SUSTAINABLE FOOD LAB HARTLAND, VT 05048	68-0462304	6,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CAROLINA MOUNTAIN LAND CONSERVANCY 847 CASE ST HENDERSONVILLE, NC 28792	56-6449365	136,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	PUGET SOUND RESTORATION FUND 590 MADISON AVENUE NORTH BAINBRIDGE ISLAND, WA 98110	91-1773965	36,599
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	LOWER PLATTE SOUTH NATURAL RESOURCES DISTRICT 3125 PORTIA STREET BOX 83581 LINCOLN, NE 68501	59-4705626	15,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SOLV 2000 SW 1ST AVE SUITE 400 PORTLAND, OR 97201	93-0579286	18,032
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	TOWN OF PHIPPSBURG TAX COLLECTOR 104 1042 MAIN ROAD PHIPPSBURG, ME 04562	14-9652022	40,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	TRI ISLE RESOURCE CONSERVATION PO BOX 338	99-0278397	193,436

	KAHULUI, HI 96733		
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SAND COUNTY FOUNDATION INC 131 WEST WILSON STREET SUITE 610 MADISON, WI 53703	39-6089450	15,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CENTENNIAL VALLEY ASSOCIATION PO BOX 1151 DILLON, MT 59725	20-2063285	9,280
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	PENOBSCOT RIVER RESTORATION TRUST P O BOX 5695 AUGUSTA, ME 04332	20-1437259	85,100
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	EDWARD L ROSE CONSERVANCY INC PO BOX 81 BRACKNEY, PA 18812	22-2517879	5,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	WATERSHED RES AND TRAINING CTR P O BOX 356 HAYFORK, CA 96041	68-3976089	919,127
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	USDA AGRICULTURAL RESEARCH SERVICES ATTN LISA GETTINGER 1815 N UNIVERSITY ST PEORIA, IL 61604	39-1362014	8,966
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	PACIFIC STATES MARINE FISHERIES COMMISSION 205 SOUTHEAST SPOKANE STREET SUITE 100 PORTLAND, OR 97202	93-6002376	6,562

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	GROUP FOR THE EAST END INC PO BOX 1792 SOUTHOLD, NY 11971	13-6379135	18,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	VERMONT CENTER FOR ECOSTUDIES P O BOX 420 NORWICH, VT 05055	51-0639429	10,437
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NYS OFFICE OF PARKS RECREATION AND HISTORIC PRESERVATION 625 BROADWAY 2ND FLOOR ALBANY, NY 12238	56-3655794	20,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	HYDABURG COOPERATIVE ASSOCIATION PO BOX 349 HYDABURG, AK 99922	91-0485847	24,950
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	WELLS NATIONAL ESTUARINE RESEARCH RESERVE 342 LAUDHOLM FARM ROAD WELLS, ME 04090	01-0459976	19,730
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	ORGANIZED VILLAGE OF KASAAN PO BOX 26 KASAAN KETCHIKAN, AK 99950	92-0119632	16,300
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	GROWER-SHIPPER ASSOCIATION OF CENTRAL CALIFORNIA 512 PAJARO STREET SALINAS, CA 93901	94-0526280	6,000

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	OPEN SPACE INSTITUTE INC 1350 BROADWAY STE 201 NEW YORK, NY 10018	52-1053406	8,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	ATLANTIC SALMON FEDERATION 14 MAINE STREET SUITE 308 BRUNSWICK, ME 04011	13-2618801	60,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	KENNEBEC ESTUARY LAND TRUST 92 FRONT STREET PO BOX 1128 BATH, ME 04530	01-0446468	68,267
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	PLEASANT RIVER WILDLIFE FOUNDATION PO BOX 154 ADDISON, ME 04606	31-1631801	8,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UTAH INTERFAITH POWER AND LIGHT 8 EAST BROADWAY SUITE 410 SALT LAKE CITY, UT 84111	27-0477392	35,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	ECOADAPT INC PO BOX 11195 BAINBRIDGE ISLAND, WA 98110	26-3303629	8,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	LEELANAU CONSERVANCY PO BOX 1007 LELAND, MI 49654	52-2808475	34,963
<b>IRC code section</b>	501(c)(3)		

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	DANE COUNTY LAND AND WATER RESOURCES 1 FEN OAK CT RM 208 MADISON, WI 53718	91-9761847	21,000
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	NATUREBRIDGE 28 GEARY STREET SUITE 650 SAN FRANCISCO, CA 94108	94-2145930	58,000
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	WASHINGTON WILDLIFE & RECREATION COALITION 1402 THIRD AVE SUITE 507 SEATTLE, WA 98101	91-1190821	7,500
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	VAN BUREN CONSERVATION DISTRICT 1035 E MICHIGAN AVENUE PAW PAW, MI 49079	38-2986937	13,334
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	MID KLAMATH WATERSHED COUNCIL PO BOX 409 ORLEANS, CA 95556	20-1501256	36,536
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	COMMUNITY PARTNERS 1000 NORTH ALAMEDA STREET SUITE 240 LOS ANGELES, CA 90012	95-4302067	53,000
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	LOMAKATSI RESTORATION PROJECT PO BOX 3084 ASHLAND, OR 97520	93-1163452	22,000
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	SEBASTICOOK REGIONAL LAND TRUST	20-2644192	112,840
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PO BOX 184  
93 MAIN STREET  
UNITY, ME 04988

IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	PARTNERSHIP FOR THE DELAWARE	51-0375307	69,669
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BAY ESTUARY INC  
110 S POPLAR STREET SUITE 202  
WILMINGTON, DE 19801

IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	TEJON RANCH CONSERVANCY	26-2839563	175,000
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PO BOX 216  
FRAZIER PARK, CA 93225

IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	WWRC ACTION FUND	42-9377285	12,500
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1402 THIRD AVE  
SUITE 507  
SEATTLE, WA 98101

IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	OAK RIDGE ASSOCIATED UNIVERSITIES	92-0012116	52,600
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PO BOX 117 MS 120 43  
OAK RIDGE, TN 37831

IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	BANDERA CANYONLANDS ALLIANCE	32-0241394	12,000
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P O BOX 164  
VANDERPOOL, TX 78885

IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	SHEBOYGAN COUNTY	91-2564304	222,064
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PLANNING AND CONSERVATION DEPARTMENT  
508 NEW YORK AVENUE  
SHEBOYGAN, WI 53081

IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	MOUNT DESERT BIOLOGICAL LABORATORY PO BOX 35 OLD BAR HARBOR RD SALISBURY COVE, ME 04672	01-0202467	17,855
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	SANDY RIVER BASIN WATERSHED COUNCIL PO BOX 869 SANDY, OR 97055	93-1294148	31,000
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	FLORENCE CRITTENTON SERVICES OF COLORADO 55 SOUTH ZUNI STREET DENVER, CO 80223	84-0429686	10,000
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	COUNCIL FOR WATERSHED HEALTH 700 NORTH ALAMEDA STREET LOS ANGELES, CA 90012	95-4589325	6,000
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	FRENCH AND PICKERING CREEKS CONSERVATION TRUST INC 511 KIMBERTON ROAD PHOENIXVILLE, PA 19460	23-6429095	100,000
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	CALAPOOIA WATERSHED COUNCIL PO BOX 844 BROWNSVILLE, OR 97327	26-4228349	102,294
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	SALT LAKE CITY FILM CENTER AND ARTISTS COLLABORATIVE 122 SOUTH MAIN STREET SALT LAKE CITY, UT 84101	76-3077659	6,500
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

## Desc. of Non-Cash Asst.

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

Purpose of grant	Conservation Activities		
<b>Name and address</b>	MASSACHUSETTS DIVISION OF MARINE FISHERIES 251 CAUSEWAY STREET SUITE 400 BOSTON, MA 02114	91-9674316	9,837
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SONOMA COUNTY AGRICULTURAL PRESERVATION AND OPEN SPACE DISTRICT 747 MENDOCINO AVE STE 100 SANTA ROSA, CA 94501	94-6000539	24,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CITY BLOSSOMS INC 516 KENNEDY STREET NORTHWEST WASHINGTON, DC 20011	26-2335764	6,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	WILDLIFE CONSERVATION SOCIETY 212 SOUTH WALLACE AVENUE BOZEMAN, MT 59715	13-1740011	174,270
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF WASHINGTON 1501 EAST MADISON STREET SUITE 100 SEATTLE, WA 98122	91-6001537	167,767
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF OREGON PO BOX 3237 EUGENE, OR 97403	84-0950201	15,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF NEW HAMPSHIRE COOPERATIVE EXTENSION 59 COLLEGE ROAD TAYLOR HALL DURHAM, NH 03824	93-2551295	80,467
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

Purpose of grant	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF MAINE 5722 DEERING HALL ANALYTICAL LABORATORY ORONO, ME 04469	14-5391748	16,118
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
Purpose of grant	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF ILLINOIS ILLINOIS INDIANA SEA GRANT WEST PEABODY DRIVE 374 NSRC URBANA, IL 61801	37-6000511	75,684
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
Purpose of grant	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF IDAHO 875 PERIMETER DRIVE MS 3020 MOSCOW, ID 83844	82-6000945	81,627
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
Purpose of grant	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF HAWAII OFFICE OF RESEARCH SERVICES 2440 CAMPUSROAD BOX 368 HONOLULU, HI 96822	99-6000354	12,370
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
Purpose of grant	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF GEORGIA 180 EAST GREEN STREET ATHENS, GA 30602	26-6593571	10,696
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
Purpose of grant	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF FLORIDA CONTRACTS AND GRANTS ACCG SVC PO BOX 113001 GAINESVILLE, FL 32601	59-6002052	8,990
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
Purpose of grant	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF CALIFORNIA BERKELEY FOUNDATION GIANNINI HALL BERKELEY, CA 94720	94-8672335	7,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

Purpose of grant	Conservation Activities		
<b>Name and address</b>	RESEARCH FOUNDATION OF SUNY 200 BRAY HALL ONE FORESTRY DRIVE SYRACUSE, NY 13210	14-1368361	24,676
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	THE REGENTS OF THE UNIVERSITY OF CALIFORNIA UNIVERSITY OF CALIFORNIA 9500 GILMAN DRIVE MC 0009 LA JOLLA, CA 92093	95-6006144	820,398
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SOUTHERN ILLINOIS UNIVERSITY OFFICE OF SPONSORED PROJECTS ADMIN MAIL CODE 4723 900 SOUTH NORMAL AVENUE CARBONDALE, IL 62901	91-5375111	17,274
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MICHIGAN STATE UNIVERSITY BOARD OF TRUSTEES 426 AUDITORIUM ROAD ROOM 360 EAST LANSING, MI 48824	83-7354174	77,249
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	FLORIDA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICE 407 SOUTH CALHOUN STREET ROOM 121 TALLAHASSEE, FL 32399	59-0523985	24,817
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SANILAC CONSERVATION DISTRICT 50 E MILLER RD SANDUSKY, MI 48422	37-5110524	30,951
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	TAALA FUND PO BOX 702 TAHOLA, WA 98587	26-3980654	10,000
<b>IRC code section</b>	501(c)(3)		

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	TOWER FOUNDATION OF SAN JOSE STATE UNIVERSITY ONE WASHINGTON SQUARE SAN JOSE, CA 95192	91-5110027	157,309
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	ALASKA WILDERNESS LEAGUE 122 C STREET NW STE 240 WASHINGTON, DC 20001	52-1814742	10,000
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	HARDIN SOIL AND WATER CONSERVATION DISTRICT 12751 STATE ROUTE 309W KENTON, OH 43326	14-3610069	19,119
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	EARTH INNOVATION INSTITUTE 200 GREEN STREET SUITE 1 SAN FRANCISCO, CA 94111	27-3444564	15,000
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	THE TRUSTEES OF PRINCETON UNIVERSITY 701 CARNEGIE CENTER PRINCETON, NJ 08540	21-0634501	231,000
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	GULF OF MEXICO ALLIANCE 1151 ROBINSON STREET OCEAN SPRINGS, MS 39564	27-2968791	12,500
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	ORIENT LAND TRUST PO BOX 65 VILLA GROVE, CO 81155	84-1582988	6,000
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IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	BRISTOL BAY HERITAGE LAND TRUST PO BOX 1388 DILLINGHAM, AK 99576	59-0582361	60,144
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	GREATER OREGON CITY WATERSHED COUNCIL PO BOX 927 OREGON CITY, OR 97045	26-5646342	13,131
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SUSSEX COUNTY MUNICIPAL UTILITIES GROUP 34 SOUTH ROUTE 94 LAFAYETTE, NJ 07848	95-1447143	30,739
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	BRODHEAD WATERSHED ASSOCIATION PO BOX 339 HENRYVILLE, PA 18332	23-2564522	66,493
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	GRAND STAIRCASE ESCALANTE PARTNERS 745 HIGHWAY 89 EAST KANAB, UT 84741	34-1987583	16,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	HAA AANI COMMUNITY DEVELOPMENT FUND INC ONE SEALASKA PLAZA SUITE 400 JUNEAU, AK 99801	45-4295940	100,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SANTA MONICA BAY RESTORATION FOUNDATION 320 WEST 4TH STREET SUITE 200 LOS ANGELES, CA 90013	33-0420271	33,551
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

<b>Name and address</b>	FORT BRAGG GROUND FISH ASSOCIATION 20501 NOTTINGHAM COURT FORT BRAGG, CA 95437	30-0747064	6,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	INDIANA DEPARTMENT OF AGRICULTURE ONE CAPITOL AVENUE INDIANAPOLIS, IN 46204	45-4352104	77,895
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	ST LOUIS REGIONAL PUBLIC MEDIA INC 3655 OLIVE STREET ST LOUIS, MO 63108	43-0685345	22,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	LAUREN ASHLEY SMITH 15866 SOUTHEAST RIVER ROAD MILWAUKIE, OR 97267	00-4900585	7,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	INDIANA NATURAL RESOURCE FOUNDATION 402 WEST WASHINGTON STREET W256 INDIANAPOLIS, IN 46204	84-2530405	47,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	WILDLAND RESTORATION INTERNATIONAL INC PO BOX 1983 DUXBURY, MA 02331	63-7026856	17,347
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	FLORIDA FISH AND WILDLIFE CONSERVATION COMMISSION PO BOX 6150 CLARION, IA 50525	13-2784337	29,985
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	WRIGHT COUNTY SOIL AND WATER CONSERVATION DISTRICT 1133 CENTRAL AVENUE WEST	92-7852138	15,543

	TALLAHASSEE, FL 32314		
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	GENESEE FINGER LAKES REGIONAL PLANNING COUNCIL 50 WEST MAIN STREET ROCHESTER, NY 14614	16-1089589	26,169
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NORTH POCONO CARE 123 BEAR LAKE ROAD THORNHUSRT, PA 18424	23-2739641	8,983
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MAINE COAST FISHERMENS ASSOCIATION 14 MAINE STREET SUITE 412 GH BOX 40 BRUNSWICK, ME 04011	13-4337702	22,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	EAST STROUDSBURG UNIVERSITY 200 PROSPECT STREET EAST STROUDSBURG, PA 18301	51-9209009	39,446
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	COMMONWEALTH PUBLIC BROADCASTING CORPORATION 23 SESAME STREET RICHMOND, VA 23235	54-0735782	9,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	LAND TRUST OF NORTH ALABAMA 2707 ARTIE STREET SOUTHWEST SUITE 6 HUNTSVILLE, AL 35805	63-0974278	5,923
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	GUNNISON CONSERVATION DISTRICT 216 NORTH COLORADO STREET GUNNISON, CO 81230	84-0754109	27,532

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
<b>Name and address</b>	SOUTHEAST ALASKA WILDERNESS EXPLORATION ANALYSIS AND DISCOVERY PO BOX 306 GUSTAVUS, AK 99826	92-0168869	94,625
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
<b>Name and address</b>	THE CORPS NETWORK 1275 K STREET NORTHWEST SUITE 1050 WASHINGTON, DC 20005	52-1480202	38,148
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
<b>Name and address</b>	NORTH BRANCH LAND TRUST 11 CARVERTON ROAD TRUCKSVILLE, PA 18708	23-7755642	10,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
<b>Name and address</b>	RANNEY SCHOOL 235 HOPE ROAD TINTON FALLS, NJ 07724	22-1853774	30,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
<b>Name and address</b>	OCEAN COUNTY COLLEGE COLLEGE DRIVE PO BOX 2001 TOMS RIVER, NJ 08754	22-1757756	6,971
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
<b>Name and address</b>	OHIO NORTHERN UNIVERSITY 525 SOUTH MAIN STREET ADA, OH 45810	34-4429091	15,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
<b>Name and address</b>	STEVENS INSTITUTE OF TECHNOLOGY 1 CASTLE POINT ON HUDSON HOBOKEN, NJ 07030	22-1487354	32,388
IRC code section	501(c)(3)		
Method of valuation			

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	COMMUNITY FOUNDATION OF WESTERN NEVADA 50 WASHINGTON STREET SUITE 300A RENO, NV 89503	88-0370179	8,450
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IRC code section 501(c)(3)

Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	NATIONAL CORN GROWERS ASSOCIATION 632 CEPI DRIVE CHESTERFIELD, MO 63005	42-0897662	40,000
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IRC code section 501(c)(3)

Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	NEW JERSEY NATURAL LANDS TRUST 501 EAST STATE STREET PO BOX 420 MAIL CODE 501 04 TRENTON, NJ 08625	26-0917573	25,000
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IRC code section 501(c)(3)

Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	FRIENDS OF THE LOS ANGELES RIVER 570 WEST AVENUE 26 SUITE 250 LOS ANGELES, CA 90065	95-4171497	25,000
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IRC code section 501(c)(3)

Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	ROWAN UNIVERSITY 201 MULLICA HILL ROAD ROBINSON HALL GLASSBORO, NJ 08028	52-6421854	35,000
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IRC code section 501(c)(3)

Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	AMERICAN RIVER CONSERVANCY PO BOX 562 COLOMA, CA 95613	68-0195752	255,024
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IRC code section 501(c)(3)

Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	CHAMA PEAK LAND ALLIANCE 1309 EAST 3RD AVENUE SUITE 8 DURANGO, CO 81301	27-4506183	155,768
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IRC code section 501(c)(3)

Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	CITY OF AUBURN AUBURN HALL 60 COURT STREET AUBURN, ME 04210	92-2027755	8,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NEW HAMPSHIRE SUSTAINABLE ENERGY ASSOCIATION 54 PORTSMOUTH STREET CONCORD, NH 03301	20-1013532	20,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CITY PARKS FOUNDATION 830 FIFTH AVENUE NEW YORK, NY 10065	13-3561657	106,485
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	DELTA INSTITUTE 35 EAST WACKER DRIVE SUITE 1200 CHICAGO, IL 60601	36-4210191	49,209
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MCLEAN COUNTY SOIL AND WATER CONSERVATION DISTRICT 402 NORTH KAYS DRIVE NORMAL, IL 61761	95-4971836	30,358
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	BIG HOLE WATERSHED COMMITTEE PO BOX 21 DIVIDE, MT 59727	11-3737644	8,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	LOS ANGELES PARKS FOUNDATION 11973 SAN VICENTE BOULEVARD SUITE 219 LOS ANGELES, CA 90049	26-2358338	250,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		

<b>Name and address</b>	WYOMING GAME AND FISH DEPARTMENT 5400 BISHOP BOULEVARD CHEYENNE, WY 82006	42-6621836	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF COLORADO FOUNDATION 1800 GRANT STREET SUITE 725 DENVER, CO 80203	23-6571917	9,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	THE OZARK REGIONAL LAND TRUST INC PO BOX 1512 COLUMBIA, MO 65205	43-1304715	8,839
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MANADA CONSERVANCY PO BOX 25 HUMMELSTOWN, PA 17036	25-1784517	7,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	FOREST INVESTMENT ASSOCIATES 15 PIEDMONT CENTER SUITE 1250 ATLANTA, GA 30305	68-5201357	1,217,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	BERKS NATURE 25 NORTH 11TH STREET READING, PA 19601	23-1966295	15,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CENTRAL PENNSYLVANIA CONSERVANCY 401 EAST LOUTHER STREET SUITE 308 CARLISLE, PA 17013	23-2191037	21,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

<b>Name and address</b>	LEBANON VALLEY CONSERVANCY INC 752 WILLOW STREET SUITE E LEBANON, PA 17046	25-1866023	7,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CHILILI LAND GRANT 14 OLD CHILILI ROAD TIJERAS, NM 87059	80-0438673	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	FAITH IN PLACE 70 EAST LAKE STREET SUITE 920 CHICAGO, IL 60601	36-4540756	19,769
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	ANACOSTIA WATERSHED SOCIETY INC 4302 BALTIMORE AVENUE BLADENSBURG, MD 20710	52-1666511	15,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	PLANNED PARENTHOOD OF WESTERN PENNSYLVANIA 933 LIBERTY AVENUE PITTSBURGH, PA 15222	25-0965474	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CENTRAL INDIANA LAND TRUST INC 1500 NORTH DELAWARE INDIANAPOLIS, IN 46202	35-1816493	163,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	LACKAWANNA COLLEGE 501 VINE STREET SCRANTON, PA 18509	24-0839402	6,200
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	TOWN OF PINEDALE	68-2957866	12,500

	PO BOX 709 210 WEST PINE STREET PINEDALE, WY 82941		
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	RANDOLPH MACON COLLEGE PO BOX 5005 ASHLAND, VA 23005	54-0505940	15,618
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	PONDEROSA ADVISORS 621 17TH STREET SUITE 2800 DENVER, CO 80293	45-4227431	20,000
<b>IRC code section</b>			
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	HALF MOON BAY COMMERCIAL FISHERIES TRUST 580 MYRTLE STREET HALF MOON BAY, CA 94019	47-4501396	52,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	ORENDA WILDLIFE LAND TRUST INC PO BOX 669 WEST BARNSTABLE, MA 02668	22-2719760	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	BUFFALO NIAGARA RIVERKEEPER 721 MAIN STREET BUFFALO, NY 14203	25-6736112	147,015
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CLIMATE SOLUTIONS 1402 3RD AVENUE SUITE 1305 SEATTLE, WA 98101	91-1123302	10,065
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SOUTH DAKOTA COMMUNITY FOUNDATION 1714 NORTH LINCOLN AVENUE PIERRE, SD 57501	46-0398115	100,000
<b>IRC code section</b>	501(c)(3)		

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	THE ALLIANCE PO BOX 21852 SEATTLE, WA 98111	35-2544884	20,000
<b>IRC code section</b>	501(c)(3)		

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	NEW SHOREHAM SCHOOL DEPARTMENT PO BOX 1890 BLOCK ISLAND, RI 02807	58-3923983	12,404
<b>IRC code section</b>	501(c)(3)		

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	THE AMERICAS FOR THE ARTS 854 15TH STREET BOULDER, CO 80302	32-0261204	10,000
<b>IRC code section</b>	501(c)(3)		

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	THOUSAND ISLANDS LAND TRUST PO BOX 238 CLAYTON, NY 13624	22-2629183	5,770
<b>IRC code section</b>	501(c)(3)		

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	COLUMBIA LAND CONSERVANCY 49 MAIN STREET CHATHAM, NY 12037	91-4312044	1,707,746
<b>IRC code section</b>	501(c)(3)		

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	RESOURCE CONSERVATION DISTRICT OF MONTEREY COUNTY 744-A LAGUARDIA STREET SALINAS, CA 93905	77-0438392	111,970
<b>IRC code section</b>	501(c)(3)		

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	STOCKTON UNIVERSITY 101 VERA KING FARRIS DRIVE GALLOWAY, NJ 08205	22-2832788	7,557
<b>IRC code section</b>	501(c)(3)		

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	TRINIDAD ABSTRACT AND TITLE COMPANY 301 NORTH COMMERCIAL STREET TRINIDAD, CO 81082	47-7603965	35,000
<b>IRC code section</b>			
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	COLORADO CATTLEMENS AGRICULTURAL LAND TRUST 8833 RALSTON ROAD ARVADA, CO 80002	45-1153926	7,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	FRIENDS OF GEORGIA STATE PARKS AND HISTORIC SITES INC 199 SOUTH ERWIN STREET SUITE 100 CARTERSVILLE, GA 30121	58-2046056	28,621
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	RIDGE AND VALLEY CONSERVANCY PO BOX 146 16 MAIN STREET BLAIRSTOWN, NJ 07825	34-1832047	100,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CITY OF COTTONWOOD 827 NORTH MAIN STREET COTTONWOOD, AZ 86326	91-2047608	45,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF TOLEDO 2801 WEST BANCROFT STREET MS 455 TOLEDO, OH 43606	34-6401483	8,604
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	ALLIANCE JOBS AND CLEAN ENERGY 1402 3RD AVENUE SUITE 1305 SEATTLE, WA 98101	91-1123302	40,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

Purpose of grant	Conservation Activities		
<b>Name and address</b>	AMERICAN SOCIETY OF AGRONOMY INC 5585 GUILDFORD ROAD MADISON, WI 53711	39-0808552	35,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	VANDERBURGH COUNTY 921 NORTH PARK DRIVE EVANSVILLE, IN 47710	22-6775529	5,600
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NORTH CLACKAMAS URBAN WATERSHED COUNCIL 1900 SOUTHEAST MILPORT ROAD SUITE C MILWAUKIE, OR 97222	27-1160027	25,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CA SIERRA TITLE COMPANY 289 MAIN STREET CHESTER, CA 96020	24-3027881	1,215,000
<b>IRC code section</b>			
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SOUTHERN CONSERVATION TRUST 192 MCINTOSH TRAIL PEACHTREE CITY, GA 30269	58-3920562	100,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NEW ENGLAND GRASSROOTS ENVIRONMENTAL FUND INC PO BOX 611 NEWMARKET, NH 03857	03-0364677	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	PFLEGER INSTITUTE OF ENVIRONMENTAL RESEARCH 901 B PIER VIEW WAY RESEARCH OCEANSIDE, CA 92054	33-0735400	48,600
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		

<b>Name and address</b>	PEOPLE FOR A CLEAN AND HEALTHY BAY 2350 KERNER BOULEVARD SUITE 250 SAN RAFAEL, CA 94901	47-5267997	375,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MIDDLE FORK WILLAMETTE WATERSHED COUNCIL PO BOX 27 LOWELL, OR 97452	26-0813058	6,442
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	REEF CHECK FOUNDATION 13723 FIJI WAY SUITE B2 MARINA DEL REY, CA 90292	95-4858649	36,480
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MONTEREY COUNTY WATER RESOURCES AGENCY 893 BLANCO CIRCLE SALINAS, CA 93901	39-5810343	30,088
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	PROVO CITY CORPORATION PO BOX 1849 ATTENTION FINANCE PROVO, UT 84603	34-5813404	75,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	STEPHEN PETRONIO DANCE COMPANY INC 140 SECOND AVENUE SUITE 504 NEW YORK, NY 10003	22-2742906	100,000
<b>IRC code section</b>			
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	RURAL SERVICES DIVISION OF THE ARKANSAS ECONOMIC DEVELOPMENT COMMISSION 900 WEST CAPITOL AVENUE SUITE 400 LITTLE ROCK, AR 72201	47-6490305	100,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	SWAN VALLEY CONNECTIONS 6887 MT HIGHWAY 83 CONDON, MT 59826	81-0512368	21,145
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IRC code section 501(c)(3)

Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	PRESIDENT AND FELLOWS OF MIDDLEBURY COLLEGE 460 PIERCE STREET MONTEREY, CA 93940	03-0179298	45,000
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IRC code section 501(c)(3)

Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	GREAT BAY STEWARDS INC 89 DEPOT ROAD GREENLAND, NH 03840	02-0482897	12,935
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IRC code section 501(c)(3)

Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	RUBY VALLEY CONSERVATION DISTRICT PO BOX 295 SHERIDAN, MT 59749	68-9978137	5,500
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IRC code section 501(c)(3)

Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	SAN FRANCISCANS FOR BETTER SUSTAINABLE PARKS 1663 MISSION STREET SUITE 320 SAN FRANCISCO, CA 94103	47-4842404	25,000
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IRC code section 501(c)(3)

Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	STEWARDSHIP PARTNERS 1411 FOURTH AVENUE SUITE 1425 SEATTLE, WA 98101	91-1939506	28,000
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IRC code section 501(c)(3)

Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	INTEGRAL ECOLOGY RESEARCH CENTER 431 FIRST AVENUE PO BOX 52 BLUE LAKE, CA 95525	20-1687238	34,999
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IRC code section 501(c)(3)

Method of valuation

## Desc. of Non-Cash Asst.

<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	COMMUNITY FOUNDATION OF NORTHERN COLORADO 4745 WHEATON DRIVE FORT COLLINS, CO 80525	84-0699243	100,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MISSISSIPPI SOIL AND WATER CONSERVATION COMMISSION 680 MONROE STREET JACKSON, MS 39202	81-2984828	124,535
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	ALASKA SUSTAINABLE FISHERIES TRUST PO BOX 2106 SITKA, AK 99835	27-0594449	35,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CONSERVATION DISTRICTS OF IOWA 945 SOUTHWEST ANKENY ROAD SUITE A ANKENY, IA 50023	51-4491689	45,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	PROJECT ALS INC 801 RIVERSIDE DRIVE SUITE 6G NEW YORK, NY 10032	13-4019464	15,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	AMARGOSA LAND TRUST PO BOX 63 SHOSHONE, CA 92384	87-0748171	50,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	TOWN OF MT CHASE 1094 SHIN POND ROAD MT CHASE, ME 04765	56-4641931	22,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	MASSACHUSETTS DEPARTMENT OF AG RESOURCES 251 CAUSEWAY STREET SUITE 500 BOSTON, MA 02114	20-0694492	50,000
<b>IRC code section</b>	501(c)(3)		

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	JACKSON SOIL AND WATER CONSERVATION DISTRICT 2741 PENNSYLVANIA AVENUE SUITE 6 MARIANNA, FL 32448	91-0172388	33,599
<b>IRC code section</b>	501(c)(3)		

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	SANTA CLARA VALLEY OPEN SPACE AUTHORITY 6980 SANTA TERESA BOULEVARD SUITE 100 SAN JOSE, CA 95119	13-4845064	43,125
<b>IRC code section</b>	501(c)(3)		

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	THE WATERING HOLE FOUNDATION INC 712 ROYAL STREET NEW ORLEANS, LA 70116	46-1662961	9,750
<b>IRC code section</b>	501(c)(3)		

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	TRIANGLE COMMUNITY FOUNDATION 324 BLACKWELL STREET SUITE 1220 DURHAM, NC 27701	56-1380796	47,705
<b>IRC code section</b>	501(c)(3)		

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	COALITION FOR GREEN CAPITAL 1875 CONNECTICUT AVENUE NORTHWEST 10TH FLOOR WASHINGTON, DC 20009	90-0868299	7,000
<b>IRC code section</b>	501(c)(3)		

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	THE GREENING OF DETROIT 1418 MICHIGAN AVENUE DETROIT, MI 48216	31-0036036	6,156
<b>IRC code section</b>	501(c)(3)		

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	LINCOLN COUNTY SOIL CONSERVATION DISTRICT 820 WILLIAM D JONES BOULEVARD FAYETTEVILLE, TN 37334	62-1451254	81,834
<b>IRC code section</b>	501(c)(3)		

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	LOS ANGELES COUNTY MUSEUM OF NATURAL HISTORY FOUNDATION 900 EXPOSITION BOULEVARD LOS ANGELES, CA 90007	95-6132185	35,000
<b>IRC code section</b>	501(c)(3)		

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	MAINE RIVERS PO BOX 782 YARMOUTH, ME 04096	02-0556861	10,000
<b>IRC code section</b>	501(c)(3)		

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

**SCHEDULE J  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

Name of the organization

**Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.  
▶ Attach to Form 990.

▶ Information about Schedule J (Form 990) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

OMB No. 1545-0047

**2015**

**Open to Public Inspection**

Employer identification number

53-0242652

**NATURE CONSERVANCY**

**Part I Questions Regarding Compensation**

**1a** Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- |  |   |
|--|---|
| <input checked="" type="checkbox"/> First-class or charter travel  | <input checked="" type="checkbox"/> Housing allowance or residence for personal use |
| <input type="checkbox"/> Travel for companions                     | <input type="checkbox"/> Payments for business use of personal residence            |
| <input type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees              |
| <input type="checkbox"/> Discretionary spending account            | <input type="checkbox"/> Personal services (e.g., maid, chauffeur, chef)            |

**b** If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain . . . . .

	Yes	No
<b>1b</b>	✓	

**2** Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked in line 1a? . . . . .

<b>2</b>	✓	
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**3** Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

- |   |   |
|---|---|
| <input checked="" type="checkbox"/> Compensation committee              | <input checked="" type="checkbox"/> Written employment contract                     |
| <input checked="" type="checkbox"/> Independent compensation consultant | <input checked="" type="checkbox"/> Compensation survey or study                    |
| <input checked="" type="checkbox"/> Form 990 of other organizations     | <input checked="" type="checkbox"/> Approval by the board or compensation committee |

**4** During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

- a** Receive a severance payment or change-of-control payment? . . . . .
- b** Participate in, or receive payment from, a supplemental nonqualified retirement plan? . . . . .
- c** Participate in, or receive payment from, an equity-based compensation arrangement? . . . . .
- If "Yes" to any of lines 4a–c, list the persons and provide the applicable amounts for each item in Part III.

<b>4a</b>		✓
<b>4b</b>		✓
<b>4c</b>		✓

**Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5–9.**

**5** For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

- a** The organization? . . . . .
- b** Any related organization? . . . . .
- If "Yes" to line 5a or 5b, describe in Part III.

<b>5a</b>		✓
<b>5b</b>		✓

**6** For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

- a** The organization? . . . . .
- b** Any related organization? . . . . .
- If "Yes" on line 6a or 6b, describe in Part III.

<b>6a</b>		✓
<b>6b</b>		✓

**7** For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described on lines 5 and 6? If "Yes," describe in Part III . . . . .

<b>7</b>		✓
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**8** Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III . . . . .

<b>8</b>		✓
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**9** If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)? . . . . .

<b>9</b>		
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**Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

**Note:** The sum of columns (B)(i)–(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)–(D)	(F) Compensation in column (B) reported as deferred on prior Form 990	
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation					
1	Mark R Tercek, Director, President & CEO	(i)	719,989	0	11,838	19,631	13,236	764,694	0
		(ii)	0	0	0	0	0	0	0
2	Stephen C Howell, Chief Financial and Administrative Officer	(i)	371,213	0	11,746	21,200	14,748	418,907	0
		(ii)	0	0	0	0	0	0	0
3	Karen Berky, Division Director	(i)	239,087	0	2,220	17,661	744	259,712	0
		(ii)	0	0	0	0	0	0	0
4	William Ginn, EVP, Global Conservation Initiatives	(i)	369,465	0	13,156	21,200	8,589	412,410	0
		(ii)	0	0	0	0	0	0	0
5	Michael Sweeney, State Director	(i)	279,614	0	5,796	18,000	13,230	316,640	0
		(ii)	0	0	0	0	0	0	0
6	Brian McPeek, Chief Conservation Officer	(i)	540,059	0	9,990	18,000	14,748	582,797	0
		(ii)	0	0	0	0	0	0	0
7	Glenn Prickett, Chief External Affairs Officer	(i)	335,181	0	990	18,000	13,236	367,407	0
		(ii)	0	0	0	0	0	0	0
8	Angela Sosdian, Director Development & Gift Planning (Former)	(i)	276,097	8,500	4,753	21,200	8,584	319,134	0
		(ii)	0	0	0	0	0	0	0
9	Peter Kareiva, Chief Scientist (Former)	(i)	242,299	0	3,183	18,462	10,179	274,123	0
		(ii)	0	0	0	0	0	0	0
10	Mark Burget, Executive VP and Regional Director	(i)	432,575	0	10,518	21,200	13,649	477,942	0
		(ii)	0	0	0	0	0	0	0
11	Janine Wilkin, Chief of Staff	(i)	245,181	0	3,032	18,000	13,220	279,433	0
		(ii)	0	0	0	0	0	0	0
12	Wisla Heneghan, General Counsel	(i)	313,258	0	1,518	15,065	13,236	343,077	0
		(ii)	0	0	0	0	0	0	0
13	Joseph J Keenan, Managing Director	(i)	198,404	0	206,625	21,200	21,799	448,028	0
		(ii)	0	0	0	0	0	0	0
14	Charles Bedford, Regional Director	(i)	169,906	0	343,952	21,200	21,793	556,851	0
		(ii)	0	0	0	0	0	0	0
15	Peter Wheeler, Vice President	(i)	360,582	0	0	0	0	360,582	0
		(ii)	0	0	0	0	0	0	0
16	Lois Quam, Chief Operating Officer	(i)	396,538	0	10,518	13,077	101	420,234	0
		(ii)	0	0	0	0	0	0	0

**Part III Supplemental Information**

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Schedule J, Part I, Line 1a - Consistent with the Conservancy's Standard Operating Procedure for Travel and Reporting and its Financial Management Handbook, and in very limited circumstances, key Employees have purchased 1st class airfare. The circumstances included: 1) when no economy fares were available and the employee's business schedule required them to take the flight; and (2) when the employee's changing business schedule required them to book a refundable ticket and there we no difference in price between first class and economy. Further, Key Employees working outside the US may receive housing allowances as part of their participation in the Conservancy's Global Mobility Program.

**SCHEDULE J  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Continuation Sheet for Schedule J (Form 990)**

▶ Attach to Form 990 to list additional information for Schedule J (Form 990), Part II.

OMB No. 1545-0047

**2015**

**Open to Public  
Inspection**

Name of the organization

**NATURE CONSERVANCY**

Employer identification number

**53**

**0242652**

**Part I Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (Schedule J, Part II)**

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
Justin Adams, Global Managing Director, Lands	(i)	291,735	0	0	0	0	291,735	0
	(ii)	0	0	0	0	0	0	0
JeanLouis B Ecochard, Chief Information Officer	(i)	310,743	0	0	0	0	310,743	0
	(ii)	0	0	0	0	0	0	0
Matthew Brown, Deputy Regional Director	(i)	153,083	3,000	146,284	8,308	21,760	332,435	0
	(ii)	0	0	0	0	0	0	0
William Ulfelder, New York Executive Director	(i)	305,052	0	8,284	18,000	14,748	346,084	0
	(ii)	0	0	0	0	0	0	0
Cynthia Smith, Vice President Human Resources	(i)	299,205	0	4,356	21,200	9,669	334,430	0
	(ii)	0	0	0	0	0	0	0
R Geoffrey Rochester, Director Marketing	(i)	288,412	0	2,750	15,116	5,217	311,495	0
	(ii)	0	0	0	0	0	0	0
Philip Tabas, Special Counsel - North American Region	(i)	277,883	5,000	9,918	16,110	8,584	317,495	0
	(ii)	0	0	0	0	0	0	0
Lynn Hale, Global Managing Director, Oceans (Former)	(i)	180,345	20,000	4,748	16,062	486	221,641	0
	(ii)	0	0	0	0	0	0	0
Jim Asp, Chief Development Officer	(i)	194,062	100,000	99,593	189,210	2,645	585,510	0
	(ii)	0	0	0	0	0	0	0
Mario D'Amico, Chief Marketing Officer	(i)	271,714	30,000	2,580	2,985	5,989	313,268	0
	(ii)	0	0	0	0	0	0	0
Guilio Boccaletti, Chief Stragety Officer & Global Managing Director, Water	(i)	256,815	0	1,620	0	16,874	275,309	0
	(ii)	0	0	0	0	0	0	0
Maria Damanaki, Global Managing Director, Oceans	(i)	282,643	0	0	0	0	282,643	0
	(ii)	0	0	0	0	0	0	0
Santiago Gowland, Regional Director (Part Year)	(i)	180,282	43,385	39,144	0	7,637	270,448	0
	(ii)	0	0	0	0	0	0	0
Aurelio Ramos, Regional Managing Director (Part Year)	(i)	247,959	0	5,654	18,000	12,558	284,171	0
	(ii)	0	0	0	0	0	0	0
Lynn Scarlett, Managing Directr for Public Policy	(i)	259,838	0	7,241	20,996	5,207	293,282	0
	(ii)	0	0	0	0	0	0	0
Thomas Neises, VP & Associate Chief Development Officer	(i)	281,170	0	846	18,000	5,781	305,797	0
	(ii)	0	0	0	0	0	0	0

**SCHEDULE K  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Supplemental Information on Tax-Exempt Bonds**

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Part VI.

▶ Attach to Form 990.

▶ Information about Schedule K (Form 990) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

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**2015**

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Inspection**

Name of the organization

**NATURE CONSERVANCY**

Employer identification number

**53-0242652**

**Part I Bond Issues**

	(a) Issuer name	(b) Issuer EIN	(c) CUSIP #	(d) Date issued	(e) Issue price	(f) Description of purpose	(g) Defeased		(h) On behalf of issuer		(i) Pooled financing	
							Yes	No	Yes	No	Yes	No
<b>A</b>	Colorado Educational and Cultural Facilities Authority	84-0896726	19645RPA3	02/01/2012	144,435,000	Convert 2008 TE Bonds		✓		✓		✓
<b>B</b>												
<b>C</b>												
<b>D</b>												

**Part II Proceeds**

		A		B		C		D	
<b>1</b>	Amount of bonds retired . . . . .	18,105,000							
<b>2</b>	Amount of bonds legally defeased . . . . .	0							
<b>3</b>	Total proceeds of issue . . . . .	144,435,000							
<b>4</b>	Gross proceeds in reserve funds . . . . .	0							
<b>5</b>	Capitalized interest from proceeds . . . . .	0							
<b>6</b>	Proceeds in refunding escrows . . . . .	0							
<b>7</b>	Issuance costs from proceeds . . . . .	915,000							
<b>8</b>	Credit enhancement from proceeds . . . . .	0							
<b>9</b>	Working capital expenditures from proceeds . . . . .	0							
<b>10</b>	Capital expenditures from proceeds . . . . .	143,520,000							
<b>11</b>	Other spent proceeds . . . . .	0							
<b>12</b>	Other unspent proceeds . . . . .	0							
<b>13</b>	Year of substantial completion . . . . .	2012							
		Yes	No	Yes	No	Yes	No	Yes	No
<b>14</b>	Were the bonds issued as part of a current refunding issue? . . . . .	✓							
<b>15</b>	Were the bonds issued as part of an advance refunding issue? . . . . .		✓						
<b>16</b>	Has the final allocation of proceeds been made? . . . . .	✓							
<b>17</b>	Does the organization maintain adequate books and records to support the final allocation of proceeds? . . . . .	✓							

**Part III Private Business Use**

		A		B		C		D	
		Yes	No	Yes	No	Yes	No	Yes	No
<b>1</b>	Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds? . . . . .		✓						
<b>2</b>	Are there any lease arrangements that may result in private business use of bond-financed property? . . . . .	✓							

**Part III Private Business Use (Continued)**

	A		B		C		D	
	Yes	No	Yes	No	Yes	No	Yes	No
<b>3a</b> Are there any management or service contracts that may result in private business use of bond-financed property? . . . . .		✓						
<b>b</b> If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed property?								
<b>c</b> Are there any research agreements that may result in private business use of bond-financed property? . . . . .		✓						
<b>d</b> If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property?								
<b>4</b> Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government . . . ▶		0.053 %		%		%		%
<b>5</b> Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government . . . ▶		0 %		%		%		%
<b>6</b> Total of lines 4 and 5 . . . . .		0.053 %		%		%		%
<b>7</b> Does the bond issue meet the private security or payment test? . . . . .	✓							
<b>8a</b> Has there been a sale or disposition of any of the bond-financed property to a nongovernmental person other than a 501(c)(3) organization since the bonds were issued?		✓						
<b>b</b> If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of . . . . .		%		%		%		%
<b>c</b> If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1.141-12 and 1.145-2? . . . . .								
<b>9</b> Has the organization established written procedures to ensure that all nonqualified bonds of the issue are remediated in accordance with the requirements under Regulations sections 1.141-12 and 1.145-2? . . . . .	✓							

**Part IV Arbitrage**

	A		B		C		D	
	Yes	No	Yes	No	Yes	No	Yes	No
<b>1</b> Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate? . . . . .		✓						
<b>2</b> If "No" to line 1, did the following apply? . . . . .								
<b>a</b> Rebate not due yet? . . . . .		✓						
<b>b</b> Exception to rebate? . . . . .		✓						
<b>c</b> No rebate due? . . . . .		✓						
If "Yes" to line 2c, provide in Part VI the date the rebate computation was performed . . . . .								
<b>3</b> Is the bond issue a variable rate issue? . . . . .	✓							
<b>4a</b> Has the organization or the governmental issuer entered into a qualified hedge with respect to the bond issue? . . . . .		✓						
<b>b</b> Name of provider . . . . .								
<b>c</b> Term of hedge . . . . .								
<b>d</b> Was the hedge superintegrated? . . . . .								
<b>e</b> Was the hedge terminated? . . . . .								



**SCHEDULE M  
(Form 990)**

**Noncash Contributions**

OMB No. 1545-0047

**2015**

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Department of the Treasury  
Internal Revenue Service

- ▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.
- ▶ Attach to Form 990.
- ▶ Information about Schedule M (Form 990) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

Name of the organization

Employer identification number

**NATURE CONSERVANCY**

**53-0242652**

**Part I Types of Property**

	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1				
2				
3				
4				
5				
6	✓	4	16,388	Comparable Sales
7				
8				
9	✓	1377	26,739,653	Avg. Sales Price
10	✓	2	985,090	Appraised Value
11				
12				
13				
14	✓	57	33,405,874	Appraised Value
15	✓	22	4,382,000	Appraised Value
16				
17				
18				
19				
20				
21				
22				
23				
24				
25	✓	6	9,851,703	Comparable Sales
26	✓	175	3,493,049	Comparable Sales
27				
28				

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement . . . . . **29** **107**

	Yes	No
30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period? . . . . .		✓
b If "Yes," describe the arrangement in Part II.		
31 Does the organization have a gift acceptance policy that requires the review of any non-standard contributions? . . . . .	✓	
32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions? . . . . .		✓
b If "Yes," describe in Part II.		
33 If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.		



**SCHEDULE O**  
**(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

Name of the organization

**Supplemental Information to Form 990 or 990-EZ**

Complete to provide information for responses to specific questions on  
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

OMB No. 1545-0047

**2015**

**Open to Public  
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**NATURE CONSERVANCY**

Employer identification number

53-0242652

Form 990, Part III, Line 4a - NORTH AMERICA. The lands and waters of North America do not just provide us with food, clothing and shelter, they also define us as a people. From the purple mountain majesties that inspired American patriotism to the crystal waters of the Caribbean that unite island nations to the coastal rainforests of Canada where people have lived for more than 10,000 years, the natural systems of North America have shaped cultures and built countries. But as our communities and economies grow, so does the pressure on these systems. The future of life depends on how we grow our food, develop our energy, use our water and build our cities. Science tells us that the only way to save nature is to also address the challenges facing people. The Nature Conservancy began in North America 65 years ago, and our long history with the people, businesses and governments across the region make us well suited to take on these challenges. As climate change increases the risk of floods and damaging storms, we are working with engineering firms and government agencies to use natural solutions, such as restoring tidal marshes and oyster reefs, to shield people and support wildlife. With energy development having the potential to impact 50 million acres across the United States, we are working with businesses to protect our most fragile and important natural areas while also supporting innovation to create affordable clean energy. As the demand for food increases, the Conservancy is partnering with farmers and agriculture businesses to improve practices that protect the fertile lands and waters of North America while feeding an ever growing population. And with more than 80 percent of Americans living in urban areas we are partnering with local communities to demonstrate how nature can help cities thrive and urban populations can play an essential role in sustaining the lands and waters on which all life depends. An Energized Future, United States. From prolonged droughts to flooded coastlines, no two U.S. states face exactly the same challenges from climate change. The Nature Conservancy's 50 state climate strategy targets these differences by helping each state take its best next step forward toward large scale, meaningful emissions reduction. The strategy found success this year in New Hampshire, where the Conservancy worked with the New Hampshire Sustainable Energy Association and partners to defeat a proposal that would have depleted the states Renewable Energy Fund. The effort restored tens of millions of dollars to clean energy investment. We also completed extensive public opinion research in many other states. The results were encouraging, including, New York displayed unprecedented support for increased renewable energy, West Virginia showed interest in reshaping its economy to include clean energy, Washington revealed a path to a statewide price on carbon. This valuable research will guide our climate policy in each state and help us reach key stakeholders. A Filter for River and Gulf, Atchafalaya River Basin. the Atchafalaya River Basin of Louisiana works like a set of kidneys for the Mississippi River, filtering millions of gallons of water from the Mississippi before reaching the Gulf of Mexico. The deep woods, fertile marshes and meandering waters of this million acre floodplain are home to more than 300 species of wildlife, including the Louisiana black bear, American alligator and more than 100 different aquatic species, as well as numerous native plants. The Nature Conservancy acquired 5,359 acres in this fertile basin, a hallmark first step of a long term initiative to conserve and restore Americas great swamp forest. In addition to its native plants and wildlife, the basin also is essential to local Cajun communities who still live off the land and whose cultural identity is firmly grounded in a sense of place. Winning In Overtime, United States. After months of uncertainty, the U.S. Congress handed nature a win in overtime by reauthorizing the Land and Water Conservation Fund. The program, which had been allowed to expire in October 2015 after 50 years of safeguarding lands and waters nationwide, was reauthorized in December for another three years. Additionally, Congress provided 450 million dollars in funding for the program for the coming year. LWCF, a program that allocates royalty revenues paid by energy companies for offshore oil and gas drilling, has benefited all 50 U.S. states and 98 percent of U.S. counties since its inception, supporting the protection of more than 5 million acres of lands and more than 29,000 recreation facilities. To support the reauthorization of LWCF, the Conservancy continued its decades long tradition of working closely with local, state and national partners and mobilizing supporters to appeal directly to members of Congress. LWCF was a focus during the Conservancys 2015 Advocacy Day, where trustees from around the country visited Capitol Hill to encourage support for this vital program that delivers important economic, recreational and natural resource benefits to the American people. Cultivating Caribbean Corals, Caribbean. The Conservancy and its partners built on previous success this year in growing and replanting corals throughout the Caribbean. We established new coral nurseries in the British Virgin Islands, Grenada and Cuba, then led local trainings on how to monitor and maintain these nurseries to produce healthy corals. Thousands of young corals already have been transplanted successfully onto nearby damaged reefs. Additionally, we are working to identify corals with stronger genetic resistance to warmer temperatures, acidification and pollution. Focusing restoration efforts on these species will give Caribbean reefs the best chance of adapting to current and future effects of climate change. Why do we need healthy coral reefs? Not only do these unique habitats protect island coastlines from climate change impacts, they also nurture young fish that will fill tomorrow's nets and support the livelihoods, from fishers to dive guides, of many people throughout the Caribbean. Securing an Indigenous Homeland, Northwest Territories, Canada. The people of Canadas Lutsel Ke Dene First Nations are tied to their remote forest and tundra homeland in a way few of us can imagine. They believe the Upper Thelon River is the place where God began, the very spot where their people were created. In recent decades, an avalanche of diamond mining claims and proposed new construction have threatened those lands. As the Lutsel Ke have engaged in a more than 40 year process to protect their home by designating it a national park, the Conservancy has supported those efforts by contributing state of the art mapping, conservation planning and funding for local programs. The 14,000 square kilometer Thaidene Nene national park reserve is expected to be formally announced in 2017 in celebration of Canadas 150th birthday. Planting Healthy Air, United States. From Seattle to Atlanta, American cities can improve their residents health by planting

## Supplemental Information (Continued)

more street trees. New Conservancy science demonstrates the potential for urban trees to remove air pollution and reduce temperatures. The analysis, available online at [nature.org](http://nature.org), offers a deep dive into the potential for trees to save lives and improve human health in 245 cities globally, including 27 in the U.S. While New York, Philadelphia and Chicago show particularly high potential, the data indicates that every city has neighborhoods where trees are an efficient and cost effective solution. Trees can reduce fine particulate matter concentrations by a quarter and cool their immediate vicinity by as much as 4 degrees F. The study indicates that in major cities, a tree planting investment of just 4 dollars per resident could improve the health of tens of millions. Over the next year, the Healthy Trees, Healthy Cities program will use these findings to determine the best places to plant trees in several U.S. cities though a partnership with the Trust for Public Land.

Form 990, Part III, Line 4b - ASIA PACIFIC. With 60 percent of the worlds population and seven of the 10 largest cities, Asia Pacific is the fastest growing region in the world. Stretching from Mongolia to New Zealand, Myanmar to Micronesia, this geographically diverse region is home to a unique variety of cultures, traditions, natural systems and species. But Asia Pacific is at a crossroads, one that is emblematic of the challenges our world now faces as populations grow and become more urban. Increasing demands for food, water, housing and energy are placing enormous pressures on the region's many natural resources, including its tropical forests and fisheries, putting species, traditional communities and quality of life at risk. We feel these pressures more than any other region on the planet. The demand for timber, fish, and agricultural products, once coming primarily from the US and Europe, is now coming increasingly from the region itself as hundreds of millions of people move from poverty into the middle class. In many ways, as goes Asia Pacific, so goes the world. This combination of human development, economic growth and natural diversity is what makes the Asia Pacific a critical region for The Nature Conservancy. To address these challenges, we are working with communities, governments and industry across Mongolia, China, Indonesia, Australia, Myanmar and the Pacific Islands to build a more sustainable future for both nature and people. Living here and traveling in the region has been an eye opening experience. What I appreciate most about Asia Pacific are the voices from the field, Mongolian herders using the our maps to preserve traditional lands and livelihoods, Indonesian rangers who protect critical habitat for the last remaining wild orangutan populations in the world, fishers in Palau who are testing data capture techniques that could transform tuna fishing across the Pacific. Together, the Conservancy and our many partners are making a positive impact on the management of diverse natural systems and the resources they supply. For more than 25 years, the Conservancy has successfully worked with partners across the Asia Pacific to implement science based, innovative conservation solutions that address the conservation challenges we face. Success in the next 25 years will take the combined efforts of all of us to make this work possible. Balancing Water Use Down Under, Murray Darling Basin, Australia. The Murray Darling Basin is one of the worlds largest river basins, draining water from one seventh of Australias landmass into the Murray and Darling rivers. The basin grows a third of Australias food and creates habitat for more than 50 endangered species. It is also at risk of drying up. Decades of rerouting too much water to farms, combined with climate change fueled droughts, have significantly reduced the supply. The Nature Conservancy is helping lead the way to a new future for the basin with the creation of the Australian Balanced Water Fund. Balanced is the key. The fund aims to provide water security for farming families during droughts while renourishing critical wetlands during wetter periods. The Conservancy has used the fund to purchase 1,300 mega liters of water rights and recently watered its first wetland, a 177 acre test plot. Climate Proofing Sea Turtle Nests, Solomon Islands. Six out of seven sea turtle species live or nest in the Asia Pacific. Many will migrate thousands of miles in their lifetime, but they can not outswim sea level rise. The remote island beaches where turtles lay their eggs are at high risk of erosion. The Nature Conservancy is working to climate-proof critical nesting sites through a combination of new technology and old fashioned land protection. Conservancy scientists and community rangers in the Solomon Islands recently installed satellite trackers on 10 turtles backs using a gentle adhesive. Analysis of the turtles GPS coordinates will tell us where they are feeding and nesting. Conservancy staff then can focus on protecting climate resilient beaches nearby, where higher slopes and sand dunes can shelter turtle hatchlings for years to come. Planting to Capture Carbon, Inner Mongolia, China. Every year, howling winds pick up dry surface soil from Mongolias deserts and shower it on China, destroying farmland, threatening wildlife and making the air dangerous to breathe. The increasing severity of these storms is one symptom of drought, deforestation and destructive farming practices that have degraded Mongolias landscapes. A new carbon sink project created by The Nature Conservancy with support of Lao Niu Foundation and others will have a direct impact on these storms. The Horinger demonstration area will restore more than 2,500 hectares of forest, shrubby areas and grasslands in China's Inner Mongolia. The project is estimated to sequester 220,000 tons of carbon dioxide over the next 30 years. Great Apes And Greenhouse Gases, East Kalimantan, Indonesia. The lush tropical rainforests of Indonesia are amongst the fastest being cut down in the world. Unsustainable timber harvesting and mining are not only threatening the orangutans that live in these trees, and that are listed as critically endangered, but also releasing tons of carbon dioxide into an already warming atmosphere. Now, The Nature Conservancy is charting a better course for this forest through the new, ambitious Green Growth Compact with the province of East Kalimantan on the island of Borneo. The compact includes 19 signatories from government agencies, companies, communities and other nonprofits. It aims to help the province reduce emissions by 1,000 tons of CO2 equivalent per one million USD Gross Domestic Product, while increasing economic growth by 8 percent by 2030. It's great news for local villagers, orangutans and especially our climate. Blueprint Benefits Herders, Snow Leopards, South Gobi Province, Mongolia. Mongolias grasslands are a softly rolling sea of green, brushed by cloud cast shadows and dotted with livestock. The countrys Parliament set of a goal of protecting 30 percent of Mongolias lands, roughly 116 million acres, by 2030. But where to start? The Nature Conservancy provided science-based recommendations for priority sites to the Mongolian Ministry of Environment, Green Development and Tourism. Those recommendations were combined with input from local

## Supplemental Information (Continued)

governments, communities, scientists and non-governmental organizations, then adopted by the ministry this year in its draft National Master Plan for Protected Areas. The government also recently approved two new key conservation areas prioritized by the Conservancy, Twenty sites, spanning 20 million acres, were identified in South Gobi Province to offset one of the world's largest copper mines in the area; Nearly 2 million acres in the Tost Mountains were protected to safeguard habitat for endangered snow leopards. Real Science, Reel Results, Asia Pacific Fisheries. Scientists estimate that 90 percent of the worlds fisheries are overfished or fished at capacity, and Asia Pacifics are no exception. Fish species, such as tuna, are being heavily consumed but poorly monitored. The scarcity of data identifying which species are being caught and in what quantities has made sustainable fisheries management nearly impossible. The Nature Conservancy is filling those data gaps through innovative new technology. In Indonesia, the Conservancy is developing a groundbreaking image recognition application called FishFace. A winner of the 2016 Google Impact Challenge, Australia award, it allows fishermen to identify and track their catches using mobile technology, eliminating common misidentifications and the need for expensive equipment. In the Western and Central Pacific longline tuna fishery, the Conservancy is deploying electronic monitoring (EM) systems on boats across four countries and hosting a 150,000 dollar crowd sourced competition to develop a machine learning solution to automate EM data analysis, aiming to bring 100-percent accountability to the fishery while also facilitating true "bait to plate" traceability for consumers.

Form 990, Part III, Line 4c - AFRICA. Several years ago we began working to establish a new project for the Africa Region in western Tanzania. Known as Tuungane, Swahili for Let's Unite!, this project focuses on protecting the extraordinary resources of Lake Tanganyika, which holds 17 percent of the world's fresh water, as well as forest systems that support the most intact populations of eastern chimpanzees. This part of Tanzania is very remote and underserved. There are no roads, Internet, cell phone coverage, or basic human services. In the primary schools, there can be one teacher for as many as 200 students. While this area is high in biodiversity, the population is growing rapidly at almost 4.4 percent per year in survey project villages, and the medical system is inadequate to support this. People feel forgotten. A core tenet of our work here, as it is across Africa, is to spend time with the local communities socializing our approach and trying to better understand what their goals and dreams are for the places where they live. At one of our early community meetings, we started out talking about protecting forests for chimps and the freshwater systems for fish. A tired looking midwife then shared her stories of inadequate health facilities and supplies. Another young woman stood up and spoke of her sister, who had to take a 22 hour boat ride to the nearest hospital during a difficult childbirth. Both the mother and the child died along the way. After hearing of the suffering here, we quickly stopped talking about chimpanzees. What we learned from this community is that we needed to expand the way we think about conservation in Africa. We needed to be willing to address other community needs while still remaining focused on our mission. There, that meant bringing in Pathfinder International, an international health care partner that provides child and maternal health services, and that has already helped TNC provide more than 10,000 women with access to modern contraception. Meeting these needs allows us to intensify our work protecting important habitats for endemic fish and those chimpanzees. This kind of innovation is changing the way we work around the region. We are bringing the right people together, governments, NGOs, and communities, to address the complex and unique challenges facing the people and places of Africa. Instead of feeling forgotten, the women of Tuungane are now showing us the way. Small Islands, Big Conservation, Republic of Seychelles. In the closing days of the 2015 Paris climate change conference, a small island nation made a big announcement: The Republic of Seychelles in the Indian Ocean had agreed to the first ever debt for climate adaptation swap. Negotiated by The our impact investing unit, NatureVest, and the Africa Region in partnership with the Seychelles government and the Paris Club, an international debt relief group, the transaction converts a portion of the nations foreign debt into a 22 million dollar investment in expanded marine conservation that will help blunt the impacts of climate change. The Conservancy is also lending its scientific acumen to help create a marine spatial plan that identifies best locations for off limits fish replenishment areas, limited fishing, wind energy siting and habitat restoration to buffer storms and sea level rise. The full range of stakeholders, local communities, commercial fishers, tourism and energy industries, is being engaged in the process. For a nation economically dependent on healthy fisheries and tourism, protection of marine resources will expand from less than one percent to 30 percent. This pioneering effort is being seen as a potential model for other island nations around the world. Shocking"Discovery In Gabon, Gabon. When scientist John Sullivan dipped his net into Central Africas Ogooue River, he had no idea of the magnitude of what he was about to find. Sullivan, an expert on electric fish, was part of a team on a three week research expedition in Gabon, cosponsored by The Nature Conservancy and Gabon research agency CENAREST. His discovery, one new genus and two new species of weakly electric fish called mormyrids, was published in the scientific journal ZooKeys. Gabon remains one of Africas most unspoiled landscapes, and the Conservancy is working to keep it that way in the face of rapid growth. The Ogooue expedition was part of a larger Conservancy initiative to help Gabons leaders make science based choices about where and how to protect and sustainably use their rivers. An Africa Wide Survey of Elephants, Zambia. Hunted relentlessly by poachers, African elephant populations have declined a staggering 30 percent in the last seven years. The Nature Conservancy is partnering with organizations across Africa and China to protect elephants and crack down on illegal ivory sales. The Conservancy organized the Zambian effort to part of the Great Elephant Census, the first Africa wide survey of these mammals in more than 40 years. The results were striking. In unprotected areas, savanna elephant populations showed sharp declines or had vanished entirely. In areas supported by the Conservancy's partners in anti poaching initiatives, populations were stable or growing. Chinese digital media leader Tencent and the International Fund for Animal Welfare partnered with the Conservancy to launch an anti ivory campaign on WeChat, Chinas largest social media platform. The campaign featured a tip off function that lets users anonymously report ivory sales and sellers. During a 13 week monitoring period, more than 660 accounts were shut down and nearly 100,000 pieces of content involving wildlife trade,

## Supplemental Information (Continued)

including ivory, was found and 58 cases were reported to relevant law enforcement for investigation. Legal Recognition for Communal Lands, Tanzania. Tanzanias seemingly endless savannas are growing crowded. Roaming pastoral groups clash with expanding agricultural tribes, while migrating wildlife find their time worn routes converted to fields and villages. All are threatened by encroaching development. Without formal ownership of these lands, the people who live here have little say in what happens to them. As a founding partner of the Northern Tanzania Rangelands Initiative, The Nature Conservancy is creating balance between people and nature by helping indigenous communities confront growing privatization within their communal lands and use them sustainably. Since 2011, NTRI partners have helped secure legal rights to more than 450,000 acres through CCROs, Certificates of Customary Right of Occupancy that grant land titles to communities instead of individuals. Edward Loure, leader of fellow NTRI organization Ujamaa Community Resource Team, was honored for this innovative and effective approach this year as one of six Goldman Environmental Prize winners. New Research To Save Giraffes, Kenya. Giraffes graceful arched necks and distinctive dappled patterns make them a must see on safari. Surprisingly, we know very little about these long legged giants. We do know they are in peril, reticulated giraffe populations have shrunk up to 80 percent in just a few decades and soon may be declared endangered. The Nature Conservancy is embarking on new research into this beloved animal. We recently announced an innovative partnership with Loisaba Conservancy and San Diego Zoo Global that will complete the first ever comprehensive survey of Kenyas Samburu herders about their interactions with giraffes, Track Samburu livestock using GPS collars to determine where grazing areas overlap with giraffe habitat Deploy 100 dual camera traps to identify individual giraffes and help us understand their movement; Collect tissue samples when available to identify giraffe subspecies and common skin diseases. Households Unite For Sustainability, Tanzania. The villages that dot the banks of Lake Tanganyika in Tanzania have grown exponentially in recent decades. Sediment from newly plowed farms increases algae growth, which reduces fish stocks along with overfishing. The Nature Conservancy is helping to meet those challenges through a joint program with Pathfinder International called Tuungane, Swahili for Let's Unite. Serving 24 villages, Tuungane recently introduced the model household program. Model households practice sustainable agriculture to reduce runoff, prioritize family planning so that women may time and space pregnancies for a healthy family, and invest in clean water for drinking, cooking and washing. Other program milestones include, More than 3,300 people have been trained on sustainable fishing practices and 13 Beach Management Units have been established, Nearly 230,000 acres of forest have been set aside as village forest reserves, 54 percent of local women of reproductive age now have access to modern contraception, More than 1,700 people have received microfinance loans to start small businesses such as soap making or beekeeping to reduce pressure on fishing revenue.

Form 990, Part III, Line 4d - EUROPE. Europe is central to sustainable development and climate policy, and is the largest contributor of climate finance to developing countries and the world's biggest aid donor. European businesses lead on progressive environmental issues. Europe is where some of our most transformational actions can take place. Since 2008 we have already raised 147 million dollars in European public funding for conservation, mostly from Germany and Norway. And in just a couple years we have raised 3 million dollars in private philanthropy. Now we are also beginning to do project work in Europe, but with a different business model. For example, the Balkans, home to much of Europes remaining wilderness and biodiversity, is a region targeted for a boom in hydropower development. We have an opportunity to engage with decision makers who will determine how and where future dams are built and to make an enormous positive impact on the health of rivers. Using science as a guide, joining forces with financial institutions and local NGOs, we can move the hydropower industry toward more sustainable dam planning, siting and design. The Balkans is a perfect demonstration site. We have also been asked by partners in Germany, the Netherlands and the U.K. to lend our 15 years of oyster reef restoration expertise. We think over the next five years we will see more such projects in Europe, always done with others and serving local and our global goals at the same time. Securing the Blue Heart of Europe, Western Balkan Region. Having emerged from decades of political oppression and strife, the Western Balkan region, Albania, Bosnia and Herzegovina, Croatia, Kosovo, Macedonia, Montenegro and Serbia, harbors some of the worlds most ecologically intact river systems. Known as the Blue Heart of Europe, the region is now experiencing a hydropower development boom of global proportions, with more than 2,000 projects already proposed or under construction. The regions future will depend on societies ability to reconcile its growing demand for renewable energy with conservation of its outstanding natural heritage. To meet these dual demands, The Nature Conservancy is working in collaboration with conservation and finance partners to develop science based solutions for integrating nature conservation upfront into renewable energy build out, including solar, wind, and hydropower. By helping build a brighter future for the Balkans, our goal is to establish a global model for how to repower a region in the smartest way possible for people and nature. Directing Aid to the Developing World, Norway and Germany. At The Nature Conservancy we know how dependent people are on healthy natural environments. We also recognize that it is often the worlds poorest who suffer the most when natural resources such as forests and coral reefs are damaged or lost. Many of the worlds governments also realize this. That is why over the last eight years we have been working with governments in Europe to achieve shared conservation goals around the world, including the Norwegian Agency for Development Cooperation and KfW, a German government owned development bank. Since 2008 European governments have generously contributed nearly 150 million dollars to help the Conservancy address some of the worlds most pressing conservation threats in places like the Caribbean, South America, Africa and Asia Pacific. For instance, in 2015, thanks to a grant from the government of Norway, the Conservancy and other partners contributed to reducing deforestation by 73 percent in the Sao Felix do Xingu municipality, in the Amazon basin of Brazil, compared to the average forest clearing of the ten years prior to the grant. Informing the Climate Agreement, Paris, France. For months, and years, leading up to the United Nations COP21 climate talks in Paris in December 2015, The Nature Conservancy played a key role in providing crucial support that resulted in a landmark agreement by 195 nations to reduce

## Supplemental Information (Continued)

greenhouse gas emissions and limit global temperature increase threshold to well below 2 degrees Celsius. The Paris Agreement demonstrated our ability to leverage our leading science on coastal resilience and forest carbon, our world class projects on reducing tropical deforestation, our innovative finance skills, and our expertise in multilateral negotiations to ensure a truly global agreement and to maximize opportunities for nature's contributions to mitigation and adaptation. Beyond the formal negotiations, we hosted workshops showcasing technical advances, published influential position papers, and coordinated with key stakeholders to both promote nature as a potent solution provider and shift the global narrative on climate to one of opportunity, prosperity and security. Since COP21, the Paris Agreement has reached the ratification threshold for entry into force in October 2016, and TNC programs around the world are working diligently to keep climate action moving forward. Introducing Water Sharing Investment, Stockholm, Sweden. For nearly half of the world's population, water scarcity is a growing issue with devastating impacts on communities, economies and nature. In the past, countries have primarily turned to reservoirs and canals as solutions to increasing water demands. But water markets can be a powerful mechanism for alleviating water scarcity, restoring ecosystems and driving sustainable water management. Water markets are based upon water rights, which can be bought and sold, enabling water to be transferred from one user to another. A well managed water market provides economic flexibility, encourages water saving measures and brings a variety of stakeholders to the table to find balance between the water needs of people and nature. So was the concept introduced by The Nature Conservancy at the 2015 World Water Week in Stockholm, Sweden. This year at the Stockholm event, the Conservancy followed up with a report, Water Share. Using water markets and impact investment to drive sustainability. Our concept of Water Sharing Investment Partnerships can help provide a more water secure future for cities, agriculture, industries and nature.

Form 990, Part III, Line 4e - LATIN AMERICA. From the vast Amazon Basin to frozen glaciers high in the Andes, Latin America holds a third of the world's freshwater resources. While it is the largest net food exporting region in the world, most of its agricultural potential has not been tapped. But, the stakes are high. Latin America's deforestation rate is already triple that of the rest of the world. Our purpose is clear. It is not only about protecting biodiversity and wild places, but just as much about safeguarding the future of humanity, our water, food security, economic and social stability, our own survival. Our work in Latin America spans across 16 countries from Mexico's Baja California to Patagonia. True to our legacy, we draw on a wide range of partnerships with governments, rural communities, indigenous leaders, businesses, research institutions and NGOs. Together, we are developing the tools and strategies the region needs to protect its spectacular natural heritage while providing the food, water and energy that people need to live and prosper. Over the past 40 years our work has evolved in tandem with our institutional mission. The scale of our work has expanded from site based projects to a whole system approach that integrates protected areas, indigenous territories, productive lands, fresh water, oceans and infrastructure development. Our funding has transitioned from a high dependency on US based sources to a variety of funders, in region volunteer leaders, businesses, local government agencies, as well as bilateral and multilateral institutions. Cutting edge science and innovation guide everything we do, from helping decision makers find the least damaging ways to connect cities in the Amazon, to determining how nature can best help protect water sources for at risk cities. From Chilean and Peruvian fishing grounds, to Colombian and Mexican cattle ranches, Patagonian sheep ranches and Brazilian soy fields, we are working with individuals and industries to devise ways to boost production while increasing conservation. I am proud of our accomplishments and enthusiastic about the work ahead. We have a unique opportunity to contribute our scientific expertise, leverage our investments and galvanize our partnerships to transform Latin America into a global model of sustainable prosperity. Together we are creating a new conservation paradigm. Sustainable Amazon Beef Hits Stores, Brazil. Consumers got their first taste of deforestation free beef produced by our sustainable ranching initiative, Field to Table. A partnership between the Conservancy, the Gordon and Betty Moore Foundation, Walmart and food processor and distributor Marfrig Global Foods brought the certified sustainable beef, sourced from a demonstration project in Sao Felix do Xingo, Brazil, to stores throughout Brazil. Farms and ranches in this region typically expand by clear cutting land. By contrast, at our project sites in Brazil, Colombia and Mexico are growing by restoring degraded lands and conserving ecologically sensitive lands while increasing productivity. Additionally, the Conservancy is working with large suppliers and industries to scale up sustainable food security efforts. Walmart has committed to monitor deforestation through its entire Brazilian supply chain by 2017, and, with strong backing from the Latin America Conservation Council, the Conservancy has begun to leverage corporate commitments via industry roundtables. We are a founding member of the Brazilian Roundtable on Sustainable Livestock and have helped launch similar organizations in Colombia and Mexico. Toward Achieving Continental Water Security, Colombia. More than 200 participants exchanged innovative ideas on water security at the third Biennial Water Funds meeting, hosted by the Latin American Water Funds Partnership in Bogota, Colombia. Water funds enable water users to invest in conservation of critical headwaters to protect water supplies downstream. During the event, Colombian President Juan Manuel Santos gave tangible, clear messages about the value of water to Colombia's future. Water is like peace ... it belongs to everyone. The founding members of the partnership, including Mexican beverage company FEMSA, the Inter American Development Bank, the Global Environment Facility and the Conservancy, celebrated their five year achievements, launching 19 water funds, conserving 200K hectares, collaborating with 200 private and public partners, and leveraging 100M dollars for water security. The partnership also signed another five year agreement that will fuel the next phase of the water funds initiative in the region. Patagonia's 1st Conservation Lab, Argentina. The Nature Conservancy acquired a more than 11,000 acre ranch, Fortin Chacabuco, an emblematic working ranch that is set to become Argentina's first demonstration site for sustainable grasslands in Patagonia. Located about 20 minutes from Bariloche, the acquisition permanently protects Fortin Chacabuco from development and its new living open lab status will help perpetuate the conservation of our beloved Patagonia and help embed conservation in Argentina. It will

## Supplemental Information (Continued)

also show ranchers, government officials and the local community that nature and people can thrive together under science based conservation and collaboration agreements such as the sustainable grazing protocol that the Conservancy and partners are implementing in Patagonia. Tapping Science for Sustainable Hydropower, Mexico. The Nature Conservancy has piloted the concept of Hydropower by Design in Mexico's Coatzacoalcos River basin, noted both for its ecological and cultural riches and its future hydropower potential. We successfully completed an innovative, science based HbD tool that considers the full social and environmental risks of hydropower development basin wide. This tool maps out multiple development scenarios, as well as identifies options for minimizing negative social and environmental impacts, while meeting energy needs. In Coatzacoalcos, we found that the HbD approach could generate the desired hydroelectricity while decreasing future river fragmentation by 75 percent and displacement of local communities by 89 percent. We recently renewed an agreement with Mexico's state owned utility company, the Federal Electricity Commission, which will allow us to replicate this model in other river basins and mobilize funds for future planning. The Conservancy sponsored a technical exchange between Mexico and Peru, which led to a new collaboration to test this approach in the Peruvian Amazon. Measuring Fisheries Progress, Peru and Chile. Off the coasts of Peru and Chile, the cold waters of the Humboldt Current support one of the planet's richest marine environments. The Nature Conservancy is working here with fishermen, industries and governments to support livelihoods while protecting critical species. In Chile's Los Rios region, we launched a training program that provides 50 families in small fishing communities with state-of-the-art technology to track catches and access markets. Similar efforts are underway at Ancon, Peru, where more than 60 fishermen have received on the job training in evaluating fish stocks and designing and implementing size limits and seasonal closures. These improvements have opened access to new markets that reward good fishing practices, such as high end Peruvian restaurants. Additionally, the Conservancy is collaborating with the Science for Nature and People Partnership and IMARPE, Peru's marine institute, to improve stock assessments and make recommendations for key commercial species. Indigenous Partnerships to Safeguard Amazon, Peru and Ecuador. Across the Amazon, The Nature Conservancy works with indigenous peoples to help them achieve greater leadership over how their territories are managed, have a stronger voice in policy decisions and reach new markets for sustainable forest produce and fish. Led by the Conservancy, a consortium of 5 organizations in Ecuador and Peru completed the second phase of a 10 year partnership with the United States Agency for International Development to strengthen governance and promote sustainable livelihoods. In Ecuador, the consortium equipped and trained more than 60 community park rangers at six Cofan indigenous territories and helped 100 Cofan families implement sustainable production of organic cacao, coffee and fish. In Ucayali, Peru, three communal production committees were created, trained and have already commercialized 5.5 tons of farm raised paiche, a behemoth Peruvian fish. In San Martin, Peru, sustainable practices have helped quadruple cacao production in the Alto Shamboyacu community while reducing deforestation and halting the expansion of the agricultural frontier.

Form 990, Part VI, Section B, Line 11b - The Form 990 is prepared, based on financial statements audited by PricewaterhouseCoopers, and other internally generated information by the Conservancy's Director of Tax Services. The Form is further reviewed by the Conservancy's Internal Audit Department (which provides independent verification of certain information) and members of Senior Management. As outlined in its charter, the Audit Committee then reviews any significant issues or judgments relating to disclosures in the Conservancy's Form 990. Finally, copies are provided to the full Board of Directors for their comment prior to filing with the IRS.

Form 990, Part VI, Section B, Line 12c - The Nature Conservancy's monitoring and enforcement of its conflicts policy is governed by its Conflict of Interest Standard Operating Procedure ("SOP") which is excerpted as follows: Before engaging in any activity on behalf of the Conservancy, staff must determine (a) whether the activity could give rise to a conflict of interest or the appearance of a conflict of interest, and, if so, (b) whether the conflict can or should be avoided to protect the best interests of the Conservancy. If it is not reasonably possible to avoid a conflict of interest or the appearance of a conflict of interest, or it is not in the Conservancy's best interest to do so, staff must determine appropriate strategies to mitigate and manage the potential adverse consequences of the conflict and obtain approval, as described below, prior to engaging in the activity. A conflict of interest exists when an individual who is responsible for acting in the best interests of the Conservancy has another interest or loyalty that could influence or impair, or may appear to influence or impair, the individual's ability to act in the best interests of the Conservancy. As used throughout the SOP, the terms "conflict" and "conflict of interest" include: 1. actual conflicts of interest; 2. potential conflicts of interest (situations that could become actual conflicts in the future based upon foreseeable events or the passage of time); and 3. perceived conflicts of interest (situations that others could reasonably perceive to be, or have the appearance of, a conflict of interest). Generally, conflicts can arise from relationships between the Conservancy and staff, Board members, trustees and advisors, and the families of all those groups. There are very specific rules regarding who is a "covered person" that are governed, in great part, by the U.S. Internal Revenue Service requirements for public charities. If a conflict of interest is identified which cannot reasonably be avoided or it is not in the best interest of the Conservancy to do so, before proceeding with the proposed activity, review and approval to proceed must be obtained as described in this section. While a request for approval of a proposed course of action is pending or being considered, the transaction or activity cannot proceed. A. Board and Key Employee certifications. All Conservancy Board members and key employees shall annually certify that they have read the Conflicts of Interest Policy and have disclosed all conflicts. B. Supervisor Approval Required. In the case of staff, prior to submission for review and approval to the Conflicts Committee the conflict of interest must be raised to the individual's supervisor and the supervisor must make the determination that he or she (a) wishes to pursue the proposed activity and (b) approves the recommended course of action and proposed mitigation as sufficient. Signature on the Approval form

### Supplemental Information (Continued)

indicates this approval. Regional level approval also is required. C. Conflicts Committee Review Required. The Conflicts Committee reviews and makes determinations about conflicts of interest involving the Conservancy, unless excepted by this SOP. See Conflicts of Interest for the Conflicts Committee charter, meeting schedule and list of Committee members. Staff must submit a Request for Conflicts Committee Approval form to the Conflicts Committee when seeking review and approval. The form should explain why the conflict cannot or should not be avoided and recommend a course of action designed to minimize the conflict's potential adverse consequences. By submitting the form, both the person submitting the form and his/her supervisor (a) are responsible for ensuring that the form makes a thorough disclosure of the relevant information, and (b) are deemed to support and be responsible for the recommended course of action. The appropriate Conservancy attorney may be consulted to assist in analyzing the conflict. Board Members and Trustees should contact the Conservancy's Chief Compliance Officer to request a review by the Conflicts Committee. D. Review by the Audit Committee of the Board of Directors. All conflicts of interest involving a member of the Board of Directors, a Director's family members, a Director's Controlled Entities, or a Substantial Contributor shall be submitted to the Audit Committee of the Board of Directors for review and disposition. Referral to the Audit Committee is made by the General Counsel or Chief Compliance Officer on behalf of the Conflicts Committee along with the recommendation for disposition made by the Conflicts Committee.

Form 990, Part VI, Section B, Line 15 - Review Process for Officer and Key Employee Compensation: The President and Chief Executive Officer's, as well as, members of the Executive Team's performances and compensation are reviewed annually by the Board of Directors. The performance and compensation of all other Key Employees is reviewed annually by their direct supervisor. All compensation amounts are based on information provided by an independent compensation consultant who utilizes comparable data from Form 990's from other organizations and compensation survey's and studies to ensure reasonableness.

Form 990, Part VI, Section C, Line 19 - The Nature Conservancy's governing documents, conflict of interest policy and financial statements are available to the public via our website: [nature.org](http://nature.org).

Form 990, Part XI, Line 9 - Net assets of unconsolidated subsidiaries.

**First Program Service Accomplishments Description****Description**

seen the change we have nurtured at one place take hold and expand with a promise of global impact. Take the concept of water funds, where we were first inspired by the investment of New York City in the forests that produce and hold its drinking water. We created a system in which downstream water users pay to implement upstream conservation projects in order to improve water quality and quantity. The first successful test was in Quito, Ecuador, in 2000. Since then, we have created 24 water funds in nine countries, mostly in Latin America. Building on our success in Latin America, we now have scores of additional projects in operation or development on four continents. Four funds are now up and running in the United States and the first in Africa, serving 9 million people in Nairobi, Kenya. And guided by our China Urban Water Blueprint, our team is developing several water funds in China, including one near the metropolis of Hangzhou. This past year we launched another innovation with global promise in the Seychelles, a tropical nation of 115 islands in the Indian Ocean. Like many island nations, the Seychelles is grappling with sea level rise and heightened storms brought on by climate change. In response, the country is now investing a portion of its foreign debt into marine conservation and climate adaptation projects, such as reef and mangrove restoration. TNC used our science, legal and finance expertise to make this pioneering effort possible. NatureVest, our impact investing division, brought together loans and grants to augment the Seychelles debt restructuring. This model will now serve other island nations around the world, offering people both a resilient natural environment and an improved economic future. The past year also saw milestones in our efforts to promote change within the agricultural sector. From the American heartland to the Amazon basin, we are bringing together farmers, academics, governments and businesses in the agriculture and food industries. Together, we are promoting largescale, science based practices that safeguard our waters and lands while empowering growers to meet the rising demand for food, fuel and fiber. And there is another important benefit of this work, these practices, done right across a large area, can sequester a large amount of carbon. For example, TNC is lending its scientific and technical expertise to a farmer driven effort to change soil health practices in the American Midwest. We are working with a network of demonstration farms that can increase productivity and store more carbon and water in the soils while also reducing nutrient runoff into the Great Lakes and Mississippi River, and ultimately the Gulf of Mexico. And in Brazil, deforestation free beef has entered the marketplace after years of work with ranchers, retailers, government agencies and other partners to reduce the impact of farming and ranching on Amazon forests. This pilot effort in the Brazilian state of Para is a leading example of the kind of deforestation free supply chain that many consumer goods companies have committed to by 2020. Replicated at scale, this work has the potential to dramatically change the trajectory of deforestation and related carbon emissions across the Amazon basin. With decreased deforestation, the Amazon's wildlife and indigenous communities can prosper as well. We think these nature based solutions will play a pivotal role in meeting the climate challenge. At the same time, we also continue to push hard for policy change. In the U.S., each of our 50 state chapters has a clear strategy to build broad based support for climate action, including clean energy policy. In Florida, for example, we supported a bipartisan ballot measure to incentivize private solar installations. Voters passed the measure with overwhelming support. And in Ohio, we teamed up with the Environmental Defense Fund to make the economic case for increasing renewable energy. In a big win for clean energy jobs, Governor Kasich vetoed legislation that would have discouraged energy investments in the state. We have still got a long way to go, but we are proud of how we are drawing on one of our biggest strengths bringing diverse groups together, to find practical, common ground solutions to the climate challenge. And finally, this past year we also continued to apply our oldest strategy, land acquisition, to show that conservation and development can go hand in hand. Our purchase of Fortin Chacabuco in Argentina to use as a demonstration ranch will not only protect important habitat but also inform sustainable grazing management across the expansive grasslands of Patagonia. These and the other achievements that follow in this report are just a sampling of what TNC has done in the past year to demonstrate positive change in a world where change too often connotes decline and despair. The hopeful change our achievements inspire is a result of the collaboration of scientists, donors, volunteers and partners. We thank all of you sincerely. What we all have in common is a deep and shared sense of compassion. We care about other people far and near. We care about all of the species of the world. We care about future generations and the future of the earth. Together we can be the change we need to ensure a better world for all.

Name Of Foreign Country

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**Name**

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Australia  
Bahamas  
Bolivia  
Solomon Islands  
China  
Chile  
Colombia  
Costa Rica  
Dominican Republic  
Ecuador  
Grenada  
Germany  
Guatemala  
Hong Kong  
Honduras  
Indonesia  
Jamaica  
Kenya  
Mongolia  
Mexico  
Nicaragua  
New Zealand  
Peru  
Panama  
Papua-New Guinea  
Palau  
Tanzania  
United Kingdom (England, Northern Ireland, Scotland, and Wales)  
Venezuela  
Zambia

States Where Copy Of Return Is Filed

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**SCHEDULE R  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

Name of the organization

**NATURE CONSERVANCY**

**Related Organizations and Unrelated Partnerships**

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

▶ Attach to Form 990.

▶ Information about Schedule R (Form 990) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

OMB No. 1545-0047

**2015**

**Open to Public  
Inspection**

Employer identification number

**53-0242652**

**Part I Identification of Disregarded Entities** Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
(1) Woodland Development Company LLC (55-0807256) c/o The Nature Conservancy 4245 North Fairfax Drive, Arlington, VA 22203	Holds Title to Conservation Real Estate in Chile	Chile	0	5,104,621	N/A
(2) TNC China LLC (26-4484383) 4245 N Fairfax Drive, Arlington, VA 22203	Environmental Services, Consulting, Research and	DE	-11,160	112,714	N/A
(3) The Nature Conservancy in Europe (53-0242652) c/o Nabu Charitestr 3, Berlin D10117, Germany	Conservation Activities in the European Union	Germany	51,290	5,407,717	N/A
(4) TNC Boreas LLC (53-0242652) 195 New Karner Road, Albany, NY 12205	Conservation activities in the Adirondacks	NY	0	0	N/A
(5) TNC Palmyra Logistics LLC (45-4535564) c/o The Nature Conservancy 923 Nuuanu Avenue, Honolulu, HI 96817	Transportation to and from Paymyra Atoll	HI	0	0	N/A
(6) Fortin Chacabuco LLC (53-0242652) 4245 North Fairfax Drive, Arlington, VA 22203	Hold title to conservation related assets in Argentina	DE	120,897	1,057,608	N/A

**Part II Identification of Related Tax-Exempt Organizations** Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
						Yes	No
(1) The Nature Conservancy do Brasil Sig Quadra 01 Lote 985 A 1005 Sala Ed Centro Emp Parque 232 A 235	Conservation activities in Brazil	Brazil			N/A		
(2) The Nature Conservancy of California (20-5797732) 201 Mission Street 4th Floor, San Francisco, CA 94105	Applicant for public funding for	CA	501(c)(3)	509(a)(1)	N/A		
(3) The Nature Conservancy Limited (Australia) 245 Riverside Drive, West End, Queensland QLD 4101, Australia	Conservation Activities in Australia	Australia			N/A		
(4) The Nature Conservancy of Venezuela Ave Francisco de Miranda Urb Los Palos Grandes Edif Tecoteca Piso	Conservation activities in Venezuela	Venezuela			N/A		
(5) Conservation Farms & Ranches (27-0038237) 201 Mission Street 4th Floor, San Francisco, CA 94105	Manages agricultural properties with wildlife	CA	501(c)(3)	509(a)(1) Type I	N/A		
(6) Ecological Trust Fund of Panama (31-1656561) 4245 N Fairfax Drive, Arlington, VA 22203	Financing conservation of natural	VA	501(c)(4)		N/A		
(7) (Continued on Schedule R, Part VII, Statement 1)							

**Part III Identification of Related Organizations Taxable as a Partnership** Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	
(1) PT Putri Naga Komodo LLC JI Pura Segara Pelabuhan Raya B	Collaborative Management of Komodo	Indonesia	N/A	Related	0	6,752		✓		✓		60%
(2)												
(3)												
(4)												
(5)												
(6)												
(7)												

**Part IV Identification of Related Organizations Taxable as a Corporation or Trust** Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership	(i) Section 512(b)(13) controlled entity?	
								Yes	No
(1) Montark Inc (13-3386301) c/o McGlaudrey LLP 1185 Avenue of the Americas, N	Holds title to conservation	NY	N/A	C	0	0	100%	✓	
(2) The Nature Conservancy of Montana (51-022831) 4245 North Fairfax Drive, Arlington, VA 22203	Conservation activities in Montana	MT	N/A	C	0	0	100%	✓	
(3) The Nature Conservancy of New Mexico (91-1841) 212 E Marcy Street, Santa Fe, NM 87501	Conservation activities in New Mexico	NM	N/A	C	0	0	100%	✓	
(4) The Nature Conservancy of Connecticut (06-6070) 55 High Street, Middletown, CT 06457	Conservation activities in Connecticut	CT	N/A	C	0	0	100%	✓	
(5) Charitable Remainder Trusts (414) c/o The Nature 4245 North Fairfax Drive, Arlington, VA 22203	Charitable Trust	VA	N/A	T					
(6) TNC Eco-Conservation Consulting (Beijing) Co L B4-2 Qijiayuan Diplomatic Compound No 9 Jianwai D	Conservation Activities in China	China	N/A	C	235,364	3,484,390	100%	✓	
(7) (Continued on Schedule R, Part VII, Statement 2)									

**Part V Transactions With Related Organizations** Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

**Note.** Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

	Yes	No
<b>1</b> During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?		
<b>a</b> Receipt of <b>(i)</b> interest, <b>(ii)</b> annuities, <b>(iii)</b> royalties, or <b>(iv)</b> rent from a controlled entity . . . . .		✓
<b>b</b> Gift, grant, or capital contribution to related organization(s) . . . . .		✓
<b>c</b> Gift, grant, or capital contribution from related organization(s) . . . . .		✓
<b>d</b> Loans or loan guarantees to or for related organization(s) . . . . .		✓
<b>e</b> Loans or loan guarantees by related organization(s) . . . . .		✓
<b>f</b> Dividends from related organization(s) . . . . .		✓
<b>g</b> Sale of assets to related organization(s) . . . . .		✓
<b>h</b> Purchase of assets from related organization(s) . . . . .		✓
<b>i</b> Exchange of assets with related organization(s) . . . . .		✓
<b>j</b> Lease of facilities, equipment, or other assets to related organization(s) . . . . .		✓
<b>k</b> Lease of facilities, equipment, or other assets from related organization(s) . . . . .		✓
<b>l</b> Performance of services or membership or fundraising solicitations for related organization(s) . . . . .		✓
<b>m</b> Performance of services or membership or fundraising solicitations by related organization(s) . . . . .		✓
<b>n</b> Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) . . . . .		✓
<b>o</b> Sharing of paid employees with related organization(s) . . . . .		✓
<b>p</b> Reimbursement paid to related organization(s) for expenses . . . . .		✓
<b>q</b> Reimbursement paid by related organization(s) for expenses . . . . .		✓
<b>r</b> Other transfer of cash or property to related organization(s) . . . . .		✓
<b>s</b> Other transfer of cash or property from related organization(s) . . . . .		✓

**2** If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.

	(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				

**Part VI** **Unrelated Organizations Taxable as a Partnership** Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(e) Are all partners section 501(c)(3) organizations?		(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
				Yes	No			Yes	No		Yes	No	
(1) .....													
(2) .....													
(3) .....													
(4) .....													
(5) .....													
(6) .....													
(7) .....													
(8) .....													
(9) .....													
(10) .....													
(11) .....													
(12) .....													
(13) .....													
(14) .....													
(15) .....													
(16) .....													



## Description of Identification of Related Tax-Exempt Organizations

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**Name and EIN** Fundacion The Nature Conservancy of Panama  
**Address** Clayton Ciudad del Saber Calle Principal Casa 353 A/B  
Panama City, Panama, Panama  
**Primary activities** Conservation activities in Panama  
**State or foreign country** Panama  
**Exempt code section**  
**Public charity status**  
**Direct controlling entity** N/A  
**512(b)(13) controlled organization?**

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**Name and EIN** The Nature Conservancy Action Fund (54-1549668)  
**Address** 4245 N Fairfax Drive  
Arlington, VA 22203  
**Primary activities** Advocating for public policies which guarantee the protection of the earth's environment  
**State or foreign country** VA  
**Exempt code section** 501(c)(4)  
**Public charity status**  
**Direct controlling entity** N/A  
**512(b)(13) controlled organization?**

---

**Name and EIN** TNC Conservacion de la Naturaleza  
**Address** Rio San Angel 9 Colonia Guadalupe Inn Delegation Alvar Obregon  
Mexico City, Distrito Federal 01020, Mexico  
**Primary activities** Conservation activities in Mexico  
**State or foreign country** Mexico  
**Exempt code section**  
**Public charity status**  
**Direct controlling entity** N/A  
**512(b)(13) controlled organization?**

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**Name and EIN** TNC Canada  
**Address** 250 City Centre Avenue Suite 506  
Ottawa, ON K1R 6K7, Canada  
**Primary activities** Conservation activities in Canada  
**State or foreign country** Canada  
**Exempt code section**  
**Public charity status**  
**Direct controlling entity** N/A  
**512(b)(13) controlled organization?**

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**Name and EIN** TNC of Japan  
**Address** 2-5-1 Kita-Aoyama Minato-Ku  
Tokyo 107-8077, Japan  
**Primary activities** Conservation Activities in Japan  
**State or foreign country** Japan  
**Exempt code section** 501(c)(3)  
**Public charity status**  
**Direct controlling entity** N/A  
**512(b)(13) controlled organization?**

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**Name and EIN** TNC UK Foundation Limited  
**Address** 10 Queen Street Place  
London EC4R 1BE, United Kingdom (England, Northern Ireland, Scotland, and Wales)  
**Primary activities** Conservation Activities in the UK

## Schedule R, Part VII, Statement 1

## NATURE CONSERVANCY

**State or foreign country** United Kingdom (England, Northern Ireland, Scotland, and Wales)  
**Exempt code section**  
**Public charity status**  
**Direct controlling entity** N/A  
**512(b)(13) controlled organization?**

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**Name and EIN** Yayasan Konservasi Alam Nusantara  
**Address** Jl Iskandarsyah Raya No 66C Kebayoran Baru  
 Jakarta Selatan, Indonesia 12160, Indonesia  
**Primary activities** Conservation activities in Indonesia  
**State or foreign country** Indonesia  
**Exempt code section**  
**Public charity status**  
**Direct controlling entity** N/A  
**512(b)(13) controlled organization?**

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**Name and EIN** Loisaba Community Trust  
**Address** c/o TNC Bella Villa Brookside Grove PO Box 19738 00100GPO  
 Nairobi, Kenya  
**Primary activities** Conservation Activities in Kenya  
**State or foreign country** Kenya  
**Exempt code section**  
**Public charity status**  
**Direct controlling entity** N/A  
**512(b)(13) controlled organization?** Yes

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**Name and EIN** Nature Conservation Water Fund Pty Ltd  
**Address** 491 Smollett Street  
 Albury, NSW 2640, Australia  
**Primary activities** Water Conservation in Australia  
**State or foreign country** Australia  
**Exempt code section**  
**Public charity status**  
**Direct controlling entity** N/A  
**512(b)(13) controlled organization?** Yes

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**Name and EIN** The Nature Conservancy Hong Kong Foundatin Limited  
**Address** 2107 Prosperity Millennia Plaza 663 Kings Road North Point  
 Hong Kong, Hong Kong  
**Primary activities** Conservation Activities in Hong Kong  
**State or foreign country** Hong Kong  
**Exempt code section**  
**Public charity status**  
**Direct controlling entity** N/A  
**512(b)(13) controlled organization?** Yes

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Description of Related Organizations Taxable as a Corporation or Trust

		Share of total	Share of end-	PercentageControlled
		incomeof-	year assets	ownershipOrg
<b>Name and EIN</b>	Colcheccio Limited	0	9,922	100%
<b>Address</b>	c/o TNC Bella Villa Brookside Grove PO Box 19738 00100GPO Nairobi, Kenya			
<b>Primary activity</b>	Conservatin Activities in Kenya			
<b>State or foreign country</b>	Kenya			
<b>Direct controlling entity</b>	Loisaba Community Trust			
<b>Type of entity</b>	C			
<b>Name and EIN</b>	Oryx Limited	152,772	3,859,562	100%
<b>Address</b>	c/o TNC Bella Villa Brookside Grove PO Box 19738 00100GPO Nairobi, Kenya			
<b>Primary activity</b>	Conservation activities in Kenya			
<b>State or foreign country</b>	Kenya			
<b>Direct controlling entity</b>	Loisaba Community Trust			
<b>Type of entity</b>	C			
<b>Name and EIN</b>	Green Stormwater Solutions Inc [REDACTED]	0	500	100%Yes
<b>Address</b>	4245 North Fairfax Drive Suite 100 Arlington, VA 22203			
<b>Primary activity</b>	Stormwater Retention in the District of Columbia			
<b>State or foreign country</b>	DC			
<b>Direct controlling entity</b>	N/A			
<b>Type of entity</b>	C			